

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

4/2/2021

Game #	2164	Confirmed Packs	1,804
Game Name	\$100,000 VIP Cashword	Active Packs	1,569
Quantity Printed	22,076,025	Warehouse Packs	200
Price Point	\$5	Returned Packs	201
Start Date	3/16/2020	Printed Payout Percentage	68.00%
Top Prize	\$ 100,000	Percent Sold	98.24%
Number of Top Prizes Remaining	0	Number of Weeks Out	54

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 583,249	Actual ticket production costs
Prize payout expense	\$ 72,260,375	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 72,843,624

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 108,437,435	Based on # of tkts printed, times % sold from DaVinci report, times the price point
-----------------	----------------	---

Total Estimated Benefits \$ 108,437,435

Excess of Revenue over Expended \$ 35,593,811

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	417,830
Next week	\$	596,005
Next week	\$	764,550
Avg Weekly Sales Current Game	\$	592,795
Avg Weekly Sales \$5; 20M - 24.99M Qty	\$	2,129,434
Percentage Of Variance In Sales		72%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2164	Printed Payout Percentage	68.00%
Game Name	\$100,000 VIP Cashword	Actual Payout Percentage	66.64%
Percent Sold	98.24%	Number of Weeks Out	54
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			48

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Not Required - All Top Prizes Claimed

Instant Product Coordinator Date

Not Required - All Top Prizes Claimed

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not Required - All Top Prizes Claimed

Lottery Operations Division Director Date

Not Required - All Top Prizes Claimed

Controller Date

Not Required - All Top Prizes Claimed

Executive Director Date

Bowersock, Dale

From: WebsiteSupport@lottery.state.tx.us
Sent: Friday, April 2, 2021 5:24 AM
To: WEBSITE_SCRATCH_ZTP
Subject: ZTP Occurrence: Date 04/01/2021

All top prizes for the following game(s) have been claimed as of 04/01/2021.

Game Number	Game Name	Price	Prize Amount	Prizes Printed	Prizes Claimed	Pending Top Claims	Pending Top Claims Count	Prizes Remaining	Sales Begin Date	Pre-Call Date	Call Date	Sales End Date	Last Top Prize Claimed Date
2164	\$100,000 VIP Cashword	\$5	\$100,000	10	10		0	0	3/16/2020				04/01/2021

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery® claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.



Play the Games of Texas!

