

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 12/31/2020

Game #	2128	Confirmed Packs	3,040
Game Name	Wild Cash Multiplier	Active Packs	1,980
Quantity Printed	7,253,550	Warehouse Packs	23,705
Price Point	\$5	Returned Packs	1,105
Start Date	7/6/2020	Printed Payout Percentage	68.02%
Top Prize	\$ 100,000	Percent Sold	68.07%
Number of Top Prizes Remaining	2	Number of Weeks Out	25

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 221,574	Actual ticket production costs
Prize payout expense	\$ 16,389,350	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 16,610,924

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 24,687,457	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits \$ 24,687,457

Excess of Revenue over Expended **\$ 8,076,533**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

		Previous 3 Weeks Sales from DaVinci	
Most recent week sales	\$	232,785	
Next week	\$	250,165	
Next week	\$	268,440	
Avg Weekly Sales Current Game	\$	250,463	
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,910,553	
Percentage Of Variance In Sales		87%	

Bowersock, Dale

From: Pyka, Kathy
Sent: Thursday, January 7, 2021 8:43 AM
To: Bowersock, Dale
Cc: Tirloni, Robert
Subject: FW: Game Close Analysis Documents - <85% Sell Through
Attachments: FW: Game Close Analysis Documents - <85% Sell Through

Dale,

I normally ask Gary to route the approved game closings to you after his approval and failed to do so this morning. So sorry! I am attaching my original email so that you can see which games he approved.

Thanks, Kathy

-----Original Message-----

From: Grief, Gary <Gary.Grief@lottery.state.tx.us>
Sent: Thursday, January 7, 2021 8:27 AM
To: Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us>
Subject: Re: Game Close Analysis Documents - <85% Sell Through

Understood. Approved and thanks.

> On Jan 7, 2021, at 8:24 AM, Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us> wrote:

>

> Gary,

>

> I have reviewed and approved each of the attached game closings. While Wild Cash Multiplier has 2 of 4 top prizes remaining, I still recommend closing it based on the number of weeks it has been out.

>

> Thanks, Kathy

>

> From: Stuckey, Kelly <Kelly.Stuckey@lottery.state.tx.us>

> Sent: Thursday, January 7, 2021 8:14 AM

> To: Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us>

> Subject: FW: Game Close Analysis Documents - <85% Sell Through

>

> Kathy, I have reviewed and they are ready for your approval.

>

> From: Mindell, Ryan

> <Ryan.Mindell@lottery.state.tx.us<mailto:Ryan.Mindell@lottery.state.tx.us>>

> Sent: Tuesday, January 5, 2021 2:55 PM

> To: Stuckey, Kelly

> <Kelly.Stuckey@lottery.state.tx.us<mailto:Kelly.Stuckey@lottery.state.tx.us>>; Pyka, Kathy

> <Kathy.Pyka@lottery.state.tx.us<mailto:Kathy.Pyka@lottery.state.tx.us>>

>>

> Cc: Tirloni, Robert

> <Robert.Tirloni@lottery.state.tx.us<mailto:Robert.Tirloni@lottery.stat
> e.tx.us>>; Bowersock, Dale
> <Dale.Bowersock@lottery.state.tx.us<mailto:Dale.Bowersock@lottery.stat
> e.tx.us>>
> Subject: Fwd: Game Close Analysis Documents - <85% Sell Through
>
> Approved
> Sent from my iPad
>
> Begin forwarded message:
> From: "Tirloni, Robert"
> <Robert.Tirloni@lottery.state.tx.us<mailto:Robert.Tirloni@lottery.stat
> e.tx.us>>
> Date: December 31, 2020 at 12:51:41 PM CST
> To: "Mindell, Ryan"
> <Ryan.Mindell@lottery.state.tx.us<mailto:Ryan.Mindell@lottery.state.tx
> .us>>
> Cc: "Bowersock, Dale"
> <Dale.Bowersock@lottery.state.tx.us<mailto:Dale.Bowersock@lottery.stat
> e.tx.us>>
> Subject: FW: Game Close Analysis Documents - <85% Sell Through Ryan,
> I'm approving the three attached Scratch Ticket Game Closing Analysis
> documents. –RT, 12/31/2020
>
> Robert Tirloni
> Products Manager | Texas Lottery Commission
> Office: 512-344-5406
>
>
>
> From: Bowersock, Dale
> <Dale.Bowersock@lottery.state.tx.us<mailto:Dale.Bowersock@lottery.stat
> e.tx.us>>
> Sent: Tuesday, December 29, 2020 10:51 AM
> To: Tirloni, Robert
> <Robert.Tirloni@lottery.state.tx.us<mailto:Robert.Tirloni@lottery.stat
> e.tx.us>>
> Subject: Game Close Analysis Documents - <85% Sell Through
>
> Approved DB 12/29/2020
>
> Attached are game close analysis documents for games closing which are under 85% sold.
> Pre-call date will be Friday, January 7, 2021.
>
> If you approve the analysis, please forward it to the next person on the Approval list below with "Approved".
>
> Approvals Required:
>
> Dale Bowersock
> Robert Tirloni
> Ryan Mindell
> Kathy Pyka (via Kelly Stuckey)

