## TRANSCRIPT OF PROCEEDINGS BEFORE THE TEXAS LOTTERY COMMISSION

BINGO ADVISORY COMMITTEE MEETING

Tuesday, November 17, 2020

(Via Zoom Videoconference)

Proceedings of the Bingo Advisory Committee Meeting of the Texas Lottery Commission, 611 East 6th Street, Austin, Texas 78701, reported remotely by computerized stenotype machine from Kyle, Texas, by Janis Simon, Certified Shorthand Reporter, at 10:00 a.m.

1	APPEARANCES
2	COMMITTEE MEMBERC.
3	COMMITTEE MEMBERS:
4	Mr. William T. Smith, III (Trace) - Chairman
5	Mr. Will Martin
6	Mr. Tommy Duncan
7	Mr. Jason Pohl
8	Ms. Melodye Green
9	Ms. Veronica Uriegas
10	Mr. Emile Bourgoyne
11	Ms. Kim Rogers
12	Mr. Corey Harris
13	AGENCY STAFF:
14	Mr. Thomas Hanson - Charitable Bingo Operations Director
15	Mr. Tyler Vance - Assistant General Counsel
16	Mr. Bob Biard - General Counsel
17	Ms. Cindy Fields - Commissioner
18	DIDLIG MEMBERG.
19	PUBLIC MEMBERS:
20	Mr. Stephen Fenoglio
21	Ms. Kimberly L. Kiplin
22	
23	
24	
25	

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PROCEEDINGS
Tuesday, November 17, 2020
(10:00 a.m.)
MR. SMITH: Good morning. This is Trace.
Can everyone hear me okay?
MS. ROGERS: Yes, I can. This is Kim
Rogers.
MR. SMITH: Good morning. Kim.
MR. HARRIS: Yes. Corey Harris. Sounds
good.
MR. SMITH: All right. Good deal. I'm on
a new device here. So, I was making sure.
MR. HANSON: Sounds great, Trace.
MR. SMITH: Good. Thank you. Good
morning, Tom.
AGENDA ITEM NO. 1
MR. SMITH: I guess we'll call the meeting
to order at 10:00 a.m.
AGENDA ITEM NOS. 2 & 3
MR. SMITH: And if we could get is Will
on here, Will Martin?
(No response)
MR. HANSON: Yes, he's on.
MR. SMITH: He's on? Okay.
Will, would you like to lead us in the

1	American Pledge?
2	And, if we could, just listen to Will, and
3	we don't have to we don't have to actually say the
4	deal out loud. There's a lot of people talking today.
5	When you get crosstalk, it's very hard for the Court
6	Reporter and the recording to record it and transcribe
7	everything.
8	So, if we could just get Will Martin to
9	lead us in the American Pledge and the Texas Pledge, you
10	can say it on your own.
11	Will, would you like to lead us? You may
12	have to unmute
13	UNIDENTIFIED SPEAKER: His mic is muted.
14	MR. MARTIN: Can you hear me now?
15	MR. SMITH: Yes, sir.
16	MR. MARTIN: Okay. Follow me, please.
17	(American Pledge and Texas Pledge recited)
18	MR. MARTIN: Thank you.
19	MR. SMITH: All right. Thank you, sir.
20	AGENDA ITEM NO. 4
21	MR. SMITH: And we'll go to roll call.
22	Kim Rogers.
23	MS. ROGERS: Here.
24	MR. SMITH: She is here.
25	MS. ROGERS: Yes.

1	MR. SMITH: Will Martin is here.
2	Jason Pohl.
3	MR. POHL: Here.
4	MR. SMITH: Tommy Duncan.
5	MR. DUNCAN: Here.
6	MR. SMITH: Veronica Uriegas.
7	MS. URIEGAS: Here.
8	MR. SMITH: Melodye Green.
9	(No response)
10	MR. SMITH: I think her mic is muted, but
11	she has contacted me and said she is on. Let's see. I
12	lost track here.
13	Emile, are you on?
14	MR. BOURGOYNE: I'm here.
15	MR. SMITH: All right. Am I missing
16	anybody there? My list is
17	MS. URIEGAS: Corey Harris.
18	MS. ROGERS: Our new member.
19	MR. SMITH: Oh, right. Corey Harris.
20	That's right.
21	MR. HARRIS: Yes, and I'm here. Thank
22	you.
23	MR. SMITH: All right. Welcome. Welcome.
24	All right. All right. So, those of you
25	that don't know, we did get Corey Harris approved for

1 our new member of the BAC.

2.0

2.2

Welcome, sir. And, if you have any
questions or any issues, please feel free to ask or
speak out. Sometimes we get bogged down in lingo that
may not be completely known to everybody. So, if you've
got questions, please let us know.

MR. HARRIS: I will, and I would just like to say I do want to extend my appreciation to every member of the committee. I'm very excited, very honored to join this with you. And, so, thank y'all for your consideration. I look forward to working with every one of you.

MR. SMITH: Excellent.

MR. HANSON: Trace, if I may?

MR. SMITH: Yes, sir.

MR. HANSON: For the record, my name is
Tom Hanson, Director of the Bingo Division. I'm honored
today to recognize and introduce a member of the
Commission. Commissioner Cindy Fields has graciously
accepted the position of the designated Bingo
Commissioner for the Texas Lottery Commission. She has
taken on that added responsibility and become actively
engaged in bingo since her appointment, and I would hope
that you would give her a moment to introduce herself
and maybe speak to the group.

MR. SMITH: Absolutely. Absolutely.

2.0

2.2

And we are such a -- we are so happy to

have you actually on a meeting. I think this is the

first time that we've had a Commissioner at the BAC

meeting and -- well, since before it was reconstituted a

couple of years back. So, thank you very much, and we

appreciate your attention.

MS. FIELDS: Well, thank y'all. And I look forward to working with y'all, and I'm really excited to be working with Tom. And this will be a learning experience for me. So, excuse dumb questions, but I'm really excited to work with you-all.

MR. SMITH: Well, we're certainly glad to have you, and in bingo there are no dumb questions, only dumb answers.

(Laughter)

MS. FIELDS: (Indiscernible) know the difference.

MR. SMITH: Well, that's okay. We use a lot of terminology that people that are not exposed to the bingo industry don't -- you know, regular people, is what we call them, don't hear the terminology. So, if we say something and you're not quite sure what it means, by all means, please let us know. We'll be glad to help you understand that.

1	MS. FIELDS: Absolutely. Thank you.
2	MR. SMITH: Yes, ma'am.
3	AGENDA ITEM NO. 5
4	MR. SMITH: All right. Let's skip on down
5	to the meeting minutes from September 22nd.
6	Kim, do you want to do that?
7	MS. ROGERS: Yes, sir. Thank you. For
8	the record, Kim Rogers.
9	And, Ms. Fields, may I say thank you so
10	much for attending. It really assists us greatly when
11	we can have a Commissioner at our meetings.
12	In reference to the meeting minutes for
13	September 22nd I went over them. They all look good,
14	everything.
15	Tom, I would like to say thank you for the
16	new way that they are posting them. I don't know if
17	you're in charge of that or who is, but it was way
18	easier to read. So, if we could have a motion for those
19	I would appreciate it.
20	MR. SMITH: All right. Does anybody got
21	any question on the meeting minutes?
22	(No response)
23	MR. SMITH: Any comment from the public on
24	the meeting minutes?
25	(No response)

1	MR. SMITH: All right. Well, I move for
2	approval of the meeting minutes from
3	MS. ROGERS: I second.
4	MR. SMITH: Okay. All right. We got a
5	second from Kim.
6	All in favor?
7	(Those in favor of the motion so
8	responded)
9	MR. SMITH: All right. Any opposed?
10	(No response)
11	MR. SMITH: All right. Excellent.
12	AGENDA ITEM NO. 6
13	MR. SMITH: Okay. We will move on to Item
14	No. 6, Report on Texas Lottery Commissioners Meeting on
15	October 1st, 2020. I was in attendance for that. That
16	was a short report.
17	We basically thanked for the Commission
18	for approving the rule review and the rule suggestions
19	that we worked so diligently on together, the
20	Commission.
21	(Background noise)
22	MR. SMITH: Pardon?
23	(No response)
24	MR. SMITH: Oh, the Commission worked
25	together on that. Tom really came out over and above.

1 The Staff really helped on that. I think everybody -- I don't know of 2 3 anybody that was opposed to any of the rules. We were very pleased with that. The Commissioners didn't ask me 4 any questions that were pertaining to that. So, they 5 passed with flying colors. 6 Any questions on that? 7 MR. VANCE: Trace? 8 MR. SMITH: 9 Yes? MR. VANCE: Trace, this is Tyler Sure. 10 Vance, Assistant General Counsel with the Lottery 11 Commission. I just want to bring up the electronic gift 12 card rule --13 MR. SMITH: Okay. 14 MR. VANCE: -- that we withdrew at the 15 last minute. 16 MR. SMITH: Yeah. 17 18 MR. VANCE: We got a comment from the Kickapoo Tribe of Texas that was concerned that the card 19 could be used almost like a card is used in a 2.0 sweepstakes eight-liner room that, you know, you would 21 load credits on it and it could be inserted into some 2.2 kind of electronic device or that it could be awarded by 23 a hall in the form of credits. And, so, I have drafted 24 a proposed new version of that rule, and I can go ahead 25

and read it to you guys. And if you guys approve of it 1 or if you would like something different, then it's --2. 3 you let me know, and we can get this ball moving and contact the Kickapoo folks and see what they think about 4 it and then maybe try to get this thing proposed 5 sometime in the near future. 6 MR. SMITH: Okay. Can I interrupt here 7 for a second? I think somebody needs to mute their 8 I'm getting a lot of background noise. 9 microphone. Ιt sounds like somebody is in their car or something. 10 There we go. Thank you. 11 I know we're all struggling to get where 12 we're supposed to be (laughter) during COVID. 13 tough on these meetings, but I appreciate your kindness. 14 So, do you want to -- Tyler, would you 15 like to read that rule now under this agenda item, or do 16 you want to bring that up under the new business? 17 It's 18 up to you. I don't mind, if nobody has any objections. I think -- sure. I think I'll 19 MR. VANCE: just go ahead and do it now, since I've already given my 2.0 spiel. 21 2.2 Okay. MR. SMITH: MR. VANCE: So, the rule is in 402.503. 23 Electronic gift certificates. A licensed 24 It says: authorized organization may issue a bingo gift 25

1 certificate electronically on a gift card subject to the same restrictions and requirements as paper gift 2 3 certificates. An electronic gift card may not be used in conjunction with an electronic device other than a 4 licensed authorized organization's point of sale system. 5 A licensed authorized organization may not issue or 6 award a bingo gift certificate electronically in the 7 form of credits on an electronic device. And, so, I think that -- you know, I hope 9 that solves most of the Kickapoos' concerns. But, of 10 course, you know, if you guys want something different, 11 by all means, you're leading this operation. And we'll 12 pass on, you know, whatever you would like. 13 MR. SMITH: 14 Okay. When will you be sending that out for review? 15 MR. VANCE: Well, I can send this out to 16 17 the BAC. I mean, I can e-mail it to you guys right now, 18 or do you mean to the Kickapoo or what? I think the bingo industry 19 MR. SMITH: would probably like to look at that and contemplate a 2.0 little bit on it before we agree to send it back over to 21 2.2 them. Okay. MR. VANCE: 23 MR. SMITH: The credit-based system is 24

