

RESPONSE TO THE



RFP# 362-12-0001, INSTANT TICKET
MANUFACTURING AND SERVICE

HUB SUBCONTRACTING PLAN

SUBMITTED BY

 Pollard
Banknote

JANUARY 2012

ATTACHMENT C

(Rev. 10/11)



HUB SUBCONTRACTING PLAN (HSP)

In accordance with Texas Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, all respondents, including State of Texas certified Historically Underutilized Businesses (HUBs) must complete and submit this State of Texas HUB Subcontracting Plan (HSP) with their response to the bid requisition (solicitation).

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Texas Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the 2009 State of Texas Disparity Study. The statewide HUB goals defined in 34 Texas Administrative Code (TAC) §20.13 are:

- 11.2 percent for heavy construction other than building contracts,
- 21.1 percent for all building construction, including general contractors and operative builders contracts,
- 32.7 percent for all special trade construction contracts,
- 23.6 percent for professional services contracts,
- 24.6 percent for all other services contracts, and
- 21 percent for commodities contracts.

- - Agency Special Instructions/Additional Requirements - -

In accordance with 34 TAC §20.14(d)(1)(D)(iii), a respondent (prime contractor) may demonstrate good faith effort to utilize Texas certified HUBs for its subcontracting opportunities if the total value of the respondent's subcontracts with Texas certified HUBs meets or exceeds the statewide HUB goal or the agency specific HUB goal, whichever is higher. When a respondent uses this method to demonstrate good faith effort, the respondent must identify the HUBs with which it will subcontract. If using existing contracts with Texas certified HUBs to satisfy this requirement, only contracts that have been in place for five years or less shall qualify for meeting the HUB goal. This limitation is designed to encourage vendor rotation as recommended by the 2009 Texas Disparity Study.

The goods and services requested in this RFP are classified in the category of Other Services Contract.

The goal for this Contract is 24.6%.

SECTION 1 RESPONDENT AND REQUISITION INFORMATION

a. Respondent (Company) Name: Pollard Banknote Limited State of Texas VID #: 98-0665125
 Point of Contact: Don Sawatzky Phone #: (204) 474-2323
 E-mail Address: dsawatzky@pbl.ca Fax #: (204) 453-1375

b. Is your company a State of Texas certified HUB? - Yes - No

c. Requisition #: #362-12-0001 Bid Open Date: 01 / 27 / 2012
(mm/dd/yyyy)

ATTACHMENT C

Enter your company's name here: Pollard Banknote Limited

Requisition #: 362-12-0001

SECTION 2 SUBCONTRACTING INTENTIONS

After dividing the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work, including goods and services, will be subcontracted. Note: In accordance with 34 TAC §20.11., an "Subcontractor" means a person who contracts with a prime contractor to work, to supply commodities, or to contribute toward completing work for a governmental entity.

a. Check the appropriate box (Yes or No) that identifies your subcontracting intentions:

- Yes, I will be subcontracting portions of the contract. (If Yes, complete Item b, of this SECTION and continue to Item c of this SECTION.)

- No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources. (If No, continue to SECTION 3.)

b. List all the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

Item #	Subcontracting Opportunity Description	HUBs		Non-HUBs
		Percentage of the contract expected to be subcontracted to HUBs with which you have had contracts in place for <u>five (5) years or less.</u>	Percentage of the contract expected to be subcontracted to HUBs with which you have had contracts in place for <u>more than five (5) years.</u>	Percentage of the contract expected to be subcontracted to non-HUBs .
1	Corrugated Cartons	0 %	0 %	1.14 %
2	Pallets	0 %	0 %	0.62 %
3	Printing - Bar-Coded Coupons	0 %	0 %	3.90 %
4	Printing - POS	0 %	0 %	0 %
5	Shrink Film	0 %	0 %	0.75 %
6	Ticket Card Stock - Paper, Foil	0 %	29.12 %	0 %
7	Transportation	0 %	4.03 %	0 %
8		%	%	%
9		%	%	%
10		%	%	%
11		%	%	%
12		%	%	%
13		%	%	%
14		%	%	%
15		%	%	%
Aggregate percentages of the contract expected to be subcontracted:		0 %	33.15 %	6.41 %

(Note: If you have more than fifteen subcontracting opportunities, a continuation sheet is available online at <http://window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>)

c. Check the appropriate box (Yes or No) that indicates whether you will be using only Texas certified HUBs to perform all of the subcontracting opportunities you listed in SECTION 2, Item b.

- Yes (If Yes, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method A (Attachment A)" for each of the subcontracting opportunities you listed.)

- No (If No, continue to Item d, of this SECTION.)

d. Check the appropriate box (Yes or No) that indicates whether the aggregate expected percentage of the contract you will subcontract with Texas certified HUBs with which you have had contracts in place with for five (5) years or less meets or exceeds the HUB goal the contracting agency identified on page 1 in the "Agency Special Instructions/Additional Requirements".

- Yes (If Yes, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method A (Attachment A)" for each of the subcontracting opportunities you listed.)

- No (If No, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed.)

ATTACHMENT C

SECTION 3 SELF PERFORMING JUSTIFICATION (If you responded "No" to SECTION 2, Item a, you must complete this SECTION and continue to SECTION 4.)

Check the appropriate box (Yes or No) that indicates whether your response/proposal contains an explanation demonstrating how your company will fulfill the entire contract with its own resources.

- **Yes** (If **Yes**, in the space provided below list the specific page(s)/section(s) of your proposal which explains how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.)
- **No** (If **No**, in the space provided below explain how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.)

SECTION 4 AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP is true and correct. Respondent understands and agrees that, if awarded any portion of the requisition:

- The respondent will provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor for the awarded contract. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.
- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying its compliance with the HSP, including the use of and expenditures made to its subcontractors (HUBs and Non-HUBs). (The PAR is available at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls>).
- The respondent must seek approval from the contracting agency prior to making any modifications to its HSP, including the hiring of additional or different subcontractors and the termination of a subcontractor the respondent identified in its HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to any and all enforcement remedies available under the contract or otherwise available by law, up to and including debarment from all state contracting.
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are being performed and must provide documentation regarding staffing and other resources.



Signature

Doug Pollard

Printed Name

Co-CEO

Title

Jan. 25, 2012

Date

- REMINDER:** ➤ If you responded "Yes" to SECTION 2, Items c or d, you must complete an "HSP Good Faith Effort - Method A (Attachment A)" for each of the subcontracting opportunities you listed in SECTION 2, Item b.
- If you responded "No" SECTION 2, Items c and d, you must complete an "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b.



**Pollard
Banknote
Limited**

Southwest Minority Supplier Development Council
912 Bastrop Highway, Ste. 101
Austin, TX 78741
Fax: 512-386-8988
Email:

Tx. Gov't Code
§552.137

Friday, December 2, 2011

Dear Madam or Sir:

Pollard Banknote Limited is a leading worldwide supplier of lottery products and services. The company will be bidding to supply the Texas Lottery with Instant Ticket Manufacturing and Services.

We seek Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply:

- Secure trucking/freight
- Shrink film
- Ticket cardstock (paper and foil)
- Printing of point-of-sale (POS) instant ticket vending machine (ITVM) materials and of bar coded coupons
- Pallets
- Corrugated cartons

Please distribute this to your member companies. Any member company who qualifies, or is in the process of being qualified, as a certified Texas-based HUB may request a copy of our Requests for Tender, and can respond no later than Wednesday, December 21, 2011, to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada
R3T 1L7
Attn: Brent Wilcox
Telephone: 204-474-2323
Fax: 204-453-1375

Because of the RFP deadline, late quotations or requests for clarification or additional information cannot be accommodated.

TRANSACTION REPORT

DEC/02/2011/FRI 10:24 AM

FAX (TX)

#	DATE	START T.	RECEIVER	COM.TIME	PAGE	TYPE/NOTE	FILE
	DEC/02	10:24AM	15123868988	0:00:23	1	MEMORY OK	SG3 9410



**Pollard
Banknote
Limited**

Southwest Minority Supplier Development Council
912 Bastrop Highway, Ste. 101
Austin, TX 78741
Fax: 512-386-8988
Email: [REDACTED]

Tx. Gov't Code
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1499 Buffalo Place
Winnipeg, Manitoba, Canada
R3T 1L7
Attn: Brent Wilcox
Telephone: 204-474-2323
Fax: 204-453-1375

Adam Levin

From: Adam Levin
Sent: December 2, 2011 10:36 AM
To: Tx. Gov't Code
§552.137
Subject: Subcontracting opportunities with Pollard Banknote re Texas Lottery Commission
Southwest Minority Supplier Development Council
912 Bastrop Highway, Ste. 101
Austin, TX 78741
Fax: 512-386-8988
Email:

Friday, December 2, 2011

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Fax: 204-453-1375
bwilcox@pbl.ca

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For tracking/compliance reasons, this message is being sent both as a fax and an email.

Adam Levin
Communications Coordinator
Pollard Banknote Ltd.
(204) 474-2323 ext. 455
alevin@pbl.ca



**Pollard
Banknote
Limited**

Roy Mata
Texas Association of HUBS
P.O. Box 684726
Austin, TX 78768-4726
Fax: 915-585-7751
Email:

Tx. Gov't Code
§552.137

Friday, December 2, 2011

Dear Mr. Mata:

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TRANSACTION REPORT

DEC/02/2011/FRI 10:27 AM

FAX (TX)

#	DATE	START T.	RECEIVER	COM. TIME	PAGE	TYPE/NOTE	FILE
	DEC/02	10:26AM	19155857751	0:00:39	1	MEMORY OK	ECM 9411



**Pollard
Banknote
Limited**

Roy Mata
Texas Association of HUBS
P.O. Box 684726
Austin, TX 78768-4726
Fax: 915-585-7751
Email:

Tx. Gov't Code
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Telephone: 204-474-2323
Fax: 204-453-1375

Adam Levin

From: Adam Levin
Sent: December 2, 2011 10:35 AM
To:

Tx. Gov't Code
§552.137

Subject: Subcontracting opportunities with Pollard Banknote re Texas Lottery Commission

Roy Mata
Texas Association of HUBS
P.O. Box 684726
Austin, TX 78768-4726
Fax: 915-585-7751
Email

Friday, December 2, 2011

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02/12/2011

For tracking/compliance reasons, this message is being sent both as a fax and an email.

Adam Levin
Communications Coordinator
Pollard Banknote Ltd.
(204) 474-2323 ext. 455
alevin@pbl.ca

Adam Levin

From: Mail Delivery Subsystem [MAILER-DAEMON@pbl.ca] **Tx. Gov't Code**
To: **\$552.137**
Sent: December 2, 2011 2:36 PM
Subject: Delivery delayed:Subcontracting opportunities with Pollard Banknote re Texas Lottery Commission

Delivery is delayed to these recipients or groups:

Subject: Subcontracting opportunities with Pollard Banknote re Texas Lottery Commission

This message hasn't been delivered yet. Delivery will continue to be attempted.

