

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed 4/26/2021

Game #	2147	Confirmed Packs	6,102
Game Name	\$100 Grand	Active Packs	3,812
Quantity Printed	7,260,150	Warehouse Packs	9,163
Price Point	\$5	Returned Packs	184
Start Date	12/7/2020	Printed Payout Percentage	67.99%
Top Prize	\$ 100,000	Percent Sold	78.58%
Number of Top Prizes Remaining	1	Number of Weeks Out	20

**Current Game Sales Analysis**

TANGIBLE COSTS

**Expenditure Impact:**

Cost to print tickets	\$ 326,018	Actual ticket production costs
Prize payout expense	\$ 18,908,440	Data from Instant Ticket Tier Liability screen in ES

**Estimated Direct Costs** \$ 19,234,458

TANGIBLE BENEFITS

**Revenue Impact:**

Estimated sales	\$ 28,525,129	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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**Total Estimated Benefits** \$ 28,525,129

**Excess of Revenue over Expended** **\$ 9,290,671**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	477,640
Next week	\$	556,440
Next week	\$	601,025
Avg Weekly Sales Current Game	\$	545,035
Avg Weekly Sales \$5; 5M - 9.99M Qty	\$	1,946,842
<b>Percentage Of Variance In Sales</b>		<b>72%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2147	Printed Payout Percentage	67.99%
Game Name	\$100 Grand	Actual Payout Percentage	66.29%
Percent Sold	78.58%	Number of Weeks Out	20
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

**Recommendation**

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

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\_\_\_\_\_  
Scratch Ticket Strategy Coordinator      Date

\_\_\_\_\_  
Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

\_\_\_\_\_  
Lottery Operations Division Director      Date

\_\_\_\_\_  
Controller      Date

\_\_\_\_\_  
Executive Director      Date

## Bowersock, Dale

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**From:** Grief, Gary  
**Sent:** Friday, April 30, 2021 7:58 AM  
**To:** Pyka, Kathy  
**Cc:** Sanchez, Sheila; Bowersock, Dale  
**Subject:** RE: Game Close Analysis Documents - Games Under 85% Sold

All approved. Thanks.

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**From:** Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us>  
**Sent:** Thursday, April 29, 2021 12:41 PM  
**To:** Grief, Gary <Gary.Grief@lottery.state.tx.us>  
**Cc:** Sanchez, Sheila <Sheila.Sanchez@lottery.state.tx.us>; Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>  
**Subject:** FW: Game Close Analysis Documents - Games Under 85% Sold  
**Importance:** High

Gary,

I have reviewed and approved the attached game closings. Following your approval, please return to Dale.

Thanks,

Kathy

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**From:** Stuckey, Kelly <[Kelly.Stuckey@lottery.state.tx.us](mailto:Kelly.Stuckey@lottery.state.tx.us)>  
**Sent:** Wednesday, April 28, 2021 6:47 PM  
**To:** Pyka, Kathy <[Kathy.Pyka@lottery.state.tx.us](mailto:Kathy.Pyka@lottery.state.tx.us)>  
**Cc:** Tirloni, Robert <[Robert.Tirloni@lottery.state.tx.us](mailto:Robert.Tirloni@lottery.state.tx.us)>; Bowersock, Dale <[Dale.Bowersock@lottery.state.tx.us](mailto:Dale.Bowersock@lottery.state.tx.us)>  
**Subject:** FW: Game Close Analysis Documents - Games Under 85% Sold  
**Importance:** High

Kathy, I have reviewed and they are ready for your signature.

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**From:** Tirloni, Robert <[Robert.Tirloni@lottery.state.tx.us](mailto:Robert.Tirloni@lottery.state.tx.us)>  
**Sent:** Wednesday, April 28, 2021 12:55 PM  
**To:** Stuckey, Kelly <[Kelly.Stuckey@lottery.state.tx.us](mailto:Kelly.Stuckey@lottery.state.tx.us)>  
**Cc:** Bowersock, Dale <[Dale.Bowersock@lottery.state.tx.us](mailto:Dale.Bowersock@lottery.state.tx.us)>  
**Subject:** FW: Game Close Analysis Documents - Games Under 85% Sold  
**Importance:** High

Kelly, the two attached Game Closing Analysis forms are approved. –RT 4/28/21

I'm also approving these forms for Ryan as I have signature authority while he is out of the office. Signature authority email is attached. – RT for Ryan Mindell 4/28/21