Da Vinci Report

4/2/21

Week End Date:3/27/21

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														3/27/21	3/20/21	3/13/21	3/6/21
Mature	2246	\$2	35,700,000	BONUS GAME BINGO	9/21/20			27	42.69%	12,375	9,590	136,597	142	\$1,187,888.00	\$1,151,366.00	\$1,096,978.00	\$1,146,644.00
	2240	\$2	40,055,875	BREAK THE BANK	9/21/20			27	38.58%	12,565	9,929	166,680	19	\$1,159,692.00	\$1,138,154.00	\$1,141,258.00	\$1,118,052.00
	2269	\$2	7,308,125	GIFTS GALORE	11/16/20			19	82.32%	1,826	856	3,907	2,554	\$69,478.00	\$79,610.00	\$88,012.00	\$118,434.00
	2262	\$2	5,953,375	VETERANS CASH	10/19/20			23	68.75%	3,845	2,829	6,345	512	\$185,692.00	\$170,684.00	\$168,436.00	\$185,986.00
	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20			51	62.42%	15,904	11,963	170,837	28	\$1,548,981.00	\$1,465,815.00	\$1,400,454.00	\$1,420,176.00
	2147	\$5	7,260,150	\$100 GRAND	12/7/20			16	72.25%	7,605	4,915	11,843	56	\$713,675.00	\$776,290.00	\$781,855.00	\$895,340.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			18	22.42%	12,300	9,037	208,691	21	\$1,738,000.00	\$1,684,965.00	\$1,596,785.00	\$1,567,785.00
	2276	\$5	9,101,400	CASH MONEY	12/21/20			14	64.32%	12,340	7,658	19,325	89	\$1,313,500.00	\$1,354,890.00	\$1,382,675.00	\$1,492,445.00
	2270	\$5	7,327,125	CAESARS	11/16/20			19	87.02%	5,086	4,280	436	426	\$832,025.00	\$937,185.00	\$960,965.00	\$998,570.00
	2267	\$5	7,281,750	HOLIDAY BUCKS	11/2/20			21	82.21%	2,290	1,099	9,173	3,195	\$127,785.00	\$146,200.00	\$158,115.00	\$239,650.00
	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20			21	35.95%	25,202	13,296	409,130	12	\$5,280,750.00	\$5,139,120.00	\$4,842,440.00	\$4,673,605.00
	2335	\$10	12,021,150	\$50 OR \$100!	12/7/20			16	49.51%	11,367	5,951	99,019	52	\$2,282,150.00	\$2,455,910.00	\$2,206,910.00	\$2,503,360.00
	2271	\$10	8,192,300	COOL RICHES	9/21/20			27	68.17%	10,137	4,696	31,677	846	\$1,028,170.00	\$1,082,840.00	\$1,045,510.00	\$1,172,700.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20			29	56.72%	15,631	8,520	125,720	29	\$3,283,340.00	\$3,151,860.00	\$2,722,300.00	\$2,711,560.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			202	70.24%	15,760	7,625	381,716	28	\$3,182,420.00	\$3,029,480.00	\$2,602,660.00	\$2,559,780.00
	2040	\$20	7,214,300	MAD MONEY MULTIPLIER	10/19/20			23	47.95%	10,784	5,823	128,995	49	\$2,041,700.00	\$1,991,180.00	\$1,799,360.00	\$1,779,500.00
	2298	\$20	11,819,775	MILLION DOLLAR LOTERIA	11/16/20			19	52.05%	35,624	11,372	163,589	52	\$8,443,520.00	\$8,257,900.00	\$7,471,660.00	\$7,116,540.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			54	54.47%	11,864	7,103	194,843	36	\$3,371,940.00	\$3,299,160.00	\$2,669,790.00	\$2,738,310.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			158	49.39%	13,018	6,808	663,275	34	\$4,343,010.00	\$4,157,820.00	\$3,643,860.00	\$3,577,500.00
	2261	\$50	5,430,340	\$200 MILLION CASH	8/17/20			32	83.56%	13,856	5,551	18,923	36	\$5,938,150.00	\$5,885,900.00	\$5,373,150.00	\$5,310,250.00
	2274	\$50	5,139,100	500X LOTERIA SPECTACULAR	10/5/20			25	74.95%	15,685	4,760	38,957	33	\$4,549,550.00	\$6,503,350.00	\$7,346,550.00	\$7,248,650.00
Sold/Closing	2252	\$1	12,231,900	\$5,000 EXTREME CASH	9/8/20	3/11/21	4/25/21	29	96.94%	223	212	260	526	\$22,371.00	\$32,723.00	\$43,761.00	\$57,425.00
	2259	\$1	10,139,550	7-11-21	10/5/20	2/28/21	4/14/21	25	96.21%	43	64	167	1,417	\$1,730.00	\$8,135.00	\$17,418.00	\$29,871.00
	2265	\$1	9,176,250	TIC TAC SNOW	11/2/20	4/4/21	5/19/21	21	94.53%	288	292	335	1,718	\$15,195.00	\$17,273.00	\$24,075.00	\$32,773.00
	2257	\$2	7,317,750	LUCKY NO. 13	9/8/20	2/23/21	4/9/21	29	94.72%	39	51	430	1,094	\$206.00	\$3,974.00	\$8,218.00	\$35,512.00
	2060	\$2	35,449,750	WEEKLY GRAND	8/19/19	2/25/21	4/11/21	84	95.56%	496	306	477	684	\$149,568.00	\$238,714.00	\$391,390.00	\$643,554.00
	2168	\$3	35,604,750	\$50,000 BONUS CASHWORD	2/17/20			58	96.69%	4,009	2,631	437	141	\$688,320.00	\$849,399.00	\$1,082,766.00	\$1,361,922.00
	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20			54	98.24%	1,804	1,569	200	201	\$417,830.00	\$596,005.00	\$764,550.00	\$1,138,820.00
	2253	\$5	13,996,275	\$200,000 EXTREME CASH	9/8/20			29	93.75%	3,739	4,532	312	205	\$1,425,325.00	\$1,525,430.00	\$1,460,735.00	\$1,463,325.00
	2235	\$5	9,893,475	COWBOYS	8/17/20	4/4/21	5/19/21	32	56.73%	695	749	53,285	541	\$156,775.00	\$196,170.00	\$218,285.00	\$250,415.00
	2236	\$5	5,627,925	HOUSTON TEXANS	8/17/20	4/4/21	5/19/21	32	65.92%	573	551	21,901	1,116	\$108,540.00	\$117,720.00	\$152,050.00	\$175,110.00
	2260	\$5	9,129,300	LADY LUCK 7	10/5/20			25	90.41%	3,235	2,368	4,422	18	\$466,905.00	\$468,750.00	\$495,905.00	\$563,020.00