Adam Levin

From: Mail Delivery Subsystem [MAILER-DAEMON@pbl.ca] **Tx. Gov't Code**
\$552.137
To:
Sent: December 7, 2011 10:37 AM
Subject: Undeliverable: Subcontracting opportunities with Pollard Banknote re Texas Lottery Commission



Subcontracting
opportunities w...

Delivery has failed to these recipients or groups:

The server has tried to deliver this message, without success, and has stopped trying. Please try sending this message again. If the problem continues, contact your helpdesk.

The following organization rejected your message: mail.texasubs.org.

Diagnostic information for administrators:

Generating server: pbl.ca

size limit exceeded> #SMTP#

mailbox

Original message headers:

Return-Path: <alevin@pbl.ca>
Received: from wcmahub1.pbl.ca by pbl.ca (foo/bar) with ESMTTP id
pB2GYnQZ029021 (version=TLSv1/SSLv3 cipher=DHE-RSA-AES256-SHA bits=256
verify=NO) for ; Fri, 2 Dec 2011 10:34:49 -0600
Received: from WCEXCH2.pblp.ca by pbl.ca (foo/bar) with ESMTTP id
pB2GYmYT020542 for Fri, 2 Dec 2011 10:34:49
-0600
Received: from WCEXCH1.pblp.ca ([fe80::8025:337b:cfbd:4caf]) by
WCEXCH2.pblp.ca ([fe80::74b1:d3b7:6078:8920%15]) with mapi id 14.01.0339.001;
Fri, 2 Dec 2011 10:34:49 -0600
From: Adam Levin <alevin@pbl.ca>
To: "
Subject: Subcontracting opportunities with Pollard Banknote re Texas Lottery
Commission
Thread-Topic: Subcontracting opportunities with Pollard Banknote re Texas
Lottery Commission
Thread-Index: AcyxEE0BfbDg00hLSk6sMfereruAgg==
Date: Fri, 2 Dec 2011 16:34:48 +0000
Message-ID: <10634C3FA501E8449AC913610FD5709E1D79B4BB@WCEXCH1.pblp.ca>
Accept-Language: en-CA, en-US
Content-Language: en-US
X-MS-Has-Attach:
X-MS-TNEF-Correlator:
x-originating-ip: [192.168.240.170]

Content-Type: multipart/alternative;
boundary="_000_10634C3FA501E8449AC913610FD5709E1D79B4BBWCEXCH1pblpca_"
MIME-Version: 1.0
X-Scanned-By: MIMEDefang 2.57 on 10.1.130.167

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 1 Description: Corrugated Cartons

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
American Packaging & Supply Company, Inc.	1743006271500	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Champtaylor, Inc.	1010777955400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Global GPS, Inc.	1752749870700	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) cont.

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

SECTION B-4 SUBCONTRACTOR SELECTION

- a. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify whether they are a Texas Certified HUB and their VID number, the approximate dollar value of the work to be subcontracted, the expected percentage of work to be subcontracted, and indicate whether the company is a Texas certified HUB.

Company Name	Texas Certified HUB	VID # (Required if Texas Certified HUB)	Approximate Dollar Amount	Expected Percentage of Contract
Tecumseh Packaging Solutions, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$ 57,000	1.14 %
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%

- b. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is not a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

Current supplier, Tecumseh Packaging Solutions Inc., offered better value than lone HUB company to quote.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

Pollard Banknote Limited

REQUEST FOR TENDER

**SUPPLY OF CORRUGATED CARTONS FOR PACKAGED
GOODS PRODUCED FOR
THE TEXAS LOTTERY COMMISSION**

December 2, 2011

SCOPE OF WORK

Pollard Banknote Limited (Pollard Banknote) is a highly successful printer of instant lottery tickets with contracts all over the world. Our head office is located in Winnipeg, Manitoba, Canada. We operate four printing plants and employ in excess of 1,100 employees. Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposals for Instant Ticket Manufacturing and Services – No. 362-12-0001. Should we become the successful bidder, it is our intention to subcontract to a registered Texas firm (that meets the criteria for a CMBL minority business enterprise) the supply of corrugated cartons for shipment of lottery tickets.

The successful firm would be required to supply pallets for a minimum of six years, with the possibility of two (2) three-year extensions.

Vendors must confirm that they can meet the following specifications for the corrugated cartons:

Strength: 44 ETC (Edge Test Crush)

Sizes: 12.75" × 8.5" × 12.25"
 12.75" × 9" × 8.25"
 12.75" × 10.75" × 6.25"
 12.75" × 12.75" × 8.25"
 12.75" × 10.5" × 10.25"
 12.75" × 12.5" × 8.25"

Quantity: approximately 40,000 cartons per month in total, in the various sizes.

Each carton will have a colored dot printed on all four sides (upper right-hand corner).

Provide price per thousand, Freight Prepaid & Allowed, FOB – Pollard Banknote Limited, 775 James L. Hart Parkway, Ypsilanti, MI 48197.

SELECTION CRITERIA

Pollard Banknote will select a firm to perform the Scope of Work described above based on the following criteria:

1. Price quoted in U.S. dollars
2. Experience
3. Type of equipment
4. Level and type of service offered
5. Minority HUB status as described in the Scope of Work section

NOTE: Pollard Banknote reserves the right to reject any or all tenders at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

REQUIRED INFORMATION

The purpose of this quote is to assist in determining a successful bidder only. The volume of deliveries described here should not be construed as actual volumes that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. In order to be considered for this award, each vendor must address its ability to meet our specifications, and must also provide information answering each selection criterion.

The vendor shall provide proof of registration as a certified minority HUB. Please provide the following:

- a) Name of Business,
- b) Texas Payee ID Number, Texas Sales Tax Number, Federal Employer ID Number or Social Security Number,
- c) The 5-digit General Services Commission (GSC) Certificate Number granted to you as a certified HUB.

Insurance

The successful vendor must have an insurance policy that includes the following items:

- (a) General liability of at least \$2,000,000 US dollars
- (b) Fire damage insurance of at least \$50,000 US dollars
- (c) Errors and omissions insurance of at least \$2,000,000 US dollars
- (d) Crime insurance of at least \$1,000,000 US dollars
- (e) Adequate property insurance
- (f) Workers Compensation insurance; and
- (g) Transportation and cargo insurance to a limit exceeding the normal value of one month's worth of shipments.

Certificates

Pollard Banknote requires a certificate(s) of insurance as proof that policy or policies exist.

RESPONSE DEADLINE

Vendors' responses are due at 5:00 p.m. Central Standard Time on December 15, 2011. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of his or her responses. Responses may be mailed, couriered or faxed to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada, R3T 1L7
Attention: Mr. Brent Wilcox – Purchasing Supervisor
Telephone: 204-474-2323
Fax: 204-453-1375

Vendors submitting a tender should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant and corporate headquarters.

Brent Wilcox

From: Debby Curtis
Sent: Wednesday, December 21, 2011 6:04 AM
To: Brent Wilcox
Subject: RE: Texas carton Quote

Attachments: Message from KMBT_C550



Message from
KMBT_C550

Hi Brent

The quote is attached from our current vendor

-----Original Message-----

From: Brent Wilcox
Sent: Monday, December 19, 2011 12:39 PM
To: Debby Curtis; Adam Levin
Subject: Texas carton Quote

Debby can you please review the attached quote, and other details, that we have received from a Texas Minority Business and compare these to the prices we are paying from our current Vendor.

If these are much higher than our current source, you can just reply as such. If they are lower or quite close we will need to do some further evaluation.

Please reply to both Adam and myself.

Thank you,
Brent



TECUMSEH PACKAGING SOLUTIONS, INC.

5322
 POLLARD BANKNOTE LIMITED
 1499 BUFFALO PLACE
 WINNIPEG MANITOBA R3T-1L7

Date: DECEMBER 20, 2011

Sales Rep: JIM DUMOULIN

Attn: *DEBBY CURTIS*

Page: 1

We are pleased to quote the following:

Identification	Description	FILE #	Quantity	Price/M
12:12 x 8:08 x 12:04	RSCSHY1/16-LWR GLUE IN 4P-1C 12 3/4 X 8 1/2 X 12 1/4 ECT44 C	50307	7000	496.00 (.496) L
12:12 x 9:00 x 8:04	RSCSHY1/16-LWR GLUE IN 4P-1C 12 3/4 X 9 X 8 1/4 ECT44 C	50308	7000	426.00 (.426) L
12:12 x 10:08 x 10:04	RSCSHY1/16-LWR GLUE IN 4P-1C 12 3/4 X 10 1/2 X 10 1/4 ECT44 C	50314	7000	538.00 (.538) L
12:12 x 10:12 x 6:04	RSCSHY1/16-LWR GLUE IN 4P-1C 12 3/4 X 10 3/4 X 6 1/4 ECT44 C	50311	7000	450.00 (.450) L
12:12 x 12:08 x 8:04	RSCSHY1/16-LWR GLUE IN 4P-1C 12 3/4 X 12 1/2 X 8 1/4 ECT44 C	50315	7000	579.00 (.579) L
12:12 x 12:12 x 8:04	RSCSHY1/16-LWR GLUE IN 4P-1C 12 3/4 X 12 3/4 X 8 1/4 ECT44 C	50312	7000	591.00 (.591) L

** PRINT PLATES \$213 EA. SET L*

Pricing effective on 12-20-11
 Good for 30 days; subject to review of artwork, tooling and custom ink.

Terms: 1% 10 NET 30
 FOB: DESTINATION

Jan Driessche
 517-423-1613



**Pollard
Banknote
Limited**

December 2, 2011

Bernice Williams
Champtaylor, Inc.
8802 La Porte Road
Houston, TX 77012
Fax: 713-921-7878

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Bernice Williams:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Corrugated cartons** subcontracting opportunities.

Champtaylor, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:56
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 16:55
FAX NO./NAME	17139217878
DURATION	00:01:29
PAGE(S)	05
RESULT	OK
MODE	STANDARD ECM



**Pollard
Banknote
Limited**

December 2, 2011

Bernice Williams
Champtaylor, Inc.
8802 La Porte Road
Houston, TX 77012
Fax: 713-921-7878

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Bernice Williams:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Corrugated cartons** subcontracting opportunities.

Champtaylor, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Dennis King
Global GPS, Inc.
519 I-30 East, Suite #331
Rockwall, TX 75087
Fax: 972-771-3881

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Dennis King:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Corrugated cartons** subcontracting opportunities.

Global GPS, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:58
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 16:57
FAX NO./NAME	19727713881
DURATION	00:01:14
PAGE(S)	05
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Dennis King
Global GPS, Inc.
519 I-30 East, Suite #331
Rockwall, TX 75087
Fax: 972-771-3881

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Dennis King:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Corrugated cartons** subcontracting opportunities.

Global GPS, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we **require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Nicole Grado
American Packaging and Supply Company, Inc.
405 Chelsea Street
El Paso, TX 79905
Fax: 915-771-8280

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Nicole Grado:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Corrugated cartons** subcontracting opportunities.

