TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis SUMMARY REPORT

Instant Ticket Information		Date Completed	8/26/2019
Game #	2109	Confirmed Packs	7,504
Game Name	30X	Active Packs	5,380
Quantity Printed	16,346,375	Warehouse Packs	1,688
Price Point	\$3	Returned Packs	34
Start Date	12/17/2018	Printed Payout Percentage	66.02%
Top Prize	\$ 75,000	Percent Sold	87.76%
Number of Top Prizes Remaining	2	Number of Weeks Out	36

	Current Game	Sales Analysis
TANGIBLE COSTS		
Expenditure Impact:		
Cost to print tickets	\$ 269,535	Actual ticket production costs
Promotion Prize Allocation	\$ 683,700	From EOPPS
Prize payout expense	\$ 26,815,440	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$ 27,768,675	
TANGIBLE BENEFITS		
Revenue Impact:		
Estimated sales	\$ 43,036,736	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 43,036,736	
Excess of Revenue over Expended	\$ 15,268,061	

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales C	omparison Inform	nation	
Previous 3 We	eeks Sales from DaVi	nci	
Most recent week sales	\$	668,739	
Next week	\$	685,557	
Next week	\$	673,548	THE REAL PROPERTY.
Avg Weekly Sales Current Game	\$	675,948	
Avg Weekly Sales \$3; 15M-19.99M Qty*	\$	1,302,836	
Percentage Of Variance In Sales		48%	

TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2109	Printed Payout Percentage	66.02%
Game Name	30X	Actual Payout Percentage	63.90%
		The Author (Marcos) (Co.) The Marcos (Co.)	36
Percent Sold	87.76%	Number of Weeks Out	
Average # of Weeks for 85% Sell-th	rough for Same Price Poir	nt Game With Similar Print Run.	32*
* only one game at this level with 85% sell th	rough		
Recommendation			
Based on the findings in this St	ummary Report, I am reco	mmending closing the above game.	
I am recommending closing the	e above game based on th	e below business reason(s):	
-			
Dal Bowyson	8/24/19		
Instant Product Coordinator	Date '		
Pfur	9/3/19		
Products Manager	Date		
•			
By signing holow I agree with the re	commendation of the Pro	ducts Department Staff to close the	above game

Lottery Operations Division I	Director Date on
Lottery Operations Division Not Rec	Bell Through.
Over 85%	Date
Executive Director	Date

	1 . 7	
8/26/19	Da Vinci Report	
	Play the Games of Texas!	