> Gary Grief
>
> Thank you,
>
> [Scratch]
> Dale Bowersock
> Scratch Ticket Strategy Coordinator
> Phone: 800-375-6886, 5166
> Direct: 512-344-5166
>



Play the Games of Texas!

Da Vinci Report
12/29/20

Week End Date:12/26/20

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														12/26/20	12/19/20	12/12/20	12/5/20
Mature	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20			41	80.87%	10,738	8,179	32,920	301	\$1,849,910.00	\$1,775,270.00	\$1,800,465.00	\$1,815,655.00
	2253	\$5	13,996,275	\$200,000 EXTREME CASH	9/8/20			16	62.35%	12,151	9,935	44,039	11	\$1,949,890.00	\$1,848,900.00	\$1,916,545.00	\$2,025,010.00
	2231	\$5	5,626,200	50X FAST CASH	7/20/20			23	84.39%	3,380	2,190	4,016	940	\$256,020.00	\$267,730.00	\$296,540.00	\$378,640.00
	2235	\$5	9,893,475	COWBOYS	8/17/20			19	46.90%	5,532	5,061	57,243	166	\$670,755.00	\$646,035.00	\$690,345.00	\$826,385.00
	2236	\$5	5,627,925	HOUSTON TEXANS	8/17/20			19	54.51%	4,673	3,602	23,543	353	\$456,505.00	\$461,140.00	\$468,740.00	\$583,685.00
	2215	\$5	7,188,075	ROUTE 66 ROAD TO \$1,000,000!	6/15/20			28	81.69%	2,352	1,421	12,245	746	\$151,965.00	\$150,460.00	\$178,715.00	\$186,035.00
	2128	\$5	7,253,550	WILD CASH MULTIPLIER	7/6/20			25	68.07%	3,040	1,980	23,705	1,105	\$232,785.00	\$250,165.00	\$268,440.00	\$300,660.00
	2226	\$10	18,095,250	\$250,000 50X CASHWORD	5/1/20			34	88.22%	17,497	9,398	8,234	31	\$4,680,440.00	\$4,392,190.00	\$4,441,940.00	\$4,638,850.00
	2254	\$10	11,095,550	\$500,000 EXTREME CASH	9/8/20			16	56.54%	15,654	10,497	64,585	18	\$3,446,210.00	\$3,251,750.00	\$3,317,630.00	\$3,677,220.00
	2271	\$10	8,192,300	COOL RICHES	9/21/20			14	44.17%	13,916	10,312	62,713	106	\$2,600,940.00	\$2,167,760.00	\$2,236,870.00	\$2,307,300.00
	2244	\$10	26,557,800	MEGA LOTERIA	6/22/20			27	60.13%	23,233	11,610	165,154	294	\$7,345,720.00	\$6,678,850.00	\$6,709,970.00	\$6,864,070.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20			16	35.82%	14,834	9,220	202,446	45	\$3,564,020.00	\$3,297,740.00	\$3,305,240.00	\$3,388,080.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			189	65.39%	11,206	7,425	455,936	34	\$2,722,700.00	\$2,544,700.00	\$2,469,160.00	\$2,636,100.00
	2219	\$20	8,837,100	MEGA 7S	6/1/20			30	76.66%	13,481	7,916	55,698	73	\$3,121,880.00	\$2,965,760.00	\$2,962,980.00	\$3,125,200.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			41	44.44%	11,234	7,372	245,057	40	\$2,906,400.00	\$2,801,430.00	\$2,775,450.00	\$2,832,390.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			145	44.90%	10,837	6,922	728,352	29	\$3,614,520.00	\$3,468,030.00	\$3,318,450.00	\$3,458,100.00