American Packaging and Supply Company, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:00
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 16:59
FAX NO./NAME 19157718280
DURATION 00:01:25
PAGE(S) 05
RESULT OK
MODE STANDARD



**Pollard
Banknote
Limited**

December 2, 2011

Nicole Grado
American Packaging and Supply Company, Inc.
405 Chelsea Street
El Paso, TX 79905
Fax: 915-771-8280

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Nicole Grado:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Corrugated cartons** subcontracting opportunities.

American Packaging and Supply Company, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 7, 2011

Mr. David Passero
Hi-Tape LLC
2401 Sierra Court
Mission, TX 78574-3602
Fax: 956-287-3199
Email:

Tx. Gov't Code
\$552.137

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mr. Passero:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. You have identified yourself as a potential HUB partner for **shrink film, corrugated carton, or pallet** subcontracting opportunities.

Your information indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 12/07/2011 15:15
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 12/07 15:12
FAX NO./NAME 19562873199
DURATION 00:03:40
PAGE(S) 14
RESULT OK
MODE STANDARD



Pollard
Banknote
Limited

December 7, 2011

Mr. David Passero
Hi-Tape LLC
2401 Sierra Court
Mission, TX 78574-3602
Fax: 956-287-3199
Email:

**Tx. Gov't Code
\$552.137**

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mr. Passero:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. You have identified yourself as a potential HUB partner for **shrink film, corrugated carton, or pallet** subcontracting opportunities.

Your information indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: <u>Pollard Banknote Limited</u>	Requisition #: <u>362-12-0001</u>
---	-----------------------------------

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 2 Description: Pallets

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Apache Products Incorporated dba Acme Skid & Plug	1741873928400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Best Products Company, Inc.	1010740424500	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
T&M Pallets & Recycling Company	1200826947900	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) *Cont.*

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

SECTION B-4 SUBCONTRACTOR SELECTION

- a. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify whether they are a Texas Certified HUB and their VID number, the approximate dollar value of the work to be subcontracted, the expected percentage of work to be subcontracted, and indicate whether the company is a Texas certified HUB.

Company Name	Texas Certified HUB	VID # (Required if Texas Certified HUB)	Approximate Dollar Amount	Expected Percentage of Contract
All American Container	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$ 31,000	0.62 %
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%

- b. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

No HUB enterprise offered quotation on pallets; extending contract with existing vendor.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

Pollard Banknote Limited

REQUEST FOR TENDER

**SUPPLY OF WOOD PALLETS FOR PACKAGED GOODS
PRODUCED FOR
THE TEXAS LOTTERY COMMISSION**

December 2, 2011

SCOPE OF WORK

Pollard Banknote Limited is a highly successful printer of instant lottery tickets with contracts all over the world. Our head office is located in Winnipeg, Manitoba, Canada. We operate four printing plants and employ in excess of 1,100 employees. Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposals for Instant Ticket Manufacturing and Services – No. 362-12-0001. Should we become the successful bidder, it is our intention to subcontract to a registered Texas firm (that meets the criteria for a CMBL minority business enterprise) the supply of wood pallets for shipment of lottery tickets.

The successful firm would be required to supply pallets for a minimum of six years, with the possibility of two (2) three-year extensions.

Vendors must confirm that they can meet the following specifications for the wood pallets:

Sizes: 48" × 40"
 52" × 40"

Quantity: approximately 825 pallets per month in a mix of the above quoted sizes

Construction: 4-way entry, 1" gap between floorboards. Must allow forklift to enter 40" sides.

Please quote Freight Prepaid & Allowed, FOB – Pollard Banknote Limited, 775 James L. Hart Parkway, Ypsilanti, MI 48197.

SELECTION CRITERIA

Pollard Banknote will select a firm to perform the Scope of Work described above based on the following criteria:

1. Price quoted in U.S. dollars
2. Experience
3. Type of equipment
4. Level and type of service offered
5. Minority HUB status as described in the Scope of Work section

NOTE: Pollard Banknote reserves the right to reject any or all tenders at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

REQUIRED INFORMATION

The purpose of this quote is to assist in determining a successful bidder only. The volume of deliveries described here should not be construed as actual volumes that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. In order to be considered for this award, each vendor must address its ability to meet our specifications, and must also provide information answering each selection criterion.

The vendor shall provide proof of registration as a certified minority HUB. Please provide the following:

- a) Name of Business,
- b) Texas Payee ID Number, Texas Sales Tax Number, Federal Employer ID Number or Social Security Number,
- c) The 5-digit General Services Commission (GSC) Certificate Number granted to you as a certified HUB.

Insurance

The successful vendor must have an insurance policy that includes the following items:

- (a) General liability of at least \$2,000,000 US dollars
- (b) Fire damage insurance of at least \$50,000 US dollars
- (c) Errors and omissions insurance of at least \$2,000,000 US dollars
- (d) Crime insurance of at least \$1,000,000 US dollars
- (e) Adequate property insurance
- (f) Workers Compensation insurance; and
- (g) Transportation and cargo insurance to a limit exceeding the normal value of one month's worth of shipments.

Certificates

Pollard Banknote requires a certificate(s) of insurance as proof that policy or policies exist.

RESPONSE DEADLINE

Vendors' responses are due at 5:00 p.m. Central Standard Time on December 15, 2011. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of his or her responses. Responses may be mailed, couriered or faxed to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada, R3T 1L7
Attention: Mr. Brent Wilcox – Purchasing Supervisor
Telephone: 204-474-2323
Fax: 204-453-1375

Vendors submitting a tender should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant and corporate headquarters.



**Pollard
Banknote
Limited**

December 2, 2011

Lanita Gilchriest
Apache Products Incorporated
1012 John Hare Road
Silsbee, TX 77656
Fax: 409-385-7113

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Lanita Gilchriest:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Pallets** subcontracting opportunities.

Apache Products Incorporated is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:04
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 17:03
FAX NO./NAME 14093857113
DURATION 00:01:10
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Lanita Gilchrist
Apache Products Incorporated
1012 John Hare Road
Silsbee, TX 77656
Fax: 409-385-7113

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Lanita Gilchrist:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Pallets** subcontracting opportunities.

Apache Products Incorporated is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Donnie McDaniel
Best Products company, Inc.
1800 Excter CT
Arlington, TX 76017
Fax: 817-394-1266

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Donnie McDaniel:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Pallets** subcontracting opportunities.

Best Products company, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:06
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 17:05
FAX NO./NAME 18173941266
DURATION 00:01:26
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Donnie McDaniel
Best Products company, Inc.
1800 Excter CT
Arlington, TX 76017
Fax: 817-394-1266

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Donnie McDaniel:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for Pallets subcontracting opportunities.

Best Products company, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Michelle Small
T&M Pallets and Recycling Company
PO Box 140284
Austin, TX 78714
Fax: 512-821-3579

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Michelle Small:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Pallets** subcontracting opportunities.

T&M Pallets and Recycling Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:10
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:07
FAX NO./NAME	15128213579
DURATION	00:02:50
PAGE(S)	05
RESULT	OK
MODE	STANDARD



December 2, 2011

Michelle Small
T&M Pallets and Recycling Company
PO Box 140284
Austin, TX 78714
Fax: 512-821-3579

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Michelle Small:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for Pallets subcontracting opportunities.

T&M Pallets and Recycling Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 7, 2011

Mr. David Passero
Hi-Tape LLC
2401 Sierra Court
Mission, TX 78574-3602
Fax: 956-287-3199
Email

Tx. Gov't Code
\$552.137

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mr. Passero:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. You have identified yourself as a potential HUB partner for **shrink film, corrugated carton, or pallet** subcontracting opportunities.

Your information indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 12/07/2011 15:15
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 12/07 15:12
FAX NO./NAME 19562873199
DURATION 00:03:40
PAGE(S) 14
RESULT OK
MODE STANDARD



December 7, 2011

Mr. David Passero
Hi-Tape LLC
2401 Sierra Court
Mission, TX 78574-3602
Fax: 956-287-3199
Email

Tx. Gov't Code
\$552.137

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mr. Passero:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. You have identified yourself as a potential HUB partner for **shrink film, corrugated carton, or pallet** subcontracting opportunities.

Your information indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFP, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 3-A Description: Printing of Bar-Coded Coupons

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Allcraft Printing, Inc.	1751364247400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Alphagraphics #371	1061800476500	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Bayside Printing Co., Inc.	1741930264500	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 3-B Description: Printing of Bar-Coded Coupons (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Best Press, Inc.	1752470264800	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Brandy Enterprises, Ltd.	1861091514400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Braxxton Printing	1274386497200	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 3-C Description: Printing of Bar-Coded Coupons (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
K & F Ventures, Inc. dba Premiere Business Print	1752581175200	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Lee Printing Company	1742076526900	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Mastercraft Printed Products & Services, Inc.	1751635882100	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 3-D Description: Printing of Bar-Coded Coupons (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
McCarthy Print, Inc.	1742870588700	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
National Data Services, Inc.	1752493167600	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Nicholas Earth Printing, LLC	1200075191200	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 3-E Description: Printing of Bar-Coded Coupons (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Nieman Printing, Inc.	1751598846100	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Paragon Printing and Mailing	1742663805600	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Printmpo, Ltd.	1203982895400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 3-F Description: Printing of Bar-Coded Coupons (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
State House Printing, Inc.	1742574273500	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) *cont.*

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

SECTION B-4 SUBCONTRACTOR SELECTION

- a. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify whether they are a Texas Certified HUB and their VID number, the approximate dollar value of the work to be subcontracted, the expected percentage of work to be subcontracted, and indicate whether the company is a Texas certified HUB.

Company Name	Texas Certified HUB	VID # <small>(Required if Texas Certified HUB)</small>	Approximate Dollar Amount	Expected Percentage of Contract
Vertis Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$ 195,000	3.90 %
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%

- b. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is not a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

No Texas HUB offered a quotation; we therefore intend to make use of our existing relationship with Vertis Inc.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

Pollard Banknote Limited

REQUEST FOR TENDER

**PRINTING OF BAR CODED COUPONS TO SUPPORT
TEXAS LOTTERY COMMISSION INSTANT TICKET
MANUFACTURING AND SERVICES**

December 2, 2011

SCOPE OF WORK

Pollard Banknote Limited (Pollard Banknote) is a highly successful printer of instant lottery tickets with contracts all over the world. Our head office is located in Winnipeg, Manitoba, Canada. We operate four printing plants and employ in excess of 1,100 employees. Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposals for Instant Ticket Manufacturing and Services – No. 362-12-0001. Should we become the successful bidder, it is our intention to subcontract to a registered Texas firm (which meets the criteria for a CMBL minority business enterprise) the production and printing of bar coded coupons.

The successful firm would be required to print **bar coded coupons** for a minimum of six years, with the possibility of two (2) three-year extensions.