**Robert Tirloni**  
**Products Manager | Texas Lottery Commission**  
**Office: 512-344-5406**

[robert.tirloni@lottery.state.tx.us](mailto:robert.tirloni@lottery.state.tx.us)

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**From:** Bowersock, Dale <[Dale.Bowersock@lottery.state.tx.us](mailto:Dale.Bowersock@lottery.state.tx.us)>  
**Sent:** Tuesday, April 27, 2021 12:53 PM  
**To:** Tirloni, Robert <[Robert.Tirloni@lottery.state.tx.us](mailto:Robert.Tirloni@lottery.state.tx.us)>  
**Subject:** Game Close Analysis Documents - Games Under 85% Sold

Approved. DB 4/27/21

Attached are the May Game Close Analysis documents for games which are under 85% sold. Please review and send your approval to the next person on the list below.

Approvals Required:  
Dale Bowersock  
Robert Tirloni  
Ryan Mindell  
Kathy Pyka (via Kelly Stuckey)  
Gary Grief

Thank you,



**Dale Bowersock**  
Scratch Ticket Strategy Coordinator  
Phone: 800-375-6886, 5166  
Direct: 512-344-5166



**Da Vinci Report** **4/26/21**

**Week End Date:4/24/21**

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/24/21	4/17/21	4/10/21	4/3/21
Mature	2279	\$3	18,324,250	30X THE CASH CROSSWORD	1/4/21			16	59.24%	11,102	7,926	38,406	38	\$1,602,507.00	\$1,688,214.00	\$1,779,465.00	\$1,809,423.00
	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20			55	67.36%	16,857	11,191	146,930	74	\$1,472,838.00	\$1,542,027.00	\$1,525,188.00	\$1,552,677.00
	2147	\$5	7,260,150	\$100 GRAND	12/7/20			20	78.58%	6,102	3,812	9,163	184	\$477,640.00	\$556,440.00	\$601,025.00	\$664,120.00
	2280	\$5	22,744,950	50X THE CASH	1/4/21			16	51.35%	15,276	8,543	120,029	90	\$2,769,850.00	\$3,067,860.00	\$3,152,240.00	\$3,466,920.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			22	28.63%	12,207	8,341	193,045	25	\$1,699,350.00	\$1,756,175.00	\$1,773,475.00	\$1,820,300.00
	2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20			17	19.46%	13,007	8,596	173,145	16	\$1,592,035.00	\$1,646,845.00	\$1,725,505.00	\$1,625,735.00
	2276	\$5	9,101,400	CASH MONEY	12/21/20			18	74.35%	8,905	5,457	14,696	37	\$917,305.00	\$1,113,755.00	\$1,194,810.00	\$1,339,705.00
	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20			25	43.68%	24,193	11,947	363,257	28	\$5,014,520.00	\$5,291,800.00	\$5,126,600.00	\$5,452,395.00
	2248	\$10	21,021,400	\$250,000 50X CASHWORD	1/18/21			14	34.15%	23,098	9,191	239,726	36	\$4,941,670.00	\$5,261,350.00	\$5,374,310.00	\$6,001,620.00
	2335	\$10	12,021,150	\$50 OR \$100!	12/7/20			20	56.02%	9,946	4,181	89,336	370	\$1,597,280.00	\$1,759,940.00	\$1,990,680.00	\$2,474,540.00
	2281	\$10	17,131,100	100X THE CASH	1/4/21			16	57.41%	24,237	9,384	107,571	23	\$4,788,810.00	\$5,286,450.00	\$5,847,020.00	\$6,779,330.00