													Mature	TOTAL STREET															Baseline	Product Line Game
2136	2125	2140	2129	2134	1828	2109	2052	2080	2079	2068	2132	1804	1878	2126	2148	2143	2150	2159	2158	2155	2165	2152	2089	2060	2120	2162	2146	2142	2154	Game
\$5	\$5	S5	\$5	\$5	\$3	\$3	\$3	\$2	\$2	\$1	\$1	\$1	2	\$10	\$10	\$5	\$5	SS	SS	\$5	\$5	\$5	\$3	\$2	\$2	\$2	\$2	S1	\$1	s
10,630,050	7,338,750	7,320,300	10,394,625	7,221,000	41,527,800	16,346,375	35,669,250	40,562,000	35,539,375	30,502,050	16,882,800	829,650	854,700	6.117,600	6,118,550	7,320,825	7,214,550	5,626,275	9,750,750	7,239,375	11,079,000	5,625,525	5,989,875	35,449,750	7,211,875	40,877,750	7,053,375	9,163,200	9,281,550	Tix Run
EMERALD 7S	CRAZY CASH BLOWOUT	CASH GAME	BONUS BREAK THE BANK	\$500 FRENZY	TEXAS LOTERIA	30X	\$50,000 BONUS CASHWORD	BREAK THE BANK	BLACKOUT BINGO	WEEKLY HALF GRAND	TOPAZ 7S	LUCKY STARS	CASH ON THE SPOT	WLD 10S	SUPER 10S SUPER TICKET	TEXAS ROAD TRIP	RED HOT SLOTS	HOUSTON TEXANS	COWBOYS	BONUS JACKPOT	BINGO TIMES 20	50X FAST CASH	BLOCK-O	WEEKLY GRAND	DOUBLE MATCH	BREAK THE BANK	AMAZING 8S	TRIPLE YOUR CASH	BLACKJACK	Name
5/6/19	3/18/19	5/20/19	4/2/19	4/15/19	9/17/18	12/17/18	2/4/19	6/15/18	7/3/18	8/20/18	5/6/19	9/18/17	9/18/17	7/15/19	6/17/19	6/17/19	6/26/19	8/19/19	8/19/19	8/5/19	8/5/19	7/15/19	6/3/19	8/19/19	7/15/19	8/5/19	6/17/19	6/3/19	8/5/19	Start
						8		-													5.00									Call
																														Close
16	23	14	21	19	49	36	29	62	60	53	16	101	101	6	10	10	00	_	_	w	ယ	6	12	_	o	ω	10	12	3	Wks
71.42%	67.44%	49.32%	49.55%	80.09%	56.24%	87.76%	47.46%	87.36%	86.85%	82.06%	67.17%	0.00%	0.00%	43.62%	48.87%	44.09%	40.08%	2.10%	1.94%	15.62%	11.47%	37.98%	59.68%	0.37%	36.37%	2.90%	65.02%	66.99%	17.23%	% Sold
15.322	3,435	11,136	14,465	5,502	18,784	7,504	14,783	9,140	12,456	9,064	13,872	0	0	23,751	17,993	13,596	20,399	20,487	18,841	31,413	23,699	17,750	9,507	25,258	15,149	17,008	10,875	9,542	22,134	% Sold Confirmed
8 237	2,106	5,205	8,386	3,096	10,520	5,380	8,579	4,456	8,264	6,183	9,044	0	0	10,077	7,719	7,312	8,531	7,793	9,297	10,849	10,349	10,078	6,366	5,770	10,942	8,772	7,765	5,879	11,133	Active
14 500	25,366	30,846	45,073	9,390	209,452	1,688	124,089	22,434	14,254	19,458	11,901	157	3,072	31,336	34,197	32,162	27.141	42.858	96,699	36,527	93,548	16,724	855	249,539	9,032	289,661	124	3,014	15,340	Ware
10	185	624	21	38	25	34	17	278	11	23	42	773	89	23	44	62	61	7	8	9	24	18	935	8	9	11	118	75	7	Return
\$1 458 860 00	\$316,280.00	\$671,965.00	\$1,265,955.00	\$610,295.00	\$1,309,077.00	\$668,739.00	\$1,604,883.00	\$639,742.00	\$878,380.00	\$287,702.00	\$524,000.00	\$0	SO	\$4,182,710.00	\$2,161,250.00	\$962,635.00	\$1,138,390.00	\$592,140.00	\$947,480.00	\$2,073,710.00	\$2,477,170.00	\$1,427,440.00	\$713,160.00	\$263,500.00	\$877,716.00	\$1,094,662.00	\$686,436.00	\$342,322.00	\$707,330.00	8/24/19
\$1 609 430 00	\$323,270.00	\$663,270.00	\$1,318,445.00	\$652,305.00	\$1,301,673.00	\$685,557.00		\$752,112.00	\$852,914.00	\$274,201.00	\$526,564.00	SO	SO SO	\$4,193,470.00	\$2,161,250.00 \$2,224,410.00	\$962,635.00 \$1,098,300.00	\$1,377,080.00	50	50	\$2,269,680.00	\$2,569,380.00	\$1,626,770.00	\$668,040.00	\$0		0 \$865,072.00	0 \$729,564.00	0 \$368,782.00	0 \$601,453.00	8/17/19
\$1,458,860,00 \$1,609,430,00 \$1,585,920,00 \$1,826,595,00	\$353,590.00	\$748,065.00	\$1,265,955.00 \$1,318,445.00 \$1,245,465.00 \$1,400,565.00	\$672,105.00	\$1,301,673.00 \$1,312,635.00	\$673,548.00	\$1,590,636.00 \$1,611,339.00			\$278,909.00	\$561,747.00	\$0	SO SO	\$4,182,710.00 \$4,193,470.00 \$4,450,140.00 \$5,288,560.00	\$2,380,220.00	\$1,239,760.00	\$1,138,390.00 \$1,377,080.00 \$1,330,305.00	\$0	\$0	\$2,073,710.00 \$2,269,680.00 \$1,308,460.00	\$2,477,170.00 \$2,569,380.00 \$1,309,525.00	\$1,427,440.00 \$1,626,770.00 \$1,787,915.00	\$741,717.00	\$0	\$912,518.00 \$1,029,046.00 \$1,082,568.00	\$408,250.00	0 \$871,844.00	0 \$454,019.00	0 \$290,524.00	Net Sales 9 8/10/19
\$1 826 595 00	\$434,670.00	\$913,105.00	\$1,400,565.00	\$822,470.00	\$1,440,441.00	\$712,986.00	\$1,809,393.00	\$974,612.00 \$1,185,346.00	\$910,146.00 \$1,020,320.00	\$322,403.00	\$620,380.00	\$0	So So	\$5,288,560.00	\$2,856,490.00	\$1,539,130.00	\$1,545,865.00	\$0	\$0	\$375.00	\$375.00	\$2,266,505.00	\$942,081.00	\$0	\$1,082,568.00	0 \$0	0 \$1,055,712.00	\$53		8/3/19