Liability for 2164 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 04/09/2019 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	209013	\$1,045,065.00	2145796	\$10,728,980.00	91.12%	20116555
2	2	N/A	\$5.00	11767	\$58,835.00	282603	\$1,413,015.00	96.00%	21193568
3	3	N/A	\$10.00	12608	\$126,080.00	281786	\$2,817,860.00	95.72%	21130575
4	4	N/A	\$10.00	13012	\$130,120.00	281367	\$2,813,670.00	95.58%	21100231
5	5	N/A	\$10.00	8926	\$89,260.00	285365	\$2,853,650.00	96.97%	21406447
6	6	N/A	\$10.00	9767	\$97,670.00	284557	\$2,845,570.00	96.68%	21343442
7	7	N/A	\$15.00	4642	\$69,630.00	142515	\$2,137,725.00	96.85%	21379646
8	8	N/A	\$15.00	4769	\$71,535.00	142388	\$2,135,820.00	96.76%	21360594
9	9	N/A	\$15.00	9867	\$148,005.00	358035	\$5,370,525.00	97.32%	21483953
10	10	N/A	\$15.00	3892	\$58,380.00	143289	\$2,149,335.00	97.36%	21492254
11	11	N/A	\$15.00	2286	\$34,290.00	71293	\$1,069,395.00	96.89%	21390152
12	12	N/A	\$20.00	1977	\$39,540.00	71578	\$1,431,560.00	97.31%	21482668
13	13	N/A	\$20.00	3549	\$70,980.00	143664	\$2,873,280.00	97.59%	21543817
14	14	N/A	\$20.00	2027	\$40,540.00	71584	\$1,431,680.00	97.25%	21468125
15	15	N/A	\$20.00	1812	\$36,240.00	71799	\$1,435,980.00	97.54%	21532604
16	16	N/A	\$20.00	2100	\$42,000.00	71479	\$1,429,580.00	97.15%	21445958
17	0	N/A	\$25.00	1541	\$38,525.00	53578	\$1,339,450.00	97.20%	21458830
18	0	N/A	\$25.00	1612	\$40,300.00	62860	\$1,571,500.00	97.50%	21524055
19	0	N/A	\$25.00	2576	\$64,400.00	107832	\$2,695,800.00	97.67%	21560955
20	0	N/A	\$25.00	1123	\$28,075.00	44858	\$1,121,450.00	97.56%	21536859
21	0	N/A	\$25.00	516	\$12,900.00	17874	\$446,850.00	97.19%	21456599
22	0	N/A	\$50.00	929	\$46,450.00	35802	\$1,790,100.00	97.47%	21517678
23	0	N/A	\$50.00	1821	\$91,050.00	90265	\$4,513,250.00	98.02%	21639471
24	0	N/A	\$50.00	865	\$43,250.00	40527	\$2,026,350.00	97.91%	21614685
25	0	N/A	\$50.00	859	\$42,950.00	40532	\$2,026,600.00	97.92%	21617874
26	0	N/A	\$50.00	233	\$11,650.00	8984	\$449,200.00	97.47%	21517956
27	0	N/A	\$100.00	725	\$72,500.00	26852	\$2,685,200.00	97.37%	21495645
28	0	N/A	\$100.00	706	\$70,600.00	28750	\$2,875,000.00	97.60%	21546907
29	0	N/A	\$200.00	160	\$32,000.00	7215	\$1,443,000.00	97.83%	21597087
30	0	N/A	\$500.00	49	\$24,500.00	1978	\$989,000.00	97.58%	21542366
31	0	N/A	\$1,000.00	8	\$8,000.00	179	\$179,000.00	95.72%	21131596
32	0	N/A	\$1,000.00	16	\$16,000.00	171	\$171,000.00	91.44%	20187167
33	0	N/A	\$100,000.00	0	\$0.00	10	\$1,000,000.00	100.00%	22076029
Totals:				315753	\$2,801,320.00	5,417,365	\$72,260,375.00		

