

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed 10/3/2016

Game #	1725	Confirmed Packs	2,466
Game Name	Jungle Gold	Active Packs	2,008
Quantity Printed	6,117,500	Warehouse Packs	-
Price Point	\$3	Returned Packs	663
Start Date	5/16/2016	Printed Payout Percentage	66 04%
Top Prize	\$ 50,000	Percent Sold	87 65%
Number of Top Prizes Remaining	2	Number of Weeks Out	20

**Current Game Sales Analysis**

TANGIBLE COSTS

**Expenditure Impact:**

Cost to print tickets	\$ 145,902	Actual ticket production costs
Prize payout expense	\$ 10,086,769	Data from Instant Ticket Tier Liability screen in ES
<b>Estimated Direct Costs</b>	<b>\$ 10,232,671</b>	

TANGIBLE BENEFITS

**Revenue Impact:**

Estimated sales	\$ 16,085,966	Based on # of tkts printed, times % sold from DaVinci report, times the price point
<b>Total Estimated Benefits</b>	<b>\$ 16,085,966</b>	

**Excess of Revenue over Expended \$ 5,853,295**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS.

- There are still valuable prizes remaining in this game.

Assumptions.

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	268,182
Next week	\$	300,441
Next week	\$	352,566
Avg Weekly Sales Current Game	\$	307,063
Avg Weekly Sales \$3, 5M - 9 99M Qty	\$	888,939
<b>Percentage Of Variance In Sales</b>		<b>65%</b>




Play the Games of Texas!