pretty tricky in my mind. Just in the past, I know that

25

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we've had some issues with -- I know some groups have
   had -- tried to get a credit-based system and some have
3
   been against it. I'd like to -- personally, I'd like to
   look at it for a couple of days before I just agree to
   throw it out there.
5
                  I mean, that's -- does anybody else got an
6
   objection to that?
7
                  MR. MARTIN:
                               No.
8
9
                  MR. SMITH:
                              Okay. And we may have a
   member of the public that may want to speak on this, as
10
   well.
11
                  If Steve Fenoglio is in attendance, would
12
   you like to comment on this, Steve?
13
                  (Brief pause)
14
                  MR. FENOGLIO: Can you hear me now?
15
                  MR. SMITH: Yes, sir.
16
                  MR. FENOGLIO: I'd like to see the
17
18
   specific language, yes, before we would go and try to
   visit with the tribe.
19
                              Okay. I agree with that.
2.0
                  MR. SMITH:
                  MR. VANCE:
                              Okay. Well, then, I'm going
21
2.2
   to pass it on to Tom. And, then, I assume he'll forward
    it on to everyone at BAC. And, then, you guys can
23
   distribute it whomever you would like after that. And,
24
   then, we'll revisit it, it sounds like, probably the
25
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next BAC meeting. Excellent. Excellent. 2 MR. SMITH: Thank 3 you. Thank you. We do appreciate that, and we do 4 appreciate your work on that. And so everybody knows -- I don't know if 5 everybody is aware of this and Tyler hinted at this 6 earlier -- that rule was strongly objected by the 7 Kickapoo Tribe, who does not hold a bingo license in the State of Texas, and they do not -- they don't contribute 9 to charitable bingo in the State of Texas. However, we 10 do like to work with our friends and people in the state 11 and in the industry to try to make sure everybody is 12 happy and work together. So, that's -- if anybody has 13 got any questions going, hey, why are they in on this, 14 that's why. We're trying to extend the olive branch and 15 make everybody happy. 16 17 So, moving on -- anything else on that, 18 Tyler? Trace, if I may? 19 MR. HANSON: Yes, sir. 2.0 MR. SMITH: 21 MR. HANSON: And, Tyler, correct me if I'm wrong, but my understanding is that the rules went into 2.2 effect on October 22nd of 2020. 23 MR. VANCE: That's correct. With the 24 25 exception -- this rule, of course, did not. This rule

```
was withdrawn at the last --
                  MR. SMITH:
2
                              Right.
                  MR. VANCE:
3
                              -- before it was adopted, but
   all the other rules were effective October 22nd.
4
                  MR. SMITH:
                              Yes. Excellent.
                                                Okav.
5
                  All right. Anything else? Any public
6
   comment on this at all?
7
                  MR. MARTIN: My only concern was that this
8
   is talking about electronic equipment. Card minders are
9
   not going to be construed as -- in that one set there.
10
   Is it?
11
                              No, sir.
12
                  MR. SMITH:
                  MR. MARTIN:
13
                              Okay.
                  MR. SMITH: And that was Will Martin for
14
15
   the record.
                 Is that correct?
                  MR. MARTIN: Yes.
16
                              Okay. All right.
17
                  MR. SMITH:
                                                 Yeah, if
18
   you will state your name for the record so the Court
   Reporter recording can get who's who.
19
                  MR. MARTIN: All right. Thank you.
2.0
21
                  MR. SMITH:
                              Thank you, sir.
                        AGENDA ITEM NO. 7
2.2
23
                  MR. SMITH: All right. Let's go to No. 7,
   discussion and possible action on rules up for review
24
   and change.
                All right.
25
```

1	Melodye Green, you had some or, excuse
2	me, before I go there, Tom, do you have anything besides
3	the rule that Tyler just talked about that's upcoming?
4	MR. HANSON: No, sir.
5	MR. SMITH: Okay.
6	All right. Melodye, I think you had
7	some you had some ideas about temps on demand and a
8	couple of other possible items that we may be able to
9	work on by rule change.
10	(Brief pause)
11	MR. SMITH: Melodye, are you there?
12	(No response)
13	MR. SMITH: I think her mic may be muted.
14	(Brief pause)
15	MR. SMITH: Yeah, she's definitely muted.
16	Is there any way we can unmute her, or does she have to
17	do that?
18	UNIDENTIFIED SPEAKER: The host may have
19	an option to unmute one of the attendees.
20	(Brief pause)
21	MR. BIARD: Do we know what her phone
22	number is?
23	MR. SMITH: Hang on. Let me see here.
24	MR. BIARD: I don't see her name.
25	MR. SMITH: Yeah, I've got her phone

```
number.
             Hang on just a second.
                               Is it going to be 214 --
2.
                  MR. BIARD:
                               Just one second. I'm looking.
3
                  MR. SMITH:
4
                  MR. BIARD:
                              That's okay. Sorry.
    (Laughter)
5
                              No, you're fine. You're fine.
6
                  MR. SMITH:
                                It's 214-662-2646.
                  MR. DUNCAN:
7
                  MR. BIARD:
                               I have sent an ask to unmute.
8
           I think she might
9
   Oops.
                  MS. GREEN:
                              Hello.
10
                  (Simultaneous discussion)
11
                  MR. SMITH:
                              Hello, Melodye.
12
13
                  (Laughter)
                  MS. GREEN:
                               This is Melodye Green.
14
                               They won't silence you, will
15
                  MR. SMITH:
   they, Melodye?
16
17
                  MS. GREEN:
                              Well, they tried.
                                                  They tried.
18
   So --
19
                  (Laughter)
                              Anyway -- yeah. But one of
2.0
                  MS. GREEN:
   the things -- I sent an e-mail out before the meeting.
21
   One of the big problems that I saw during the COVID
2.2
    shutdown and I've heard from different lessors and
23
   different charities around the state is the cap on the
24
25
   capital reserves of 50,000 per charity. In a hall that
```

maybe has five or six charities, that's a large capital reserve.

2.

2.0

2.2

In a hall -- I have actually three or four halls that only have two charities, and they did apply before. Two of them applied back when Alfonso was there to raise that reserve, and they were denied. Just, I think, everybody was denied when they asked for an increase in that.

But, during the COVID shutdown, it became pretty desperate in a hall with two charities, and you're looking at maybe, you know, 50- \$60,000 in your bank account and you were having to go three or four months without any income. And the extensive reopening was great. It cost us a lot of money.

So, what several people have asked me and what I would like to ask the Lottery Commission -- well, Tom, is that maybe we could raise that to 75,000 instead of 50,000. I know it's a -- I spoke to Kim earlier, and she said it was a statutory rule. But the cap can be raised by Tom and the Lottery Commission to 75,000. So, that was just one of thing that people were asking me.

And the temporaries on demand, I believe that we all agreed to that, and we're just waiting for the -- I don't know if you've got the form online yet, Tom?

```
1
                  MR. HANSON: We do not, Melodye.
2
   believe we're still in the process of that.
3
                  MS. GREEN:
                              Right. So, that's the
   only other -- that's one of the other questions we had.
4
   But the reserve capital could be a big problem.
                                                     You can
5
   have one or two charities and another shutdown like
6
   this, you know, I hope the vaccine works, but we still
7
   have people that have not come back. They're afraid,
   and we just had a hall test positive. I had three
9
   workers test positive. We had to close their hall for a
10
   while.
11
                  So -- and, then, I -- you know, when I
12
   looked up different IRS, you know -- well, that's a
13
   different -- that's a different one. Anyway, that was
14
    just one of the suggestions people had, asked me to --
15
   wanted me to bring up in the meeting.
16
                  MS. KIPLIN: Mr. Chairman, this is Kim
17
18
   Kiplin. May I comment on that, or would you prefer that
   I wait?
19
                  MR. SMITH: No, absolutely. Go right
2.0
   ahead, Kim.
21
                               I did speak with Melodye
2.2
                  MS. KIPLIN:
   Green earlier about that, and just to put this out
23
            It's in the statute, and I'm going to put this
24
   there.
25
    statute reference out, it's Section 2001.451 in the
```

Bingo Enabling Act and, in particular, it's Subsection (h). And what it does allow is the 2. 3 Commission may -- by rule may establish a higher amount than the 50,000 or the Bingo Operations Director on 4 request may raise it for one organization or unit as 5 necessary to facilitate the operation of the 6 organization or unit. 7 And I think -- when I spoke with Melodye, 8 I think the -- her thought, not to put words in your 9 head or mouth, is that rather than doing it on a 10 piecemeal approach, just allow the organizations by rule 11 to have an increased cap. And, then, you know, they 12 don't have to actually maintain 75,000 but at least 13 gives them the opportunity to do so without having to 14 make a request on a piecemeal basis. 15 MS. GREEN: That's exactly right. This is 16 17 Melodye Green. 18 MR. SMITH: Tom -- and I may be putting you on the spot a little bit here. You may not have 19 this information handy, and that's okay. Are there a 2.0 lot of charitable organizations that have the maximum in 21 their account? Is that a standard practice statewide, 2.2 or is that kind of sporadic? 23 MR. HANSON: I do not have the answer to 24

that question at this point.

25

1 MR. SMITH: Okay. 2 MR. HANSON: And I can tell you I have not 3 received a large number of requests for an increase to the capital. 4 MR. SMITH: Okay. 5 MR. HANSON: But I have received some, and 6 they are being reviewed and -- or they have already been 7 approved or, in some cases, a very few denied. 8 Gotcha. Okay. What -- and 9 MR. SMITH: I'm completely ignorant on this process because we're a 10 smaller hall, and we do don't get anywhere near that. 11 What kind of are the determining factors that you use? 12 Is there a guideline that you have, or is it just a 13 case-by-case basis that you use to determine whether to 14 give somebody an option to go higher? 15 16 MR. HANSON: So, when I look at that, I'm looking at prior quarter activities. I'm looking at 17 18 what the maximum is for that particular location because what we're seeing in some cases the amount of the 19 capital is very small. So, they're asking for an 2.0 expansion of that. 21 I haven't had many that have that maximum 2.2 50,000 per organization that have requested an increase. 23 It's usually the ones that have an 8- or 9,000 or 10,000 24

limit, and they're asking for an increase.

25

```
1
                  MR. SMITH:
                              Okay. So, it's not just
2
   people trying to get the $50,000 cap. It's also people
3
   trying to get it above their personal cap. Is that
4
   correct?
                  MR. HANSON:
                               That's correct, sir.
5
                  MR. SMITH:
                              Okay. Okay. All right.
6
                                 This is Steve Fenoglio.
7
                  MR. FENOGLIO:
   I've got a question for Tom, if I may?
8
                  MR. HANSON: Yes, sir?
9
                  MR. FENOGLIO:
                                 Tom, how long does it
10
   typically take you and your Staff to make a decision on
11
   a capital request? Is it a week, 10 days, two weeks?
12
                  MR. HANSON: Yeah.
                                      It varies depending on
13
   when they come in and how they're routed.
14
                                               I'm thinking
   7 to 10 days. On the ones I've received I had a
15
   duplicate one come in in which no decision was made
16
   because it was an exact duplicate of one previously
17
18
   submitted. So, one was approved. The other was denied.
                  But 7 to 10 days is reasonable. I would
19
   say, if someone has submitted one, and they don't
2.0
   receive a response in 10 days, please reach out again.
21
2.2
                  MR. SMITH:
                              Okay.
                  MR. FENOGLIO:
                                 Thank you.
23
24
                  MR. SMITH: Tom, let me, if I may, ask
25
   another question -- and this is not the grill Tom
```

```
session. I promise you. I just -- I don't know.
1
   I'm asking. (Laughter) When organizations typically
3
   ask for an extension on the cap, what are some of the
4
   reasons that you approve it?
                  MR. HANSON: Most likely it has to do with
5
   the charitable distributions that have occurred for that
6
   organization in prior quarters. The gross income or --
7
   whatever the reasoning is that's placed on the document
   itself and in most cases what we're seeing it's directly
9
   related to COVID-19.
10
                  MR. SMITH: Gotcha.
11
                  MR. HANSON: Is that fair?
12
                  MR. SMITH:
                              I would think so.
13
                                                 I mean,
   if -- as long as the charities are -- in my opinion and
14
   my opinion only, I would think if the charity is getting
15
   some distribution and they want to raise their capital,
16
   I don't see why we should tell them, no, they can't.
17
18
   But that's just my opinion only, but there's a lot more
   factors in that I'm sure that I will never know or
19
   probably never need to know. (Laughter)
2.0
21
                  But okay. All right. Good deal.
                                                     All
           So, we're still on No. 7. Is there any other
2.2
   public comment about possible action on rules up for
23
   review and change?
24
25
                  (No response)
```