	2271	\$10	8,192,300	COOL RICHES	9/21/20			31	72.53%	7,589	4,215	29,507	389	\$775,970.00	\$849,310.00	\$915,360.00	\$1,031,270.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20			33	63.38%	14,441	7,458	107,453	49	\$2,677,600.00	\$2,926,820.00	\$2,978,340.00	\$3,475,840.00
	2282	\$20	9,107,850	200X THE CASH	1/4/21			16	53.70%	23,995	9,557	131,024	52	\$5,080,000.00	\$5,616,300.00	\$5,830,200.00	\$6,784,520.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			206	72.06%	15,692	7,704	360,110	77	\$3,005,000.00	\$3,136,620.00	\$3,152,300.00	\$3,378,240.00
	2040	\$20	7,214,300	MAD MONEY MULTIPLIER	10/19/20			27	52.86%	9,706	5,109	119,204	48	\$1,520,400.00	\$1,709,160.00	\$1,750,440.00	\$2,113,800.00
	2298	\$20	11,819,775	MILLION DOLLAR LOTERIA	11/16/20			23	65.99%	30,784	9,869	112,864	49	\$7,590,500.00	\$8,091,760.00	\$8,173,380.00	\$9,093,600.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			58	57.55%	12,217	5,914	183,540	39	\$2,317,290.00	\$2,520,990.00	\$2,728,980.00	\$3,537,630.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			162	50.74%	13,418	5,719	649,006	36	\$2,881,920.00	\$3,106,650.00	\$3,458,880.00	\$4,426,470.00
	2337	\$50	6,074,900	\$5 MILLION FORTUNE	1/18/21			14	40.71%	21,748	6,836	148,345	23	\$6,469,700.00	\$8,119,400.00	\$8,403,000.00	#####
	2274	\$50	5,139,100	500X LOTERIA SPECTACULAR	10/5/20			29	80.65%	11,637	3,356	32,073	50	\$2,926,700.00	\$3,550,850.00	\$3,784,550.00	\$4,394,850.00
Sold/Closing	2252	\$1	12,231,900	\$5,000 EXTREME CASH	9/8/20	3/11/21	4/25/21	33	97.07%	0	0	259	844	-\$420.00	\$2,140.00	\$5,962.00	\$7,885.00
	2265	\$1	9,176,250	TIC TAC SNOW	11/2/20	4/4/21	5/19/21	25	94.69%	73	39	334	2,012	-\$3,681.00	\$4,996.00	\$5,183.00	\$8,430.00
	2275	\$2	7,218,375	777	12/21/20			18	91.35%	2,086	1,626	273	291	\$162,360.00	\$230,676.00	\$260,262.00	\$302,606.00
	2269	\$2	7,308,125	GIFTS GALORE	11/16/20	5/9/21	6/23/21	23	83.40%	836	455	3,875	3,207	\$28,714.00	\$39,126.00	\$43,408.00	\$45,826.00
	2225	\$2	7,337,875	TRIPLE 333S	1/18/21			14	91.72%	2,020	1,520	315	248	\$195,418.00	\$284,642.00	\$348,030.00	\$471,896.00
	2262	\$2	5,953,375	VETERANS CASH	10/19/20	5/9/21	6/23/21	27	74.41%	1,842	2,002	5,579	758	\$163,536.00	\$165,428.00	\$180,006.00	\$164,710.00
	2168	\$3	35,604,750	\$50,000 BONUS CASHWORD	2/17/20	5/9/21	6/23/21	62	97.99%	1,504	1,134	283	507	\$207,537.00	\$307,968.00	\$396,558.00	\$476,160.00
	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20	4/2/21	5/17/21	58	98.83%	341	162	188	524	\$36,210.00	\$118,530.00	\$188,695.00	\$307,425.00
	2253	\$5	13,996,275	\$200,000 EXTREME CASH	9/8/20	4/16/21	5/31/21	33	97.65%	770	857	233	414	\$302,255.00	\$535,050.00	\$769,900.00	\$1,122,115.00
	2270	\$5	7,327,125	CAESARS	11/16/20	5/9/21	6/23/21	23	92.71%	1,988	2,040	126	646	\$339,385.00	\$454,955.00	\$542,775.00	\$746,910.00
	2235	\$5	9,893,475	COWBOYS	8/17/20	4/4/21	5/19/21	36	57.13%	80	94	53,283	1,152	-\$3,240.00	\$28,320.00	\$67,830.00	\$107,185.00