END OF PRODUCTION PRIZE STRUCTURE
April 4, 2019 - (POOLS # 1 – 200 COMPLETE)

Prize Structure
TEXAS LOTTERY
GAME NO.2164 "\$100,000 VIP CASHWORD"
December 5, 2018 - VERSION A

												Total Payout	
Order Quantity:	22,076,025		Pack Size:	75	Pool Size:	120,000	Winners:	5,733,118	Prize Fund:	\$75,061,695.00			
Price Point:	\$5.00		Packs/Game:	294,347	Number of Pools:	183.97	Non-winners:	16,342,907	Payout:	68.00%			
Revenue:	\$110,380,125.00		Packs/Pool:	1,600					Overall Odds:	3.8506			

Kind	Wins	Tier	"Game 1 and/or Game 2"	"VIP WORD"	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
		Level						Pack	Pool	Total		
Low Tiers												
01	1	L	3 Words (\$5)		\$5	\$5.00	9.3749	8.00	12,800.00	2,354,809	\$11,774,045.00	15.69%
02	1	L		\$5	\$5	\$5.00	74.9941	1.00	1,600.00	294,370	\$1,471,850.00	1.96%
Total (\$5.00):							8.3332	9.00	14,400.00	2,649,179	\$13,245,895.00	17.65%
03	1	L	4 Words (\$10)		\$10	\$10.00	74.9880	1.00	1,600.00	294,394	\$2,943,940.00	3.92%
04	2	L	3 Words (\$5) x 2		\$10	\$10.00	74.9918	1.00	1,600.00	294,379	\$2,943,790.00	3.92%
05	2	L	3 Words (\$5)	\$5	\$10	\$10.00	75.0143	1.00	1,600.00	294,291	\$2,942,910.00	3.92%
06	1	L		\$10	\$10	\$10.00	75.0059	1.00	1,600.00	294,324	\$2,943,240.00	3.92%
Total (\$10.00):							18.7500	4.00	6,400.00	1,177,388	\$11,773,880.00	15.69%
07	1	L	5 Words (\$15)		\$15	\$15.00	150.0168	0.50	800.00	147,157	\$2,207,355.00	2.94%
08	2	L	4 Words (\$10) + 3 Words (\$5)		\$15	\$15.00	150.0168	0.50	800.00	147,157	\$2,207,355.00	2.94%
09	3	L	3 Words (\$5) x 2	\$5	\$15	\$15.00	60.0052	1.25	2,000.00	367,902	\$5,518,530.00	7.35%
10	2	L	4 Words (\$10)	\$5	\$15	\$15.00	149.9924	0.50	800.00	147,181	\$2,207,715.00	2.94%
11	1	L		\$15	\$15	\$15.00	300.0316	0.25	400.00	73,579	\$1,103,685.00	1.47%
Total (\$15.00):							25.0018	3.00	4,800.00	882,976	\$13,244,640.00	17.65%
12	2	L	5 Words (\$15) + 3 Words (\$5)		\$20	\$20.00	300.1295	0.25	400.00	73,555	\$1,471,100.00	1.96%
13	2	L	4 Words (\$10)	\$10	\$20	\$20.00	149.9598	0.50	800.00	147,213	\$2,944,260.00	3.92%
14	2	L	4 Words (\$10) x 2		\$20	\$20.00	299.9012	0.25	400.00	73,611	\$1,472,220.00	1.96%
15	2	L	5 Words (\$15)	\$5	\$20	\$20.00	299.9012	0.25	400.00	73,611	\$1,472,220.00	1.96%
16	1	L		\$20	\$20	\$20.00	300.0316	0.25	400.00	73,579	\$1,471,580.00	1.96%
Total (\$20.00):							49.9945	1.50	2,400.00	441,569	\$8,831,380.00	11.77%