1 MR. SMITH: I don't think there's anything we need to approve right now. I think this is all in 2 3 the process. I don't think we need to vote on anything. Does anybody disagree with that? 4 (No response) 5 MR. SMITH: No? 6 MR. FENOGLIO: This is Fenoglio. 7 couldn't tell from Kim if she was asking for a specific 8 rule change or if she was -- well, I couldn't tell. 9 Kim, can you weigh in? 10 MS. KIPLIN: This is Kim Kiplin here, and 11 here's my thoughts on it. If there is a need to exceed 12 the \$50,000 cap, it seems to me that it would be better 13 to do it in a uniform fashion and just increase it as 14 Melodye Green has suggested rather than making 15 individual requests and, then, you know, obviously, 16 having a delay. And it may be a reasonable delay, but 17 18 it's still a delay. So, that's my thought on it, is just to 19 take it up to the -- more of a policy level uniformly. 2.0 21 That doesn't mean that organizations have to maintain, you know, a 75,000, but it gives them the ability to do 2.2 so without having to make a request and, then, waiting 23 for the discretion of the Bingo Director whether to 24 25 approve or deny.

```
1
                  MR. MARTIN:
                               This is Will Martin, and I
2
   agree 100 percent with Kim.
                  MS. ROGERS:
3
                               This is Kim Rogers.
                                                    I also
   agree we Kim Kiplin. Across the board seems to be a lot
4
   more out there for everyone. We have big halls.
                                                     And --
5
   but if we wouldn't have had our reserve, we probably
6
   wouldn't have made it through COVID, you know, and it's
7
   taught us all something new.
                                  So ...
8
                  MR. FENOGLIO: So, this is Fenoglio
9
   following up, Kim. So, what I hear you saying is a
10
   request for the BAC and Staff to work together to draft
11
   a rule under Subparagraph (h)(2)(A), Capital (A), to
12
   draft a new rule?
13
                  MS. KIPLIN:
                               Kim Kiplin here.
14
   think so.
              I don't think it would be that -- you know,
15
   that complex or that tedious. There's -- if I recall,
16
   there's already a rule in existence. So, it's just a
17
18
   matter of changing that. And, if not, then, just having
   a rule, it makes that very clear.
19
                  MR. SMITH:
                              Okay. So, you're formally
2.0
   asking the BAC to support this.
                                     Is that correct?
21
2.2
                  MS. KIPLIN: Yes, sir.
                                          That's correct.
                  MR. SMITH:
                              Okay. That's what I was
23
   trying to get -- good. All right.
24
                               Sorry for my lack of clarity
25
                  MS. KIPLIN:
```

1	on that. (Laughter)
2	MR. SMITH: No, you're fine. I just
3	sometimes you have to be really blunt with me. It's
4	tough for me to read between the lines. I can read body
5	language and eyes and all that in person. But these
6	meetings, they're really hard to discern, you know,
7	what's the real feel of the meeting sometimes. So, no,
8	no problem at all.
9	So, does someone want to make a motion on
10	the BAC that we raise the cap to a certain more than
11	50,000 in a more uniform fashion?
12	MR. MARTIN: This is Will Martin. I make
13	that motion.
14	MR. POHL: Jason Pohl. I second.
15	MR. SMITH: Okay. Hang on. I hadn't
16	gotten there oh, yeah. Okay. Will. Jason.
17	All right. We have a motion on the floor
18	to raise for the BAC to recommend to the Commission
19	Staff to raise the cap from 50- to maybe 75,000 in a
20	more uniform fashion. All in favor?
21	(Those in favor of the motion so
22	responded)
23	MR. SMITH: Any opposed? Any opposed?
24	(No response)
25	MR. SMITH: All right. Okay. So, Tom

```
1
                  MR. HANSON:
                               If I may?
2
                  MR. SMITH: Yes, I was -- yes, sir.
3
   right ahead.
                  MR. HANSON: All right. Thank you for
4
   that.
           I will work with Tyler and the BAC and industry
5
   folks, and we'll look at that rule and see what changes
6
   we can make, what would be recommended --
7
                  MR. SMITH:
                              Okay.
8
                  MR. HANSON: -- and bring that before you
9
   during the next two months but to present at the BAC
10
   meeting, the next one held.
11
                              All right. So, since we have
                  MR. SMITH:
12
   asked them to do that, I would feel remiss if we didn't
13
   actually get a committee together to -- for Tom to be
14
   able to -- Tom and the Staff to be able to contact to
15
   talk about this.
16
17
                  Is there anybody on the BAC that would
18
   like to take lead on that?
                  MS. GREEN: Yeah, I will. This is Melodye
19
   Green. Am I unmuted again?
2.0
21
                  MR. SMITH:
                              Yes, you are.
2.2
                  MS. GREEN:
                              Okay. (Laughter)
                                                 Because
   while Kim was speaking, I was muted. And it's like Kim
23
   Rogers said, during the shutdown, it would have been
24
                 And we -- you know, a lot of us did not
25
   very scary.
```

```
1
   have that tall cap going into March and April,
   especially the smaller halls. It really affects the
2.
3
    smaller halls with only one or two charities.
                  MR. SMITH: Gotcha. All right. Well,
4
    thank you for taking that on, Melodye. And is there
5
   anybody you would like to have help you, Melodye?
6
7
                  (No response)
                  MR. SMITH: I think it would probably be a
8
   good idea to --
9
                  (Simultaneous discussion)
10
                  MS. GREEN: Kim?
11
                  MR. SMITH: -- to include Kim Kiplin and
12
   Steve Fenoglio in on that maybe would help.
13
                  MS. GREEN:
14
                              Yes.
                  MS. KIPLIN: Mr. Chairman, this is Kim
15
   Kiplin. I'm happy to help however I can be of
16
   assistance.
17
18
                  MR. SMITH:
                              Excellent.
                  MS. GREEN: Perfect.
19
                  MR. SMITH: All right. Good deal.
2.0
21
                  So, are you set, Melodye? Do you have the
2.2
   tools you need?
                  MS. GREEN:
23
                              With Kim and Steve, yes.
                              Okay. All right.
24
                  MR. SMITH:
                  Tom, are you good with that, working with
25
```

```
those three?
2.
                  (Laughter)
3
                  MR. HANSON:
                               Absolutely. Thank you.
4
                  (Laughter)
                  MR. SMITH:
                              And if you need backup, Tom,
5
   let me know.
                  I'll be glad to help you.
6
                               I appreciate that.
7
                  MR. HANSON:
                                                    Thank
   you, sir.
8
9
                  (Laughter)
                  MR. SMITH:
                              You're welcome. All right.
10
                         Let's -- anything else on rule
                  Okay.
11
   review and change from public comment or from BAC
12
   members?
13
                              One -- this is Melodye Green.
14
                  MS. GREEN:
   There's one rule that several people have approached me
15
   with, again, and these are just not my comments.
16
                                                       These
   are comments from other people around the state.
17
                                                       I have
18
    (indiscernible) and people in Killeen and San Antonio.
   I don't know if this is appropriate for the BAC or --
19
   and I see Fenoglio has seen this problem before, but the
2.0
   question of paying rent during a shutdown, I don't know
21
    if we should revisit the definition of what rent needs
2.2
   to be or a reasonable business expense.
23
                  I went back on the IRS Website and
24
   allBusiness Website, and every reasonable business
25
```

expense to stay open included rent. So, this is a very odd time.

2.0

2.2

The rent at one of my places is over \$30,000 a month. And you have three months of shutdown, and you're out. So, am I making this clear on what I'm asking?

MR. VANCE: Yeah, this is Tyler Vance.

So, I was going to bring this issue up at a later point,
but I guess this is as good a spot as any.

The issue is that the Bingo Enabling Act says that a rent cannot be more than \$600 per occasion. So, rent is defined as a function of occasions. It's not on a monthly basis. It's not on an annual basis. It's on a per-occasion basis.

So, if you don't have any occasions, there can't be any rent charged, at least it can't come out of -- it's not a reasonable and allowable bingo expense. So, an organization cannot use bingo funds to pay for rent unless there are occasions. You know, if you could work something out with the charity privately, that money isn't coming out of bingo expenses, that's fine.

But from our perspective the BEA is very clear that an organization cannot pay rent except for occasions that are actually held. And, to that extent, also, rent is also retrospective. So, I can't pay

December rent because I don't know how many occasions
there are going to be.

And I know that, after the fact, you know, that can be adjusted. I can pay \$10,000 right now.

And, then, if I have fewer than \$10,000 worth of occasions, you know, we can work it out and give a refund or whatever. But at the end of the day the rent charge cannot be more than \$600 per occasion.

And, so, when you guys were shut down for months and there were no occasions, there can be no rent, and we're seeing that. The cases are rolling in, and I was hoping to hear from Steve and Kim and whoever else. I mean, this is going to be a big issue for everybody involved, but our position is the BEA is very clear that rent is a function of occasions --

MR. SMITH: So --

MR. VANCE: -- not time or anything else.

MR. SMITH: So, Tyler -- and this may

be -- I don't know how the legalities would work on

20 this, but I thought I picked up on something. You can

still make charitable distributions without having a

session. Is that correct?

MR. VANCE: You would actually -- you

24 | would have to. If you have over \$50,000 in your bingo

25 | account --

3

4

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21

2.2

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MR. SMITH:
                              Right.
1
2
                  MR. VANCE:
                              -- then, you have to make
3
   charitable distributions.
                  MR. SMITH:
4
                              So --
                  MR. VANCE:
                              And so --
5
                  MR. SMITH: -- let's just say for
6
   scenario's sake hypothetically that a charity has less
7
    than 50,000 in the account, and --
8
9
                  MR. VANCE:
                              Okay.
                  MR. SMITH:
                              -- they had to pay rent on
10
    their building, could they then make a distribution from
11
    their bingo account to their general account and then
12
   from their general account pay their rent on their
13
   building?
14
                  MR. VANCE:
                              No, because you can only --
15
   the bingo -- money in the bingo account can only be used
16
   for allowable and reasonable expenses. And, then,
17
18
   whatever is left goes into charitable distributions.
   And, so, you can't transfer money from a bingo account
19
   to a general account. You can do the opposite. You can
2.0
   transfer general to the bingo account, but money that's
21
   generated from bingo can only be used on distributions
2.2
   and allowable expenses, including rent.
23
                              Right. I would -- okay.
24
                  MR. SMITH:
25
   Steve Fenoglio, do you want to -- do you have any
```

comment on this, Steve?

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Yes. And Tyler and I have 2 MR. FENOGLIO: 3 not talked, nor have I talked with Tom, about this But it seems to me there's a huge -- if that's 4 issue. the Staff's position, there's a huge conflict in what 5 the Commission is stating in Section 2001.458 and -59, 6 which talk in terms of stated rental. So, if a charity 7 lease says, we pay to the lessor 6,000 a month -- I'm just making it up -- for bingo, then that's the stated 9 rental, and I don't believe the Commission can violate a 10 contract, a valid contract between a lessor and a 11 charity. 12

Arguably, the Commission could take that as a contested case and see what SOAH would say, the State Office of Administrative Hearings and, then, ultimately appeal that to a district court. And, if a judge makes a decision on interpreting a contract, then I think that would settle the matter. But if you have -- and I do have clients that have contracts where they're obligated to pay a certain monthly rent, and that's for the conduct of bingo, the session may not be able to be conducted.

And, by the way, there are leases that have a force majeure clause. It's a fancy -- force majeure is a fancy name that basically says, beyond your

```
1
   control. So, there may be situations where a lease -- a
2
   tenant, a charity, perhaps, doesn't have to pay rent
3
   because of a force majeure clause.
                  It says, if, you know, a government
4
   lockdown occurs and your obligation to pay rent or the
5
   stated rent is either eliminated or reduced. But,
6
   again, if you have a valid contract between two parties
7
    that says, we pay 6,000 a month minimum rent to a
   lessor, I don't believe the agency can violate -- cause
9
   the charity to violate that contract.
10
                  MS. ROGERS: This is Kim Rogers. May I
11
   make a comment on that?
12
                  MR. SMITH: Absolutely.
13
14
                  MS. ROGERS: Speaking from personal
    experience, and it was -- I don't if it was 2008 or
15
    2012, we -- our leases stated licensed sessions.
                                                      And
16
   that came down in the audit. We went through an audit,
17
18
   and we had closed -- had to close one day due to a pipe
   breaking in the hall, and bingo was not able to be held.
19
   And it came down to our lease, exactly what Steve is
2.0
   speaking about. But since the lease reads, licensed
21
2.2
    session, that is what the auditor accepted and went
   through.
23
                  (Simultaneous discussion)
24
25
                  MR. VANCE:
                              Yeah -- sorry. Go ahead,
```

Melodye.

1

14

15

16

17

18

19

2.0

21

2.2

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24

25

2 MS. GREEN: Yeah, I was just going to ask 3 Kim that -- Kim Rogers, on the audit you had licensed sessions, even though the -- even though the session was 4 not conducted. You still -- they said it was okay for 5 you to pay rent because it was a licensed time, even 6 though it was not conducted. Is that correct, Kim? 7 MS. ROGERS: Yes, because the leases are 8 done on January 1st. We have no idea what's going to 9 happen, you know, in July or anything of that nature. 10 So, it's license -- that the charity is licensed time to 11 play there, and that's -- the auditor went back to our 12 lease. 13

MS. GREEN: Okay.

MS. ROGERS: Yes.

MS. GREEN: Thank you.

MR. SMITH: Tyler, it sounds like that we probably all need to get together on this issue. It seems like y'all have got a -- y'all are -- I feel like y'all's feet are being held to the fire a little bit here, and we've got charities that are trying to maintain their bingo operations. And are -- they've kind of got their hands tied, as well. Maybe we need to get together and try to work something out on this and try to come to a -- some sort of an agreement or some

1 sort of a rule change or something to where -- even maybe a statutory change that we can make it amenable 3 for both parties. Does that sound good to you? 4 MR. VANCE: Yeah. But, you know, the thing is we've got these -- we've got cases in front of 5 us right now that we've -- you know, we've got to move 6 on it. We certainly want y'all's input, but we need to 7 resolve these cases. I mean, I think this needs a statutory change. And, I mean, that's not going to 9 happen for the next 10 months at least. 10 MR. SMITH: Right. What can we do to 11 If you had -- in you're perfect world, what could help? 12 we do to help you? 13 MR. VANCE: You know, I -- I'm completely 14 open to being persuaded otherwise. I mean, Steve can 15 lay out his argument. I think that the stated rental 16 expenses, I think the problem with that is the act, 17 18 again, defines rent as being no more than \$600 per I think you could have -- you know, the 19 occasion. organization itself as a charity, not a bingo licensee, 2.0 but as a charity, an independent organization, can enter 21 a lease for whatever it wants. And that's enforceable 2.2 between a lessor and the lessee. But it's -- from our 23 perspective the money in the bingo account can only be 24 25 spent on stated rental expenses, which are limited to

