



INTEROFFICE MEMO

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

To: Robert G. Rivera, Chairman
Cindy Fields, Commissioner
Mark A. Franz, Commissioner
Erik C. Saenz, Commissioner
Jamey Steen, Commissioner

From: Kelly Stuckey, Controller 

Date: February 15, 2023

Re: Lottery sales and revenue, game performance, new game opportunities, advertising, promotional activities, market research, trends, and game contracts, agreements, and procedures

The attached detailed weekly sales summary for the week ending January 28, 2023 is for your information. Summary sales performance memos and the detailed weekly sales summary for the week ending February 11, 2023 will be provided to you at the February 15, 2023 Commission meeting.

Please feel free to contact me at 512-344-5426 if you need additional information or have any questions.



WEEKLY SALES SUMMARY

Unaudited

Week Ending: 1/28/2023

Texas Lottery Commission
Fiscal Year to Date Sales Comparison
Unaudited

Through the Week Ending: 1/28/2023 (22 weeks)

| Sales by Game | FY 2021* | FY 2022** | FY 2023 | \$ Change | | % Change | |
|---------------------|-------------------------|-------------------------|-------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
| | | | | FY 2023 to FY 2021 | FY 2023 to FY 2022 to | FY 2023 to FY 2021 | FY 2023 to FY 2022 to |
| Scratch Tickets | \$ 2,545,910,300 | \$ 2,729,993,034 | \$ 2,727,284,348 | \$ 181,374,048 | \$ -2,708,686 | 7.1% | -0.1% |
| Lotto Texas | 63,825,651 | 53,405,983 | 59,614,227 | -4,211,424 | 6,208,244 | -6.6% | 11.6% |
| Lotto Extra | 18,342,580 | 16,776,290 | 19,711,007 | 1,368,427 | 2,934,717 | 7.5% | 17.5% |
| Pick 3 | 114,228,123 | 112,607,203 | 107,502,337 | -6,725,786 | -5,104,866 | -5.9% | -4.5% |
| Pick 3 Fireball | 9,642,000 | 10,465,979 | 10,683,731 | 1,041,732 | 217,752 | 10.8% | 2.1% |
| Cash Five | 21,265,420 | 20,628,545 | 20,682,464 | -582,956 | 53,919 | -2.7% | 0.3% |
| Texas Two Step | 25,961,191 | 25,039,786 | 25,461,892 | -499,299 | 422,106 | -1.9% | 1.7% |
| Mega Millions | 185,628,810 | 99,879,226 | 201,697,786 | 16,068,976 | 101,818,560 | 8.7% | 101.9% |
| Megaplier | 30,076,902 | 17,954,619 | 36,556,398 | 6,479,496 | 18,601,779 | 21.5% | 103.6% |
| MM Just the Jackpot | 741,129 | 385,305 | 682,551 | -58,578 | 297,246 | -7.9% | 77.1% |
| Daily 4 | 49,239,430 | 49,113,905 | 50,171,301 | 931,871 | 1,057,396 | 1.9% | 2.2% |
| Daily 4 Fireball | 7,681,246 | 9,121,894 | 9,669,596 | 1,988,351 | 547,702 | 25.9% | 6.0% |
| Powerball | 148,386,464 | 179,789,739 | 283,403,290 | 135,016,826 | 103,613,551 | 91.0% | 57.6% |
| Power Play | 24,691,106 | 31,461,342 | 51,316,626 | 26,625,520 | 19,855,284 | 107.8% | 63.1% |
| All or Nothing | 17,394,456 | 17,910,578 | 20,861,593 | 3,467,137 | 2,951,015 | 19.9% | 16.5% |
| Total | \$ 3,263,014,807 | \$ 3,374,533,428 | \$ 3,625,299,147 | \$ 362,284,340 | \$ 250,765,719 | 11.1% | 7.4% |

* 2 extra days

**1 extra day

Texas Lottery Commission
Fiscal Year to Date Cumulative Average Sales Comparison
 Unaudited

Through the Week Ending 1/28/2023

| Sales by Game | FY 2021 | | FY 2022 | | FY 2023 |
|---------------------|-----------|-------------------|-----------|-------------------|----------------------|
| Scratch Tickets | \$ | 16,749,410 | \$ | 18,079,424 | \$ 18,181,896 |
| Lotto Texas | | 419,906 | | 353,682 | 397,428 |
| Lotto Extra | | 120,675 | | 111,101 | 131,407 |
| Pick 3 | | 751,501 | | 745,743 | 716,682 |
| Pick 3 Fireball | | 63,434 | | 69,311 | 71,225 |
| Cash Five | | 139,904 | | 136,613 | 137,883 |
| Texas Two Step | | 170,797 | | 165,826 | 169,746 |
| Mega Millions | | 1,221,242 | | 661,452 | 1,344,652 |
| Megaplier | | 197,874 | | 118,905 | 243,709 |
| MM Just the Jackpot | | 4,876 | | 2,552 | 4,550 |
| Daily 4 | | 323,944 | | 325,258 | 334,475 |
| Daily 4 Fireball | | 50,535 | | 60,410 | 64,464 |
| Powerball | | 976,227 | | 1,190,661 | 1,889,355 |
| Power Play | | 162,441 | | 208,353 | 342,111 |
| All or Nothing | | 114,437 | | 118,613 | 139,077 |
| Total | \$ | 21,467,203 | \$ | 22,347,903 | \$ 24,168,661 |