SELECTION CRITERIA

Pollard Banknote will select a firm to perform the Scope of Work described above based on the following criteria:

1. Price quoted in U.S. dollars
2. Experience
3. Type of equipment used
4. Level and type of service offered
5. Certified minority business status as described in the Scope of Work section

NOTE: Pollard Banknote reserves the right to reject any or all tenders at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

REQUIRED INFORMATION

The purpose of this quote is to assist in determining a successful bidder only. The quantities used for this purpose should not be construed as actual quantities that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. In order to be considered for this award, each vendor must provide quotations based on the following Direct Mail Bar Coded Coupon specifications:

1) Self-Mailers

- Multiple finished and folded sizes (dimensions 8.5" × 14" flat and less)
- Various paper types (#110 card stock and below)
- Four Color Process, 2-sides, full-bleed ink coverage
- Various perforations for coupons, up to 4 coupons attached to self-mailer
- Printing, handling, and application of provided mailing address list
- Please submit pricing per thousand for printing of the following quantities at a time:
 - 250,000
 - 500,000
 - 1 million
 - 1.5 million
 - 2 million

2) Hand-Out Coupons

- Approximately 8.5" × 3.5" bar coded coupons, bleed design
- 25 × 38 paper, #105, 7 pt., Orion Satin Matte
- Colors:
 - A: 4-color process front, unprinted back
 - B: 4-color process front, 1-color back
 - C: 4-color process front, 4-color back
- Bar code on front in black ink
- Padded & glued in pads of 125 (pad on 8.5" edge)
- Freight extra per actual freight invoice
- Please submit pricing per thousand for the following schedule with the three Options (A, B, C) as explained above:
 - 5,000 coupons = 40 pads of 125
 - 10,000 coupons = 80 pads of 125
 - 20,000 coupons = 160 pads of 125
 - 30,000 coupons = 240 pads of 125
 - 50,000 coupons = 400 pads of 125
 - 100,000 coupons = 800 pads of 125
 - 125,000 coupons = 1,000 pads of 125
 - 250,000 coupons = 2,000 pads of 125
 - 500,000 coupons = 4,000 pads of 125
 - 1,000,000 coupons = 8,000 pads of 125

The vendor must provide proof of registration as a certified minority HUB. Please provide the following:

- a) Name of Business,
- b) Texas Payee ID Number, Texas Sales Tax Number, Federal Employer ID Number or Social Security Number,
- c) The 5-digit General Services Commission (GSC) Certificate Number granted to you as a certified HUB.

Insurance

The successful vendor must have an insurance policy that includes the following items:

- (a) General liability of at least \$2,000,000 US dollars
- (b) Fire damage insurance of at least \$50,000 US dollars
- (c) Errors and omissions insurance of at least \$2,000,000 US dollars
- (d) Crime insurance of at least \$1,000,000 US dollars
- (e) Adequate property insurance
- (f) Workers Compensation insurance; and
- (g) Transportation and cargo insurance to a limit exceeding the normal value of one month's worth of shipments.

Certificates

Pollard Banknote requires a certificate(s) of insurance as proof that policy or policies exist.

RESPONSE DEADLINE

Vendor's responses are due at 5:00 p.m. Central Standard Time on December 15, 2011. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of his or her responses. Responses may be mailed, couriered or faxed to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada, R3T 1L7
Attention: Mr. Brent Wilcox – Purchasing Supervisor
Telephone: 204-474-2323
Fax: 204-453-1375

Vendors submitting a tender should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant and corporate headquarters.



**Pollard
Banknote
Limited**

December 2, 2011

Shirley A. Williams
Allcraft Printing, Inc.
1525 Edison Street
Dallas, TX 75207
Fax: 214-752-0152

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Shirley A. Williams:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Allcraft Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:33
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 18:31
FAX NO./NAME 12147520152
DURATION 00:02:13
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Shirley A. Williams
Allcraft Printing, Inc.
1525 Edison Street
Dallas, TX 75207
Fax: 214-752-0152

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Shirley A. Williams:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Allcraft Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Jane Harvey
Alphagraphics #371
11209 Metric Blvd., Suite B
Austin, TX 78758
Fax: 512-323-5077

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Harvey:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Alphagraphics #371 is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:05
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 18:04
FAX NO./NAME	15123235077
DURATION	00:01:24
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Jane Harvey
Alphagraphics #371
11209 Metric Blvd., Suite B
Austin, TX 78758
Fax: 512-323-5077

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Harvey:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Alphagraphics #371 is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



**Pollard
Banknote
Limited**

December 2, 2011

Rosemary Bundscho
Bayside Printing Co. Inc.
PO Box 73687
Houston, TX 77273
Fax: 281-209-9569

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rosemary Bundscho:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Bayside Printing Co. Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:07
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 18:06
FAX NO./NAME 12812099569
DURATION 00:01:24
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Rosemary Bundscho
Bayside Printing Co. Inc.
PO Box 73687
Houston, TX 77273
Fax: 281-209-9569

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rosemary Bundscho:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Bayside Printing Co. Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



**Pollard
Banknote
Limited**

December 2, 2011

Wendy Kallisher
Best Press, Inc.
4201 Airborn Drive
Addison, TX 75001
Fax: 972-930-1030

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Wendy Kallisher:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Best Press, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:35
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 18:34
FAX NO./NAME	19729301030
DURATION	00:01:21
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Wendy Kallisher
Best Press, Inc.
4201 Airborn Drive
Addison, TX 75001
Fax: 972-930-1030

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Wendy Kallisher:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Best Press, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Jane Sweeney
Brandy Enterprises, Ltd.
1040 Hercules Avenue
Houston, TX 77058
Fax: 281-488-8988

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Sweeney:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Brandy Enterprises, Ltd. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:10
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 18:08
FAX NO./NAME	12814888988
DURATION	00:01:21
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Jane Sweeney
Brandy Enterprises, Ltd.
1040 Hercules Avenue
Houston, TX 77058
Fax: 281-488-8988

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Sweeney:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Brandy Enterprises, Ltd. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



**Pollard
Banknote
Limited**

December 2, 2011

Sandra Loftus
Braxxton Printing
PO Box 3425
Bryan, TX 77805
Fax: 979-822-5966

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sandra Loftus:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Braxxton Printing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:12
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 18:10
FAX NO./NAME	19798225966
DURATION	00:01:21
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Sandra Loftus
Braxxton Printing
PO Box 3425
Bryan, TX 77805
Fax: 979-822-5966

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sandra Loftus:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Braxxton Printing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Edward F. Ferguson, II
K & F Ventures, Inc.
1144 W. Main Street
Arlington, TX 76013
Fax: 817-861-3936

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Edward F. Ferguson, II:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

K & F Ventures, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:14
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 18:12
FAX NO./NAME	18178613936
DURATION	00:01:26
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Edward F. Ferguson, II
K & F Ventures, Inc.
1144 W. Main Street
Arlington, TX 76013
Fax: 817-861-3936

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Edward F. Ferguson, II:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

K & F Ventures, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Sam Lee
Lee Printing Company
3904 Leeland
Houston, TX 77003
Fax: 713-227-2811

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sam Lee:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Lee Printing Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:16
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 18:14
FAX NO./NAME 17132272811
DURATION 00:02:05
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Sam Lee
Lee Printing Company
3904 Leeland
Houston, TX 77003
Fax: 713-227-2811

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sam Lee:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Lee Printing Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Suzanne Eoff
Mastercraft Printed Products & Services, Inc.
3021 Wichita Court
Forth Worth, TX 76140
Fax: 817-293-6890

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Suzanne Eoff:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Mastercraft Printed Products & Services, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:18
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 18:17
FAX NO./NAME	18172936890
DURATION	00:01:24
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Suzanne Eoff
Mastercraft Printed Products & Services, Inc.
3021 Wichita Court
Forth Worth, TX 76140
Fax: 817-293-6890

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Suzanne Eoff:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Mastercraft Printed Products & Services, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Teresa McCarthy
McCarthy Print, Inc.
1804 Chicon, Suite 106
Austin, TX 78702
Fax: 512-494-8540

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Teresa McCarthy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

McCarthy Print, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:21
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 18:19
FAX NO./NAME	15124948540
DURATION	00:01:23
PAGE(S)	05
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Teresa McCarthy
McCarthy Print, Inc.
1804 Chicon, Suite 106
Austin, TX 78702
Fax: 512-494-8540

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Teresa McCarthy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

McCarthy Print, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



**Pollard
Banknote
Limited**

December 2, 2011

Rachelle D. Hyde
National Data Services, Inc.
2621 Lone star Drive
Dallas, TX 75212
Fax: 214-631-1933

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rachelle D. Hyde:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

National Data Services, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:36
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 18:36
FAX NO./NAME	12146311933
DURATION	00:00:00
PAGE(S)	00
RESULT	BUSY
MODE	STANDARD

BUSY: BUSY/NO RESPONSE



Pollard
Banknote
Limited

December 2, 2011

Rachelle D. Hyde
National Data Services, Inc.
2621 Lone star Drive
Dallas, TX 75212
Fax: 214-631-1933

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rachelle D. Hyde:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

National Data Services, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.



**Pollard
Banknote
Limited**

December 2, 2011

Jon Landua
Nicholas Earth Printing, LLC
7021 Portwest, Suite #100
Houston, TX 77024
Fax: 713-880-4095

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jon Landua:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Nicholas Earth Printing, LLC is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:23
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 18:22
FAX NO./NAME	17138804095
DURATION	00:01:23
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Jon Landua
Nicholas Earth Printing, LLC
7021 Portwest, Suite #100
Houston, TX 77024
Fax: 713-880-4095

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jon Landua:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the state of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Nicholas Earth Printing, LLC is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Carole Farmer
Nieman Printing, Inc.
10615 Newkirk Street #100
Dallas, TX 75220
Fax: 866-929-7003

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Carole Farmer:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Nieman Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:25
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 18:23
FAX NO./NAME	18669297003
DURATION	00:01:22
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Carole Farmer
Nieman Printing, Inc.
10615 Newkirk Street #100
Dallas, TX 75220
Fax: 866-929-7003

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Carole Farmer:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Nieman Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



Pollard
Banknote
Limited

December 2, 2011

Katherine Harp
Paragon Printing and Mailing
10423 McKalla Place
Austin, TX 78758
Fax: 512-821-0200

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Katherine Harp:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Paragon Printing and Mailing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:36
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 18:36
FAX NO./NAME 15128210200
DURATION 00:00:00
PAGE(S) 00
RESULT BUSY
MODE STANDARD

BUSY: BUSY/NO RESPONSE



Pollard
Banknote
Limited

December 2, 2011

Katherine Harp
Paragon Printing and Mailing
10423 McKalla Place
Austin, TX 78758
Fax: 512-821-0200

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Katherine Harp:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Paragon Printing and Mailing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.



Pollard
Banknote
Limited

December 2, 2011

Keith Daboub
Printmpro, Ltd
2500 McHale Court, Ste 100
Austin, TX 78758
Fax: 512-821-9004

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Keith Daboub:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Printmpro, Ltd is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:27
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 18:26
FAX NO./NAME	15128219004
DURATION	00:01:21
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Keith Daboub
Printmpro, Ltd
2500 McHale Court, Ste 100
Austin, TX 78758
Fax: 512-821-9004

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Keith Daboub:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

Printmpro, Ltd is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact



**Pollard
Banknote
Limited**

December 2, 2011

Richard Moreno
State House Printing, Inc.
PO Box 6177
Austin, TX 78762
Fax: 512-472-5335

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Richard Moreno:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

State House Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:30
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 18:28
FAX NO./NAME 15124725335
DURATION 00:01:24
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



December 2, 2011

Richard Moreno
State House Printing, Inc.
PO Box 6177
Austin, TX 78762
Fax: 512-472-5335

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Richard Moreno:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for subcontracting opportunities **printing bar-coded coupons**.