```
$600 per occasion.
                  And I -- you know, I would love to be
2
3
   persuaded otherwise because this is going to be a huge
            So, I mean, if you guys -- Kim, Steve,
4
    issue.
   whoever -- send me whatever your best arguments are.
5
   And I think we should all certainly get together and
6
   talk about this because I understand this is a huge
7
   issue, but every time I've looked at it I kind of come
   to the same conclusions.
9
                  MR. SMITH:
                              Okay.
10
                              Steve, Kim, do y'all want to
                  All right.
11
   get with Tyler on that, or do you need us to do
12
   something formally? Or --
13
                  MS. ROGERS: I would be happy to offer any
14
   assistance I can. Steve is way more knowledgeable than
15
   I, but yes.
16
17
                  MR. SMITH:
                              Okay.
18
                  MR. BIARD:
                              Hey, this is Bob Biard,
   General Counsel --
19
                  MR. SMITH: Hi, Bob. How are you, sir?
2.0
                              I would love to hear Steve
21
                  MR. BIARD:
   Fenoglio, if he has an explanation right now, tell us
2.2
   what the meaning and the purpose of a $600 limit on a
23
   bingo session is in the statute.
24
                                 This is Fenoglio, and I'll
25
                  MR. FENOGLIO:
```

be happy to. I grant -- there's that clause, but
there's also the clause that I cited that talks about
stated rental. And stated rental, that phrase, is not
defined in the statute. And there's a long line of
cases, Bob, that says the agency cannot interpret a
contract.

2.0

2.2

And if you have a valid -- I don't know what cases y'all have in front of you. But if you have a valid contract that says a charity must pay -- or a contract says, we pay 600 a session and at a minimum \$3,000 a month, I don't know of any authority the agency has to violate that contract. I know of no case that says that an agency, a state agency, can interpret and violate a contract, a valid contract. And, so, that's where I come down on --

MR. BIARD: Yeah, I'm not saying that the agency is interpreting a contract. I mean, you can have a contract that says you pay a million dollars a month in rent, but that has a cap of \$600. And I think you're stuck with having to -- having to decide what that means and is that surplusage, and is there really a conflict between those two provisions you're citing. But this is all to be discussed later. I just wanted to hear what you had to say.

MR. FENOGLIO: And I would suggest that a

million dollar rent is not a valid contract. That was one of my premises. So, yes, I think we should sit 2. 3 down. 4 MS. GREEN: This is Melodye Green. Can I make one more comment to Bob? 5 MR. SMITH: Sure. Absolutely. 6 Thank you. 7 MS. GREEN: Bob, yeah, what I've been hearing from 8 people around Texas is the fact that when we were closed 9 down, it was very serious. Some of the -- I mean, we 10 had to get a loan -- me, personally, or we would not be 11 open today. I don't have \$90,000 to pay the rent, but I 12 do not believe that what Steve nor I or anybody is 13 trying to say is to pay more than \$600 session of rent. 14 That's not it. It's to pay a minimal amount of rent we 15 have to do -- for a reasonable business to stay open, 16 pay to a landlord, somebody else -- I mean, I don't own 17 18 the building -- to keep the doors open. We're not trying to raise the \$600 per 19 session limit. We're just trying to do a \$600 session 2.0 or this minimal amount, which is due to the landlord to 21 2.2 keep our doors open during a lockdown. Does that make 23 sense? Thanks, Melodye. Yeah, I 24 MR. BIARD: 25 understand. It's a very thorny problem, but it needs to be worked on for sure.

2.0

2.2

MR. SMITH: I agree.

3 | (Simultaneous discussion)

MR. VANCE: Steve, this is Tyler. I have a hypothetical. What if the contract stated that rent was \$800 per occasion?

MR. FENOGLIO: I think that exceeds the statutory provision, and I would say that that would not be valid. But, here, let's look at the facts. The facts are the government has ordered a shutdown of bingo activity. We have a statutory scheme that the whole point of which is to allow charities to conduct bingo to raise funds for the charities' activities.

We have a -- again, my facts, are a valid lease that doesn't charge a million dollars a month but is consistent within the regulatory and statutory scheme. Money does not grow on trees, and landlords are within their constitutional and statutory right to say we have a minimum fee charge for rent. What the agency is doing -- and, again, I don't know the facts in the cases that Tyler or Tom have cited. But if you have a situation where a charity has a valid lease that doesn't offend the intent of the statute, the effect of what the agency is doing is to put that charity out of business because the landlord is going to say, if you don't pay,

you're gone. 1 That's not meeting the intent of the 2 3 statutory scheme. So, you know, this is not a situation where a landlord is trying to get around the rules. 4 This is a situation where the parties in a valid 5 contract have established certain rent payment 6 7 parameters. And, so, I just think it's almost silly to 8 say that the agency is going to take the position --9 again, a valid lease -- that you're out of business. 10 MR. SMITH: Gotcha. 11 MR. FENOGLIO: I mean, that would be the 12 I mean, landlords in my experience have been 13 effect. reasonable, the ones that I've dealt with for both 14 charity clients and totally unrelated to bingo. But at 15 some point the bills have to be paid. Property tax has 16 If they have a mortgage, it has to be paid. 17 to be paid. 18 So, at some point, landlords are going to 19 say, I like the fact that the tenant's here, but I have 2.0 bills to pay. And, so --Sure. Well, I definitely --MR. SMITH: 21 this is Trace. I definitely think we would probably 2.2 need to sit down and maybe construct some language where 23

it kind of takes the handcuffs off of both sides on

24

25

this.

1	Can Tyler, do you want or, Bob, do
2	you want to get with Steve, and do y'all want to try to
3	work that out and maybe include me on that because I'm
4	interested in this, maybe outside the BAC meeting? And,
5	then, next time we have a BAC meeting report back and
6	kind of give us an update on where we're at on that?
7	MR. BIARD: Yeah, this is Bob. That
8	sounds great. I'll Tyler is my go-to person on
9	bingo. So, I'll probably let Tyler take the lead, but I
10	will definitely stay involved.
11	(Simultaneous discussion)
12	MR. SMITH: All right. Good deal.
13	Is that all right with you, Tyler?
14	MR. VANCE: That's fine.
15	MR. SMITH: Excellent. Thank you, sir.
16	Steve, is that okay with you?
17	MR. FENOGLIO: Yes.
18	MR. SMITH: Excellent. All right. Any
19	other
20	MS. URIEGAS: This is Veronica. I have a
21	question.
22	MR. SMITH: Hey, Veronica. Yes, ma'am.
23	MS. URIEGAS: So, just a little bit of
24	clarification. I think you had mentioned something and
25	I just didn't understand the whole thing. You had

mentioned something about if the charity could give a charitable distribution to the general fund and the general fund could they pay the rent. I didn't understand that.

2.0

2.2

MR. SMITH: That was an uneducated question on my part, and I believe it was Tyler that explained it a little better that you couldn't do that.

MS. URIEGAS: And why?

MR. VANCE: So, because money that's earned from the conduct of bingo can only be spent on certain things. It can't be transferred into your general account. Your general account money can be transferred into the bingo account, but money that's earned from the conduct of bingo can only be spent on expenses that are related to the conduct of bingo and/or charitable distributions.

MS. URIEGAS: But it is a charitable distribution if you're giving it to your -- from your bingo account -- because we actually -- I still have -- I don't have the unit accounting. So, if they were -- for example, if one charity was to give it to its general account, could they -- it's a reasonable expense, could they not do it from their general account?

MR. VANCE: No, if the -- the expense --

```
so, if you make a charitable distribution, it has to be
1
   spent on the charitable purposes of the charity.
3
   mean, if theoretically -- I guess, if the charity's
   purpose was to pay rent, you know, but that's not the
4
5
   case.
                  (Simultaneous discussion)
6
                  MS. URIEGAS: Well, but a charitable
7
   distribution can be paid for a reasonable expense, which
   would be like payroll or building facilities and that
9
   kind of thing. Does that --
10
                  (Simultaneous discussion)
11
                  MR. VANCE: Well, that's an expense from
12
   the bingo account. So, you have your bingo account, and
13
   you can have up to --
14
                  (Simultaneous discussion)
15
                  MS. URIEGAS: Excuse me. I'm sorry.
16
                                                        But
17
    if you're putting that money into your general account,
18
   your general -- your organization can do it to pay rent
   on its building or its personnel. Is that -- I mean,
19
   could that not be part of it?
2.0
                              The -- you can't transfer
                  MR. VANCE:
21
2.2
   bingo money into the general account. If the
   organization outside of bingo wants to --
23
24
                  MS. URIEGAS:
                                I'm sorry. Yes, you can
25
   because that -- from a bingo account to a general
```

1 account, that's a charitable distribution. MR. VANCE: But that's different. 2 3 charitable distribution can only be made for the purposes of the charity. So, if it's Toys for Tots, you 4 make the charitable distribution, then you have to later 5 be able to verify that that money was, indeed, spent on 6 toys for children, not the rent for the Toys for Tot 7 office in downtown Austin. If I may -- Tyler, if I may? 9 MR. SMITH: I think where she's going with that is most of the 10 charities have in their charitable purpose to cover 11 expenses, office expenses, payroll expenses, and that 12 sort of stuff as part of their charitable purpose. 13 I think where some of the confusion is is on the bingo 14 application it's going to be a little different than the 15 16 actual general purpose of the charity. Is that where the disparity is? 17 18 MR. VANCE: Yeah, I think so. I mean, we're talking about rent for -- for the bingo -- rent 19 for bingo, not rent for the charity organization's main 2.0 office --21 2.2 MR. SMITH: Gotcha. 23 MR. VANCE: -- or something. You know, the organization's charter document almost certainly 24

doesn't state that conducting bingo is part of its

25