1/30/2021
152 days

1/29/2022
151 days

1/28/2023
150 days

Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2023 Compared to FY 2022

| | | | SCRATCH TICKETS | | | | DRAW GAMES | | | | TOTAL SALES | | | |
|---------|------------|--------|-----------------|---------------|----------------|--------------------------------|---------------|--------------|----------------|-----------------------------------|---------------|---------------|----------------|-----------------------------------|
| FY 2023 | | | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales |
| Week | Week | Ending | | | | | | | | | | | | |
| 1 | 9/3/2022* | | \$59,864,056 | \$73,465,895 | (\$13,601,839) | -18.5% | \$12,762,710 | \$19,754,024 | (\$6,991,314) | -35.4% | \$72,626,766 | \$93,219,919 | (\$20,593,153) | -22.1% |
| 2 | 9/10/2022 | | \$120,501,630 | \$117,404,128 | \$3,097,502 | 2.6% | \$24,647,158 | \$30,567,724 | (\$5,920,566) | -19.4% | \$145,148,788 | \$147,971,852 | (\$2,823,064) | -1.9% |
| 3 | 9/17/2022 | | \$121,755,487 | \$121,522,543 | \$232,944 | 0.2% | \$25,823,942 | \$34,044,343 | (\$8,220,401) | -24.1% | \$147,579,429 | \$155,566,886 | (\$7,987,457) | -5.1% |
| 4 | 9/24/2022 | | \$120,099,401 | \$121,751,048 | (\$1,651,647) | -1.4% | \$26,359,797 | \$33,618,247 | (\$7,258,450) | -21.6% | \$146,459,198 | \$155,369,295 | (\$8,910,097) | -5.7% |
| 5 | 10/1/2022 | | \$125,323,123 | \$127,128,919 | (\$1,805,796) | -1.4% | \$27,923,098 | \$41,420,853 | (\$13,497,755) | -32.6% | \$153,246,221 | \$168,549,772 | (\$15,303,551) | -9.1% |
| 6 | 10/8/2022 | | \$127,162,182 | \$121,962,687 | \$5,199,495 | 4.3% | \$29,192,379 | \$31,994,174 | (\$2,801,795) | -8.8% | \$156,354,561 | \$153,956,861 | \$2,397,700 | 1.6% |
| 7 | 10/15/2022 | | \$124,858,888 | \$121,035,307 | \$3,823,581 | 3.2% | \$32,714,985 | \$23,150,459 | \$9,564,526 | 41.3% | \$157,573,873 | \$144,185,766 | \$13,388,107 | 9.3% |
| 8 | 10/22/2022 | | \$124,123,288 | \$121,223,866 | \$2,899,422 | 2.4% | \$30,228,913 | \$23,980,968 | \$6,247,945 | 26.1% | \$154,352,201 | \$145,204,834 | \$9,147,367 | 6.3% |
| 9 | 10/29/2022 | | \$124,664,414 | \$121,466,419 | \$3,197,995 | 2.6% | \$51,451,925 | \$22,663,805 | \$28,788,120 | 127.0% | \$176,116,339 | \$144,130,224 | \$31,986,115 | 22.2% |
| 10 | 11/5/2022 | | \$130,564,295 | \$123,385,510 | \$7,178,785 | 5.8% | \$130,071,730 | \$23,377,828 | \$106,693,902 | 456.4% | \$260,636,025 | \$146,763,338 | \$113,872,687 | 77.6% |
| 11 | 11/12/2022 | | \$125,975,136 | \$124,592,327 | \$1,382,809 | 1.1% | \$79,522,011 | \$23,964,090 | \$55,557,921 | 231.8% | \$205,497,147 | \$148,556,417 | \$56,940,730 | 38.3% |
| 12 | 11/19/2022 | | \$126,256,926 | \$129,630,920 | (\$3,373,994) | -2.6% | \$26,419,204 | \$24,189,686 | \$2,229,519 | 9.2% | \$152,676,130 | \$153,820,606 | (\$1,144,476) | -0.7% |
| 13 | 11/26/2022 | | \$118,113,088 | \$121,428,296 | (\$3,315,208) | -2.7% | \$25,156,447 | \$24,228,401 | \$928,047 | 3.8% | \$143,269,535 | \$145,656,697 | (\$2,387,162) | -1.6% |
| 14 | 12/3/2022 | | \$123,893,014 | \$128,910,581 | (\$5,017,567) | -3.9% | \$27,636,806 | \$26,157,280 | \$1,479,526 | 5.7% | \$151,529,820 | \$155,067,861 | (\$3,538,041) | -2.3% |