	2261	\$50	5,430,340	\$200 MILLION CASH	8/17/20			19	56.00%	15,702	7,262	90,444	42	\$7,043,400.00	\$6,799,000.00	\$6,435,750.00	\$6,756,650.00
Sold/Closing	2216	\$1	17,132,100	HOT 7S	6/1/20	1/3/21	2/17/21	30	94.33%	1,612	1,943	664	281	\$106,787.00	\$125,011.00	\$162,162.00	\$206,776.00
	2228	\$1	9,299,850	PRIZE PIGGY	7/6/20	12/6/20	1/20/21	25	93.62%	157	179	550	1,768	\$13,650.00	\$16,068.00	\$35,103.00	\$48,112.00
	2232	\$1	9,168,000	TRIPLE 777	8/3/20	1/3/21	2/17/21	21	90.72%	1,334	1,707	642	309	\$98,859.00	\$102,040.00	\$119,301.00	\$156,302.00
	2161	\$2	34,822,125	BINGO EXTRA	10/7/19	12/6/20	1/20/21	64	97.60%	274	196	1,021	2,405	\$28,798.00	\$34,234.00	\$66,994.00	\$94,730.00
	2162	\$2	40,877,750	BREAK THE BANK	8/5/19	12/6/20	1/20/21	73	98.14%	264	213	810	2,280	\$25,386.00	\$44,976.00	\$75,704.00	\$91,884.00
	2062	\$2	7,065,750	WILD TRIPLER	7/20/20	1/3/21	2/17/21	23	91.98%	715	651	155	1,865	\$65,068.00	\$61,038.00	\$76,678.00	\$103,176.00
	2241	\$5	15,358,575	BINGO TIMES 20	2/17/20	11/20/20	1/4/21	45	85.86%	203	80	11,584	977	\$40,230.00	\$170,865.00	\$476,570.00	\$855,300.00
	2177	\$5	18,315,600	BONUS BREAK THE BANK	11/18/19			58	92.00%	8,605	8,441	636	21	\$1,226,565.00	\$1,179,615.00	\$1,191,520.00	\$1,233,760.00
	2229	\$5	7,122,225	DOUBLE DIAMOND	7/6/20	1/3/21	2/17/21	25	73.07%	1,816	1,516	19,737	330	\$225,200.00	\$265,055.00	\$281,890.00	\$334,320.00
	2237	\$5	40,877,775	SUPER LOTERIA	12/16/19			54	98.78%	2,637	1,121	39	1,078	\$378,870.00	\$452,105.00	\$582,920.00	\$735,130.00
	2223	\$10	7,279,250	BREAK THE BANK SUPER TICKET	5/4/20	12/6/20	1/20/21	34	96.42%	277	137	374	2,373	\$49,110.00	\$45,740.00	\$78,550.00	\$132,730.00
	2268	\$10	8,125,100	ROYAL WINNINGS	8/18/20	12/22/20	2/5/21	19	80.79%	14,184	7,622	6,130	108	\$2,266,760.00	\$2,487,930.00	\$2,637,850.00	\$2,813,760.00
	2245	\$20	12,034,525	MILLION DOLLAR LOTERIA	3/2/20			43	94.87%	12,190	4,602	1,648	16	\$2,755,160.00	\$2,720,040.00	\$2,831,440.00	\$2,934,460.00
	2145	\$20	7,217,400	MULTIPLIER SPECTACULAR	2/3/20	12/28/20	2/11/21	47	92.92%	6,975	3,957	6,963	69	\$1,298,460.00	\$1,150,020.00	\$1,161,000.00	\$1,169,580.00
	2227	\$50	5,138,000	\$1,000,000 GOLDEN RICHES	4/6/20	12/28/20	2/11/21	38	90.03%	10,726	5,663	5,216	63	\$4,161,050.00	\$3,904,850.00	\$3,704,100.00	\$3,864,650.00