```
1
   nonprofit purpose.
2.
                  MR. SMITH: Gotcha.
3
                  MS. URIEGAS:
                                 Okay.
                              So, charitable distributions
4
                  MR. VANCE:
   can't be spent on the conduct of bingo.
5
                                              That's a
   separate type of expense.
6
                  MR. SMITH:
                              Gotcha.
7
                  MS. URIEGAS:
                                 Okay.
8
9
                  MR. SMITH: Does that answer your
   question, Veronica?
10
                  MS. URIEGAS: Yes, it does.
11
                  MR. SMITH:
                              Okay.
12
                  MS. GREEN:
                              This is -- yeah, this is
13
   Melodye.
              I have another question for Tyler. Can you
14
15
   hear me?
                  MR. SMITH:
                              Yes.
16
17
                  MR. VANCE: Yes, ma'am.
18
                  MS. GREEN:
                              Okay. You just said if I give
   a distribution to Toys for Tots or I give a distribution
19
   to Duncanville Food Pantry, if I give them -- if my
2.0
21
    charity gives Duncanville Food Pantry $500, is it my
2.2
   responsibility now to prove that they spent that on food
   and not spent it on electricity for their building?
23
                  MR. VANCE: No, you're responsible --
24
                  (Simultaneous discussion)
25
```

1	MS. GREEN: Toys for Tots.
2	MR. VANCE: No, you're
3	MS. GREEN: (Indiscernible)
4	MR. VANCE: Yeah, no, I don't think you
5	have to go behind that curtain. You just have to be
6	able to prove that your organization has as its purpose,
7	you know, feeding poor children and you, then, provide
8	us with a check that you gave it to an organization that
9	provides food for poor children. I don't believe I
10	mean, I'd like have to look at it or talk to the
11	auditors, but I don't believe that you're required to
12	then also prove that the organization you gave it to,
13	indeed, spent it on feeding poor children.
14	I think it's kind of you know, we don't
15	have to verify it all the way down the line. We just
16	need enough evidence to show that, you know, you used
17	that money in accordance with your nonprofit purpose by
18	giving it to another organization that uses it for that
19	or similar purposes.
20	MS. GREEN: Okay.
21	MR. SMITH: Gotcha.
22	MS. GREEN: That would be impossible.
23	MR. SMITH: Okay. All right. We need to
24	move this
25	(Simultaneous discussion)

1 MR. HARRIS: May I ask one more question 2 on this point? This is Corey Harris. 3 MR. SMITH: Absolutely, Corey. MR. HARRIS: As far as when charities are 4 disbursing funds from their accounts for charitable 5 purposes, in the memo lines where they denote what those 6 funds are to be used for -- and as I've been following 7 along this conversation -- I think we can all agree that as long as you specify a specific action for those 9 funds -- i.e., toys for children or a scholarship, 10 whatever the case may be -- if you put in that memo line 11 "general donation," now have you lost control of what 12 happens to those funds at that point and are you liable 13 for what happens to them after that? You put in there 14 "general donation," and (indiscernible) go to that 15 foundation to see as they -- use as they see fit, is 16 that given entity on the hook at that point? 17 18 MS. URIEGAS: Can I make a comment on this? 19 MR. SMITH: 2.0 Sure. MS. URIEGAS: 21 This is Veronica. So, like, 2.2 for example, in some of my audits just one particular charity -- I'll just take one for an example -- from 23 their bingo account to their general account they give, 24 say, \$3,000 a quarter. So, when they get audited, 25

they're only going to ask -- the Lottery can only ask for \$3,000 worth of receipts to see where \$3,000 went 2. 3 for whether it was for feeding the homeless -- let's say all \$3,000 went to feed the homeless, but say they're 4 getting income from other places, that money can be 5 spent wherever the organization sees fit, as well. 6 So, I mean, you're going to get probably 7 \$10,000 and probably 5,000 is going to go to feed the 8 charities or maybe 1,000. So, you don't have -- when 9 the Lottery does the audit, you only have to show 10 receipts of the 3,000 that was disbursed to the charity 11 from the bingo account. Does that make sense? 12 MR. HARRIS: Yeah. Thank you. And that's 13 my understanding of it, as well, is that once you have 14 dedicated those funds, it then relies on the charity who 15 is receiving to do the right thing with the money. Once 16 you have made a note of what that money is for, whether 17 18 it be for a specific cause, like a scholarship or something like that or if it's just for a general 19 purpose, for them to disburse at their legal discretion. 2.0 And, so, I think we're all on the same page. I just 21 wanted to verify that. Thank you. 2.2 MR. SMITH: Yes. Yes. Okay. 23 Guys, we're getting a little long in the tooth here, and there's 24 some bigger items that we need to discuss here in just a 25

```
few minutes.
                        AGENDA ITEM NO. 8
2.
                  MR. SMITH: So, we're going to move on to
3
   Item No. 8 and discussion and possible action on
4
   recommendations for BAC nominations.
5
                  Tom, do we still have one seat open, is my
6
   understanding?
7
                  MR. HANSON: I would have to defer to Bob
8
   and Tyler on that. I'm not absolutely sure, sir.
9
                  MR. SMITH:
                              Oh, okay.
10
                  MS. ROGERS: I believe the statute says
11
   nine, and -- this is Kim Rogers --
12
                  MR. SMITH: Right.
13
                  MS. ROGERS: -- and I believe Corey made
14
   nine, if I'm not mistaken. I could be wrong, but I will
15
   look. No, Corey makes nine, and that is what the
16
   statute is.
                 I believe -- I want to say that this was
17
18
   left on from the last meeting.
                  MR. SMITH: Okay. All right.
19
                  MS. ROGERS: So, we do not have any seats
2.0
   to fill at this time.
21
2.2
                  MR. SMITH:
                              Okay. Excellent.
                              Bob, let me know if I'm
                  MS. ROGERS:
23
24
   wrong.
25
                  MR. BIARD:
                              No, I think you're exactly
```

1 right. MS. ROGERS: Thank you. 3 MR. SMITH: All right. Well, good deal. AGENDA ITEM NO. 9 4 Okay. Moving on to No. 9, old 5 MR. SMITH: Anybody got anything on old business? business. 6 (No response) 7 MR. SMITH: Public comment on old 8 business? 9 MS. ROGERS: Trace, I had one thing that I 10 would like to ask in reference to something that we 11 brought up at one of our prior meetings. 12 MR. SMITH: 13 Okay. 14 MS. ROGERS: This is Kim Rogers, again. just brought up having paperless -- I know this is kind 15 of not as -- we'll just be quick on this because I know 16 it's not as extreme as other things that we have at this 17 18 time. We're trying to get paperless going for quarterly 19 reports or something of that nature. Tom, I had sent you an e-mail. I was just 2.0 wondering who, on Staff, I could work with to see if we 21 2.2 could make this happen. I went back and did -- you know, the Staff spends quite a bit of money on stamps 23 and copies. And we all get these big, beautiful 24 packages, if we can do something for that. Did you have 25

a chance to look?

2.0

2.2

MR. HANSON: So, for the record, Tom

Hanson, Director of the Bingo Division. So, what we've

done is we've looked at what -- some automatic triggers

that are in place. And if you submit your application

via BSP, there was supposed to be a -- kind of a flag

that stopped the actual printed copy from going out.

So, we're working with IR to get that in place a little more timely, but at this point it's supposed to stop at some point. I don't know exactly the number of days, but for the -- for what we've seen is that the package is going out in some cases three or four days after the completed application is submitted via BSP. So, we're trying to shorten that period.

But, yes, we would like folks to use BSP. We would like to not be sending out huge packets, but we're still working on it.

MS. ROGERS: Okay. What I was looking at was more of the quarterly reports. I file everything online, everything, but I still get in the mail large like quarterly report packets.

That's more where I was looking for. I know licensing can be a little more difficult. But if you have anything that I can assist or help do with that, please let me know.

```
1
                  MR. HANSON: I will do that. And, yeah, I
   was talking about licensing, but I see it as the same
2
    issue with the quarterly reports.
3
4
                  MS. ROGERS: Okay, sir. Thank you.
   That's all I had.
5
6
                  MR. SMITH: All right. Good job, Kim.
   Thank you, ma'am.
7
                  All right. Any public comment on old
8
   business?
9
10
                  (No response)
                       AGENDA ITEM NO. 10
11
                              All right. Moving on.
                  MR. SMITH:
12
   No. 10, new business. I would like to start out on
13
   No. 10, and we've talked with this -- amongst ourselves,
14
   I'm sure. And we've talked with Staff a little bit
15
   about this, but I think we need to formally tackle the
16
   Facebook gaming and the Internet pull-tabs issue that we
17
18
   have going on in Texas.
19
                  I know that several people have caught
   their employees doing the Facebook gaming or Facebook
2.0
   bingo, Facebook horse race, hosting these Facebook
21
             I know Tom -- I've talked with him, and he's
2.2
   parties.
   actively taking all submissions that he gets.
23
   think we need to try to get the actual Commissioners
24
    involved in this and on board to help us tackle this.
25
```

1 I don't think this is an isolated incident. I think this is statewide. I think it's also 2 3 multistate or -- so, a multijurisdictional issue, especially on the east part of Texas where the state 4 line with Arkansas, Louisiana, and Oklahoma is. 5 (Laughter) 6 So, I want to open up the floor a little 7 bit and kind of talk with everyone about this and Tom and Tyler and Bob, as well, to see what we can do to 9 recommend that some more effort and some more help be 10 given to the Staff and Enforcement to go after these 11 illegal gamers that are -- they're stealing from the 12 charities' distribution. And it's not small. 13 14 huge. They have no rules that they have to abide 15 by. They run 24 hours a day, 7 days a week. They run 16 it through a Cash App based system. It's -- basically, 17 it's free for all. 18 So, I'm going to direct this pretty much 19 towards the Staff at the moment in the beginning to kind 2.0 21 of see y'all's thoughts and processes. And, then, I think we should all talk about this together and try to 2.2 come up with a recommendation to give to the 23 Commissioners. 24 So, Tom, I'll let you lead off on this. 25 Ι

1 know you've had firsthand experience on this. So, if 2 you'd like to take the floor, it's all yours.

2.0

2.2

MR. HANSON: Well, I appreciate that. For the record Tom Hanson. We have looked at a bunch of these. If we can identify and verify that it involves an employee, who is on the worker registry, that documentation can be used to move forward with the removal of that person. If the Enforcement Division during the investigation can prove that they conducted those activities, they can move forward for a prosecution under the statute for unlawful bingo.

What we're finding is that these folks are using a private environment in which we have a hard time getting into those in an undercover attempt. We do reach out to Facebook when we notice these things and report them as being violations of the Facebook rules and regs. But, as you stated, there are a number of these. We've been taking a lot of calls. We've taken a fair number of complaints, and those are being investigated as best that we can do right now.

One suggestion that came up recently was to post a special message on the Website and use our -- that format as a way to advise folks. We've sent out information that can be forwarded to local law enforcement entities as far as what the violation is.

```
1
   That's kind of where we are right now.
2
                  Tyler, would you have any additional
    information?
3
4
                  (No response)
                  MR. SMITH: Did Tyler drop off the
5
   meeting?
6
                  MR. VANCE:
                                               I was muted.
7
                              Hey, no, sorry.
   Yeah.
           Sure.
                  I think it's important in these
   conversations to realize that, you know, state agencies
9
   are restricted in their activities by their statute, and
10
   it's important to remember that the Lottery Commission
11
   can only regulate legal bingo. Illegal bingo is a
12
   crime, and crimes are regulated by district attorneys
13
   and police officers.
14
                  And, so, you know, like Tom said, if
15
    somebody with a license that's been issued by us is
16
    involved in this, then we can take action against that
17
18
   license. But that's not going to prohibit them from
   continuing illegal conduct. You know, I mean, if
19
    they're -- it just prohibits them from legal conduct.
2.0
   And we'll certainly do that, and we'll certainly pass on
21
   any information we can to local law enforcement.
2.2
   this is a criminal issue.
23
                  So, I just hope everyone -- I just want to
24
25
    set everyone's expectations that, you know, that -- that
```

we can only take action against licenses and registrations. And what this is is organized criminal activity, and that's -- we don't have jurisdiction over that.

2.0

2.2

MR. BIARD: And this is Bob. I'll just add another jurisdictional point is that, you know, the Internet does not respect state boundaries. So, I think there's a real question whether bingo conducted on the Internet takes place in Texas or Oklahoma or China or anywhere. You know, it's difficult. We can't enforce any of our authority outside boundaries of the State of Texas.

MR. SMITH: Well, let me just interject this: If this was not happening in the bingo halls, we wouldn't know about it, but it's rampant in the bingo halls. And we're coming to you asking for help. It's easy to say that, ah, we don't have jurisdiction over this and jurisdiction over that, but we're asking you for help.

We need help. This is taking money directly out of the charities' distributions. We're asking for help. We need you to be proactive. We need you to work with us and be a crusader for charitable bingo because that's what we're here doing. So, please, we've got to work together and figure out a way to

actively go after these people.

2.0

2.2

MR. BIARD: I hear you, and we're happy to do that.

MR. SMITH: What tools do you need to do that? What tools can we offer you to work together to collaborate and bring this to a stop? I think without the bingo halls' crowd, if we can get them out of the bingo halls, I think it withers off and dies or at least it goes away over time because they're crowd sourcing the bingo crowd is what they're doing.

MR. MARTIN: This is Will Martin for the record. And we had an incident here in Victoria about a week or a week and a half ago where I happened to be on Facebook and was just surfing down through there, and I noticed that someone had put on Facebook that they were going to have Boot Scootin' Bingo live on Facebook on a certain day and you could call and buy your bingo card for \$50.

It turns out it was the American Business Women's Association trying to raise money for scholarships, and I called lady up. And I talked to her, and I asked her -- I said: How do you look in orange? And she said: What do you mean? And I said: Well, if you're conducting bingo without a license, it's a third-degree felony in the State of Texas.

And, so, immediately she dropped it and wanted to go to just having a reverse raffle online.

And I said: The State of Texas does not allow online gaming. So, they did it.

And I'd like to see the Lottery Commission make some type of a poster that all of us in the BAC and other people in bingo can periodically put on Facebook stating that, if you have any kind of bingo or event tabs or anything like that, it's a third-degree felony. And maybe it won't stop it all, but maybe it will slow down some of it.

MR. BIARD: Good idea.

2.0

2.2

MR. HANSON: And if I may?

MR. SMITH: Yes, sir. Absolutely.

MR. HANSON: For the record Tom Hanson.

Will and I have had that discussion, and that's where I referenced earlier the posting of a special message that's inclusive of a discussion of activities, such as the pull-tab sales, the online bingo. That's a plan we're going to put in place and get that special message out there.

MR. SMITH: Excellent. Excellent. Thank you. And what we -- my fear is is that sometimes this online gaming, this Facebook gaming, is -- whatever you want to call it -- with them not having to abide by the

1 rules that legal charitable bingo abides by. Sometimes 2 the grass is greener on the other side. And, if this 3 continues, charities are going to -- that are teetering on positive net proceeds, when you take 30 people out of 4 a hall and they're spending their money on Facebook and 5 Internet gaming, what happens is that charity gets into 6 negative net proceeds really quick. I don't need to 7 tell you what happens when you can't make positive net 9 proceeds.

This is a huge, huge issue, and I know the industry sees it as a huge issue and a serious one. And I'm hoping we can come up with a better plan of action than a poster. And, so, I'm looking for ideas.

10

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19

2.0

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2.2

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I don't know enough about electronics. I can barely send an e-mail, and half the time my e-mails don't go through. So, I am a technological idiot in that regard.

Maybe somebody with -- that's more tech savvy can come up with an idea. Maybe there's a bot that could be created and sent out through the Lottery Commission. I'm sure -- y'all have got computer wizards there, I'm sure, but to search for these illegal gamers and --

MS. ROGERS: Excuse me, Trace, I have a question probably for Tom or Tyler or Bob. And I --

1 like you, I'm not IT Department. But why is it not as 2. simple as, if it's happening in Texas on Facebook and 3 that's illegal, can the Lottery or our Staff, which is who governs bingo, send Facebook something that -- where 4 it has a cease and desist in Texas --5 (Simultaneous discussion) 6 So, this is Tyler. 7 MR. VANCE: MS. ROGERS: Yes, sir? 8 So, we do have -- we've been 9 MR. VANCE: communicating with Facebook. We send them letters 10 letting them know. But we -- again, our authority is to 11 regulate legal bingo. We don't have any authority over 12 illegal bingo. 13 Illegal bingo is gambling, and gambling is 14 a crime. And police departments and district attorneys 15 and the Attorney General's Office have jurisdiction over 16 crimes. So, we certainly provide that information to 17 18 Facebook. But if Facebook tells us to take a hike, we 19 like gambling, there's nothing we can do about it. The Attorney General could. They could go 2.0 after them. A police department, if they knew that it 21 was happening within their jurisdiction, they could go 2.2 after them. But we can only go after people with 23 licenses and registrations --24 25 MR. SMITH: Okay.