| 15 | 12/10/2022 | | \$122,961,661 | \$127,275,950 | (\$4,314,289) | -3.4% | \$27,612,493 | \$27,055,024 | \$557,470 | 2.1% | \$150,574,154 | \$154,330,974 | (\$3,756,820) | -2.4% |
| 16 | 12/17/2022 | | \$125,411,864 | \$130,658,440 | (\$5,246,576) | -4.0% | \$28,618,652 | \$28,123,755 | \$494,897 | 1.8% | \$154,030,516 | \$158,782,195 | (\$4,751,679) | -3.0% |
| 17 | 12/24/2022 | | \$128,542,216 | \$134,332,326 | (\$5,790,110) | -4.3% | \$31,843,485 | \$30,887,402 | \$956,083 | 3.1% | \$160,385,701 | \$165,219,728 | (\$4,834,027) | -2.9% |
| 18 | 12/31/2022 | | \$140,490,134 | \$143,781,256 | (\$3,291,122) | -2.3% | \$45,788,139 | \$46,057,933 | (\$269,794) | -0.6% | \$186,278,273 | \$189,839,189 | (\$3,560,916) | -1.9% |
| 19 | 1/7/2023 | | \$136,749,859 | \$134,458,569 | \$2,291,290 | 1.7% | \$60,156,630 | \$47,708,392 | \$12,448,238 | 26.1% | \$196,906,489 | \$182,166,961 | \$14,739,528 | 8.1% |
| 20 | 1/14/2023 | | \$135,623,611 | \$130,854,390 | \$4,769,221 | 3.6% | \$89,577,192 | \$26,705,000 | \$62,872,192 | 235.4% | \$225,200,803 | \$157,559,390 | \$67,641,413 | 42.9% |
| 21 | 1/21/2023 | | \$132,683,417 | \$126,399,631 | \$6,283,786 | 5.0% | \$31,496,601 | \$27,056,221 | \$4,440,380 | 16.4% | \$164,180,018 | \$153,455,852 | \$10,724,166 | 7.0% |
| 22 | 1/28/2023 | | \$131,666,658 | \$127,324,026 | \$4,342,632 | 3.4% | \$33,010,505 | \$27,834,789 | \$5,175,716 | 18.6% | \$164,677,163 | \$155,158,815 | \$9,518,348 | 6.1% |
| 23 | 2/4/2023 | | | \$126,528,959 | | | | \$23,518,047 | | | | \$150,047,006 | | |
| 24 | 2/11/2023 | | | \$132,565,722 | | | | \$24,590,558 | | | | \$157,156,280 | | |
| 25 | 2/18/2023 | | | \$132,003,180 | | | | \$23,559,425 | | | | \$155,562,605 | | |
| 26 | 2/25/2023 | | | \$130,903,763 | | | | \$24,316,703 | | | | \$155,220,466 | | |
| 27 | 3/4/2023 | | | \$144,124,385 | | | | \$25,610,526 | | | | \$169,734,911 | | |
| 28 | 3/11/2023 | | | \$139,056,015 | | | | \$23,673,582 | | | | \$162,729,597 | | |
| 29 | 3/18/2023 | | | \$136,794,720 | | | | \$23,344,648 | | | | \$160,139,368 | | |
| 30 | 3/25/2023 | | | \$134,238,655 | | | | \$23,969,257 | | | | \$158,207,912 | | |
| 31 | 4/1/2023 | | | \$138,671,383 | | | | \$24,997,410 | | | | \$163,668,793 | | |
| 32 | 4/8/2023 | | | \$131,487,411 | | | | \$25,445,741 | | | | \$156,933,152 | | |
| 33 | 4/15/2023 | | | \$132,169,684 | | | | \$26,316,966 | | | | \$158,486,650 | | |
| 34 | 4/22/2023 | | | \$128,765,378 | | | | \$29,303,625 | | | | \$158,069,003 | | |
| 35 | 4/29/2023 | | | \$131,124,620 | | | | \$32,269,084 | | | | \$163,393,704 | | |
| 36 | 5/6/2023 | | | \$132,440,406 | | | | \$23,807,640 | | | | \$156,248,046 | | |
| 37 | 5/13/2023 | | | \$126,717,376 | | | | \$23,986,338 | | | | \$150,703,714 | | |
| 38 | 5/20/2023 | | | \$138,370,954 | | | | \$24,758,230 | | | | \$163,129,184 | | |
| 39 | 5/27/2023 | | | \$137,931,040 | | | | \$24,771,857 | | | | \$162,702,897 | | |
| 40 | 6/3/2023 | | | \$134,270,237 | | | | \$25,322,690 | | | | \$159,592,927 | | |
| 41 | 6/10/2023 | | | \$130,068,755 | | | | \$26,377,217 | | | | \$156,445,972 | | |
| 42 | 6/17/2023 | | | \$127,666,392 | | | | \$27,328,191 | | | | \$154,994,583 | | |