State House Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 4-A Description: Printing of POS

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Allcraft Printing, Inc.	1751364247400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Alphagraphics #371	1061800476500	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Bayside Printing Co., Inc.	1741930264500	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited

Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 4-B Description: Printing of POS (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)

- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Best Press, Inc.	1752470264800	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Brandy Enterprises, Ltd.	1861091514400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Braxxton Printing	1274386497200	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 4-C Description: Printing of POS (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
K & F Ventures, Inc. dba Premiere Business Print	1752581175200	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Lee Printing Company	1742076526900	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Mastercraft Printed Products & Services, Inc.	1751635882100	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 4-D Description: Printing of POS (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
McCarthy Print, Inc.	1742870588700	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
National Data Services, Inc.	1752493167600	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Nicholas Earth Printing, LLC	1200075191200	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 4-E Description: Printing of POS (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Nieman Printing, Inc.	1751598846100	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Paragon Printing and Mailing	1742663805600	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Printmpro, Ltd.	1203982895400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: <u>Pollard Banknote Limited</u>	Requisition #: <u>362-12-0001</u>
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IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 4-F Description: Printing of POS (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
State House Printing, Inc.	1742574273500	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

SECTION B-4 SUBCONTRACTOR SELECTION

- a. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify whether they are a Texas Certified HUB and their VID number, the approximate dollar value of the work to be subcontracted, the expected percentage of work to be subcontracted, and indicate whether the company is a Texas certified HUB.

Company Name	Texas Certified HUB	VID # (Required if Texas Certified HUB)	Approximate Dollar Amount	Expected Percentage of Contract
n/a	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%

- b. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is not a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

As no Texas HUB offered a complete quotation on printing of POS, we intend not to subcontract but rather to use internal company resources by printing these with American Games, Inc., our subsidiary in Council Bluffs, Iowa.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

Pollard Banknote Limited

REQUEST FOR TENDER

**PRINTING OF INSTANT TICKET VENDING MACHINE
POINT OF SALE (POS) CARDS TO SUPPORT TEXAS
LOTTERY COMMISSION INSTANT TICKET
MANUFACTURING AND SERVICES**

December 2, 2011

SCOPE OF WORK

Pollard Banknote Limited (Pollard Banknote) is a highly successful printer of instant lottery tickets with contracts all over the world. Our head office is located in Winnipeg, Manitoba, Canada. We operate four printing plants and employ in excess of 1,100 employees. Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposals for Instant Ticket Manufacturing and Services – No. 362-12-0001. Should we become the successful bidder, it is our intention to subcontract to a registered Texas firm (which meets the criteria for a CMBL minority business enterprise) the printing of point-of-sale instant ticket vending machine cards.

The successful firm would be required to print **POS ITVM cards** for a minimum of six years, with the possibility of two (2) three-year extensions.

Please quote Freight Prepaid & Allowed, FOB – GTECH locations as noted.

SELECTION CRITERIA

Pollard Banknote will select a firm to perform the Scope of Work described above based on the following criteria:

1. Price quoted in U.S. dollars
2. Experience
3. Type of equipment used
4. Level and type of service offered
5. Certified minority business status as described in the Scope of Work section

NOTE: Pollard Banknote reserves the right to reject any or all tenders at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

REQUIRED INFORMATION

The purpose of this quote is to assist in determining a successful bidder only. The quantities used for this purpose should not be construed as actual quantities that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. In order to be considered for this award, each vendor must provide the following information:

- 10 pt Coated 2-sided Cover Stock
- Four Color Process, 2-sides
- 30,000 4" × 4" dispenser inserts
- 30,000 4" × 6" terminal toppers
- 10,500 5" × 106" samples
- Shrink wrapped in packs of 50
- Local delivery in Austin, TX, included
- Disk and Laser Prints supplied
- Blueline and Color Proofs required
- Delivery required within one week of receipt of order
- Please submit pricing for printing of one, two, three, and fours at a time.

The vendor must provide proof of registration as a certified minority HUB. Please provide the following:

- a) Name of Business,
- b) Texas Payee ID Number, Texas Sales Tax Number, Federal Employer ID Number or Social Security Number,
- c) The 5-digit General Services Commission (GSC) Certificate Number granted to you as a certified HUB.

Insurance

The successful vendor must have an insurance policy that includes the following items:

- (a) General liability of at least \$2,000,000 US dollars
- (b) Fire damage insurance of at least \$50,000 US dollars
- (c) Errors and omissions insurance of at least \$2,000,000 US dollars
- (d) Crime insurance of at least \$1,000,000 US dollars
- (e) Adequate property insurance
- (f) Workers Compensation insurance; and
- (g) Transportation and cargo insurance to a limit exceeding the normal value of one month's worth of shipments.

Certificates

Pollard Banknote requires a certificate(s) of insurance as proof that policy or policies exist.

RESPONSE DEADLINE

Vendor's responses are due at 5:00 p.m. Central Standard Time on December 15, 2011. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of his or her responses. Responses may be mailed, couriered or faxed to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada, R3T 1L7
Attention: Mr. Brent Wilcox – Purchasing Supervisor
Telephone: 204-474-2323
Fax: 204-453-1375

Vendors submitting a tender should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant and corporate headquarters.

4x4 Distribution - September 2011			EXECUTED
	% retail locations	# needed	
Austin	6.5%	1,040	
Attn: Camille Moore 8520 Tuscany Way Bldg 6, Suite 100 Austin, TX 79754			
D/FW	22.8%	3,650	
Attn: Rob Engels 2700 Story Rd., Suite 300 Irving, TX 75038			
El Paso	2.8%	450	
Attn: Pam Batten 5 Butterfield Trail, Suite H El Paso, TX 79906			
Houston	26.5%	4,240	
Attn: Jesse Carrasco 7425 Pinemont Dr Suite 400 Houston, TX 77032			
Lubbock	7.2%	1,150	
Attn: Allen Beaty Santa Fe Park, Suite 100, 6112 43 rd Street Lubbock, TX 79407			
McAllen	4.9%	780	
6200 S 35th Suite C McAllen, TX 78503			
San Antonio	8.2%	1,310	
Crosswinds Industrial Park, 11827 Tech Com Road, Bldg D, Suite 210 San Antonio, TX 78233			
Tyler	8.3%	1,330	
Attn: Alan Dore 1814 Capital Dr., Ste. 100 Tyler, TX 75701			
Victoria	6.2%	990	
Attn: Pam Knebel 103 E Mockingbird, Suite A Victoria, TX 77904			
Waco	6.5%	1,040	
Attn: Chuck Faulkner 8520 Tuscany Way Bldg 6, Suite 100 Austin, TX 78754			
Total Field	100%	16,000	
GTECH Warehouse		14,000	
Attn: Frankie Wooten 8520 Tuscany Way Bldg 6, Suite 100 Austin, TX 78754			
Overall total		30,000	



**Pollard
Banknote
Limited**

December 2, 2011

Shirley A. Williams
Allcraft Printing, Inc.
1525 Edison Street
Dallas, TX 75207
Fax: 214-752-0152

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Shirley A. Williams:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Allcraft Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:28
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:25
FAX NO./NAME	12147520152
DURATION	00:02:36
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Shirley A. Williams
Allcraft Printing, Inc.
1525 Edison Street
Dallas, TX 75207
Fax: 214-752-0152

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Shirley A. Williams:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Allcraft Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Jane Harvey
Alphagraphics #371
11209 Metric Blvd., Suite B
Austin, TX 78758
Fax: 512-323-5077

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Harvey:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Alphagraphics #371 is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:30
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:29
FAX NO./NAME	15123235077
DURATION	00:01:40
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Jane Harvey
Alphagraphics #371
11209 Metric Blvd., Suite B
Austin, TX 78758
Fax: 512-323-5077

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Harvey:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing ~ instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Alphagraphics #371 is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Rosemary Bundscho
Bayside Printing Co. Inc.
PO Box 73687
Houston, TX 77273
Fax: 281-209-9569

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rosemary Bundscho:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Bayside Printing Co. Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:32
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 17:31
FAX NO./NAME 12812099569
DURATION 00:01:34
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Rosemary Bundscho
Bayside Printing Co. Inc.
PO Box 73687
Houston, TX 77273
Fax: 281-209-9569

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rosemary Bundscho:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Bayside Printing Co. Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Wendy Kallisher
Best Press, Inc.
4201 Airborn Drive
Addison, TX 75001
Fax: 972-930-1030

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Wendy Kallisher:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Best Press, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:35
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 17:33
FAX NO./NAME 19729301030
DURATION 00:01:35
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Wendy Kallisher
Best Press, Inc.
4201 Airborn Drive
Addison, TX 75001
Fax: 972-930-1030

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Wendy Kallisher:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Best Press, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Jane Sweeney
Brandy Enterprises, Ltd.
1040 Hercules Avenue
Houston, TX 77058
Fax: 281-488-8988

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Sweeney:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Brandy Enterprises, Ltd. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:37
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 17:35
FAX NO./NAME	12814888988
DURATION	00:01:32
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



**Pollard
Banknote
Limited**

December 2, 2011

Jane Sweeney
Brandy Enterprises, Ltd.
1040 Hercules Avenue
Houston, TX 77058
Fax: 281-488-8988

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jane Sweeney:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards) subcontracting opportunities.**

Brandy Enterprises, Ltd. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Sandra Loftus
Braxxton Printing
PO Box 3425
Bryan, TX 77805
Fax: 979-822-5966

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sandra Loftus:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Braxxton Printing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:39
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:38
FAX NO./NAME	19798225966
DURATION	00:01:34
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Sandra Loftus
Braxton Printing
PO Box 3425
Bryan, TX 77805
Fax: 979-822-5966

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sandra Loftus:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Braxton Printing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Edward F. Ferguson, II
K & F Ventures, Inc.
1144 W. Main Street
Arlington, TX 76013
Fax: 817-861-3936

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Edward F. Ferguson, II:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

K & F Ventures, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:42
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:40
FAX NO./NAME	18178613936
DURATION	00:01:39
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Edward F. Ferguson, II
K & F Ventures, Inc.
1144 W. Main Street
Arlington, TX 76013
Fax: 817-861-3936

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Edward F. Ferguson, II:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

K & F Ventures, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Sam Lee
Lee Printing Company
3904 Leeland
Houston, TX 77003
Fax: 713-227-2811

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sam Lee:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Lee Printing Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:45
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 17:42
FAX NO./NAME 17132272811
DURATION 00:02:26
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Sam Lee
Lee Printing Company
3904 Leeland
Houston, TX 77003
Fax: 713-227-2811

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Sam Lee:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Lee Printing Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Suzanne Eoff
Mastercraft Printed Products & Services, Inc.
3021 Wichita Court
Forth Worth, TX 76140
Fax: 817-293-6890