Liability for 2128 / for Life to Date

Product Status:
Active

SmartCash Enabled:
N/A

Validation Range: 04/18/2019 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	298778	\$1,493,890.00	571646	\$2,858,230.00	65.67%	4763727
2	2	N/A	\$10.00	32492	\$324,920.00	64222	\$642,220.00	66.40%	4816650
3	3	N/A	\$10.00	128919	\$1,289,190.00	257965	\$2,579,650.00	66.68%	4836493
4	4	N/A	\$10.00	96982	\$969,820.00	193160	\$1,931,600.00	66.57%	4829000
5	5	N/A	\$15.00	8006	\$120,090.00	16179	\$242,685.00	66.90%	4852395
6	6	N/A	\$15.00	23986	\$359,790.00	48549	\$728,235.00	66.93%	4854933
7	7	N/A	\$20.00	8053	\$161,060.00	16126	\$322,520.00	66.69%	4837699
8	8	N/A	\$20.00	7915	\$158,300.00	16268	\$325,360.00	67.27%	4879491
9	9	N/A	\$20.00	8010	\$160,200.00	16157	\$323,140.00	66.86%	4849406
10	10	N/A	\$20.00	8009	\$160,180.00	16158	\$323,160.00	66.86%	4849706
11	0	N/A	\$50.00	995	\$49,750.00	2059	\$102,950.00	67.42%	4890327
12	0	N/A	\$50.00	10374	\$518,700.00	21545	\$1,077,250.00	67.50%	4896072
13	0	N/A	\$50.00	3931	\$196,550.00	8168	\$408,400.00	67.51%	4896850
14	0	N/A	\$50.00	2992	\$149,600.00	6065	\$303,250.00	66.96%	4857323
15	0	N/A	\$100.00	394	\$39,400.00	830	\$83,000.00	67.81%	4918665
16	0	N/A	\$100.00	3962	\$396,200.00	8154	\$815,400.00	67.30%	4881598
17	0	N/A	\$100.00	2367	\$236,700.00	4893	\$489,300.00	67.40%	4888652
18	0	N/A	\$100.00	2753	\$275,300.00	5679	\$567,900.00	67.35%	4885307
19	0	N/A	\$200.00	207	\$41,400.00	405	\$81,000.00	66.18%	4800143
20	0	N/A	\$200.00	1183	\$236,600.00	2435	\$487,000.00	67.30%	4881811
21	0	N/A	\$200.00	976	\$195,200.00	2073	\$414,600.00	67.99%	4931652
22	0	N/A	\$200.00	803	\$160,600.00	1629	\$325,800.00	66.98%	4858566
23	0	N/A	\$200.00	818	\$163,600.00	1601	\$320,200.00	66.18%	4800716
24	0	N/A	\$500.00	40	\$20,000.00	75	\$37,500.00	65.22%	4730576
25	0	N/A	\$500.00	97	\$48,500.00	191	\$95,500.00	66.32%	4810514
26	0	N/A	\$500.00	94	\$47,000.00	210	\$105,000.00	69.08%	5010675
27	0	N/A	\$500.00	159	\$79,500.00	331	\$165,500.00	67.55%	4899847
28	0	N/A	\$1,000.00	1	\$1,000.00	4	\$4,000.00	80.00%	5802840
29	0	N/A	\$1,000.00	12	\$12,000.00	18	\$18,000.00	60.00%	4352129
30	0	N/A	\$1,000.00	7	\$7,000.00	8	\$8,000.00	53.33%	3868560
31	0	N/A	\$1,000.00	7	\$7,000.00	3	\$3,000.00	30.00%	2176064
32	0	N/A	\$100,000.00	2	\$200,000.00	2	\$200,000.00	50.00%	3626775
			Totals:	653324	\$8,279,040.00	1,282,808	\$16,389,350.00		