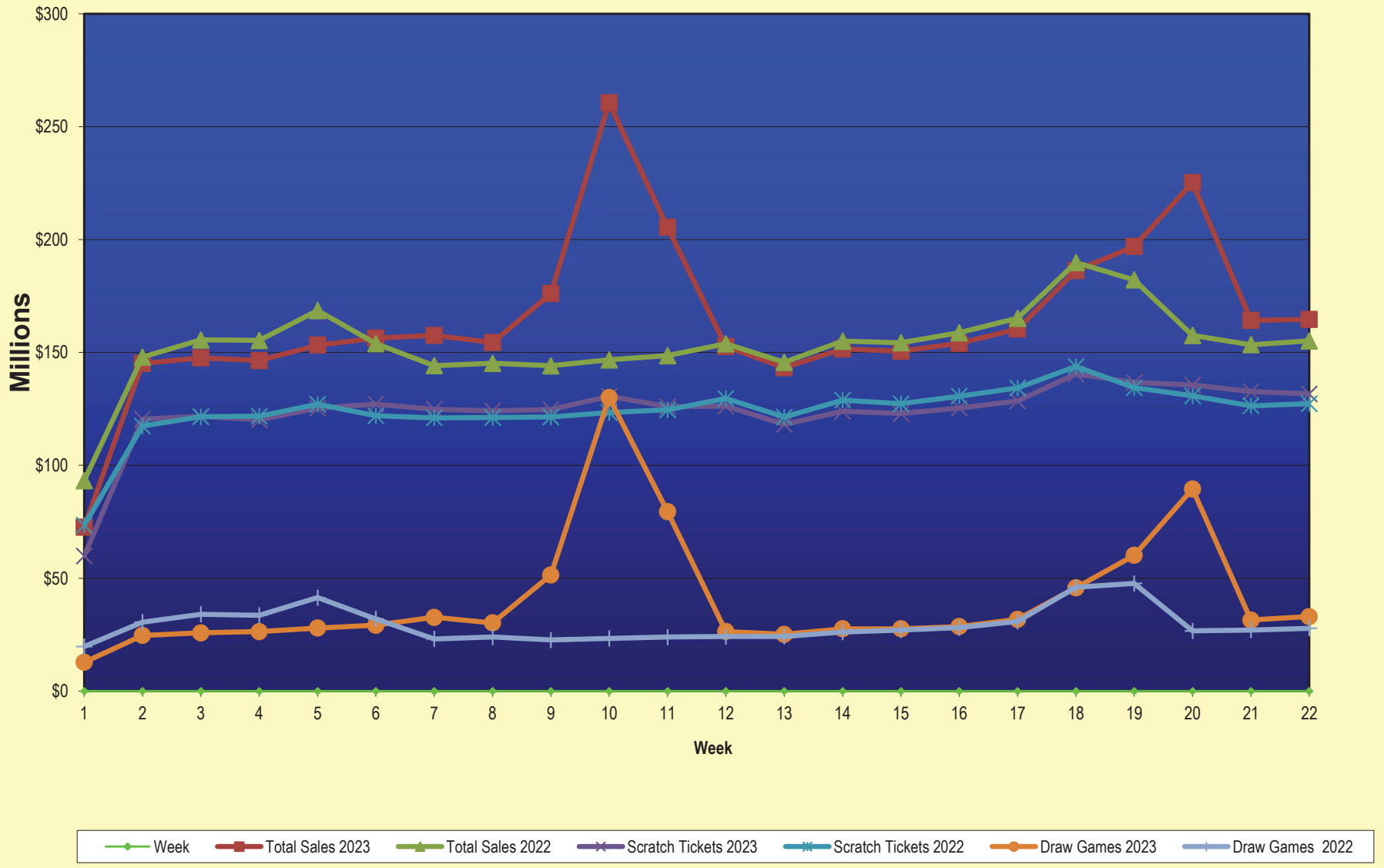
Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2023 Compared to FY 2022