**Liability for 2147 / for Life to Date**

Product Status:  
Active

SmartCash Enabled:  
N/A

Validation Range: 06/11/2019 - 12/31/2037

**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	226063	\$1,130,315.00	645153	\$3,225,765.00	74.05%	5376287
2	2	N/A	\$10.00	24059	\$240,590.00	72665	\$726,650.00	75.13%	5454269
3	3	N/A	\$10.00	46128	\$461,280.00	147475	\$1,474,750.00	76.17%	5530341
4	4	N/A	\$10.00	45957	\$459,570.00	147647	\$1,476,470.00	76.26%	5536762
5	5	N/A	\$10.00	22997	\$229,970.00	73885	\$738,850.00	76.26%	5536799
6	6	N/A	\$20.00	5840	\$116,800.00	18380	\$367,600.00	75.89%	5509560
7	7	N/A	\$20.00	11032	\$220,640.00	37329	\$746,580.00	77.19%	5603981
8	8	N/A	\$20.00	11065	\$221,300.00	37297	\$745,940.00	77.12%	5599061
9	9	N/A	\$20.00	5502	\$110,040.00	18718	\$374,360.00	77.28%	5610878
10	10	N/A	\$20.00	11121	\$222,420.00	37320	\$746,400.00	77.04%	5593377
11	0	N/A	\$25.00	5717	\$142,925.00	18503	\$462,575.00	76.40%	5546430
12	0	N/A	\$25.00	5520	\$138,000.00	18644	\$466,100.00	77.16%	5601648
13	0	N/A	\$25.00	5523	\$138,075.00	18731	\$468,275.00	77.23%	5606904
14	0	N/A	\$25.00	5469	\$136,725.00	18695	\$467,375.00	77.37%	5616971
15	0	N/A	\$50.00	1428	\$71,400.00	4598	\$229,900.00	76.30%	5539689
16	0	N/A	\$50.00	5347	\$267,350.00	18805	\$940,250.00	77.86%	5652828
17	0	N/A	\$50.00	2661	\$133,050.00	9443	\$472,150.00	78.02%	5664044
18	0	N/A	\$50.00	4068	\$203,400.00	14168	\$708,400.00	77.69%	5640590
19	0	N/A	\$50.00	3983	\$199,150.00	14140	\$707,000.00	78.02%	5664543
20	0	N/A	\$50.00	3924	\$196,200.00	14237	\$711,850.00	78.39%	5691468
21	0	N/A	\$100.00	139	\$13,900.00	467	\$46,700.00	77.06%	5594868
22	0	N/A	\$100.00	1854	\$185,400.00	6596	\$659,600.00	78.06%	5667212
23	0	N/A	\$100.00	665	\$66,500.00	2362	\$236,200.00	78.03%	5665171
24	0	N/A	\$100.00	1895	\$189,500.00	6585	\$658,500.00	77.65%	5637746
25	0	N/A	\$100.00	530	\$53,000.00	1883	\$188,300.00	78.04%	5665504
26	0	N/A	\$100.00	271	\$27,100.00	949	\$94,900.00	77.79%	5647444
27	0	N/A	\$500.00	13	\$6,500.00	48	\$24,000.00	78.69%	5712904
28	0	N/A	\$500.00	31	\$15,500.00	87	\$43,500.00	73.73%	5352822
29	0	N/A	\$500.00	26	\$13,000.00	100	\$50,000.00	79.37%	5762023
30	0	N/A	\$500.00	13	\$6,500.00	47	\$23,500.00	78.33%	5687117
31	0	N/A	\$500.00	17	\$8,500.00	44	\$22,000.00	72.13%	5236829
32	0	N/A	\$500.00	19	\$9,500.00	42	\$21,000.00	68.85%	4998791
33	0	N/A	\$1,000.00	4	\$4,000.00	6	\$6,000.00	60.00%	4356090
34	0	N/A	\$1,000.00	11	\$11,000.00	20	\$20,000.00	64.52%	4683967
35	0	N/A	\$1,000.00	25	\$25,000.00	57	\$57,000.00	69.51%	5046689
36	0	N/A	\$100,000.00	1	\$100,000.00	5	\$500,000.00	83.33%	6050125
			<b>Totals:</b>	<b>458918</b>	<b>\$5,774,100.00</b>	<b>1,405,131</b>	<b>\$18,908,440.00</b>		

TICKET QUANTITY: 7,260,150 Maximum 7,344,000  
 POOLS: 60.50 Minimum 7,056,000  
 PACKS/GAME: 96,802  
 PACKS/POOL: 1,600  
 PACK SIZE: 75  
 POOL SIZE: 120,000

TEXAS LOTTERY COMMISSION  
 "\$100 GRAND" - Game Number 2147  
 Version 3 dated April 1, 2019  
 END OF PRODUCTION PRIZE STRUCTURE