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Suzanne Eoff:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Mastercraft Printed Products & Services, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:47
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:45
FAX NO./NAME	18172936890
DURATION	00:01:33
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Suzanne Eoff
Mastercraft Printed Products & Services, Inc.
3021 Wichita Court
Forth Worth, TX 76140
Fax: 817-293-6890

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Suzanne Eoff:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Mastercraft Printed Products & Services, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Teresa McCarthy
McCarthy Print, Inc.
1804 Chicon, Suite 106
Austin, TX 78702
Fax: 512-494-8540

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Teresa McCarthy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

McCarthy Print, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:49
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 17:48
FAX NO./NAME 15124948540
DURATION 00:01:32
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



**Pollard
Banknote
Limited**

December 2, 2011

Teresa McCarthy
McCarthy Print, Inc.
1804 Chicon, Suite 106
Austin, TX 78702
Fax: 512-494-8540

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Teresa McCarthy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Rachelle D. Hyde
National Data Services, Inc.
2621 Lone star Drive
Dallas, TX 75212
Fax: 214-631-1933

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rachelle D. Hyde:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

National Data Services, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:30
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 18:30
FAX NO./NAME	12146311933
DURATION	00:00:00
PAGE(S)	00
RESULT	BUSY
MODE	STANDARD

BUSY: BUSY/NO RESPONSE



Pollard
Banknote
Limited

December 2, 2011

Rachelle D. Hyde
National Data Services, Inc.
2621 Lone star Drive
Dallas, TX 75212
Fax: 214-631-1933

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Jon Landua
Nicholas Earth Printing, LLC
7021 Portwest, Suite #100
Houston, TX 77024
Fax: 713-880-4095

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jon Landua:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Nicholas Earth Printing, LLC is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:52
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000GIN914840

DATE, TIME 11/30 17:50
FAX NO./NAME 17138804095
DURATION 00:01:33
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



**Pollard
Banknote
Limited**

December 2, 2011

Jon Landua
Nicholas Earth Printing, LLC
7021 Portwest, Suite #100
Houston, TX 77024
Fax: 713-880-4095

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jon Landua:

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Nicholas Earth Printing, LLC is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Carole Farmer
Nieman Printing, Inc.
10615 Newkirk Street #100
Dallas, TX 75220
Fax: 866-929-7003

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Carole Farmer:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Nieman Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:54
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 17:52
FAX NO./NAME 18669297003
DURATION 00:01:33
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Carole Farmer
Nieman Printing, Inc.
10615 Newkirk Street #100
Dallas, TX 75220
Fax: 866-929-7003

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Carole Farmer:

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Nieman Printing, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Katherine Harp
Paragon Printing and Mailing
10423 McKalla Place
Austin, TX 78758
Fax: 512-821-0200

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Katherine Harp:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Paragon Printing and Mailing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:56
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 17:55
FAX NO./NAME 15128210200
DURATION 00:01:37
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



**Pollard
Banknote
Limited**

December 2, 2011

Katherine Harp
Paragon Printing and Mailing
10423 McKalla Place
Austin, TX 78758
Fax: 512-821-0200

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Katherine Harp:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

Paragon Printing and Mailing is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Keith Daboub
Printmpro, Ltd
2500 McHale Court, Ste 100
Austin, TX 78758
Fax: 512-821-9004

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Keith Daboub:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

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Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:59
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 17:57
FAX NO./NAME 15128219004
DURATION 00:01:59
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Keith Daboub
Printmpro, Ltd
2500 McHale Court, Ste 100
Austin, TX 78758
Fax: 512-821-9004

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



December 2, 2011

Richard Moreno
State House Printing, Inc.
PO Box 6177
Austin, TX 78762
Fax: 512-472-5335

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Richard Moreno:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Point-of-sale printing – instant ticket vending machine insert cards (ITVM cards)** subcontracting opportunities.

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Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

A handwritten signature in black ink that reads 'Brent Wilcox'. The signature is written in a cursive, flowing style.

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 18:02
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 18:00
FAX NO./NAME	15124725335
DURATION	00:01:32
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



December 2, 2011

Richard Moreno
State House Printing, Inc.
PO Box 6177
Austin, TX 78762
Fax: 512-472-5335

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: <u>Pollard Banknote Limited</u>	Requisition #: <u>362-12-0001</u>
---	-----------------------------------

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 5-A Description: Shrink Film

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
A&C Plastic Products, Inc.	1741910863800	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Baytech Supply, Inc.	1742724191800	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Chief Packaging, LLC	1271196238600	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: <u>Pollard Banknote Limited</u>	Requisition #: <u>362-12-0001</u>
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IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 5-B Description: Shrink Film (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- b. List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Unit-Pak Incorporated	1751549770300	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- d. Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) *Cont.*

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

SECTION B-4 SUBCONTRACTOR SELECTION

- a. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify whether they are a Texas Certified HUB and their VID number, the approximate dollar value of the work to be subcontracted, the expected percentage of work to be subcontracted, and indicate whether the company is a Texas certified HUB.

Company Name	Texas Certified HUB	VID # <small>(Required if Texas Certified HUB)</small>	Approximate Dollar Amount	Expected Percentage of Contract
Intertape Polymer Group	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$ 18,750	0.0375 %
Sealed Air Corp.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$ 18,750	0.0375 %
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%

- b. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is not a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

None of the originally contacted HUB firms responded. Hi-Tape LLC responded to our notice to the Southwest Minority Business Development Council. Based on value, Pollard Banknote chose to continue with existing suppliers Intertape Polymer Group and Sealed Air Corporation.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

Pollard Banknote Limited

REQUEST FOR TENDER

**SUPPLY OF SHRINK FILM FOR PACKAGED GOODS
PRODUCED FOR
THE TEXAS LOTTERY COMMISSION**

December 2, 2011

SCOPE OF WORK

Pollard Banknote Limited (Pollard Banknote) is a highly successful printer of instant lottery tickets with contracts all over the world. Our head office is located in Winnipeg, Manitoba, Canada. We operate four printing plants and employ in excess of 1,100 employees. Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposals for Instant Ticket Manufacturing and Services – No. 362-12-0001. Should we become the successful bidder, it is our intention to subcontract to a registered Texas firm (that meets the criteria for a CMBL minority business enterprise) the supply of shrink film to secure and protect packages of lottery tickets on pallets.

The successful firm would be required to supply shrink film for a minimum of six years, with the possibility of two (2) three-year extensions.

Vendors must confirm that they can meet the following specifications for the shrink film:

Types and lengths: Single wound (8,750 or 17,500 linear feet per roll) & Center fold (4,375 or 8,750 linear feet per roll)

Widths: 16", 18", 20", 22"

Gauge: 60, or as low as 30 ga. provided film has 60 ga. properties

Finish: clear

Quantity: approximately 10,566 rolls over a period of one year.

Current approved products are Exlfilm[®] by Intertape Polymer Group and Cryovac[®] CT-301 film by Sealed Air Corporation.

Please quote on skid lot orders next-day service, freight prepaid & allowed, FOB – Pollard Banknote Limited, 775 James L. Hart Parkway, Ypsilanti, MI 48197.

SELECTION CRITERIA

Pollard Banknote will select a firm to perform the Scope of Work described above based on the following criteria:

1. Price quoted in U.S. dollars
2. Experience
3. Type of equipment
4. Level and type of service offered
5. Minority HUB status as described in the Scope of Work section

NOTE: Pollard Banknote reserves the right to reject any or all tenders at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

REQUIRED INFORMATION

The purpose of this quote is to assist in determining a successful bidder only. The volume of deliveries described here should not be construed as actual volumes that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. In order to be considered for this award, each vendor must address its ability to meet our specifications, and must also provide information answering each selection criterion.

Quotations must be in price-per-roll format FOB your warehouse as well as FOB Pollard Banknote, Ypsilanti MI 48197.

The vendor must provide proof of registration as a certified minority HUB. Please provide the following:

- a) Name of Business,
- b) Texas Payee ID Number, Texas Sales Tax Number, Federal Employer ID Number or Social Security Number,
- c) The 5-digit General Services Commission (GSC) Certificate Number granted to you as a certified HUB.

Insurance

The successful vendor must have an insurance policy that includes the following items:

- (a) General liability of at least \$2,000,000 US dollars
- (b) Fire damage insurance of at least \$50,000 US dollars
- (c) Errors and omissions insurance of at least \$2,000,000 US dollars
- (d) Crime insurance of at least \$1,000,000 US dollars
- (e) Adequate property insurance
- (f) Workers Compensation insurance; and
- (g) Transportation and cargo insurance to a limit exceeding the normal value of one month's worth of shipments.

Certificates

Pollard Banknote requires a certificate(s) of insurance as proof that policy or policies exist.

RESPONSE DEADLINE

Vendors' responses are due at 5:00 p.m. Central Standard Time on December 15, 2011. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of his or her responses. Responses may be mailed, couriered or faxed to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada, R3T 1L7
Attention: Mr. Brent Wilcox – Purchasing Supervisor
Telephone: 204-474-2323
Fax: 204-453-1375

Vendors submitting a tender should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant and corporate headquarters.



December 2, 2011

Bonnie Yablonski
Baytech Supply, Inc.
6338 N. New Braunfels Avenue, #212
San Antonio, TX 78209
Fax: 210-828-3294

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Bonnie Yablonski:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

Baytech Supply, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

A handwritten signature in black ink that reads 'Brent Wilcox'. The signature is written in a cursive, flowing style.

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:12
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:10
FAX NO./NAME	12108283294
DURATION	00:01:18
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



December 2, 2011

Bonnie Yablonski
Baytech Supply, Inc.
6338 N. New Braunfels Avenue, #212
San Antonio, TX 78209
Fax: 210-828-3294

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Bonnie Yablonski:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

Baytech Supply, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we **require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Michelle M. West
Chief Packaging, LLC.
6428 Day Spring Drive
The Colony, TX 75056
Fax: 469-362-1302

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Michelle M. West:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

Chief Packaging, LLC. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:19
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 17:19
FAX NO./NAME 14693621302
DURATION 00:00:00
PAGE(S) 00
RESULT BUSY
MODE STANDARD

BUSY: BUSY/NO RESPONSE



**Pollard
Banknote
Limited**

December 2, 2011

Michelle M. West
Chief Packaging, LLC.
6428 Day Spring Drive
The Colony, TX 75056
Fax: 469-362-1302

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Michelle M. West:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

Chief Packaging, LLC. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

TRANSMISSION VERIFICATION REPORT

TIME : 12/02/2011 11:51
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 12/02 11:51
FAX NO./NAME 14693621302
DURATION 00:00:00
PAGE(S) 00
RESULT BUSY
MODE STANDARD

BUSY: BUSY/NO RESPONSE



Pollard
Banknote
Limited

December 2, 2011

Michelle M. West
Chief Packaging, LLC.
6428 Day Spring Drive
The Colony, TX 75056
Fax: 469-362-1302

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Michelle M. West:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

Chief Packaging, LLC. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Darlene Neyhard
Unit-Pak Incorporated
PO Box 7953
Waco, TX 76714
Fax: 254-776-8770

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Darlene Neyhard:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

Unit-Pak Incorporated is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:15
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:14
FAX NO./NAME	12547768770
DURATION	00:01:30
PAGE(S)	06
RESULT	OK
MODE	STANDARD ECM



Pollard
Banknote
Limited

December 2, 2011

Darlene Neyhard
Unit-Pak Incorporated
PO Box 7953
Waco, TX 76714
Fax: 254-776-8770

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Darlene Neyhard:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

Unit-Pak Incorporated is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we **require your company's response by 5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

John D'arcy
A&C Plastic Products, Inc.
6135 Northdale
Houston, TX 77087
Fax: 713-640-2541

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear John D'arcy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

A&C Plastic Products, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:17
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 17:16
FAX NO./NAME 17136402541
DURATION 00:01:22
PAGE(S) 06
RESULT OK
MODE STANDARD
ECM



**Pollard
Banknote
Limited**

December 2, 2011

John D'arcy
A&C Plastic Products, Inc.
6135 Northdale
Houston, TX 77087
Fax: 713-640-2541

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear John D'arcy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Shrink Film** subcontracting opportunities.