```
1
                  MR. VANCE: -- and Facebook doesn't have a
              So, there's -- we're very limited in what we
2.
   license.
3
   can do.
                  MR. BIARD: And we can work with local
4
    jurisdictions. And Tom knows from his many years of
5
   experience at the Commission is that we do work with
6
   local jurisdictions on a variety of criminal issues, but
7
    they're not ours to prosecute.
                              Right. So, let me just throw
9
                  MR. SMITH:
   this out there, and this is Trace. I'm spitballing
10
   here, but I'm going to assume somewhere in the State of
11
   Texas there is a bingo session being played legally in a
12
   bingo hall that this online Facebook bingo is going on.
13
          If it's going on, and it's going on during a
14
   legal bingo session, that makes it your jurisdiction.
15
   Right?
16
                                        Yeah, those people
17
                  MR. VANCE:
                              Correct.
18
   would have a license. So, the organization would be in
   trouble. Any of the workers involved in it would be
19
   trouble, and it would be an unauthorized bingo occasion.
2.0
   And, so, those people -- yeah, we can go after those
21
   people and revoke all their licenses --
2.2
                  (Simultaneous discussion)
23
                  MR. SMITH:
                              No, that's --
24
                              But we would have to --
25
                  MR. VANCE:
```

```
1
                  MR. SMITH:
                              That's not what I'm saying.
   What I'm saying is there's a legal bingo game going on,
2
3
   okay, legal, in a bingo hall.
4
                  MR. VANCE:
                              Right.
                  MR. SMITH:
                              And on Facebook somebody
5
   somewhere in the State of Texas is doing an illegal
6
   bingo, and that's going on during a bingo session.
7
   That -- doesn't that make it kind of in y'all's court?
8
                  MR. VANCE:
                              I don't understand.
9
                                                    If --
                  MR. SMITH:
                              I mean, does it have to be
10
   occurring at the hall for you to have jurisdiction over
11
   it?
12
                  MR. VANCE: But we only have jurisdiction
13
   over licenses and registrations. So, somebody involved
14
    in the bingo -- in the illegal and the gambling
15
   activity -- if somebody involved in the gambling
16
   activity has a bingo license, we can discipline that
17
18
   license for that activity.
19
                  MS. URIEGAS:
                                I'm sorry. This is
                                       So, if it's an
              So, I have a question:
2.0
   Veronica.
21
   illegal session with somebody that does not have a
2.2
   license, you guys can't do anything about it.
                                                    Is that
   what you're saying?
23
24
                  MR. VANCE:
                              Correct.
                                        If we get
    information, we get a complaint about it, we do.
25
                                                       We
```

contact the relevant party. So, if it's on Facebook, we contact Facebook, hey, these guys are committing a crime by conducting illegal bingo. Or if it's in a -- historically, it's been, you know, at a bar in some small town, and, then, we send a letter to the sheriff and the local police department saying, hey, we've got

reports of illegal bingo in your area.

2.0

2.2

- MS. URIEGAS: So, many, many years ago I had a licensed organization close down session, and we had a new charity take a recession. The Lottery Commission came in and said my charity was running illegal gambling from the -- this was the Lottery back in the day, and they came in to tell me I was illegal. And I said: Absolutely not. There's my license on the wall.
  - Well, what had happened is they had changed licenses, and somebody didn't tell somebody in the back office that it was legal. So, that was fine. But, still, I had the Lottery come in and try to close me down at that time. So, I think you're -- maybe there's something we need to look into because they can come in if it's illegal.
- MR. VANCE: It sounds to me in that situation, I mean, somebody had a lessor's license.
  Right? So --

1 MS. URIEGAS: No, it was a conductor's license. 2. 3 MR. VANCE: Okay. But, regardless, the Lottery 4 MS. URIEGAS: did come in to try to stop the session because they 5 didn't realize that -- you know, it was just 6 miscommunication on the back end. So, the Lottery came 7 in to try to stop it. So, yes, they can go in to do something about it. 9 MR. SMITH: Well, I think maybe that was a 10 particular instance. I don't know. I (indiscernible) a 11 lot of details on that. We may not understand, 12 Veronica. 13 If I may pose this question, Bob, Tyler, 14 you keep saying that AG might want to do something about 15 it. In the past I know that -- but particularly with 16 eight-liners and illegal gaming, that sort of stuff, I 17 18 think -- now, don't hold me to this, but I'm thinking that the Lottery Commission has requested AG's opinions 19 and has worked with the AG's Office trying to help the 2.0 eight-liner problem with the eight-liners in the bingo 21 halls and the illegal eight-liners that are not in the 2.2 bingo halls. Would this be something that the 23 Commission and the Staff maybe could, you know, request 24

the AG's Office to take action on this to help out the

25

```
1
   legitimate charities?
2
                  MR. VANCE: Well, I'm going to defer -- I
3
   think that would be a governmental affairs type
   situation.
4
                  MR. BIARD: No, I just need to think
5
   about -- I mean, if -- I'm certainly happy to have a
6
   conversation with the AG's Office. I mean, I can't -- I
7
   don't know. I don't know the answer to that right off
   the top of my head, Trace.
9
                  MR. SMITH: Okay. I mean, that's fine.
10
   That's something to think about, anyway. I mean, that
11
   may be --
12
                  (Simultaneous discussion)
13
                              It sounds like you maybe need
14
                  MR. BIARD:
   like a subcommittee or a small group of -- to just, you
15
   know, brainstorm on this issue.
16
17
                  MR. HARRIS: Trace, this is Corey Harris.
18
   May I interject?
19
                  MR. SMITH: Yeah.
                  And just so you know, Bob, you took the
2.0
   words right out of my mouth because that was exactly
21
2.2
   what I was fixing to do. (Laughter)
                  MR. BIARD:
                              Right.
23
24
                  MR. SMITH: But, yeah, go ahead, Corey.
                               Well, as I understand it --
25
                  MR. HARRIS:
```

```
and don't have to apologize. I am certainly playing a
   bit of catch-up. But as I understand it one of the
   goals of this Commission is to certainly discourage the
   administration and the participation of illegal bingo.
   Am I correct in making that assessment?
5
                              Yeah, that's not -- our
                  MR. VANCE:
6
   purpose is to ensure that bingo is conducted fairly and
7
    that the proceeds are spent on charitable purposes --
                  (Simultaneous discussion)
9
                  MR. HARRIS: But let me ask you this --
10
                  MR. VANCE: -- is not to prohibit illegal
11
   gambling.
12
                  MR. HARRIS:
                               I understand. What kind of
13
    information does the committee put forth to the public
14
    informing them of what constitutes illegal gambling? As
15
   I look through the Texas Lottery Commission's Website
16
   and, more specifically, the Charitable Bingo Division,
17
18
    there's several tabs where you can find different
    information. One of them is Play Bingo, and it explains
19
   some of the rules about who is allowed to play and so
2.0
   forth.
21
2.2
                  But I don't see any real no-nos on here
   about what is acceptable and what is not acceptable.
23
   And, for the most part, I feel that the average consumer
24
25
   violates things purely out of ignorance, not out of
```

nefarious.

11

12

13

14

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2.0

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One of the things we had success with --2 3 I'm a member of the Freemasons Fraternity in Texas. a trustee of the (indiscernible) of Texas, and we had a 4 lot of issues with smaller lodges doing illegal raffles. 5 They were raffling off things or engaging in some other 6 kinds of things that just weren't on the up and up, and 7 it was purely out of ignorance. Their intentions were good, but that doesn't mean anything when you're 9 violating the law. 10

So, to combat that we had some members of our jurisprudence committee put forth some very nicely done media or videos explaining exactly what the laws are and how that apply to the community. And we got some tremendous feedback from a lot of the lodges across Texas because it made so much more sense to them. It really explained what they could and what they could not do.

If we educate more consumers, they would be less likely to participate in these elicit bingo activities. Thank you. That's all I have, Trace.

MR. SMITH: All right. Thank you, sir.
Appreciate that.

So, I would like to get a subcommittee together on Facebook gaming and illegal pull-tabs.