NO. OF TICKETS: 7,253,550
 NO. POOLS: 60,45
 PACKS/GAME: 96,714
 PACKS/POOL: 1,600
 PACK SIZE: 75
 POOL SIZE: 120,000

Maximum: 7,344,000
 Minimum: 7,056,000

TEXAS LOTTERY COMMISSION
 WILD CASH MULTIPLIER (Game Number 2128)
 January 17, 2019 - VERSION 4
 END OF PRODUCTION PRIZE STRUCTURE

RETAIL PRICE: \$5.00
 REVENUE: \$36,267,750
 PRIZE FUND: \$24,668,390
 PERCENTAGE: 68.0174260%

PRIZE LEVEL	Low, Mid, High Tiers	Match 3 w/ 2X, 3X & 5X Multipliers; Win up to 9 times!			Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	PRIZES PER 120,000 POOL	PRIZES PER PACK*	PRIZE COST	% OF PRIZE FUND**	% PER PRIZE TIER
		G1 & G2 2X Multiplier	G3 - G5 3X Multiplier	G6 - G9 5X Multiplier									
		Win Games 1 & 2 = Win 2X; Win Games 3-5 = Win 3X; Win Games 6-9 = Win 5X											
01	L	\$5 or	\$5 or	\$5	1	\$5	8.33	870,424	14,400	9.00	\$4,352,120	17.64%	
02	L	\$10 or	\$10 or	\$10	1	\$10	75.00	96,714	1,600	1.00	\$967,140	3.92%	
03	L	\$5		\$5	2	\$10	18.75	386,884	6,400	4.00	\$3,868,840	15.68%	
04	L		\$5 x 2 or	\$5 x 2	2	\$10	25.00	290,142	4,800	3.00	\$2,901,420	11.76%	
05	L	\$15 or	\$15 or	\$15	1	\$15	299.92	24,185	400	0.25	\$362,775	1.47%	
06	L	\$5	\$5 x 2		3	\$15	100.00	72,535	1,200	0.75	\$1,088,025	4.41%	
07	L	\$20 or	\$20 or	\$20	1	\$20	299.99	24,179	400	0.25	\$483,580	1.96%	
08	L	(\$5 x 2) 2X			2	\$20	299.94	24,183	400	0.25	\$483,660	1.96%	
09	L	\$5	\$5 x 2	\$5	4	\$20	300.14	24,167	400	0.25	\$483,340	1.96%	Low
10	L	\$2	(\$2 x 3) 3X		4	\$20	300.14	24,167	400	0.25	\$483,340	1.96%	62.73%
11	M	\$50 or	\$50 or	\$50	1	\$50	2,375.10	3,054	50		\$152,700	0.62%	
12	M	(\$5 x 2) 2X	(\$2 x 3) 3X	(\$5 x 2) + \$2	8	\$50	227.25	31,919	527		\$1,595,950	6.47%	
13	M		(\$5 x 3) 3X	\$5	4	\$50	599.52	12,099	200		\$604,950	2.45%	
14	M	\$10	\$5 x 2	\$10 x 3	6	\$50	800.88	9,057	150		\$452,850	1.84%	
15	M	\$100 or	\$100 or	\$100	1	\$100	5,926.10	1,224	20		\$122,400	0.50%	
16	M			(\$5 x 4) 5X	4	\$100	598.68	12,116	200		\$1,211,600	4.91%	
17	M	(\$5 x 2) 2X	(\$5 x 3) 3X	(\$15 x 2) + \$5	8	\$100	999.11	7,260	120		\$726,000	2.94%	
18	M	\$10	\$10 + \$20	\$20 x 3	6	\$100	860.24	8,432	140		\$843,200	3.42%	
19	M	\$200 or	\$200 or	\$200	1	\$200	11,852.21	612	10		\$122,400	0.50%	
20	M			(\$10 x 4) 5X	4	\$200	2,004.85	3,618	60		\$723,600	2.93%	
21	M	(\$10 x 2) 2X	(\$5 + \$5 + \$10) 3X	(\$5 x 4) 5X	9	\$200	2,378.99	3,049	50		\$609,800	2.47%	
22	M	(\$10 x 2) 2X	\$20 x 2	(\$50 x 2) + \$20	7	\$200	2,982.55	2,432	40		\$486,400	1.97%	
23	M		\$50 x 2	\$50 x 2	4	\$200	2,998.57	2,419	40		\$483,800	1.96%	
24	M	\$500 or	\$500 or	\$500	1	\$500	63,074.35	115	2		\$57,500	0.23%	
25	M	(\$50 x 2) 2X		[(20 x 2) + (10 x 2)] 5X	6	\$500	25,185.94	288	5		\$144,000	0.58%	
26	M	\$50	(\$50 x 3) 3X		4	\$500	23,860.36	304	5		\$152,000	0.62%	Mid
27	M	\$100	\$50 x 2	\$100 x 3	6	\$500	14,803.16	490	8		\$245,000	0.99%	35.41%
28	H	\$1,000 or	\$1,000 or	\$1,000	1	\$1,000	1,450,710.00	5			\$5,000	0.02%	
29	H	(\$50 x 2) 2X	(\$50 + \$50 + \$100) 3X	(\$10 x 4) 5X	9	\$1,000	241,785.00	30			\$30,000	0.12%	
30	H	\$100	\$200 x 2	(\$50 + \$20 + \$20 + \$10) 5X	7	\$1,000	483,570.00	15			\$15,000	0.06%	
31	H	\$100	\$100 x 2	\$500 + (\$100 x 2)	6	\$1,000	725,355.00	10			\$10,000	0.04%	High
32	H	\$100,000 or	\$100,000 or	\$100,000	1	\$100,000	1,813,387.50	4 ***			\$400,000	1.62%	1.86%
TOTAL PRIZES						1 in	3.75	1,936,132	32,027.00	19.00	\$24,668,390	100%	100%