RETAIL PRICE: \$5.00  
 REVENUE: \$36,300,750  
 PRIZE FUND: \$24,682,540  
 PAYOUT: 67.9945731%

PRIZE LEVEL	Game 1 Key # Match Win up to 12 times	Game 2 MATCH 3 OF 8 Win up to 1 time	Game 3 MATCH 2 ACROSS Win up to 4 times	Tier Code	Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN)	TOTAL PRIZES	PRIZES PER 120,000 POOL	PRIZES PER PACK	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER	
01	\$5 or	\$5 or	\$5	Low	1	\$5	8.33	871,216	14,400.00	9.00	\$4,356,080	17.65%	Low	
02	\$10 or	\$10 or	\$10	Low	1	\$10	75.06	96,724	1,600.00	1.00	\$967,240	3.92%	56.87%	
03	\$5 x 2 or		\$5 x 2	Low	2	\$10	37.50	193,603	3,200.00	2.00	\$1,936,030	7.84%		
04	\$5	\$5		Low	2	\$10	37.50	193,604	3,200.00	2.00	\$1,936,040	7.84%		
05	\$5		\$5	Low	2	\$10	74.94	96,882	1,600.00	1.00	\$968,820	3.93%		
06	\$20 or	\$20 or	\$20	Low	1	\$20	299.76	24,220	400.00	0.25	\$484,400	1.96%		
07	\$10	\$5	\$5	Low	3	\$20	150.12	48,361	800.00	0.50	\$967,220	3.92%		
08	\$5	\$5	\$5 x 2	Low	4	\$20	150.12	48,362	800.00	0.50	\$967,240	3.92%		
09	\$5 x 2	\$10		Low	3	\$20	299.76	24,220	400.00	0.25	\$484,400	1.96%		
10	\$5 x 4 or		\$5 x 4	Low	4	\$20	149.88	48,441	800.00	0.50	\$968,820	3.93%		
11	\$25 or	\$25 or	\$25	Mid	1	\$25	299.76	24,220	400.00		\$605,500	2.45%		
12	\$5 x 3	\$5	\$5	Mid	5	\$25	300.45	24,164	400.00		\$604,100	2.45%		
13	\$5	\$10	\$5 x 2	Mid	4	\$25	299.34	24,254	400.00		\$606,350	2.46%		
14	(\$10 x 2) + \$5 or		(\$10 x 2) + \$5	Mid	3	\$25	300.45	24,164	400.00		\$604,100	2.45%		
15	\$50 or	\$50 or	\$50	Mid	1	\$50	1,204.80	6,026	100.00		\$301,300	1.22%	Mid	
16	\$5 x 6	\$10	\$5 x 2	Mid	9	\$50	300.60	24,152	400.00		\$1,207,600	4.89%	40.20%	
17	\$5 x 2	\$20	\$10 x 2	Mid	5	\$50	599.81	12,104	200.00		\$605,200	2.45%		
18	(\$10 x 2) + \$5	\$5	(\$5 x 2) + \$10	Mid	7	\$50	398.12	18,236	300.00		\$911,800	3.69%		
19	(\$5 x 4) + (\$10 x 2)	\$5	\$5	Mid	8	\$50	400.60	18,123	300.00		\$906,150	3.67%		
20	(\$5 x 2) + (\$10 x 2)	\$10	\$10	Mid	6	\$50	399.77	18,161	300.00		\$908,050	3.68%		
21	\$100 or	\$100 or	\$100	Mid	1	\$100	11,980.45	606	10.00		\$60,600	0.25%		
22	(\$10 x 2) + (\$5 x 10)	\$10	\$5 x 4	Mid	17	\$100	859.19	8,450	140.00		\$845,000	3.42%		
23	\$20 + (\$5 x 4)	\$20	\$20 + (\$10 x 2)	Mid	9	\$100	2,398.46	3,027	50.00		\$302,700	1.23%		
24	\$5 x 7	\$25	\$10 x 4	Mid	12	\$100	856.15	8,480	140.00		\$848,000	3.44%		
25	(\$5 x 4) + \$10	\$50	\$10 + (\$5 x 2)	Mid	9	\$100	3,008.77	2,413	40.00		\$241,300	0.98%		
26	\$50 x 2 or	\$50 x 2	\$50 x 2	Mid	2	\$100	5,950.94	1,220	20.00		\$122,000	0.49%		
27	\$500 or	\$500 or	\$500	Mid	1	\$500	119,018.85	61	1.00		\$30,500	0.12%		
28	(\$10 x 10) + (\$50 x 2)	\$100	\$50 x 4	Mid	17	\$500	61,526.69	118	2.00		\$59,000	0.24%		
29	(\$20 x 5) + (\$50 x 4)	\$50	(\$25 x 2) + (\$50 x 2)	Mid	14	\$500	57,620.24	126	2.00		\$63,000	0.26%		
30	(\$50 x 4) + (\$25 x 4)	\$100	\$25 x 4	Mid	13	\$500	121,002.50	60	1.00		\$30,000	0.12%		
31		\$100	\$100 x 4	Mid	5	\$500	119,018.85	61	1.00		\$30,500	0.12%		
32	(\$50 x 8) + (\$25 x 4)			Mid	12	\$500	119,018.85	61	1.00		\$30,500	0.12%		
33	\$1,000 or	\$1,000 or	\$1,000	High	1	\$1,000	726,015.00	10			\$10,000	0.04%		
34	(\$100 x 4) + (\$50 x 2)	\$500		High	7	\$1,000	234,198.39	31			\$31,000	0.13%		
35	\$50 x 10	\$100	\$100 x 4	High	15	\$1,000	88,538.41	82			\$82,000	0.33%	High	
36	\$100,000 or	\$100,000 or	\$100,000	High	1	\$100,000	1,210,025.00	6	***		\$600,000	2.43%	2.93%	
							1 in	3.89	1,864,049	30,808.00	17.00	\$24,682,540	100.00%	100.00%
							4 decimals	3.8948						