| | | | SCRATCH TICKETS | | | | DRAW GAMES | | | | TOTAL SALES | | | |
|-------------------------|-------------|--------|-----------------|-----------------|---------------|--------------------------------|---------------|-----------------|---------------|--------------------------------|-----------------|-----------------|---------------|--------------------------------|
| FY 2023 | | | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales |
| Week | Week | Ending | | | | | | | | | | | | |
| 43 | 6/24/2023 | | | \$125,712,115 | | | | \$29,158,630 | | | | \$154,870,745 | | |
| 44 | 7/1/2023 | | | \$129,846,487 | | | | \$29,131,632 | | | | \$158,978,119 | | |
| 45 | 7/8/2023 | | | \$122,397,597 | | | | \$27,312,076 | | | | \$149,709,673 | | |
| 46 | 7/15/2023 | | | \$123,108,736 | | | | \$31,993,516 | | | | \$155,102,252 | | |
| 47 | 7/22/2023 | | | \$125,198,823 | | | | \$51,611,547 | | | | \$176,810,370 | | |
| 48 | 7/29/2023 | | | \$130,696,142 | | | | \$133,603,658 | | | | \$264,299,800 | | |
| 49 | 8/5/2023 | | | \$129,834,021 | | | | \$28,039,361 | | | | \$157,873,382 | | |
| 50 | 8/12/2023 | | | \$125,714,094 | | | | \$24,490,464 | | | | \$150,204,558 | | |
| 51 | 8/19/2023 | | | \$126,311,160 | | | | \$24,109,824 | | | | \$150,420,984 | | |
| 52 | 8/26/2023 | | | \$124,953,004 | | | | \$24,960,195 | | | | \$149,913,199 | | |
| | 8/31/2023** | | | \$127,499,293 | | | | \$26,136,275 | | | | \$153,635,568 | | |
| | | | | | | | | | | | | | | |
| Total thru Current Week | | | \$2,727,284,348 | \$2,729,993,034 | (\$2,708,686) | -0.1% | \$898,014,799 | \$644,540,394 | \$253,474,405 | 39.3% | \$3,625,299,147 | \$3,374,533,428 | \$250,765,719 | 7.4% |
| | | | | | | | | | | | | | | |
| Fiscal Year Total | | | \$2,727,284,348 | \$6,787,163,541 | | | \$898,014,799 | \$1,582,355,301 | | | \$3,625,299,147 | \$8,369,518,842 | | |

* FY 23 includes 3 days; FY 22 includes 4 days

** FY 23 includes 5 days; FY 22 includes 4 days

Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Report is prepared on a Fiscal Year basis.

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

| Fiscal Year | Price Point | # of Active Games | FY Sales | % of Scratch Ticket Sales | Year over Year Change in Sales | FY Prize Expense | Year over Year Change in Prize Expense | FY Sales Contribution | Year over Year Change in Contribution | Average Prize Payout % | Year over Year Difference in Payout % |
|--------------|-------------|-------------------|------------------------|---------------------------|--------------------------------|------------------------|--|-----------------------|---------------------------------------|------------------------|---------------------------------------|
| 2022 | \$1.00 | 11 | 39,684,857 | 1.5% | | 24,035,642 | | 15,649,215 | | 60.6% | 0.5% |
| Through | \$2.00 | 21 | 105,412,660 | 3.9% | | 68,489,287 | | 36,923,373 | | 65.0% | -0.3% |
| 1/29/2022 | \$3.00 | 8 | 95,215,557 | 3.5% | | 62,814,091 | | 32,401,466 | | 66.0% | 0.0% |
| | \$5.00 | 38 | 556,904,570 | 20.4% | | 378,931,624 | | 177,972,946 | | 68.0% | 0.0% |
| | \$10.00 | 21 | 654,712,030 | 24.0% | | 458,782,219 | | 195,929,811 | | 70.1% | 0.0% |
| | \$20.00 | 14 | 608,002,580 | 22.3% | | 456,229,398 | | 151,773,182 | | 75.0% | 0.0% |
| | \$30.00 | 3 | 160,201,230 | 5.9% | | 120,287,742 | | 39,913,488 | | 75.1% | 0.0% |
| | \$50.00 | 8 | 509,859,550 | 18.7% | | 397,805,608 | | 112,053,942 | | 78.0% | 0.0% |
| | \$100.00 | 0 | 0 | 0.0% | | 0 | | 0 | | 0.0% | 0.0% |
| Total | | 124 | \$2,729,993,034 | | | \$1,967,375,610 | | \$762,617,424 | | 72.1% | 0.5% |
| 2023 | \$1.00 | 10 | 37,294,277 | 1.4% | | 22,617,151 | | 14,677,126 | | 60.6% | 0.1% |
| Through | \$2.00 | 18 | 85,767,432 | 3.1% | | 56,063,386 | | 29,704,046 | | 65.4% | 0.4% |
| 1/28/2023 | \$3.00 | 8 | 99,871,929 | 3.7% | | 65,868,269 | | 34,003,660 | | 66.0% | 0.0% |
| | \$5.00 | 39 | 497,612,900 | 18.2% | | 338,537,278 | | 159,075,622 | | 68.0% | 0.0% |
| | \$10.00 | 24 | 657,998,200 | 24.1% | | 460,532,184 | | 197,466,016 | | 70.0% | -0.1% |
| | \$20.00 | 16 | 640,468,980 | 23.5% | | 480,462,180 | | 160,006,800 | | 75.0% | 0.0% |
| | \$30.00 | 4 | 123,092,280 | 4.5% | | 92,416,730 | | 30,675,550 | | 75.1% | 0.0% |
| | \$50.00 | 8 | 382,290,750 | 14.0% | | 298,249,390 | | 84,041,360 | | 78.0% | 0.0% |
| | \$100.00 | 1 | 202,887,600 | 7.4% | | 162,072,454 | | 40,815,146 | | 79.9% | 79.9% |
| Total | | 128 | \$2,727,284,348 | | | \$1,976,819,020 | | \$750,465,328 | | 72.5% | 0.4% |
| Variance | \$1.00 | -1 | -2,390,580 | | -6.0% | -1,418,492 | -5.9% | -972,088 | -6.2% | 0.08% | |
| 2022 to | \$2.00 | -3 | -19,645,228 | | -18.6% | -12,425,901 | -18.1% | -7,219,327 | -19.6% | 0.39% | |
| 2021 | \$3.00 | 0 | 4,656,372 | | 4.9% | 3,054,178 | 4.9% | 1,602,194 | 4.9% | -0.02% | |
| | \$5.00 | 1 | -59,291,670 | | -10.6% | -40,394,346 | -10.7% | -18,897,324 | -10.6% | -0.01% | |
| | \$10.00 | 3 | 3,286,170 | | 0.5% | 1,749,965 | 0.4% | 1,536,205 | 0.8% | -0.08% | |
| | \$20.00 | 2 | 32,466,400 | | 5.3% | 24,232,782 | 5.3% | 8,233,618 | 5.4% | -0.02% | |
| | \$30.00 | 1 | -37,108,950 | | -23.2% | -27,871,012 | -23.2% | -9,237,938 | -23.1% | -0.01% | |
| | \$50.00 | 0 | -127,568,800 | | -25.0% | -99,556,218 | -25.0% | -28,012,582 | -25.0% | -0.01% | |
| | \$100.00 | 1 | 202,887,600 | | 0.0% | 162,072,454 | 0.0% | 40,815,146 | 0.0% | 79.9% | |
| Total | | 4 | -\$2,708,686 | | -0.1% | \$9,443,410 | 0.5% | -\$12,152,096 | -1.6% | 0.42% | |

