

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

12/15/2021

Game #	2248	Confirmed Packs	9,489
Game Name	\$250,000 50X Cashword	Active Packs	6,863
Quantity Printed	21,021,400	Warehouse Packs	48
Price Point	\$10	Returned Packs	92
Start Date	1/18/2021	Printed Payout Percentage	69.87%
Top Prize	\$ 250,000	Percent Sold	95.19%
Number of Top Prizes Remaining	0	Number of Weeks Out	47

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 647,039	Actual ticket production costs
Prize payout expense	\$ 138,637,160	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 139,284,199

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 200,102,707	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits \$ 200,102,707

Excess of Revenue over Expended \$ 60,818,508

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	3,371,040
Next week	\$	3,515,600
Next week	\$	3,320,010
Avg Weekly Sales Current Game	\$	3,402,217
Avg Weekly Sales \$10; >9M Qty	\$	4,643,288
Percentage Of Variance In Sales		27%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2248	Printed Payout Percentage	69.87%
Game Name	\$250,000 50X Cashword	Actual Payout Percentage	69.28%
Percent Sold	95.19%	Number of Weeks Out	47
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			30

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Scratch Ticket Strategy Coordinator Date

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director Date

Controller Date

Executive Director Date



Play the Games of Texas!

Da Vinci Report

12/15/21

Week End Date:12/11/21

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														12/11/21	12/4/21	11/27/21	11/20/21
Sold/Closing	2273	\$5	7,333,500	ROSE GOLD RICHES	6/7/21	1/9/22	2/23/22	27	79.11%	1,669	1,230	14,004	2,228	\$170,775.00	\$205,180.00	\$199,935.00	\$252,255.00
	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20			58	96.62%	10,310	5,974	1,166	909	\$2,365,810.00	\$2,469,170.00	\$2,418,110.00	\$2,465,865.00
	2295	\$5	7,196,175	TEXAS RED WHITE & BLUE	6/21/21	1/9/22	2/23/22	25	64.66%	1,780	1,145	26,354	3,015	\$163,215.00	\$184,350.00	\$201,595.00	\$227,150.00
	2248	\$10	21,021,400	\$250,000 50X CASHWORD	1/18/21			47	95.19%	9,489	6,863	48	92	\$3,371,040.00	\$3,515,600.00	\$3,320,010.00	\$3,479,850.00
	2320	\$10	10,137,050	LIMITED EDITION	2/1/21	10/31/21	12/15/21	45	61.90%	18	6	73,447	2,577	\$3,450.00	\$11,350.00	\$21,700.00	\$42,100.00
	2303	\$10	10,887,100	RUBY RED 7S	5/3/21	1/9/22	2/23/22	32	90.87%	8,826	6,466	518	347	\$1,902,200.00	\$2,011,450.00	\$1,860,570.00	\$1,960,980.00
	2287	\$20	8,996,025	\$1,000,000 CROSSWORD	2/1/21	1/9/22	2/23/22	45	97.18%	4,266	1,019	534	1,631	\$443,100.00	\$502,140.00	\$542,820.00	\$753,960.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20	11/29/21	1/13/22	66	96.28%	2,239	1,445	810	1,056	\$710,780.00	\$1,206,360.00	\$1,277,240.00	\$1,455,980.00
	2282	\$20	9,107,850	200X THE CASH	1/4/21	11/14/21	12/29/21	49	92.06%	98	52	21,845	3,834	\$42,120.00	\$98,720.00	\$172,440.00	\$360,780.00
	2304	\$20	8,984,625	DIAMOND WHITE 7S	5/3/21	1/9/22	2/23/22	32	66.68%	13,731	7,192	94,135	212	\$2,264,820.00	\$2,252,000.00	\$2,119,960.00	\$2,320,940.00
	2338	\$50	5,118,680	500X LOTERIA SPECTACULAR	3/15/21			39	93.24%	8,753	2,474	88	2,151	\$1,716,000.00	\$2,084,550.00	\$2,367,900.00	\$2,928,200.00

Bowersock, Dale

From: WebsiteSupport@lottery.state.tx.us
Sent: Wednesday, December 15, 2021 5:24 AM
To: WEBSITE_SCRATCH_ZTP
Subject: ZTP Occurrence: Date 12/14/2021

All top prizes for the following game(s) have been claimed as of 12/14/2021.

Game Number	Game Name	Price	Prize Amount	Prizes Printed	Prizes Claimed	Pending Top Claims	Pending Top Claims Count	Prizes Remaining	Sales Begin Date	Pre-Call Date	Call Date	Sales End Date	Last Top Prize Claimed Date
2248	\$250,000 50X Cashword	\$10	\$250,000	9	9		0	0	1/18/2021				12/14/2021

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery® claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.