Liability for 2109 / for Life to Date

Product Status: Active SmartCash Enabled:

N/A

Validation Range: 11/20/2018 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold	
1	1	N/A	\$3.00	309088	\$927,264.00	1390935	\$4,172,805.00	81.82%	13374375	
	2	N/A	\$5.00	111498	\$557,490.00	541999	\$2,709,995.00	82.94%	13557397	
2	3	N/A	\$10.00	63095	\$630,950.00	329025	\$3,290,250.00	83.91%	13716122	
4	4	N/A	\$10.00	71349	\$713,490.00	451888	\$4,518,880.00	86.36%	14117370	
5	5	N/A	\$15.00	20631	\$309,465.00	110313	\$1,654,695.00	84.24%	13770907	
5 6 7	6	N/A	\$15.00	8847	\$132,705.00	56631	\$849,465.00	86.49%	14137749	
7	7	N/A	\$15.00	8419	\$126,285.00	56894	\$853,410.00	87.11%	14239288	
8	8	N/A	\$20.00	10198	\$203,960.00	55115	\$1,102,300.00	84.39%	13794044	
9	9	N/A	\$20.00	4286	\$85,720.00	28439	\$568,780.00	86.90%	14205486	
10	10	N/A	\$20.00	4140	\$82,800.00	28613	\$572,260.00	87.36%	14280182	
11	0	N/A	\$30.00	3772	\$113,160.00	20696	\$620,880.00	84.58%	13826409	
12	0	N/A	\$30.00	3966	\$118,980.00	23343	\$700,290.00	85.48%	13972442	
13	0	N/A	\$30.00	3133	\$93,990.00	21418	\$642,540.00	87.24%	14260382	
14	0	N/A	\$30.00	3123	\$93,690.00	21372	\$641,160.00	87.25%	14262287	
15	0	N/A	\$30.00	3707	\$111,210.00	26241	\$787,230.00	87.62%	14323000	
16	0	N/A	\$50.00	1025	\$51,250.00	5761	\$288,050.00	84.90%	13877316	
17	0	N/A	\$50.00	681	\$34,050.00	4082	\$204,100.00	85.70%	14009217	
18	0	N/A	\$50.00	520	\$26,000.00	3569	\$178,450.00	87.28%	14267599	
19	0	N/A	\$50.00	607	\$30,350.00	4162	\$208,100.00	87.27%	14265802	
20	0	N/A	\$90.00	323	\$29,070.00	1730	\$155,700.00	84.27%	13774587	
21	0	N/A	\$90.00	522	\$46,980.00	2905	\$261,450.00	84.77%	13856498	
22	0	N/A	\$90.00	163	\$14,670.00	1186	\$106,740.00	87.92%	14371238	
23	0	N/A	\$90.00	344	\$30,960.00	2369	\$213,210.00	87.32%	14273705	
24	0	N/A	\$300.00	119	\$35,700.00	572	\$171,600.00	82.78%	13531297	
25	0	N/A	\$300.00	82	\$24,600.00	473	\$141,900.00	85.23%	13931234	
26	0	N/A	\$300.00	66	\$19,800.00	481	\$144,300.00	87.93%	14374051	
27	0	N/A	\$300.00	56	\$16,800.00	353	\$105,900.00	86.31%	14108240	
28	0	N/A	\$1,500.00	22	\$33,000.00	116	\$174,000.00	84.06%	13740431	
29	0	N/A	\$1,500.00	20	\$30,000.00	118	\$177,000.00	85.51%	13977335	
30	0	N/A	\$75,000.00	2	\$150,000.00	8	\$600,000.00	80.00%	13077100	
			Totals:	633804	\$4,874,389.00	3,190,807	\$26,815,440.00			