Notes - Scratch Ticket Variances

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

| | | | FY 2023 | | | FY 2022 | | Difference |
|--------------|--------------|--|-----------------|--|--|-----------------|--|---------------|
| Sales | \$1 - \$5 | | \$720,546,538 | | | \$797,217,644 | | -\$76,671,106 |
| Prize Exp. | \$1 - \$5 | | \$483,086,083 | | | \$534,270,643 | | -\$51,184,560 |
| Sales Cont. | \$1 - \$5 | | \$237,460,455 | | | \$262,947,001 | | -\$25,486,546 |
| Prize Exp. % | \$1 - \$5 | | 67.0% | | | 67.0% | | 0.0% |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | \$10 - \$100 | | \$2,006,737,810 | | | \$1,932,775,390 | | \$73,962,420 |
| Prize Exp. | \$10 - \$100 | | \$1,493,732,937 | | | \$1,433,104,967 | | \$60,627,970 |
| Sales Cont. | \$10 - \$100 | | \$513,004,873 | | | \$499,670,423 | | \$13,334,450 |
| Prize Exp. % | \$10 - \$100 | | 74.4% | | | 74.1% | | 0.3% |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | Scratch | | \$2,727,284,348 | | | \$2,729,993,034 | | -\$2,708,686 |
| Prize Exp. | Scratch | | \$1,976,819,020 | | | \$1,967,375,610 | | \$9,443,410 |
| Sales Cont. | Scratch | | \$750,465,328 | | | \$762,617,424 | | -\$12,152,096 |
| Prize Exp. % | Scratch | | 72.5% | | | 72.1% | | 0.4% |

| | | | FY 2023 | | | FY 2022 | | Difference |
|--------------|--------------|--|-----------------|--|--|-----------------|--|---------------|
| Sales | \$1 - \$10 | | \$1,378,544,738 | | | \$1,451,929,674 | | -\$73,384,936 |
| Prize Exp. | \$1 - \$10 | | \$943,618,267 | | | \$993,052,863 | | -\$49,434,596 |
| Sales Cont. | \$1 - \$10 | | \$434,926,471 | | | \$458,876,811 | | -\$23,950,340 |
| Prize Exp. % | \$1 - \$10 | | 68.5% | | | 68.4% | | 0.1% |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | \$20 - \$100 | | \$1,348,739,610 | | | \$1,278,063,360 | | \$70,676,250 |
| Prize Exp. | \$20 - \$100 | | \$1,033,200,753 | | | \$974,322,748 | | \$58,878,006 |
| Sales Cont. | \$20 - \$100 | | \$315,538,857 | | | \$303,740,612 | | \$11,798,244 |
| Prize Exp. % | \$20 - \$100 | | 76.6% | | | 76.2% | | 0.4% |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | Scratch | | \$2,727,284,348 | | | \$2,729,993,034 | | -\$2,708,686 |
| Prize Exp. | Scratch | | \$1,976,819,020 | | | \$1,967,375,610 | | \$9,443,410 |
| Sales Cont. | Scratch | | \$750,465,328 | | | \$762,617,424 | | -\$12,152,096 |
| Prize Exp. % | Scratch | | 72.5% | | | 72.1% | | 0.4% |