A&C Plastic Products, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 7, 2011

Mr. David Passero
Hi-Tape LLC
2401 Sierra Court
Mission, TX 78574-3602
Fax: 956-287-3199
Email

Tx. Gov't Code
§552.137

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mr. Passero:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. You have identified yourself as a potential HUB partner for **shrink film, corrugated carton, or pallet** subcontracting opportunities.

Your information indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 12/07/2011 15:15
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 12/07 15:12
FAX NO./NAME 19562873199
DURATION 00:03:40
PAGE(S) 14
RESULT OK
MODE STANDARD



Pollard
Banknote
Limited

December 7, 2011

Mr. David Passero
Hi-Tape LLC
2401 Sierra Court
Mission, TX 78574-3602
Fax: 956-287-3199
Email:

Tx. Gov't Code
§552.137

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mr. Passero:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. You have identified yourself as a potential HUB partner for **shrink film, corrugated carton, or pallet** subcontracting opportunities.

Your information indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 6-A Description: Ticket Card Stock (Paper & Foil)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Clark Papers	1752860002000	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
McCarthy Print, Inc.	1742870588700	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Shelby Distributions, Inc.	1731634250400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited

Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 6-B Description: Ticket Card Stock (Paper & Foil) (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Torrez Paper Company	1511427449700	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Worthington Paper Co. Inc.	1752569573400	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) *Cont.*

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

SECTION B-4 SUBCONTRACTOR SELECTION

- a. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas Certified HUB and their VID number, the approximate dollar value of the work to be subcontracted, the expected percentage of work to be subcontracted, and indicate whether the company is a Texas certified HUB.

Company Name	Texas Certified HUB	VID # <small>(Required if Texas Certified HUB)</small>	Approximate Dollar Amount	Expected Percentage of Contract
Worthington Paper Company, Inc.	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1752569573400	\$ 1,456,000	29.12 %
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%

- b. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

Pollard Banknote Limited

REQUEST FOR TENDER

**PROVISION OF TICKET CARDSTOCK FOR INSTANT
TICKET MANUFACTURING FOR
THE TEXAS LOTTERY COMMISSION**

December 2, 2011

SCOPE OF WORK

Pollard Banknote Limited is a highly successful printer of instant lottery tickets with contracts all over the world. Our head office is located in Winnipeg, Manitoba, Canada. We operate four printing plants and employ in excess of 1,100 employees. Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposals for Instant Ticket Manufacturing and Services – No. 362-12-0001. Should we become the successful bidder, it is our intention to subcontract to a registered Texas firm (that meets the criteria for a CMBL minority business enterprise) the provision of ticket cardstock.

The successful firm would be required to print tickets for a minimum of six years, with the possibility of two (2) three-year extensions.

Vendors must confirm that they can meet the following specifications for the offset paper:

Tickets may be printed on various stocks: 10 point virgin/recyclable coated two (2) sides and 10 point foil stock coated one (1) side and foil laminate (1) side. The ticket stock coated two (2) side and foil must not curl, separate, or be easily split.

We anticipate use of approximately 3974 rolls of the various stocks over a one year period.

Please quote Freight Prepaid & Allowed, FOB – Pollard Banknote Limited, 775 James L. Hart Parkway, Ypsilanti, MI 48197.

SELECTION CRITERIA

Pollard Banknote will select a firm to perform the Scope of Work described above based on the following criteria:

1. Price quoted in U.S. dollars
2. Experience
3. Type of equipment
4. Level and type of service offered
5. Minority HUB status as described in the Scope of Work section

NOTE: Pollard Banknote reserves the right to reject any or all tenders at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

REQUIRED INFORMATION

The purpose of this quote is to assist in determining a successful bidder only. The volume of deliveries described here should not be construed as actual volumes that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. In order to be considered for this award, each vendor must address its ability to meet our specifications, and must also provide information answering each selection criterion.

The vendor shall provide proof of registration as a certified minority HUB. Please provide the following:

- a) Name of Business,
- b) Texas Payee ID Number, Texas Sales Tax Number, Federal Employer ID Number or Social Security Number,
- c) The 5-digit General Services Commission (GSC) Certificate Number granted to you as a certified HUB.

Insurance

The successful vendor must have an insurance policy that includes the following items:

- (a) General liability of at least \$2,000,000 US dollars
- (b) Fire damage insurance of at least \$50,000 US dollars
- (c) Errors and omissions insurance of at least \$2,000,000 US dollars
- (d) Crime insurance of at least \$1,000,000 US dollars
- (e) Adequate property insurance
- (f) Workers Compensation insurance; and
- (g) Transportation and cargo insurance to a limit exceeding the normal value of one month's worth of shipments.

Certificates

Pollard Banknote requires a certificate(s) of insurance as proof that policy or policies exist.

RESPONSE DEADLINE

Vendors' responses are due at 5:00 p.m. Central Standard Time on December 15, 2011. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of his or her responses. Responses may be mailed, couriered or faxed to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada, R3T 1L7
Attention: Mr. Brent Wilcox – Purchasing Supervisor
Telephone: 204-474-2323
Fax: 204-453-1375

Vendors submitting a tender should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant and corporate headquarters.



**Pollard
Banknote
Limited**

December 2, 2011

Jean Clark
Clark Papers
139 Old Gate Path
Holly Lake Ranch, TX 75765
Fax: 888-684-8777

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jean Clark:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Paper and Foil Ticket Card Stock** subcontracting opportunities.

Clark Papers is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 17:02
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 17:01
FAX NO./NAME	18886848777
DURATION	00:01:13
PAGE(S)	05
RESULT	OK
MODE	STANDARD ECM



**Pollard
Banknote
Limited**

December 2, 2011

Jean Clark
Clark Papers
139 Old Gate Path
Holly Lake Ranch, TX 75765
Fax: 888-684-8777

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Jean Clark:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Paper and Foil Ticket Card Stock** subcontracting opportunities.

Clark Papers is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by **5:00 PM Central Standard Time, December 15, 2011**. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Teresa McCarthy
McCarthy Print, Inc.
1804 Chicon, Suite 106
Austin, TX 78702
Fax: 512-494-8540

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Teresa McCarthy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Paper and Foil Ticket Card Stock** subcontracting opportunities.

McCarthy Print, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:48
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 16:47
FAX NO./NAME 15124948540
DURATION 00:01:21
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Teresa McCarthy
McCarthy Print, Inc.
1804 Chicon, Suite 106
Austin, TX 78702
Fax: 512-494-8540

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Teresa McCarthy:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

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McCarthy Print, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Julian Grubbs
Shelby Distributions, Inc.
29D Butterfield Trail Blvd.
El Paso, TX 79906
Fax: 915-590-3080

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Julian Grubbs:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Paper and Foil Ticket Card Stock** subcontracting opportunities.

Shelby Distributions, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

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Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:50
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME	11/30 16:49
FAX NO./NAME	19155903080
DURATION	00:01:18
PAGE(S)	05
RESULT	OK
MODE	STANDARD ECM



**Pollard
Banknote
Limited**

December 2, 2011

Julian Grubbs
Shelby Distributions, Inc.
29D Butterfield Trail Blvd.
El Paso, TX 79906
Fax: 915-590-3080

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Julian Grubbs:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

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Shelby Distributions, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Colinda Torrez
Torrez Paper Company
PO Box 36545
Dallas, TX 75235
Fax: 214-634-3664

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Colinda Torrez:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Paper and Foil Ticket Card Stock** subcontracting opportunities.

Torrez Paper Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:52
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 16:51
FAX NO./NAME 12146343664
DURATION 00:01:24
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Colinda Torrez
Torrez Paper Company
PO Box 36545
Dallas, TX 75235
Fax: 214-634-3664

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Colinda Torrez:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Paper and Foil Ticket Card Stock** subcontracting opportunities.

Torrez Paper Company is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



December 2, 2011

John Gibson
Worthington Paper Co. Inc.
PO Box 116672
Carrollton, TX 75011
Fax: 972-395-3788

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear John Gibson:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Paper and Foil Ticket Card Stock** subcontracting opportunities.

Worthington Paper Co. Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

A handwritten signature in black ink that reads 'Brent Wilcox'. The signature is written in a cursive, flowing style.

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:54
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000GIN914840

DATE, TIME 11/30 16:53
FAX NO./NAME 19723953788
DURATION 00:01:13
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

John Gibson
Worthington Paper Co. Inc.
PO Box 116672
Carrollton, TX 75011
Fax: 972-395-3788

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear John Gibson:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for Paper and Foil Ticket Card Stock subcontracting opportunities.

Worthington Paper Co. Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: <u>Pollard Banknote Limited</u>	Requisition #: <u>362-12-0001</u>
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IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 7-A Description: Transportation

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Excel Traffic Consultants, Inc.	1752690416800	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
KJK Logistics Incorporated	1264005184800	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Logisticorp LLC	1752784011400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

(Rev. 10/11)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanAttachment-B.doc>

SECTION B-1 SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing this attachment.

Item #: 7-B Description: Transportation (continued)

SECTION B-2 MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If Yes, to continue to SECTION B-4.)
 - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3.)

SECTION B-3 NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items a, b, c and d, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and minority or women trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person.

When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <http://www.window.state.tx.us/procurement/prog/hub/hub-subcontracting-plan/>

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and minority or women trade organizations or development centers.

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to your submitting your bid response to the contracting agency. When searching for Texas certified HUBs, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) and Historically Underutilized Business (HUB) Search directory located at <http://www.window.state.tx.us/procurement/cmb/cmbhub.html>. HUB Status code "A" signifies that the company is a Texas certified HUB.
- List the three (3) Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Vendor ID (VID) number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	VID #	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Lognet Worldwide, Inc.	1760412946400	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
MW Logistics LLC	1752947703000	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Quintanilla Transportation Services	1260221897100	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

- Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to minority or women trade organizations or development centers to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to minority or women trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency.