TEXAS LOTTERY COMMISSION  
 "\$100 GRAND" - Game Number 2147  
 Version 3 dated April 1, 2019

Consolidated odds are 1 in:

\$5	8.33	871,216
\$10	12.50	580,813
\$20	37.50	193,604
\$25	75.00	96,802
\$50	75.00	96,802
\$100	300.06	24,196
\$500	14,907.91	487
\$1,000	59,025.61	123
\$100,000	1,210,025.00	6
		1,864,049

Prize Level	Game 1 Key # Match Win up to 12 times	Game 2 MATCH 3 OF 8 Win up to 1 time	Game 3 MATCH 2 ACROSS Win up to 4 times	GLEPS TYPE: PER GAME: PER POOL: PRIZE	A 24,220 400		B 24,220 400		C 24,221 400		D 24,141 400		TOTAL 96,802 1,600	
					Number	Amount	Number	Amount	Number	Amount	Number	Amount	TOTAL	AMOUNT
01	\$5 or	\$5 or	\$5	\$5	11	\$55	9	\$45	7	\$35	9	\$45	871,216	\$4,356,080
02	\$10 or	\$10 or	\$10	\$10	0	\$0	0	\$0	2	\$20	2	\$20	96,724	\$967,240
03	\$5 x 2 or	\$0	\$5 x 2	\$10	3	\$30	2	\$20	1	\$10	2	\$20	193,603	\$1,936,030
04	\$5	\$5	\$0	\$10	2	\$20	2	\$20	2	\$20	2	\$20	193,604	\$1,936,040
05	\$5	\$0	\$5	\$10	0	\$0	2	\$20	2	\$20	0	\$0	96,882	\$968,820
06	\$20 or	\$20 or	\$20	\$20	1	\$20	0	\$0	0	\$0	0	\$0	24,220	\$484,400
07	\$10	\$5	\$5	\$20	0	\$0	1	\$20	0	\$0	1	\$20	48,361	\$967,220
08	\$5	\$5	\$5 x 2	\$20	0	\$0	0	\$0	1	\$20	1	\$20	48,362	\$967,240
09	\$5 x 2	\$10		\$20	0	\$0	1	\$20	0	\$0	0	\$0	24,220	\$484,400
10	\$5 x 4 or	\$0	\$5 x 4	\$20	1	\$20	0	\$0	1	\$20	0	\$0	48,441	\$968,820
TOTAL PRIZES					18	\$145	17	\$145	16	\$145	17	\$145	1,645,633	14,036,290

\* Each of the following GLEPS will be used in approximately 25% of each pack of tickets.

\*\* Each GLEPS type will appear in each production pool the number of times indicated.

\*\*\* Exact prize delivery to TLC.

NOTE: No more than 22 winners per pack



# INTEROFFICE MEMO

Gary Grief, Executive Director Michael P. Farrell, Charitable Bingo Ops

## Payment Approval

June 24, 2019

The attached invoice(s) for service is being submitted for approval.