Texas Lottery Commission
Weekly Sales Summary
& Comparison to Previous Week
Unaudited

| | Week Ending 1/28/2023 | % of Sales | Week Ending 1/21/2023 | % of Sales | \$ change | % change |
|-----------------------|--------------------------|---------------|--------------------------|---------------|---------------------|----------|
| | <u>THIS WEEK</u> | | <u>LAST WEEK</u> | | | |
| Total Sales | <u>\$164,677,163</u> | | <u>\$164,180,018</u> | | <u>\$497,146</u> | 0.3% |
| Scratch Tickets | <u>\$131,666,658</u> | 80.0% | <u>\$132,683,417</u> | 80.8% | <u>-\$1,016,759</u> | -0.8% |
| Lotto | \$3,556,243 | 2.2% | \$3,541,574 | 2.2% | \$14,669 | 0.4% |
| Lotto Extra | \$1,155,043 | 0.7% | \$1,148,822 | 0.7% | \$6,221 | 0.5% |
| Pick 3 | \$5,010,655 | 3.0% | \$5,032,619 | 3.1% | -\$21,965 | -0.4% |
| Pick 3 Fireball | \$517,237 | 0.3% | \$513,429 | 0.3% | \$3,808 | 0.7% |
| Cash Five | \$960,194 | 0.6% | \$976,351 | 0.6% | -\$16,157 | -1.7% |
| Texas Two Step | \$1,134,523 | 0.7% | \$1,194,001 | 0.7% | -\$59,478 | -5.0% |
| Mega Millions | \$3,634,650 | 2.2% | \$3,843,074 | 2.3% | -\$208,424 | -5.4% |
| Megaplier | \$749,715 | 0.5% | \$778,498 | 0.5% | -\$28,783 | -3.7% |
| MM Just the Jackpot | \$13,230 | 0.0% | \$15,309 | 0.0% | -\$2,079 | -13.6% |
| Daily 4 | \$2,297,171 | 1.4% | \$2,334,485 | 1.4% | -\$37,315 | -1.6% |
| Daily 4 Fireball | \$442,062 | 0.3% | \$453,639 | 0.3% | -\$11,578 | -2.6% |
| Powerball | \$10,581,322 | 6.4% | \$8,958,828 | 5.5% | \$1,622,494 | 18.1% |
| Power Play | \$2,012,410 | 1.2% | \$1,727,966 | 1.1% | \$284,444 | 16.5% |
| All or Nothing | \$946,052 | 0.6% | \$978,006 | 0.6% | -\$31,954 | -3.3% |
| Total Draw Game Sales | <u>\$33,010,505</u> | | <u>\$31,496,601</u> | | <u>\$1,513,905</u> | 4.8% |

* Totals may not sum due to rounding.

Texas Lottery Commission
Weekly Sales Summary
Unaudited

SCRATCH TICKETS
TOP TEN SELLING GAMES

For the Week Ending: 1/28/2023

| Rank | Price Point | Game | Sales (Millions) |
|-------------|------------------------|-------------------------------|-----------------------------|
| 1 | \$ 50 | \$5,000,000 ULTIMATE | \$ 8.642 |
| 2 | \$ 100 | \$20 MILLION SUPREME | \$ 8.495 |
| 3 | \$ 20 | MILLION DOLLAR LOTERIA | \$ 8.313 |
| 4 | \$ 10 | MEGA LOTERIA | \$ 7.932 |
| 5 | \$ 20 | 200X CASH BLITZ | \$ 5.133 |
| 6 | \$ 50 | 500X LOTERIA SPECTACULAR | \$ 4.819 |
| 7 | \$ 20 | \$1,000,000 CROSSWORD | \$ 4.746 |
| 8 | \$ 10 | 100X CASH BLITZ | \$ 4.602 |
| 9 | \$ 5 | SPECIAL EDITION SUPER LOTERIA | \$ 4.502 |
| 10 | \$ 50 | \$1,000,000 DIAMOND RICHES | \$ 3.582 |