4 decimals: 3.7464

TEXAS LOTTERY COMMISSION
 WILD CASH MULTIPLIER (Game Number 2128)
 January 17, 2019 - VERSION 4
 END OF PRODUCTION PRIZE STRUCTURE

Consolidated odds are 1 in:

\$5	8.33	870,424
\$10	9.37	773,740
\$15	75.00	96,720
\$20	75.01	96,696
\$50	129.23	56,129
\$100	249.85	29,032
\$200	597.98	12,130
\$500	6,059.77	1,197
\$1,000	120,892.50	60
\$100,000	1,813,387.50	4
		1,936,132

LEVEL	Games 1 & 2 2X Multiplier		Games 3 - 5 3X Multiplier		Games 6 - 9 5X Multiplier		GLEPS TYPE:		A		B		C		D		
	Get:	Get:	Get:	PRIZE	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount	
01	\$5 or	\$5 or	\$5	\$5	10	\$50	9	\$45	10	\$50	7	\$35					
02	\$10 or	\$10 or	\$10	\$10	1	\$10	1	\$10	1	\$10	1	\$10					
03	\$5		\$5	\$10	5	\$50	2	\$20	4	\$40	5	\$50					
04		\$5 x 2 or	\$5 x 2	\$10	3	\$30	3	\$30	3	\$30	3	\$30					
05	\$15 or	\$15 or	\$15	\$15	0	\$0	0	\$0	1	\$15	0	\$0					
06	\$5	\$5 x 2	\$5	\$15	0	\$0	1	\$15	1	\$15	1	\$15					
07	\$20 or	\$20 or	\$20	\$20	1	\$20	0	\$0	0	\$0	0	\$0					
08	(\$5 x 2) 2X		\$20	\$20	0	\$0	0	\$0	0	\$0	1	\$20					
09	\$5	\$5 x 2	\$5	\$20	0	\$0	1	\$20	0	\$0	0	\$0					
10	\$2	(\$2 x 3) 3X	\$20	\$20	0	\$0	1	\$20	0	\$0	0	\$0					
TOTAL PRIZES						20	\$160	18	\$160	20	\$160	18	\$160				

* Each of the following GLEPS will be used in approximately 25% of the packs in the game.
 ** Numbers are rounded.
 *** This exact number of prizes is guaranteed delivery to the TLC.
 Note: There will be no more than 23 winners per pack for this game



INTEROFFICE MEMO

Gary Grief, Executive Director Michael P. Farrell, Charitable Bingo Op

7-253-550-
1-000-
7-253-5500

7-253-55
30-74

222-574-1270

222-574-1270

1-000-0000

DB

221-574-1270

April 23, 2019

Payment Approval

The attached invoice(s) for service is being submitted for approval.