Prize Structure TEXAS LOTTERY GAME NO.2109 '30X' June 1, 2018 - VERSION A

ORIGINAL ORDER

ORIGINAL ORDER	SHIPMENT # 1-4	COMPLETE	FOOLS# 1-77	16346375		1700023	392120	523237		130944	65478	65313		65313	32725	32753			24468	27309	24551	24495	29948		6786	4763	4089	4769		2053	3427	1349	2713	2000	169	255	547	704			138	138		10					
yout	529.00	66.02%		%. Prize Fund	16.75%	10.09%	12 11%	16.16%	28.27%	6.07%	3.03%	3.03%	12 13%	4.04%	2.02%	2.02%	200		227%	2.53%	228%	2.27%	2.78%	12.12%	1.05%	0.74%	0.63%	0.74%	3.15%	0.57%	0.95%	0.38%	0.75%	265%	0.64%	0.51%	0.51%	2.04%	10.00%		0.64%	0.64%	1.28%	2.32%	3 60%	97.89%		211%	
Instant Payout Total Payout	\$31,689,829.00 \$32,373,529.00	64.62%		Total Prize Cost	\$5 100 069 00	\$3 267 485 00	\$3,921,200.00	\$5,232,370.00	\$9,153,570.00	\$1,964,160.00	\$982,170.00	\$979,695.00	\$3,926,025.00	\$1,306,260.00	\$654,500.00	\$655,060.00	0.00 mm		\$734,040.00	\$819,270.00	\$736,530.00	\$734,850.00	\$898,440.00	\$3,923,130.00	\$339,300.00	\$238,150.00	\$204,450.00	\$238,450.00	\$1,020,350.00	\$184,770.00	\$308,430.00	\$121,410.00	\$244,170.00	\$858,780.00	\$207,300.00	\$166,500.00	\$164,100.00	\$660,600,00	\$5.452 BS0 Q0		\$207,000.00	\$207,000.00	\$414,000.00	\$750,000.00	\$1,154,000.00	\$31,689,829.00		\$683,700.00	000007 (204
instan		Payout		Total	1 700 021	653.497	392,120	523,237	915,357	130,944	65,478	65,313	261,735	65,313	32,725	130,701	1000		24,468	27,309	24,551	24,495	29,948	130,771	6,786	4,763	4,089	4,769	20,407	2,053	3,427	1,349	2,713	3,542	169	66	400	2.202	162,922		138	138	276	10 -	507	3,824,611		1,590	No. of Persons
	Prize Fund:	Pay		Winners	24 960 00	. 108	5,760.00	7,680.00	13,440.00	1,920.00	00.098	00.096	3,840.00	960.00	480.00	490,00	S TGD LC		360.00	400.00	360.00	360.00	440.00	1,920.00	100.00	20.00	00.09	70.00	300.00	30.00	20.00	20.00	40.00	140.00	00.01	8.00	9.00	32.00			2 00	2.00	4.00	0.15	416	56,156.15			TOWNER OF THE PERSON
	3,824,611	12,521,764	4.2.140	Page	13.00	2009	3.00	4,00	100	1.00	0.50	0.50	2.00	0.50	0.25	67.0	08.86		0.19	0.21	0.19	0.19	0.23	1.00	0.05	0.04	0.03	0.04	0.16	0.02	0.03	0.01	0.02	0.07	0.01	00.00	000	0.02	5		00:00	00.00	00.00	0.00	0014	29.25			35.30 50.100
	Winners:	Non-winners:	Otelan Odds.	(n) 1) sppo	96154	25.0137	41.6872	31.2409	17.8579	124.8349	249.6468	250.2775	62,4539	250.2775	499.507.3	124 9809	7 4645		668.0716	598,5710	665.8130	667.3352	545.8253	125.0000	2408.8380	3431.9494	3997.6461	3427.6316	801.0180	7962.1895	4769.8789	12117.4018	6025.2027	11.13.0314	23656.1143	8178.7087	39968 KR70	7423.4219	100 1275		118451.9928	118451,9928	59225.8964	1634637,5000	5,165,4575	4.2740			OF THE STREET
	240,000	68.11		anga.	\$3.00	\$5.00	\$10.00	\$10.00	Total (\$10.00):	\$15.00	\$15.00	\$15.00	Total (\$15.00):	\$20.00	\$20.00	Total (\$20.00)	ow Tensit		\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	Total (\$30,00):	\$50.00	\$50.00	\$50.00	\$50.00	Total (\$50.00).	\$90.00	\$90.00	\$90.00	\$90.00	(sacron)	\$300.00	9300.00	\$300.00	Total (\$300.00).	Markeyk		\$1,500.00	\$1,500.00	Total (\$1,500.00)	75,000.00	of feet	ligh Tiers)	CAUCITIES	\$430.00	S. Printer
	Pool Size:	ools:		Win	S CS	\$2	\$10	\$10	Tota	\$15	\$15	\$15	Tota	970	076	Total	TOWN THE COMP	Men	\$30	\$30	\$30	\$30	\$30	Tota	\$50	\$50	\$50	\$50	Tota	880	830	065	\$90	100	\$300	9300	8300	Total		Hali	\$1,500	\$1,500	Total (\$	\$75,000 \$75,000.00		Total (Low Tiers + Mid Tiers + High Tiers)	Steamon .	THE WATER TO	SALES AND SALES
	Pool	Number of Pools:				Paritual																											A SOUTHWAND					STATISTICS OF								otal (Low Tiers		Townson.	
	125	130,771		¥	S	\$5	\$10	\$5×2		\$15	\$10+\$5	\$3×5	200	920	\$5×4	MINISTERNA DE LA COMPONIONE DE LA COMPON			\$30	\$3 (10X)	\$15×2	\$10×3	\$5×6		\$50	\$5 (10X)	\$30 + \$20	\$15 + \$5 + \$3 (10X)	Cars High	\$30	\$3 (30x)	\$3 (10X) x 3	970 + (35 X 14)	0000	83071000	400 (10V)	\$10 (30X)	SCHOOL SECTION			\$1,500	\$300×5		\$75,000			NAME OF TAXABLE PARTY O	\$100 Cash pius Entry	STREET, SQUARE,
	Pack Size:	Packs/Game:				THE RELEASE STATE										MINESCHIEB CHA												\$15+				The state of the s	A STATE OF THE PARTY OF THE PAR									THE STATE OF THE S	San Inches				44000	an once	SCHOOL SECTION
	16,346,375	\$3.00		Ter Level	1	7	,	٠,		,	,	1	Name and Personal	J _		Contract of the Contract of th			W	W	2	Z	×		2	×	×	2		×	2	x :	Name and Address of the Owner, where		8 2	E 2	: 3	STATE OF STATE OF			I	I		I	THE REAL PROPERTY.		,	0	STANSON STANSON
	Order Quantity:	Price Point:		Was	-	1	-	2			2	0	Į.	- 6	4	S OF SERVICE			1	-	2	6	9	Thursday.	-	-	2	6				9 5	0			ų.	2 -	TO SECTION ASSESSMENT OF THE PERSON ASSESSMENT			٠	10					THE PERSON NAMED IN		NUMBER OF STREET
	Orde	a		F.rd	10	20	03	8		99	98	10	90	9 g	10	THE REAL PROPERTY.			11	12	13	4	15	No.	16	17	92	19	Notice of	50	21	2 2	57		2 %	3 8	27	SHIPS.			28	58	THE REAL PROPERTY.	30					Discussion of the last