Texas Lottery Commission
Prize Payout Tracking Report
Unaudited

Through the Week Ending 1/28/2023

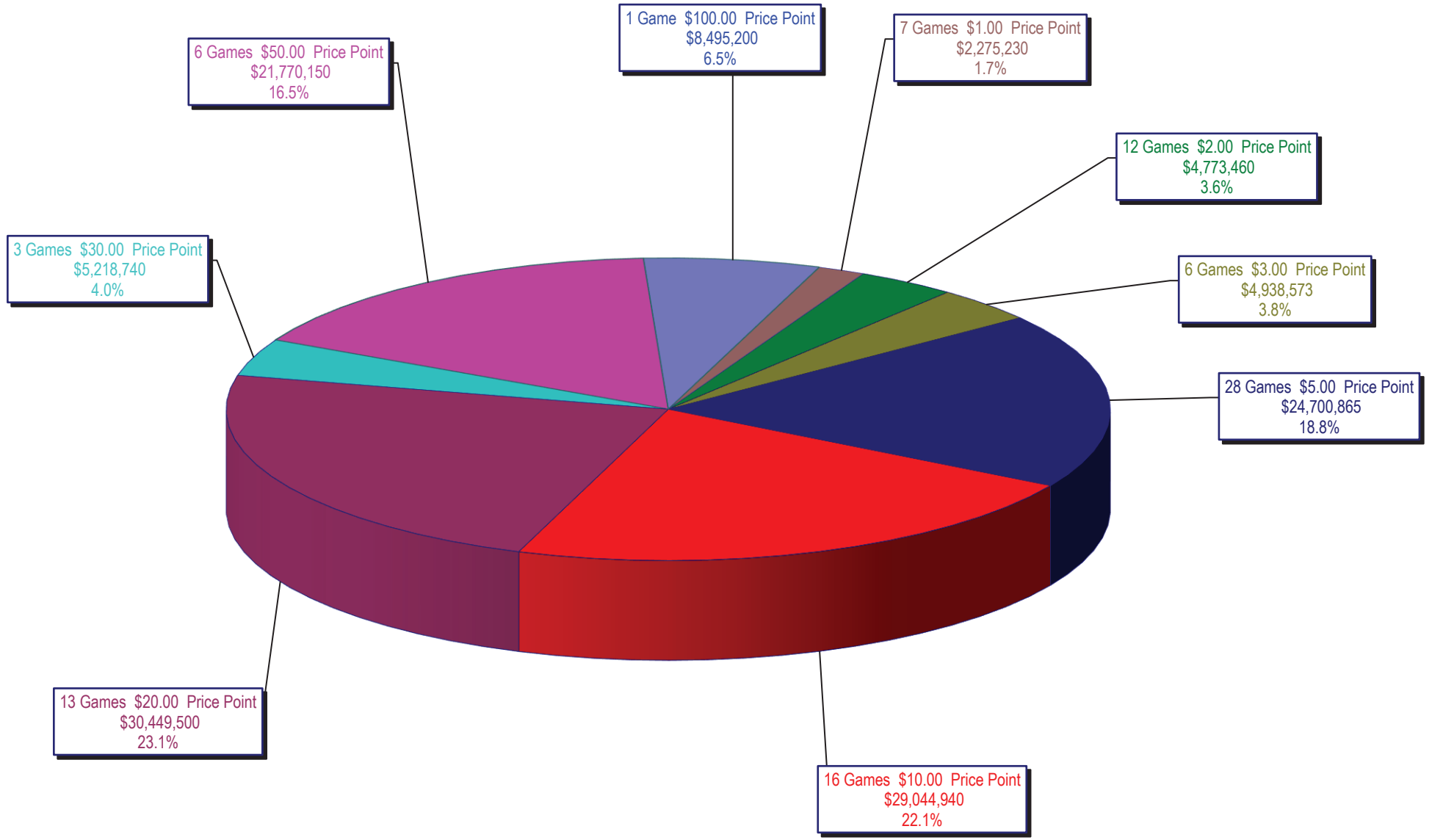
Draw Game Sales

| | | FY Sales Through the Week Ending 1/28/2023 | | FY Prize Expense Through the Week Ending 1/28/2023 | Actual* Prize Payout | Base Payout (Prize Pool) |
|---------------------|----|---|----|---|---------------------------------|-------------------------------------|
| Lotto | \$ | 59,614,227 | \$ | 30,109,265 | 50.51% | 50.00% |
| Lotto Extra | | 19,711,007 | | 10,772,968 | 54.65% | 53.70% |
| Pick 3 | | 107,502,337 | | 55,609,370 | 51.73% | 50.00% |
| Pick 3 Fireball | | 10,683,731 | | 5,680,260 | 53.17% | 54.00% |
| Cash Five | | 20,682,464 | | 10,207,414 | 49.35% | 50.97% |
| Texas Two Step | | 25,461,892 | | 12,675,882 | 49.78% | 50.00% |
| Mega Millions | | 201,697,786 | | 102,341,697 | 50.74% | 50.00%** |
| Megaplier | | 36,556,398 | | 18,282,952 | 50.01% | N/A |
| MM Just the Jackpot | | 682,551 | | 342,260 | 50.14% | 50.00%** |
| Daily 4 | | 50,171,301 | | 20,879,925 | 41.62% | 50.00% |
| Daily 4 Fireball | | 9,669,596 | | 4,599,968 | 47.57% | 54.22% |
| Powerball | | 283,403,290 | | 142,227,800 | 50.19% | 50.00%** |
| Power Play | | 51,316,626 | | 25,753,669 | 50.19% | N/A |
| All or Nothing | | 20,861,593 | | 11,970,732 | 57.38% | 55.98% |
| Totals | \$ | 898,014,799 | \$ | 451,454,162 | 50.27% | |

** Before Unclaimed Prizes*

***Estimated; depends on # of guaranteed prizes won in Texas*

Texas Lottery Commission
Scratch Ticket Sales
For the Week Ending 1/28/2023
(Unaudited)



Texas Lottery Commission
All Game Sales
For the Week Ending 1/28/2023
(Unaudited)