Total (Low Tiers):							4.2857	17.50	28,000.00	5,151,112	\$47,095,795.00	62.74%
Mid Tiers												
17	1	M	6 Words (\$25)		\$25	\$25.00	400.5157	0.19	300.00	55,119	\$1,377,975.00	1.84%
18	2	M	5 Words (\$15) + 4 Words (\$10)		\$25	\$25.00	342.4126	0.22	350.00	64,472	\$1,611,800.00	2.15%
19	3	M	4 Words (\$10) + 3 Words (\$5)	\$10	\$25	\$25.00	199.9495	0.38	600.00	110,408	\$2,760,200.00	3.68%
20	3	M	4 Words (\$10) x 2	\$5	\$25	\$25.00	480.1119	0.16	250.00	45,981	\$1,149,525.00	1.53%
21	1	M		\$25	\$25	\$25.00	1200.4364	0.06	100.00	18,390	\$459,750.00	0.61%
Total (\$25.00):							74.9941	1.00	1,600.00	294,370	\$7,359,250.00	9.80%
22	1	M	7 Words (\$50)		\$50	\$50.00	601.0189	0.13	200.00	36,731	\$1,836,550.00	2.45%
23	2	M	6 Words (\$25)	\$25	\$50	\$50.00	239.7327	0.31	500.00	92,086	\$4,604,300.00	6.13%
24	3	M	6 Words (\$25) + 5 Words (\$15)	\$10	\$50	\$50.00	533.3404	0.14	225.00	41,392	\$2,069,600.00	2.76%
25	3	M	5 Words (\$15) + 4 Words (\$10)	\$25	\$50	\$50.00	533.3533	0.14	225.00	41,391	\$2,069,550.00	2.76%
26	1	M		\$50	\$50	\$50.00	2395.1421	0.03	50.00	9,217	\$460,850.00	0.61%
Total (\$50.00):							99.9743	0.75	1,200.00	220,817	\$11,040,850.00	14.71%
27	1	M	8 Words (\$100)		\$100	\$100.00	800.5231	0.09	150.00	27,577	\$2,757,700.00	3.67%
28	2	M	7 Words (\$50)	\$50	\$100	\$100.00	749.4577	0.10	160.00	29,456	\$2,945,600.00	3.92%
Total (\$100.00):							387.0746	0.19	310.00	57,033	\$5,703,300.00	7.60%
29	2	M	8 Words (\$100)	\$100	\$200	\$200.00	2993.3593	0.03	40.00	7,375	\$1,475,000.00	1.97%
30	1	M	9 Words (\$500)		\$500	\$500.00	10890.9842	0.01	11.00	2,027	\$1,013,500.00	1.35%
Total (Mid Tiers):							37.9560	1.98	3,161.00	581,622	\$26,591,900.00	35.43%
High Tiers												
31	1	H	10 Words (\$1,000)		\$1,000	\$1,000.00	118053.6096	0.00	1.00	187	\$187,000.00	0.25%
32	2	H	9 Words (\$500)	\$500	\$1,000	\$1,000.00	118053.6096	0.00	1.00	187	\$187,000.00	0.25%
Total (\$1,000.00):							59026.8048	0.00	2.00	374	\$374,000.00	0.50%
33	1	H	11 Words (\$100,000)		\$100,000	\$100,000.00	2207602.5000	0.00	0.05	10 *	\$1,000,000.00	1.33%
Total (High Tiers):							57489.6484	0.00	2.05	384	\$1,374,000.00	1.83%
Total :							3.8506	19.48	31,163.05	5,733,118	\$75,061,695.00	100.00%

* Exact Quantity by Kind Level



INTEROFFICE MEMO

Gary Grief, Executive Director Michael P. Farrell, Charitable

Payment Approval

April 10, 2019

The attached invoice(s) for service is being submitted for approval.