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**Da Vinci Report** 10/3/16

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**Week End Date 10/1/16**

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														10/1/16	9/24/16	9/17/16	9/10/16
Mature	1798	\$3	35,460,375	BONUS CASHWORD	2/29/16			31	51.19%	14,448	7,590	114,021	14	\$1,400,112.00	\$1,217,454.00	\$1,176,792.00	\$1,196,745.00
	1725	\$3	6,117,500	JUNGLE GOLD	5/16/16			20	87.65%	2,466	2,008	0	663	\$268,182.00	\$300,441.00	\$352,566.00	\$386,439.00
	1801	\$3	20,504,625	TEXAS LOTERIA	6/27/16			14	25.81%	24,838	10,997	163,732	15	\$1,643,964.00	\$1,560,900.00	\$1,534,503.00	\$1,524,423.00
	1794	\$5	25,316,700	\$5 SET FOR LIFE	3/21/16			28	28.37%	9,452	4,621	226,718	4	\$844,055.00	\$816,645.00	\$895,735.00	\$918,240.00
	1790	\$5	20,391,825	100,000 MEGA BINGO	1/18/16			37	47.02%	12,893	6,515	123,153	10	\$1,022,635.00	\$978,180.00	\$1,007,695.00	\$995,270.00
	1766	\$5	5,626,350	50X FAST CASH	6/20/16			15	79.24%	7,643	4,912	522	874	\$709,180.00	\$764,260.00	\$875,625.00	\$980,460.00
	1784	\$5	15,224,625	BONUS BREAK THE BANK	12/7/15			43	83.50%	13,809	6,922	11,123	7	\$1,213,055.00	\$1,182,235.00	\$1,244,995.00	\$1,242,360.00
	1803	\$5	15,295,950	HIT \$200,000	4/18/16			24	46.10%	11,640	5,425	91,596	4	\$995,620.00	\$947,890.00	\$1,085,660.00	\$1,160,305.00
	1792	\$5	3,050,250	HOUSTON ASTROS	4/4/16			26	50.62%	869	468	16,024	2,333	\$58,630.00	\$60,950.00	\$81,870.00	\$89,715.00
	1796	\$5	30,592,725	SUPER LOTERIA	2/29/16			31	67.73%	26,806	9,607	91,627	8	\$3,423,940.00	\$3,251,205.00	\$3,282,460.00	\$3,343,175.00
	1791	\$5	5,088,675	TEXAS RANGERS	4/4/16			26	64.80%	1,821	1,249	17,743	2,199	\$154,210.00	\$149,725.00	\$192,025.00	\$225,515.00
	1763	\$5	7,329,450	WILD CASH	6/6/16			17	69.19%	7,368	4,181	17,307	270	\$668,485.00	\$680,850.00	\$800,055.00	\$869,510.00
	1644	\$10	28,500,450	\$200,000,000 CASH BLOWOUT	7/21/14			115	70.28%	5,236	2,743	160,210	11	\$678,610.00	\$645,560.00	\$762,340.00	\$766,170.00
	1797	\$10	12,140,000	CASHWORD MULTIPLIER	3/9/16			29	74.47%	18,932	7,406	33,250	7	\$2,896,280.00	\$2,789,570.00	\$2,970,780.00	\$2,899,150.00
	1671	\$20	34,144,650	\$500,000,000 CASH	5/18/15			72	25.65%	8,133	3,417	1,002,111	40	\$1,103,040.00	\$1,034,280.00	\$1,124,220.00	\$1,035,100.00
	1745	\$20	6,102,825	\$500,000 MONEY MANIA	2/1/16			35	54.41%	5,365	2,877	101,769	75	\$489,440.00	\$532,380.00	\$603,100.00	\$630,100.00
	1387	\$20	34,320,175	\$500M EXTREME CASH BLAST	8/13/12			216	57.44%	12,380	4,313	563,186	692	\$1,346,600.00	\$1,331,760.00	\$1,441,680.00	\$1,461,700.00
	1753	\$20	8,191,950	100X THE CASH	4/4/16			26	66.70%	21,349	6,117	78,400	10	\$3,569,960.00	\$3,372,060.00	\$3,478,800.00	\$3,374,760.00
	1740	\$20	10,279,550	HIT \$1,000,000	12/21/15			41	75.07%	19,153	6,158	74,721	17	\$2,456,980.00	\$2,263,660.00	\$2,408,800.00	\$2,348,240.00
	1734	\$20	5,908,875	MILLIONAIRE'S CLUB	6/6/16			17	47.14%	18,766	6,828	97,329	8	\$2,426,500.00	\$2,231,960.00	\$2,461,640.00	\$2,430,120.00
	1756	\$50	3,666,680	HIGH ROLLER CASINO ACTION	4/18/16			24	36.48%	13,289	5,883	95,842	43	\$2,563,200.00	\$2,519,600.00	\$2,581,450.00	\$2,642,550.00
Sold/Closing	1738	\$1	25,696,500	HIT \$5,000	1/4/16			39	92.02%	8,369	3,868	43	30	\$243,822.00	\$232,712.00	\$265,175.00	\$296,799.00
	1746	\$1	11,133,600	LUCKYTICKET	3/7/16	9/11/16	10/26/16	30	82.61%	236	283	7,527	3,483	\$19,965.00	\$33,498.00	\$73,213.00	\$93,749.00
	1762	\$1	11,104,650	SPICY 9'S	6/6/16			17	90.64%	3,774	2,258	3	133	\$188,811.00	\$215,505.00	\$310,457.00	\$420,935.00
	1697	\$1	11,256,750	TRIPLE PAYOUT!	4/4/16	10/16/16	11/30/16	26	95.34%	900	787	0	658	\$66,319.00	\$74,175.00	\$95,789.00	\$114,695.00
	1692	\$2	30,589,250	\$2 SET FOR LIFE	8/3/15	9/11/16	10/26/16	61	65.95%	200	239	77,406	3,388	\$45,826.00	\$96,918.00	\$158,128.00	\$168,794.00
	1778	\$2	25,266,625	BREAK THE BANK	11/18/15	10/16/16	11/30/16	45	96.58%	1,141	814	0	2,030	\$129,464.00	\$179,796.00	\$256,118.00	\$330,078.00
	1765	\$2	7,326,375	GAS MONKEY GARAGE	3/21/16	10/16/16	11/30/16	28	77.09%	631	815	7,160	3,894	\$47,854.00	\$59,230.00	\$69,522.00	\$71,200.00
	1749	\$2	7,029,250	MONEY BAGS	7/5/16	9/20/16	11/4/16	13	86.02%	1,635	1,607	16	607	\$394,608.00	\$601,286.00	\$754,540.00	\$900,554.00
	1780	\$2	8,919,000	SOLID GOLD	12/7/15	9/11/16	10/26/16	43	88.63%	78	80	5,587	1,547	\$2,396.00	\$5,642.00	\$27,442.00	\$31,416.00
	1785	\$3	8,088,250	BACK TO SCHOOL CROSSWORD	7/5/16	9/22/16	11/6/16	13	69.41%	6,168	4,690	39	626	\$1,173,993.00	\$1,332,822.00	\$1,384,584.00	\$1,420,368.00
	1789	\$3	20,804,850	TEXAS LOTERIA	12/22/15	10/16/16	11/30/16	41	97.46%	1,830	920	36	2,327	\$117,585.00	\$135,585.00	\$156,849.00	\$206,490.00