Exact Quantity by Kind Level

as provided in Section 10 below. The Cash Prizes and allocated amounts shall be distributed across the Eligible Games as follows:

Game Price Point	Allocation for each Cash Prize (\$100)	Allocation for each Trip Prize (\$330)	Total Cash Prizes Awarded	# Second- Chance Drawings	Winners Per Drawing
\$30.00	\$753,500	\$2,486,550	7,535.00	5.00	1,507.00
\$20.00	\$600,000	\$1,980,000	6,000.00	5.00	1,200.00
\$10.00	\$457,500	\$1,509,750	4,575.00	5.00	915.00
\$5.00	\$341,000	\$1,125,300	3,410.00	5.00	682.00
\$3.00	\$159,000	\$524,700	1,590.00	5.00	318.00
\$1.00	\$87,000	\$287,100	870.00	5.00	174.00
	\$2,398,000	\$7,913,400	23,980.00		4.796.00

Total Allocation \$10,311,400

The Company shall provide the following items:

- a) Drawing services for the \$5 Million Vegas Challenge Drawings, manufacturing and marketing support (including a Promotion microsite), and the Challenge contest (including hosting the Challenge and fulfillment of cash prize amounts won during the Challenge ("Challenge Cash Prizes")), all as described further herein;
- Fulfillment of twenty-three thousand nine hundred eighty (23,980) one hundred dollar (\$100) second-chance Cash Prizes valued at two million three hundred ninety-eight thousand dollars (\$2,398,000); and
- c) Fulfillment and hosting of twenty (20) Trip Prizes valued at seven thousand five hundred dollars (\$7,500) each, for a total of one hundred fifty thousand dollars (\$150,000), including federal tax withholdings.