Vendor Name: IGT Global Solutions Corporation
 Invoice Number: 90106818
 Tx Game name: Wild Cash Multiplier Game #2128
 PO #: 362-19-9009RL009

	<u>Quantity:</u>	<u>Unit Price:</u>	<u>Amount:</u>
Truck 1	2286.600	\$30.74	\$70,290.08
Truck 2	2484.450	\$30.74	\$76,371.99
Truck 3	2482.500	\$30.74	\$76,312.05

Rounding Adjustment	\$0.01
Less Sanction Letter Dated 3/18/19	(\$1,400.00)

Total Amount Due \$221,574.13

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

 DBS

Dale Bowersock (Instant Product Coordinator)
Please forward to the next person for approval

4/24/19
Date



Robert Tirfoni (Products Manager)
Please forward to the next person for approval

4/25/19
Date



Ryan Mindell (Lottery Operations Division Director)

4-25-19
Date

Please return to Maria Perez in the Office of the Controller by

May 3, 2019



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234
 FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90106818
 DATE : April 22, 2019

RECEIVED

2019 APR 23 PM 2:44

OFFICE OF THE
 CONTROLLER

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 game# 2128	84143 010	"WILD CASH MULTIPLIER" 2128 -Truck#1 \$30.74 per thousand	2,286,600 PC	0.03074	70,290.08
002 game# 2128	84143 020	"WILD CASH MULTIPLIER" 2128 -Truck#2 \$30.74 per thousand	2,484,450 PC	0.03074	76,371.99
003 game# 2128	84143 030	"WILD CASH MULTIPLIER" 2128 -Truck#3 \$30.74 per thousand	2,482,500 PC	0.03074	76,312.05
004 game# 2128	84143 050	Rounding Adjustment			0.01
TOTAL AMOUNT DUE USD					222,974.13

REMARKS:
 Unrounded Invoice Total \$ 222,974.1270

PAYMENT TERMS:
 Due within 30 days

REMITTANCE:
 Please remit payment in USD:

For wire transfer payments:
 Wells Fargo Bank, N.A
 420 Montgomery Street
 San Francisco CA 94104
 SWIFT: WFBUS6S
 ABA No. 121000248
 Account No. 4417073848
 Account Name: IGT Global Solutions Corp

For ACH payments:
 Wells Fargo Bank, N.A
 420 Montgomery Street
 San Francisco CA 94104
 ABA No. 121000248
 Account No. 4417073848
 Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

**Instant Ticket Game Analysis
8/26/18-8/30/20**

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 16	Week 17	3M	None	None	None	None
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 56
15M-19.99M	Week 23*	None	Week 33	Week 26*	5M	Week 26*	Week 22*	Week 27	None
20M-24.99M	None	None	None	Week 48	6M	Week 14	Week 21	None	None
25M-29.99M	Week 30	None	None	None	7M	Week 18	Week 45	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 20*	Week 35*	None	None
>35M	None	Week 54*	Week 62	Week 47*	>9M	Week 40	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$598,210	\$786,271	\$962,270	\$1,910,553	3M	None	None	None	None
10M-14.99M	None	None	None	\$1,965,388	4M	\$2,364,236	None	None	\$3,525,563
15M-19.99M	\$629,679	None	\$1,405,386	\$3,225,872	5M	\$1,959,320	\$4,672,585	\$5,273,477	None
20M-24.99M	None	None	None	\$2,129,434	6M	\$4,039,631	\$5,031,851	None	None
25M-29.99M	\$838,549	None	None	None	7M	\$3,610,003	\$3,302,718	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,479,987	\$4,349,250	None	None
>35M	None	\$1,286,299	\$1,629,327	\$3,641,275	>9M	\$4,179,750	None	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only