Liability for 1725 / for Life to Date

Product Status SmartCash Enabled Validation Range 04/07/2016 - 12/31/2037  
 Active N/A

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est Tickets Sold
1	1	N/A	\$3 00	116826	\$350,478 00	519362	\$1,558,086 00	81 64%	4994116
2	2	N/A	\$5 00	67977	\$339,885 00	323574	\$1,617,870 00	82 64%	5055443
3	3	N/A	\$8 00	32645	\$261,160 00	175328	\$1,402,624 00	84 30%	5157251
4	4	N/A	\$10 00	8265	\$82,650 00	40674	\$406,740 00	83 11%	5084353
5	5	N/A	\$13 00	14984	\$194,792 00	82895	\$1,077,635 00	84 69%	5180990
6	6	N/A	\$15 00	2114	\$31,710 00	10098	\$151,470 00	82 69%	5058509
7	7	N/A	\$15 00	5664	\$84,960 00	31034	\$465,510 00	84 57%	5173319
8	8	N/A	\$18 00	7358	\$132,444 00	41582	\$748,476 00	84 97%	5197750
9	9	N/A	\$20 00	7509	\$150,180 00	41462	\$829,240 00	84 67%	5179469
10	10	N/A	\$23 00	2290	\$52,670 00	13046	\$300,058 00	85 07%	5204023
11	0	N/A	\$30 00	191	\$5,730 00	835	\$25,050 00	81 38%	4978667
12	0	N/A	\$30 00	2663	\$79,890 00	15278	\$458,340 00	85 16%	5209473
13	0	N/A	\$50 00	94	\$4,700 00	411	\$20,550 00	81 39%	4978797
14	0	N/A	\$50 00	1093	\$54,650 00	6020	\$301,000 00	84 63%	5177470
15	0	N/A	\$75 00	311	\$23,325 00	1724	\$129,300 00	84 72%	5182589
16	0	N/A	\$80 00	75	\$6,000 00	430	\$34,400 00	85 15%	5208960
17	0	N/A	\$80 00	244	\$19,520 00	1289	\$103,120 00	84 08%	5143807
18	0	N/A	\$100 00	93	\$9,300 00	417	\$41,700 00	81 76%	5001955
19	0	N/A	\$100 00	163	\$16,300 00	856	\$85,600 00	84 00%	5138940
20	0	N/A	\$300 00	99	\$29,700 00	410	\$123,000 00	80 55%	4927652
21	0	N/A	\$3,000 00	1	\$3,000 00	19	\$57,000 00	95 00%	5811624
22	0	N/A	\$50,000.00	2	\$100,000 00	3	\$150,000 00	60 00%	3670500
Totals				270661	\$2,033,044 00	1,306,747	\$10,086,769 00		