3. CASH PRIZE DRAWINGS

- a) The TLC shall conduct a total of thirty (30) promotional second-chance Cash Prize Drawings consisting of five (5) sets of six (6) Drawings each, with one (1) Drawing for each Eligible Game per set. The number of Cash Prize winners for each Drawing by game price point is shown in the chart in Section 2 above. The TLC shall determine the dates and times for each set of Cash Prize Drawings and the Company shall publicize the dates and times on the Promotion microsite.
- b) The Texas Lottery website/Luck Zone and the Luck Zone feature of the Texas Lottery App are the only permissible methods of entry into the Cash Prize Drawings. Entries sent via any other method will not be eligible to enter any such Drawings. Players shall receive one entry per non-winning Eligible Game ticket entered. All entries must be submitted from a location within the state of Texas. Entrants must provide a valid Texas address. Entrants must be 18 years of age or

16:346-375- 9



INTEROFFICE MEM

Gary Grief, Executive Director

Michael P. Farrell, Charitable

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255-620-761- +

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Payment Approval

November 20, 2018

The attached invoice(s) for service is being submitted for approval.

Vend	or I	Nam	е	:

Scientific Games, Inc.

Invoice Number:

1033758-4

Tx Game name:

TX-2109 30X

PO #:

362-19-9019RV2RL003

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Shipment	Quantity	Price	Total
1	4030.88	\$15.65	\$63,083.19
holigraph paper			\$13,508.46
holigraph paper			\$205.84
2	4030.125	\$15.65	\$63,071.46
3	4031	\$15.65	\$63,085.15
4	4254.375	\$15.65	\$66,580.97

Total Amount

\$269,535.07

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Instant Product Coordinator)
Please forward to the next person for approval

DB

20 | 18 Date

Dale I

-

Robert Tirloni (Products Manager)

Please forward to the next person for approval

11-21-

Data

Ryan Mindell (Lottery Operations Division Director)

November 30, 2018

Please return to Maria Perez in the Office of the Controller by

Instant Ticket Game Analysis 2/26/17-2/23/19

Average Number of Weeks for 85% Average Sell Through

		Price	Price Point		11.0			Price Point	Point	
Print						Print				
Quantities	\$1	\$2	\$3	\$5	J	Quantities	\$10	\$20	\$30	\$50
< 5M	None	Week 12*	None	None		2M	None	None	None	None
5M-9.99M	Week 15	Week 18	Week 18	Week 17		3M	None	None	None	Week 52*
10M-14.99M	Week 20	None	None	Week 16*		4M	None	None	None	None
15M-19.99M	Week 23	None	Week 32*	Week 48		5M	None	Week 42	None	None
20M-24.99M	None	None	None	Week 57		eM	Week 22	None	None	None
25M-29.99M	Week 58*	None	None	None		7M	None	Week 49*	None	None
30M-34.99M	Week 41*	Week 57*	None	None		8M	Week 25*	None	None	None
>35M	None	Week 55*	Week 57	Week 53*		>9M	Week 43	Week 49*	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

		Price Point	Point				Price Point	Point	
Print Quantities	51	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$30	\$50
	None	\$714,918	None	None	2M	None	None	None	None
5M-9.99M	\$543,741	\$753,911	\$1,037,655	\$2,105,631	3M	None	None	None	\$2,913,384
10M-14.99M	\$527,618	None	None	\$2,919,843	4M	None	None	None	None
15M-19.99M	\$633,249	None	\$1,302,836	\$1,502,081	5M	None	\$2,300,088	None	None
20M-24.99M	None	None	None	\$1,710,701	6M	\$2,715,030	None	None	None
25M-29.99M	\$438,898	None	None	None	7M	None	\$2,502,908	None	None
30M-34.99M	\$629,856	\$1,039,084	None	None	8M	\$2,822,095	None	None	None
	None	\$1,243,302	\$1,731,457	\$3,256,460	₩6<	\$2,847,773	\$3,190,792	None	None

None = no games at this level with 85% sell through * only one game at this level with 85% sell through

Excludes Promotional Tickets Unaudited - For Internal Use Only