A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/>

- Enter the name of the minority or women trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Minority/Women Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Southwest Minority Supplier Development Council	12 / 02 / 2011	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Association of HUBs	12 / 02 / 2011	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) *cont.*

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-12-0001

SECTION B-4 SUBCONTRACTOR SELECTION

- a. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify whether they are a Texas Certified HUB and their VID number, the approximate dollar value of the work to be subcontracted, the expected percentage of work to be subcontracted, and indicate whether the company is a Texas certified HUB.

Company Name	Texas Certified HUB	VID # (Required if Texas Certified HUB)	Approximate Dollar Amount	Expected Percentage of Contract
Excel Traffic Consultants Inc.	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1752690416800	\$ 201,500	4.03 %
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%
	<input type="checkbox"/> - Yes <input type="checkbox"/> - No		\$	%

- b. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is not a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

Pollard Banknote Limited

REQUEST FOR TENDER

**TRANSPORTATION OF GOODS AND OTHER FREIGHT
SERVICES PRODUCED FOR THE
TEXAS LOTTERY COMMISSION**

December 2, 2011

SCOPE OF WORK

Pollard Banknote Limited (Pollard Banknote) is a highly successful printer of instant lottery tickets with contracts all over the world. Our head office is located in Winnipeg, Manitoba, Canada. We operate four printing plants and employ in excess of 1,100 employees. Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposals for Instant Ticket Manufacturing and Services – No. 362-12-0001. Should we become the successful bidder, it is our intention to subcontract to a registered Texas firm (which meets the criteria for a CMBL minority business enterprise) the transportation of Instant Lottery Tickets from our U.S. factory in Ypsilanti, Michigan, to the Texas State Lottery's designated warehouse. We anticipate demand for three or four truck deliveries per month.

The successful firm would be required to ensure the secure transportation of instant game tickets by semi-truck for a minimum of six years, with the possibility of two (2) three-year extensions.

SELECTION CRITERIA

Pollard Banknote will select a firm to perform the Scope of Work described above based on the following criteria:

1. Price quoted in U.S. dollars per shipment noting any price differences for varying volumes and shipment frequency
2. Trucking experience
3. Type of equipment used
4. Level and type of service offered
5. Minority HUB status as described in Scope of Work section

Note: Pollard Banknote reserves the right to reject any or all tenders at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

REQUIRED INFORMATION

The purpose of this quote is to assist in determining a successful bidder only. The volume of deliveries described here should not be construed as actual volumes that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. In order to be considered for this award, each vendor must provide the following information:

The price quoted should be per truckload to transport instant game tickets from Pollard Banknote's plant in Ypsilanti, Michigan to the Texas Lottery's central

distribution warehouse in Austin, Texas. Vendors should provide the price and transit time for a single driver and a double team. All tickets are to be transported on a sealed and dedicated vehicle, i.e., no other customer's products may be on board.

A description of the vendor's trucking experience for the last five years showing the vendor has the ability and track record to transport goods as valuable and sensitive as instant lottery tickets in a timely fashion should be included.

A description of the type of equipment the vendor is proposing to use to accomplish the responsibilities described in the Scope of Work section including the methods available to Pollard Banknote to track trucks en route. This description should include, but not be limited to, the make and model year of trucks to be used and an estimate of length of time it will take the vendor to transport the lottery tickets from Ypsilanti to Austin.

The vendor shall provide proof of bondability and clearance to freely cross the United States/Canadian border, if transportation from a Canadian plant should be become necessary at any time through the duration of the contract.

The vendor shall provide proof of registration as a certified minority HUB. Please provide the following:

- a) Name of Business
- b) Texas Payee ID Number, Texas Sales Tax Number, Federal Employer ID Number or Social Security Number
- c) The 5-digit General Services Commission (GSC) Certificate Number granted to you as a certified HUB.

Insurance

The successful vendor must have an insurance policy that includes the following items:

- (a) General liability of at least \$2,000,000 US dollars
- (b) Fire damage insurance of at least \$50,000 US dollars
- (c) Errors and omissions insurance of at least \$2,000,000 US dollars
- (d) Crime insurance of at least \$1,000,000 US dollars
- (e) Adequate property insurance
- (f) Workers Compensation insurance; and
- (g) Transportation and cargo insurance to a limit exceeding the normal value of one month's worth of shipments.

Certificates

Pollard Banknote requires a certificate(s) of insurance as proof that policy or policies exist.

RESPONSE DEADLINE

Vendors' responses are due at 5:00 p.m. Central Standard Time on December 15, 2011. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of his or her responses. Responses may be mailed, couriered or faxed to:

Pollard Banknote Limited
1499 Buffalo Place
Winnipeg, Manitoba, Canada, R3T 1L7
Attention: Mr. Brent Wilcox – Purchasing Supervisor
Telephone: 204-474-2323
Fax: 204-453-1375

Vendors submitting a tender should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant and corporate headquarters.



**Pollard
Banknote
Limited**

December 2, 2011

Martin Perez
Excel Traffic Consultants, Inc.
PO Box 154368
Irving, TX 75015
Fax: 972-986-8261

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Martin Perez:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Secure freight/transport** subcontracting opportunities.

Excel Traffic Consultants, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:26
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000G1N914840

DATE, TIME 11/30 16:24
FAX NO./NAME 19729868261
DURATION 00:02:39
PAGE(S) 05
RESULT OK
MODE STANDARD



Pollard
Banknote
Limited

December 2, 2011

Martin Perez
Excel Traffic Consultants, Inc.
PO Box 154368
Irving, TX 75015
Fax: 972-986-8261

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Kristy J. Kroll
KJK Logistics Incorporated
115 Halne
Bandera, TX 78003
Fax: 210-247-9379

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Kristy J. Kroll:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Secure freight/transport** subcontracting opportunities.

KJK Logistics Incorporated is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, **we require your company's response by 5:00 PM Central Standard Time, December 15, 2011.** Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:32
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER. # : 000GIN914840

DATE, TIME 11/30 16:31
FAX NO./NAME 12102479379
DURATION 00:01:19
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Kristy J. Kroll
KJK Logistics Incorporated
115 Hahne
Bandera, TX 78003
Fax: 210-247-9379

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Kristy J. Kroll:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

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KJK Logistics Incorporated is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

Due to the sensitivity of the Texas Lottery and its operations, proof of insurance and/or bonds may be required for your company to provide or perform the services, if applicable. The Request for Tender will include information about any bonding and insurance requirements.

As a result of the deadlines associated with this RFQ, we require your company's response by 5:00 PM Central Standard Time, December 15, 2011. Please forward confirmation of product availability, company information including Vendor Identification Number, a copy of your HUB certificate, and contact information to the Pollard Banknote contact name on the attached documents.

Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

December 2, 2011

Gary Castro
Logisticorp, LLC
1722 Minters Chapel Road, Suite 100
Grapevine, TX 76051
Fax: 214-956-0401

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Gary Castro:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Secure freight/transport** subcontracting opportunities.

Logisticorp, LLC is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:42
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 16:41
FAX NO./NAME 12149560401
DURATION 00:01:26
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Gary Castro
Logisticorp, LLC
1722 Minters Chapel Road, Suite 100
Grapevine, TX 76051
Fax: 214-956-0401

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Gary Castro:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



Pollard
Banknote
Limited

December 2, 2011

Vandarise Clark
Lognet Worldwide, Inc.
3340 Greens Rd. Ste. A880
Houston, TX 77032
Fax: 281-449-9285

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Vandarise Clark:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Secure freight/transport** subcontracting opportunities.

Lognet Worldwide, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:37
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 16:35
FAX NO./NAME 12814499285
DURATION 00:01:22
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



Pollard
Banknote
Limited

December 2, 2011

Vandarise Clark
Lognet Worldwide, Inc.
3340 Greens Rd. Ste. A880
Houston, TX 77032
Fax: 281-449-9285

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Vandarise Clark:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Secure freight/transport** subcontracting opportunities.

Lognet Worldwide, Inc. is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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**Pollard
Banknote
Limited**

December 2, 2011

Mitchell Ward
MW Logistics LLC
5429 LBJ Freeway, Suite 550
Dallas, TX 75240
Fax: 972-669-4257

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mitchell Ward:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Secure freight/transport** subcontracting opportunities.

MW Logistics LLC is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.

Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:39
NAME : POLLARD BANKNOTE
FAX : 18004539549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME 11/30 16:37
FAX NO./NAME 19726694257
DURATION 00:01:19
PAGE(S) 05
RESULT OK
MODE STANDARD
ECM



**Pollard
Banknote
Limited**

December 2, 2011

Mitchell Ward
MW Logistics LLC
5429 LBJ Freeway, Suite 550
Dallas, TX 75240
Fax: 972-669-4257

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Mitchell Ward:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

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Vendors submitting a quotation should ensure availability on December 16, 2011, for contact/discussion.



**Pollard
Banknote
Limited**

956-796-9177

December 2, 2011

Rolando Quintanilla
Quintanilla Transportation Services
505 Union Pacific
Laredo, TX 78045
Fax: 956-724-3646

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

Dear Rolando Quintanilla:

Pollard Banknote Limited (Pollard Banknote) is a leading supplier of lottery products and services worldwide. The company is bidding for supply of Instant Ticket Manufacturing and Services to the Texas Lottery Commission.

Pollard Banknote is currently searching for companies that are certified as Historically Underutilized Businesses (HUBs) within the State of Texas. We have identified you as a potential HUB partner for **Secure freight/transport** subcontracting opportunities.

Quintanilla Transportation Services is listed on the Texas Centralized Master Bidders List (CMBL) as a certified HUB. Your information within the website indicates your company may be capable of taking on the work described in the attached Request for Quotation.

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Specifications and plans will be reviewed at our Winnipeg plant/corporate headquarters.

Thank you for your consideration. If you have any questions, please feel free to contact me at any time.

Sincerely,

POLLARD BANKNOTE LIMITED

Brent Wilcox
Purchasing Supervisor

TRANSMISSION VERIFICATION REPORT

TIME : 11/30/2011 16:46
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	11/30 16:46
FAX NO./NAME	19567243646
DURATION	00:00:00
PAGE(S)	00
RESULT	BUSY
MODE	STANDARD

BUSY: BUSY/NO RESPONSE



December 2, 2011

Rolando Quintanilla
Quintanilla Transportation Services
505 Union Pacific
Laredo, TX 78045
Fax: 956-724-3646

RE: HUB Subcontracting Participation in Texas Lottery Commission RFP 362-12-0001

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TRANSMISSION VERIFICATION REPORT

TIME : 12/02/2011 11:37
NAME : POLLARD BANKNOTE
FAX : 18004639549
TEL : 12044742323
SER.# : 000G1N914840

DATE, TIME	12/02 11:36
FAX NO./NAME	19567969177
DURATION	00:01:24
PAGE(S)	05
RESULT	OK
MODE	STANDARD ECM



**Pollard
Banknote
Limited**

December 2, 2011

Rolando Quintanilla
Quintanilla Transportation Services
505 Union Pacific
Laredo, TX 78045
Fax: 956-724-3646

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Dear Rolando Quintanilla:

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