NO OF TICKETS 6,117,500  
 NO POOLS 50.98  
 PACK SIZE 125.00  
 PACKS/POOL 960.00  
 PACKS/GAME 48,940

MIN 5,880,000  
 MAX 6,120,000

TEXAS LOTTERY COMMISSION  
 JUNGLE GOLD - GAME NUMBER 1725  
 END OF PRODUCTION PRIZE STRUCTURE  
 February 12, 2016 VERSION 5

6 117,500 S3 TICKETS \$18,352,500 - REVENUE PRIZE FUND \$12,119,813 PAYOUT % 66.0390301%

PRIZE TIER	# WINS	TIER CODE	GET	WIN	ODDS OF 1 IN	WINNERS IN 50.98 POOLS	WINNERS IN 125 (PER PACK*)	WINNERS IN 120,000 (PER POOL)	PRIZE COST	PERCENT OF PRIZE FUND**	VALIDATION TIER LEVELS
1	1	L	\$3	\$3	9.62	636,188	13.00	12,480	\$ 1,908,564	15.75%	
2	1	L	\$5	\$5	15.62	391,551	8.00	7,680	\$ 1,957,755	16.15%	
3	2	L	\$3 + \$5	\$8	29.41	207,973	4.25	4,080	\$ 1,663,784	13.73%	
4	1	L	\$10	\$10	125.00	48,939	1.00	960	\$ 489,390	4.04%	
5	2	L	\$3 + \$10	\$13	62.50	97,879	2.00	1,920	\$ 1,272,427	10.50%	
6	1	L	\$15	\$15	500.94	12,212	0.25	240	\$ 183,180	1.51%	
7	2	L	\$5 + \$10	\$15	166.70	36,698	0.75	720	\$ 550,470	4.54%	
8	3	L	\$3 + \$5 + \$10	\$18	125.00	48,940	1.00	960	\$ 880,920	7.27%	
9	2	L	\$5 + \$15	\$20	124.92	48,971	1.00	960	\$ 979,420	8.08%	
10	3	L	\$3 + \$5 + \$15	\$23	398.90	15,336	300	\$ 352,728	2.91%	LOW	
11	1	M	\$30	\$30	5,962.48	1,026	20	\$ 30,780	0.25%	84.48%	
12	3	M	\$5 + \$10 + \$15	\$30	340.98	17,941	352	\$ 538,230	4.44%		
13	1	M	\$50	\$50	12,113.86	505	10	\$ 25,250	0.21%		
14	3	M	\$5 + \$15 + \$30	\$50	860.04	7,113	140	\$ 355,650	2.93%		
15	3	M	\$10 + \$15 + \$50	\$75	3,006.14	2,035	40	\$ 152,625	1.26%		
16	2	M	\$30 + \$50	\$80	12,113.86	505	10	\$ 40,400	0.33%		
17	4	M	\$5 + \$10 + \$15 + \$50	\$80	3,990.54	1,533	30	\$ 122,640	1.01%		
18	1	M	\$100	\$100	11,995.10	510	10	\$ 51,000	0.42%		
19	4	M	\$5 + \$15 + \$30 + \$50	\$100	6,003.43	1,019	20	\$ 101,900	0.84%	MID	
20	1	M	\$300	\$300	12,018.66	509	10	\$ 152,700	1.26%	12.96%	
21	1	H	\$3,000	\$3,000	305,875.00	20	-	\$ 60,000	0.50%	HIGH	
22	1	H	\$50,000	\$50,000	1,223,500.00	5 ***	-	\$ 250,000	2.06%	2.56%	
					2 Decimals:	3.88	1,577,408	31.25	30,942	\$ 12,119,813	100.00%
					4 Decimals:	3.8782					

TEXAS LOTTERY COMMISSION  
 "JUNGLE GOLD - GAME NUMBER 1725  
 END OF PRODUCTION PRIZE STRUCTURE  
 February 12, 2016 - VERSION 5

Consolidated odds are 1 in:

\$3	9.62	636,188
\$5	15.62	391,551
\$8	29.41	207,973
\$10	125.00	48,939
\$13	62.50	97,879
\$15	125.08	48,910
\$18	125.00	48,940
\$20	124.92	48,971
\$23	398.90	15,336
\$30	322.53	18,967
\$50	803.03	7,618
\$75	3,006.14	2,035
\$80	3,001.72	2,038
\$100	4,000.98	1,529
\$300	12,018.66	509
\$3,000	305,875.00	20
\$50,000	1,223,500.00	5
		1,577,408

PRIZE	A	B	C	D
\$3	12 = \$ 36	12 = \$ 36	14 = \$ 42	14 = \$ 42
\$5	9 = \$ 45	8 = \$ 40	7 = \$ 35	8 = \$ 40
\$8	4 = \$ 32	5 = \$ 40	5 = \$ 40	3 = \$ 24
\$10	1 = \$ 10	0 = \$ 0	1 = \$ 10	2 = \$ 20
\$13	2 = \$ 26	1 = \$ 13	2 = \$ 26	3 = \$ 39
\$15	0 = \$ 0	0 = \$ 0	1 = \$ 15	0 = \$ 0
\$15	1 = \$ 15	1 = \$ 15	1 = \$ 15	0 = \$ 0
\$18	1 = \$ 18	1 = \$ 18	1 = \$ 18	1 = \$ 18
\$20	1 = \$ 20	2 = \$ 40	0 = \$ 0	1 = \$ 20
	31 \$202	30 \$202	32 \$201	32 \$203

\* Each of the following GLEPS will be used in approximately 25% of each pack of 125 tickets.  
 \*\* Numbers are rounded.  
 \*\*\* This exact number of prizes is guaranteed delivery to the TLC.  
 Note: There will be no more than 33 winners per pack for this game

No.

04/11/16

Game Name	Game No	Inv No	Vendor	TLC PO #
Jungle Gold	1725	90087462	IGT	362-16-9009 RL021

Description/Tickets Delivered Qty
6,117,500

Units per 1000
6,117.50

Unit Price
\$23.85

Amount
\$145,902.38
<u>\$145,902.38</u>

Delivered	6,117,500
Ordered	6,000,000

2% under	5,880,000
2% over	6,120,000

Accetable Range	0
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Total	\$145,902.38
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**Instant Ticket Game Analysis  
2/23/14-2/27/16**

**Average Number of Weeks for 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$25	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9 99M	Week 16	Week 21	Week 21*	Week 22	3M	None	Week 12*	None	Week 71*
10M-14 99M	Week 17	None	Week 26	Week 31	4M	Week 15*	Week 28*	None	None
15M-19 99M	None	None	Week 40*	Week 51	5M	Week 18	Week 47*	None	None
20M-24 99M	Week 36	None	Week 25	Week 39	6M	Week 26	None	None	None
25M-29 99M	Week 24*	Week 39*	Week 32*	None	7M	None	None	None	None
30M-34 99M	Week 51*	Week 66*	None	None	8M	Week 19	None	None	None
>35M	None	None	None	None	>9M	None	Week 39*	None	None

**Average Weekly Dollar Sales at 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$25	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$476,747	\$641,811	\$888,939	\$1,723,223	3M	None	\$5,141,903	None	\$2,195,114
10M-14 99M	\$577,433	None	\$1,236,839	\$1,456,631	4M	\$2,420,727	\$2,572,436	None	None
15M-19.99M	None	None	\$1,056,146	\$1,448,693	5M	\$2,609,962	\$2,150,202	None	None
20M-24 99M	\$523,049	None	\$2,123,051	\$2,266,672	6M	\$2,024,322	None	None	None
25M-29.99M	\$906,926	\$1,139,763	\$1,998,723	None	7M	None	None	None	None
30M-34 99M	\$521,486	\$790,002	None	None	8M	\$4,563,190	None	None	None
>35M	None	None	None	None	>9M	None	\$4,464,715	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only