```
1
                  MS. URIEGAS: Trace, I'll join that
   committee.
                This is Veronica.
2.
3
                  MR. SMITH: All righty, Veronica.
                  I was going to see if maybe somebody
4
   wanted to head that committee.
5
6
                  (No response)
                  MR. SMITH: Anybody?
7
                  MR. FENOGLIO:
                                 This is Fenoglio. I'll be
8
   happy to serve and/or head the committee --
9
                  MR. SMITH:
                              All righty. Let's -- if
10
   there's no objections, we'll let Steve Fenoglio head the
11
   committee.
12
                  MR. BOURGOYNE: Trace, this is Emile.
13
                                                          I'd
   like (indiscernible).
14
15
                  MR. SMITH: All right. All right.
   Fenoglio, we'll put you as the head of that committee.
16
                  And, Veronica, we'll put you on there.
17
                  Emile --
18
                  MS. ROGERS: This is Kim Rogers. As a
19
   public member, Frances Rogers would also like to be on
2.0
   that.
21
2.2
                  MR. SMITH:
                              Frances?
23
                  MS. ROGERS:
                               Yes.
                  MR. MARTIN: This is Will Martin.
                                                      This is
24
   Will Martin. Put me on there.
25
```

```
1
                  MR. SMITH: Okay. All right.
                                                 And is
2.
   there -- Tommy?
3
                  MR. DUNCAN: Put Tommy on there, too.
4
                  MR. SMITH:
                              Okay. I was going to say, we
   probably need to get at least somebody that deals in
5
6
   pull-tabs pretty heavy. (Laughter)
                  MS. ROGERS:
                               Excuse me. This is Kim
7
   Rogers. Was the last person Tommy Duncan?
8
                  MR. SMITH: Yes. Yes, it was.
9
                  MS. ROGERS:
                               Okay.
10
                               Trace --
11
                  MR. DUNCAN:
                  MR. POHL: This is Jason Pohl --
12
                  MR. DUNCAN:
                              -- we went to the Lottery
13
   with this back in January, and I understand Tyler's
14
   explanation. So, you know, I think our only -- you
15
   know, if you have an organized crime unit -- or we're
16
   going to have to pressure the AG's Office because just
17
18
   doing some simple math here in Houston on one of these
   rooms, whoever is running the room -- the guy, the gal,
19
   or whatever -- they probably already knock down about a
2.0
   half a million dollars already in profit.
21
                              That could be going to the
2.2
                  MR. SMITH:
   charities.
23
24
                  MR. DUNCAN:
                               One person.
25
                  MR. SMITH:
                              Yeah.
                                     Yeah.
                                            Yeah.
                                                    Well,
```

1 okay. All right. Well, we've got our subcommittee, and maybe we need to get somebody from the Staff maybe to be 3 on this committee, as well, or do you -- Tom, do you want just the committee to get with your Staff? Or how 4 do you want to do that on your end? Because we want 5 your help. 6 I would hope that Tyler and I 7 MR. HANSON: could join this committee and have these discussions and 8 formulate a plan that's within what our jurisdiction is, 9

as well as some thoughts on how we can combat this.

10

11

12

13

14

15

16

17

18

19

2.0

21

2.2

23

24

25

MR. SMITH: Gotcha. Now, Tom, I'm going to ask you a very loaded question here, and this is -- it's purely hypothetical: But the thought crossed my mind that what if the Lottery Staff had a division that went after illegal bingo, if they had that jurisdiction?

MR. HANSON: So, we currently have a Compliance Department within Bingo.

MR. SMITH: Uh-huh.

MR. HANSON: And part of what they have been doing is reaching out to folks who may be attempting to conduct bingo, such as bingo in a bar and those kind of things, reaching out to them to make them aware of the fact that they have to be licensed, they have to be a nonprofit or a charitable organization. So, that was done in the past. As we've talked about

before, very short staffed, but we are addressing some of those.

The point that Will made about the Boot Scootin' Bingo, I had a conversation with that lady after Will sent it to me to talk about what was in compliance and what was not. So, we are proactively looking at some of that, if we're aware of it. And those can come by complaints that come in through CAMP, our complaint monitoring system.

MR. SMITH: Sure.

2.0

2.2

MR. HANSON: Those that are sent by e-mail, those are that reported to Alice in phone calls. So, we're looking at those as best we can. We refer some to Enforcement for investigations, currently, but I do not foresee a separate division with -- or a department within Bingo with the way the jurisdiction is denoted in the statutes.

MR. SMITH: Gotcha. Okay.

MS. ROGERS: Excuse me, Trace. I have one quick question, maybe Tom can answer along this -- on this subject: Right now with the election, whenever you look at Facebook on anything to do with any type of election items, there is a little paragraph underneath there that states whatever it states. Have we requested Facebook to put something like that under these rooms

when people go in? Kind of -- it would be along the same line as the poster, maybe just a kind of scare tactic, anything like that to make them aware that this could be construed as illegal? Is that something we can ask or send to Facebook?

2.0

2.2

MR. HANSON: You know, we can ask anything of Facebook. The public can reach out to Facebook and ask for Facebook to take certain actions. Whenever you go to one of these sites, you have the ability to click on a button that reports it, and you can place in there that you do not feel that that particular activity is legal. The Enforcement Division has a law enforcement portal to Facebook to report activity on Facebook that's in violation of statute or rule. So, that's being done with any cases that go over there.

But, as far as asking Facebook to put something on every Website that has bingo, that's going to be a massive reporting thing. People are going to have to motivate them to do that. I don't believe a single agency could reach out to them and have that placed over the entire Facebook environment.

MS. ROGERS: Okay. Thank you, sir.

MR. BIARD: Hey, Tom, can I clarify --

this is Bob. Can I clarify one thing with you?

MR. HANSON: Sure.

```
1
                  MR. BIARD: Have you or our Enforcement
2
   Staff had any -- I mean, had any communication with
3
   Facebook on this issue at all?
                  (Brief pause)
4
                  MR. HANSON: I do know of situations in
5
   which Facebook is being notified via the portal.
6
                  (Brief pause)
7
                  MR. SMITH:
                              Have you --
8
                  MR. HANSON: Anything else?
9
                  MR. SMITH: -- have you received any
10
   contact back on that, Tom, or can you talk about that?
11
   Or --
12
                               I'm not aware -- in the
13
                  MR. HANSON:
   reports that I read I'm not aware of a situation in
14
   which we've received a comment back.
15
                  MR. SMITH:
                              Okay. Gotcha.
16
                  MR. DUNCAN: It's a whole lot more
17
18
    involved than just Facebook here. I mean, when you see
   these pull-tabs online, we get the serial numbers when
19
   somebody will screenshot in a room -- a mole or whatever
2.0
   and send us some info -- we track those serial numbers.
21
2.2
   We go straight to the manufacturer that made the ticket.
                  There's actually one out there on Facebook
23
   that has a Good Time's logo on it. So, when we've seen
24
25
    that, we definitely went to the manufacturer. We track
```

```
that serial number. These manufactures sell Texas
   tickets all over the country because we're the only one
3
   that requires a Texas seal and --
                  (Simultaneous discussion)
4
                  MR. SMITH: Hold on a minute.
5
                                                 Tommy, can
   I interrupt you for a moment?
6
                  MR. DUNCAN:
                               Yeah.
7
                              So, let me see if I get this
                  MR. SMITH:
8
   right: A licensed manufacturer sold pull-tabs to
9
   someone that is being played illegally --
10
                  MR. DUNCAN: No, no, no.
11
                  MR. SMITH: -- in Texas?
12
                  MR. DUNCAN: No.
                                    What they do is these
13
   manufacturers -- they sell all over the world for one
14
15
   thing.
                  MR. SMITH: Uh-huh.
16
                  MR. DUNCAN: So, what they're doing is
17
18
   they're selling pull-tabs to a distributor in Florida --
19
                  MR. SMITH: Right.
                  MR. DUNCAN: -- maybe's it's Allied Bingo
2.0
   or something.
21
2.2
                  MR. SMITH:
                              Okay.
                               Okay. Now, this distributor
23
                  MR. DUNCAN:
   puts these tabs on EBay, on his Website. Anybody in
24
   Texas can get on the Web and order these tabs. Now, we
25
```

have actively contacted all these manufacturers, and 1 they are relaying the message that, if you sell these 3 games back in Texas, that it's illegal. Has it stopped? Has it slowed down? A little bit. 4 No. But, for example, our ticket that was on 5 Facebook in Texas was sold in Connecticut. So, that's 6 who the manufacturer sold it to. They're selling to 7 distributors who are selling online back to Texas. And I will also mention the people that you see with the 9 pull-tabs online, those are generally your players out 10 of the bingo hall. 11 MR. SMITH: Yeah. 12 MR. DUNCAN: We have five offices, and we 13 get seven or eight calls a day for pull-tabs from 14 unlicensed people. We tell them to go to the Lottery. 15 But your professionals that are making this half a 16 million dollars that I'm talking about, they're not 17 18 doing pull-tabs on Facebook. They're flying under the radar doing these horse races. You don't need --19 (Simultaneous discussion) 2.0 21 MR. SMITH: Yeah. 2.2 MR. DUNCAN: And they can run 30 of them a I mean, it takes 60 seconds to run a horse 23 day or more. 24 race.

Right.

So, but -- so I

MR. SMITH:

25

```
understand this, you've got a licensed manufacturer
2.
   selling pull-tabs that are supposed to go to licensed
3
   distributors in the State of Texas, but they're selling
   them all over the place; and that's our problem, and we
   can't stop that?
5
                  MR. DUNCAN: No, that's not our problem.
6
   They're selling -- the problem is is these manufacturers
7
   sell to licensed distributors. It's the licensed --
8
                  (Simultaneous discussion)
9
                  MR. SMITH: I understand that.
10
                  MR. DUNCAN: -- distributors in the other
11
   states --
12
                  MR. SMITH:
                              I understand that.
13
                  MR. DUNCAN: -- that are selling them back
14
   to Texas. We can't --
15
                  (Simultaneous discussion)
16
                  MR. SMITH: But doesn't the Lottery have
17
18
    jurisdiction over a licensed manufacturer in the State
   of Texas?
19
                  MR. BOURGOYNE:
2.0
                                  Trace --
21
                  MR. DUNCAN:
                               No, no, no --
2.2
                  MR. BOURGOYNE:
                                  Trace, if I may?
                               Tell him, Emile.
23
                  MR. DUNCAN:
                  MR. BOURGOYNE: Trace, this is Emile.
24
25
                  MR. SMITH:
                              Yeah.
```

```
MR. BOURGOYNE: We have traced every
1
   serial number we find that we're called into or that we
2
3
    see on EBay, we trace them back to the distributors.
                              Uh-huh.
4
                  MR. SMITH:
                  MR. BOURGOYNE: We contact the distributor
5
   and their regulator, and we let them know that their
6
   distributor is selling outside of their licensing.
7
   We're selling to licensed entities.
9
                  MR. SMITH:
                              Okav.
                  (Simultaneous Discussion)
10
                  MR. BOURGOYNE: They're selling legal
11
   product to licensed entities. In one case -- not in one
12
   case, in a bunch of cases, we've got a distributor in
13
   Quebec that sells just to native tribes in Quebec.
14
   Those customers are taking the product and putting it on
15
   EBay.
16
                  MR. SMITH: Gotcha.
17
18
                  MR. BOURGOYNE:
                                  And we've threatened to
   cut them off, but we're still selling to a legal entity.
19
   The problem is, once it reaches that distributor, if
2.0
    they sell it to a charity customer somewhere, then they
21
    take the product and put it on Facebook Live.
2.2
                  MR. SMITH:
23
                              Okay.
                  (Simultaneous discussion)
24
25
                  MR. BOURGOYNE:
                                  It's not just in Texas.
```

```
It's a national problem. And, quite frankly, I'm not
1
   sure it's going to go away until COVID goes away, and it
3
   may not go away then. We've got a couple of states
4
   actually looking at contacting a regulatory agency to
   see if maybe there's a way to get the license group into
5
   doing this sort of thing.
6
                  MR. SMITH:
                              Gotcha.
7
                  (Simultaneous discussion)
8
                  MR. SMITH: Well, I was -- Emile, I was
9
   operating under the assumption -- I just got a message.
10
    I was operating under the assumption that, when a
11
   manufacturer makes a ticket for the State of Texas with
12
   that logo on it, they were only allowed to sell that
13
    ticket in the State of Texas to licensed distributors.
14
   And, obviously, that's not the case.
15
                  MR. BOURGOYNE: That's just not the case.
16
17
                  MR. SMITH: Okay.
18
                  MR. DUNCAN: No, that's not the case.
19
   It's bigger -- and I agree with Emile. Now, this all
   started before COVID, but COVID has definitely made it
2.0
   more prevalent.
                     There's --
21
2.2
                              It sure has.
                  MR. SMITH:
                  MR. DUNCAN:
23
                               Yes.
24
                  MR. SMITH:
                              Okay. So -- but even, still,
   aren't pull-tabs a controlled product in the State?
25
                                                          Ι
```

```
mean, isn't -- I quess it falls back to --
1
2
                  MR. BOURGOYNE:
                                  Most of the product you're
3
   seeing on -- most of the product -- this is Emile again.
   Most of the product you're seeing on Facebook Live in my
4
   opinion was not sold to a Texas distributor.
5
                  MR. DUNCAN:
                               Right. I agree with that.
6
                  (Simultaneous discussion)
7
                  MR. SMITH: But it's being played in
8
   Texas?
9
                  MR. BOURGOYNE: But it was sold to a
10
   distributor who's jurisdiction requires them to trace
11
   the serial numbers to their clients, and that's not
12
   being done.
13
                               Trace, jump on EBay and put
14
                  MR. DUNCAN:
    in pull-tabs. See what happens.
15
                  MR. SMITH:
                              All right. So, let me ask you
16
   this:
           I can -- as a charitable bingo license holder, if
17
18
   I understand this correctly, I can go online and
   purchase pull-tabs with a Texas seal on them from a
19
   different distributor in another state and sell them at
2.0
   my bingo hall, and nobody would ever know?
21
2.2
                  MS. URIEGAS: Correct.
                  MR. DUNCAN: We would if we tracked a
23
   serial number and somebody got it out. Then, you'd be
24
    in trouble for buying from an unlicensed distributor.
25
```