Vendor Name: IGT Global Solutions Corporation  
 Invoice Number: 90107809  
 Tx Game name: \$100 Grand Game #2147  
 PO #: 362-19-9009RL014

	<u>Quantity:</u>	<u>Unit Price:</u>	<u>Amo</u>
Truck 1	2365.725	\$43.54	\$103,0
Truck 2	2326.650	\$43.54	\$101,3
Truck 3	2567.775	\$43.54	\$111,8
foil inserts	96.802	\$106.52	\$10,31

LESS SANCTIONS LETTER DATED 6/17/19

(\$400)

DB

Total Amount Due

**\$326,018.28**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock DB

Dale Bowersock (Scratch Ticket Strategy Coordinator)  
Please forward to the next person for approval

6/24/19  
Date

Robert Tirloni for RT

Robert Tirloni (Products Manager)  
Please forward to the next person for approval

6/26/19  
Date

Ryan Mindell

Ryan Mindell (Lottery Operations Division Director)

6-26-19  
Date

Please return to Maria Perez in the Office of the Controller by

July 4, 2019



IGT Global Solutions Corporation  
 d/b/a IGT Solutions Corp. in the State of Texas  
 10 Memorial Boulevard  
 Providence, RI 02903  
 USA  
 Telephone 401 392-1000  
 Fax 401 392-1234  
 PED ID No. 05-0389840

# INVOICE

INVOICE NUMBER: 90107809  
 DATE : June 20, 2019

RECEIVED

2019 JUN 24 PM 3: 20

OFFICE OF THE  
 CONTROLLER

BILL TO: 20318  
 Texas Lottery Commission  
 Gary Grief, Executive Director  
 611 East 6th Street  
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 game# 2147	85246 010	"\$100 GRAND" 2147 -Truck#1 8.00" x 4.00" Tickets 7,200,000 \$ 22.74/M Foil Stock (\$0.40 per sq inch per thousand) \$ 12.80/M Full UV (\$0.08 per sq inch per thousand) \$ 2.56/M Continuous 4 Color Process over entire ticket (\$0.17 per sq inch per thousand) \$ 5.44/M TOTAL \$ 43.54/M	2,365,725	PC 0.04354	103,003.67
002 game# 2147	85246 020	"\$100 GRAND" 2147 -Truck#2	2,326,650	PC 0.04354	101,302.34
003 game# 2147	85246 030	"\$100 GRAND" 2147 -Truck#3	2,567,775	PC 0.04354	111,800.92
004 game# 2147	85246 080	Foil Inserts Foil Inserts 75,000-99,999 (\$106.52 per thousand)	96,802	PC 0.10652	10,311.35
TOTAL AMOUNT DUE					USD <u>326,418.28</u>

REMARKS:  
 Unrounded Invoice Total \$ 326,418.2810

PAYMENT TERMS:  
 Due within 30 days

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
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## REMITTANCE:

Please remit payment in USD:

## For wire transfer payments:

Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104

SWIFT: WPBIUS6S

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corp

## For ACH payments:

Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha numeric) in reference field of the remittance transmission.

**Closing Scratch Ticket Game Analysis**  
2/24/19-2/27/21

**Average Number of Weeks for 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 17	Week 17	3M	None	None	None	None
10M-14.99M	Week 16	None	None	Week 25	4M	Week 16*	None	None	Week 51*
15M-19.99M	Week 23	None	Week 31	Week 48	5M	Week 13*	None	Week 38*	Week 35*
20M-24.99M	None	None	None	Week 38	6M	Week 14	Week 24	None	None
25M-29.99M	Week 32*	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 21	Week 40	None	None
>35M	None	Week 63	None	Week 42*	>9M	Week 30	Week 36*	None	None

**Average Weekly Dollar Sales at 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$560,738	\$776,573	\$927,958	\$1,946,842	3M	None	None	None	None
10M-14.99M	\$607,596	None	None	\$2,218,148	4M	\$2,364,236	None	None	\$3,873,162
15M-19.99M	\$633,975	None	\$1,585,325	\$1,515,020	5M	\$3,760,439	None	\$3,506,730	\$6,271,944
20M-24.99M	None	None	None	\$2,468,328	6M	\$4,039,631	\$4,400,564	None	None
25M-29.99M	\$776,998	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,381,845	\$3,828,587	None	None
>35M	None	\$1,061,088	None	\$4,122,095	>9M	\$4,682,820	\$5,671,831	None	None

None = no games at this level with 85% sell through  
\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
Unaudited - For Internal Use Only