Vendor Name: Scientific Games, Inc
Invoice Number: 1034793-8
Tx Game name: TX-2164 \$100,000 VIP Cashword
PO #: 362-19-9019RV2RL019

Shipment	Quantity	Price
1	3692.25	\$26.42
2	3691.65	\$26.42
3	3690.90	\$26.42
4	3692.33	\$26.42
5	3692.55	\$26.42
6	3616.35	\$26.42
		\$97,557.17
		\$95,543.97

Total Amount

\$583,248.59

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Instant Product Coordinator)
Please forward to the next person for approval

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Ryan Mindell (Lottery Operations Division Director)

4/10/19

Date

4/12/19

Date

4-12-19

Date

Please return to Maria Perez in the Office of the Controller by

April 20, 2019

0.00

22,076,025.00

1,000.00

22,076,025.00

22,076,025.00

26.42

583,248.59

0.0000

22,076,025.00

1,000.00

22,076,025.00

22,076,025.00

26.42

583,248.59

DB

1.0 rounding

RECEIVED

2019 APR -9 PM 4: 56

OFFICE OF THE
CONTROLLER



1500 BLUEGRASS LAKES PARKWAY
ALPHARETTA, GEORGIA 30004
770.664.3700

Sold To:

TEXAS LOTTERY
P.O. BOX 16630
AUSTIN, TX 78761-6630

Invoice: 1034793-8
P.O. 362-19-9019RV2 RL019
April 9, 2019

<u>Game</u>	<u>Description</u>	<u>Shipment</u>	<u>Quantity</u>	<u>Price Per 1000</u>	<u>Total Price</u>
TX-2164	\$100,000 VIP CASHWORD	1	3,692,250	\$26.42	\$97,549.25
TX-2164	\$100,000 VIP CASHWORD	2	3,691,650	\$26.42	\$97,533.39
TX-2164	\$100,000 VIP CASHWORD	3	3,690,900	\$26.42	\$97,513.58
TX-2164	\$100,000 VIP CASHWORD	4	3,692,325	\$26.42	\$97,551.23
TX-2164	\$100,000 VIP CASHWORD	5	3,692,550	\$26.42	\$97,557.17
TX-2164	\$100,000 VIP CASHWORD	6	3,616,350	\$26.42	\$95,543.97
TOTAL DUE					<u>\$583,248.59</u>

Please Remit Payment Via Wire Transfer

Bank: Bank of America
Swift: BOFAUS3N
Acct name: Scientific Games International, Inc. - Operating
Acct #: 501017395032
Wire Routing #: 026009593

Instant Ticket Game Analysis
8/26/18-8/30/20

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 16	Week 17	3M	None	None	None	None
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 56
15M-19.99M	Week 23*	None	Week 33	Week 26*	5M	Week 26*	Week 22*	Week 27	None
20M-24.99M	None	None	None	Week 48	6M	Week 14	Week 21	None	None
25M-29.99M	Week 30	None	None	None	7M	Week 18	Week 45	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 20*	Week 35*	None	None
>35M	None	Week 54*	Week 62	Week 47*	>9M	Week 40	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$598,210	\$786,271	\$962,270	\$1,910,553	3M	None	None	None	None
10M-14.99M	None	None	None	\$1,965,388	4M	\$2,364,236	None	None	\$3,525,563
15M-19.99M	\$629,679	None	\$1,405,386	\$3,225,872	5M	\$1,959,320	\$4,672,585	\$5,273,477	None
20M-24.99M	None	None	None	\$2,129,434	6M	\$4,039,631	\$5,031,851	None	None
25M-29.99M	\$838,549	None	None	None	7M	\$3,610,003	\$3,302,718	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,479,987	\$4,349,250	None	None
>35M	None	\$1,286,299	\$1,629,327	\$3,641,275	>9M	\$4,179,750	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only