```
MR. SMITH: Uh-huh.
                                       Yeah. But my point
1
2
    is:
        There's a huge loophole that the Lottery Commission
3
   doesn't have teeth to enforce.
                  MR. DUNCAN: I think their basic premise
4
   is they can't enforce organized crime that's going on
5
   outside the bingo hall.
6
                  MR. SMITH: I understand that.
7
   understand that.
8
9
                  Wow, we've got a mess on our hands.
                  MR. MARTIN:
                               Amen.
10
                  MR. DUNCAN: It's gotten way too big now.
11
   I'm like Emile, it's -- it's --
12
                  MR. BOURGOYNE: It's -- yeah.
                                                  It's just
13
   not a Texas problem. It's a huge problem all over the
14
15
   country.
                  MR. DUNCAN:
                               Oh, yeah.
16
                  (Simultaneous discussion)
17
18
                  MR. SMITH:
                              I definitely have a better
   understanding of it now, and I will do my due diligence.
19
   I thought I understood it at first. But, boy, good
2.0
   grief.
21
2.2
                  MS. URIEGAS:
                                Well --
                  MR. SMITH: This is a dadgum mess.
23
                  MS. URIEGAS: -- and a bigger part of this
24
   is they're doing it more with the horse races because
25
```

```
they don't have to get the pull-tabs to have -- I mean,
   the horse races can be run anywhere. You can buy them
3
   for $10 up to a thousand dollars. So, those can be run
   easily without having to invest any money in purchasing
4
   pull-tabs.
5
                  MR. DUNCAN:
                               That's what -- yeah, that's
6
   why I was saying that earlier. It's your novices that
7
   are putting these pull-tabs online --
8
                  MS. URIEGAS:
9
                                Yes.
                  MR. DUNCAN: -- just asking to get in
10
   trouble.
11
                  MS. URIEGAS:
                                Yes.
12
13
                  MR. SMITH: Gotcha. Okay. All right.
14
   Okay. And anybody got anything else they want to add on
   this?
15
16
                  (No response)
                  MR. SMITH: No? Okay. Any other new
17
   business?
18
19
                  MR. FENOGLIO:
                                 This is Fenoglio. I want
   to confirm that the following individuals are now on
2.0
   this committee.
21
2.2
                  MR. SMITH:
                              Okay.
                  MR. FENOGLIO: Veronica Uriegas, Tommy
23
   Duncan, Will Martin, Emile Bourgoyne, Frances Rogers,
24
25
   Tyler Vance, and Tom Hanson.
                                  Is that correct?
```

1	MR. SMITH: Yes.
2	MR. POHL: Add Jason Pohl, please.
3	MR. SMITH: Add what?
4	MR. POHL: Add me, Jason Pohl, please.
5	MR. SMITH: Okay.
6	MR. FENOGLIO: And, Mr. Chairman, do you
7	need a vote to create the committee?
8	MR. SMITH: I don't we haven't in the
9	past. Let me defer to Tyler for that one or Bob maybe.
10	MR. VANCE: Yeah, in typical, you know,
11	rules of procedure, you would. You would have a vote to
12	create the subcommittee.
13	MR. SMITH: Okay. All right.
14	So, we I've got a motion to commit the
15	subcommittee on illegal Facebook gaming, illegal
16	pull-tab gaming.
17	MR. DUNCAN: I second.
18	MR. SMITH: All right. And all in favor?
19	(Those in favor of the motion so
20	responded)
21	MR. SMITH: All right. Any opposed?
22	(No response)
23	MR. SMITH: All right. The subcommittee
24	is created. Y'all have got plenty to work on.
25	(Laughter) God bless you is all I can tell you.

1 All right. Any other new business? Any 2. other public comment on this? 3 MR. BIARD: Trace, this is Bob. 4 MR. SMITH: Yes? MR. BIARD: I just want to thank you for 5 And I your indulgence as we had that long conversation. 6 just want to assure you that the Staff, the Commission 7 is ready to work with you guys on this issue in any way 9 we can. MR. SMITH: Well, I certainly appreciate 10 that because I think the charities are the ones that are 11 suffering. And I think we've got to go to bat for them 12 and, you know, stick up for them every chance we get. 13 And I certainly appreciate y'all's help and y'all's 14 education because, although we know our bingo business 15 pretty well, we sometimes aren't as fluent in the 16 Staffs' legalities and their jurisdictional controls. 17 18 So, we do appreciate your education on that. MS. URIEGAS: This is Veronica. 19 I have 2.0 one more question. 21 MR. SMITH: Yes, ma'am? 2.2 MS. URIEGAS: Can we include illegal gamerooms in this? I just had one open up right in my 23 strip center right next door to me. I mean, I don't 24 know if that's something totally different, or --25

```
1
                  MR. SMITH: Well, I think that's going to
                                There's some established
2
   be in a separate category.
3
   protocols for dealing with those already. And I think
   if you maybe asked around, maybe talk to Steve Fenoglio
4
   or Kim Kiplin or somebody like that, one of the
5
   brilliant attorneys that we have in our industry, they
6
   may be able to help you a little bit with that.
7
                                Well, I did have a
                  MS. URIEGAS:
8
   connection with the Vice Squad, and they said they're
9
   not even going to start looking at illegal gamerooms
10
   until maybe next year.
11
                              Yeah, that's no good.
                  MR. SMITH:
                                                      That's
12
   no good. Unfortunately, I think the reason that we
13
   commit -- did this subcommittee is because it deals
14
   directly with illegal bingo.
15
                  MS. URIEGAS:
                                Okay.
16
                  MR. SMITH: Whether it be Facebook gaming
17
18
   or -- Facebook bingo or the horse race bingo or the
19
   pull-tab bingo.
2.0
                  MS. URIEGAS:
                                Okay.
21
                  MR. SMITH: But there's groups out there
2.2
    that are against the illegal gamerooms, and I'm sure
    somebody will be glad to reach out to you for that.
23
                  MR. MARTIN: Veronica --
24
25
                  MS. URIEGAS:
                                Yes?
```

```
1
                  MR. MARTIN: -- this is Will Martin.
                                                         Give
   me a call later this afternoon after 3:30, and I'll talk
2.
3
   to you about illegal gamerooms.
                  MS. URIEGAS: Okay. Great. Thank you.
4
                  MR. SMITH: All right. There you go.
5
   Good deal.
6
                  All right. Any other public comment on
7
   this one?
8
                  (No response)
9
                  MR. SMITH: All right. We need to set the
10
   date for the next meeting.
11
                  MR. FENOGLIO: Mr. Chairman, I wanted to
12
   make one observation about -- under the new business
13
   category that Texas Charity Advocates has voted to --
14
   propose some legislation that would eliminate Section
15
    2001.420 Subparagraph (a), that provides a bingo prize
16
   may not have a value of more than 750 for a single game.
17
18
                  MR. SMITH: Gotcha.
                  MR. FENOGLIO: We would still retain the
19
    2500 per session limit that's in Subparagraph (b), and
2.0
21
   the reason for that is to -- and this would only apply
   to -- well, it would be 2500 a session. It would still
2.2
   be a limit.
23
                  And, then, we have asked the Lottery
24
   Commission Staff for any recommendations that the Bingo
25
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```
Division of the Lottery Commission has for any sort of
   clean-up matters, and we will meet with Tom and Tyler
3
   about that.
                 They've given us some -- I don't know if
   they're concerns, but they're observations that would
4
   make the Division run more efficiently. And --
5
                  (Simultaneous discussion)
6
                  MR. SMITH: Gotcha.
7
                  MR. FENOGLIO: -- to bring those, as well.
8
                  MS. ROGERS: Excuse me. Steve, can you
9
   repeat the number of that one, please, for me?
10
                  MR. FENOGLIO: Section 2001.420, 4-2-0,
11
   Subparagraph (a).
12
13
                  MS. ROGERS: Thank you.
14
                  MS. GREEN:
                              Steve, this is Melodye Green.
   When you say -- you're allowing one bingo game up to
15
    2500. Correct?
16
17
                  MR. FENOGLIO: Yes.
18
                  MS. GREEN: Okay. Good. All right.
19
   Thank you.
                  MR. FENOGLIO: It would give the -- you
2.0
   know, the charity the opportunity to have a larger game.
21
2.2
   They're still going to -- they still have the cap of
    2500 for a single game.
23
                  MS. GREEN: Right. Thank you.
24
                                                  Ι
   Understand.
                 Perfect.
25
```

1	MR. SMITH: All right. Thank you, Steve.
2	All right. Any other comments or new
3	business from the public or anybody else?
4	(No response)
5	AGENDA ITEM NO. 11
6	MR. SMITH: All right. We will move on to
7	setting the date for the next meeting.
8	Tom, when is the next Commission meeting?
9	MR. HANSON: So, my understanding, it's on
10	December 3rd.
11	MR. BIARD: And this is Bob. The next one
12	after that is going to be February 11th.
13	MR. SMITH: Okay. I think we have met our
14	statutory requirements for meetings this year. I think
15	we're only supposed to have one a quarter. Is that
16	correct?
17	MS. ROGERS: Yes.
18	MR. SMITH: Anybody? Yeah. Okay. I
19	think we have well met our quota. Did we want to have a
20	meeting in December, or do we want to have one in
21	January?
22	MS. ROGERS: This is Kim Rogers. My vote
23	would be probably January.
24	MR. SMITH: Okay.
25	MS. ROGERS: That gives the Facebook group

1	time to work and a few of the other ones.
2	MR. SMITH: Okay.
3	Anybody got a problem, say, with January
4	the 18th or 19th, that week?
5	MS. ROGERS: I'm good.
6	MR. MARTIN: Well, the 18th is a holiday.
7	MR. SMITH: Is it? What holiday is that?
8	MR. MARTIN: That's Martin Luther King
9	Day.
10	MR. SMITH: Well, we can't have it then.
11	Say maybe the 19th or the 21st?
12	MS. ROGERS: I would like to go back to
13	Thursdays, but that's just me. Kim Rogers.
14	MR. SMITH: Okay. I've got no problems
15	with that.
16	Is everybody okay with January 21st?
17	MS. URIEGAS: Yes.
18	MR. MARTIN: Yes.
19	MR. DUNCAN: Okay here.
20	MR. MARTIN: Same time?
21	MS. ROGERS: Yes. Trace, are we saying a
22	Zoom meeting again?
23	MR. SMITH: Yeah. Yes.
24	MS. ROGERS: Okay.
25	MR. SMITH: Tom this is Trace do you

```
foresee any time soon actually having an in-person
2.
   meeting?
3
                  MR. HANSON: No, I don't expect that to
   occur. We're seeing the national trends. We're looking
4
   at the state trends. I'll defer to Bob, but I don't
5
   believe there's any action right now to set a date for a
6
   face-to-face meeting.
7
                              Okay. All right. Just making
                  MR. SMITH:
8
   sure, sir. And are you and the Staff good for the 21st
9
   at 10:00 a.m.?
10
                  MR. HANSON: We can.
11
                  MR. SMITH:
                              Okie dokie. All right.
12
                                                        The
   next BAC meeting is January 21st at 10:00 a.m.
13
                       AGENDA ITEM NO. 12
14
                  MR. SMITH:
                              And it is, right now,
15
   11:53 a.m., and we will adjourn the meeting. Thank
16
   you-all. And if anyone has questions or concerns,
17
18
   please get with me or Kim or anybody else from the BAC.
                  (Meeting adjourned: 11:53 a.m.)
19
2.0
21
2.2
23
24
25
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1	CERTIFICATE
2	
3	STATE OF TEXAS )
4	COUNTY OF TRAVIS )
5	
6	I, Janis Simon, Certified Shorthand Reporter in
7	and for the State of Texas, do hereby certify that the
8	above-mentioned matter occurred as hereinbefore set out.
9	I further certify that I am neither counsel
10	for, related to, nor employed by any of the parties or
11	attorneys in the action in which this proceeding was
12	taken, and further that I am not financially or
13	otherwise interested in the outcome of the action.
14	Certified to by me this 2nd day of December
15	2020.
16	Janis Simon
17	Janis Simon
18	Certified Shorthand Reporter CSR No. 7076 - Expires 7/31/22
19	Firm Registration No. 276
20	Kennedy Reporting Service, Inc. 555 Round Rock West Drive
21	Building E, Suite 202 Round Rock, TX 78681
22	512-474-2233 www.kennedyreporting.com
23	
24	
25	