Liability for 2248 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 09/25/2020 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	197037	\$1,970,370.00	2115703	\$21,157,030.00	91.48%	19230453
2	2	N/A	\$20.00	22825	\$456,500.00	397609	\$7,952,180.00	94.57%	19880166
3	3	N/A	\$20.00	23809	\$476,180.00	396480	\$7,929,600.00	94.34%	19830556
4	4	N/A	\$20.00	34351	\$687,020.00	596111	\$11,922,220.00	94.55%	19876039
5	0	N/A	\$30.00	30272	\$908,160.00	600417	\$18,012,510.00	95.20%	20012408
6	0	N/A	\$30.00	10515	\$315,450.00	199779	\$5,993,370.00	95.00%	19970300
7	0	N/A	\$30.00	33723	\$1,011,690.00	596872	\$17,906,160.00	94.65%	19897216
8	0	N/A	\$50.00	4952	\$247,600.00	100118	\$5,005,900.00	95.29%	20030651
9	0	N/A	\$50.00	4631	\$231,550.00	100397	\$5,019,850.00	95.59%	20094503
10	0	N/A	\$50.00	11986	\$599,300.00	215870	\$10,793,500.00	94.74%	19915602
11	0	N/A	\$80.00	781	\$62,480.00	16750	\$1,340,000.00	95.55%	20084903
12	0	N/A	\$80.00	1315	\$105,200.00	29339	\$2,347,120.00	95.71%	20119620
13	0	N/A	\$80.00	1329	\$106,320.00	29284	\$2,342,720.00	95.66%	20108799
14	0	N/A	\$100.00	829	\$82,900.00	16660	\$1,666,000.00	95.26%	20024959
15	0	N/A	\$100.00	839	\$83,900.00	16663	\$1,666,300.00	95.21%	20013689
16	0	N/A	\$100.00	874	\$87,400.00	16594	\$1,659,400.00	95.00%	19969607
17	0	N/A	\$100.00	819	\$81,900.00	16686	\$1,668,600.00	95.32%	20037879
18	0	N/A	\$100.00	1037	\$103,700.00	20896	\$2,089,600.00	95.27%	20027500
19	0	N/A	\$100.00	1464	\$146,400.00	24826	\$2,482,600.00	94.43%	19850790
20	0	N/A	\$200.00	115	\$23,000.00	2516	\$503,200.00	95.63%	20102562
21	0	N/A	\$200.00	99	\$19,800.00	1651	\$330,200.00	94.34%	19832189
22	0	N/A	\$200.00	154	\$30,800.00	3347	\$669,400.00	95.60%	20096722
23	0	N/A	\$200.00	172	\$34,400.00	3333	\$666,600.00	95.09%	19989822
24	0	N/A	\$200.00	179	\$35,800.00	3321	\$664,200.00	94.89%	19946305
25	0	N/A	\$200.00	179	\$35,800.00	3312	\$662,400.00	94.87%	19943533
26	0	N/A	\$500.00	49	\$24,500.00	828	\$414,000.00	94.41%	19846886
27	0	N/A	\$500.00	46	\$23,000.00	823	\$411,500.00	94.71%	19908644
28	0	N/A	\$500.00	100	\$50,000.00	1666	\$833,000.00	94.34%	19831060
29	0	N/A	\$1,000.00	27	\$27,000.00	331	\$331,000.00	92.46%	19435987
30	0	N/A	\$1,000.00	53	\$53,000.00	648	\$648,000.00	92.44%	19432050
31	0	N/A	\$1,000.00	26	\$26,000.00	329	\$329,000.00	92.68%	19481804
32	0	N/A	\$1,000.00	52	\$52,000.00	650	\$650,000.00	92.59%	19464259
33	0	N/A	\$10,000.00	0	\$0.00	9	\$90,000.00	100.00%	21021401
34	0	N/A	\$10,000.00	1	\$10,000.00	11	\$110,000.00	91.67%	19269615
35	0	N/A	\$10,000.00	3	\$30,000.00	12	\$120,000.00	80.00%	16817119
36	0	N/A	\$250,000.00	0	\$0.00	9	\$2,250,000.00	100.00%	21021401
Totals:				384643	\$8,239,120.00	5,529,850	\$138,637,160.00		

Prize Structure
TEXAS LOTTERY
GAME NO.2248 "\$250,000 50X CASHWORD"
March 11, 2020 - VERSION A

Order Quantity:	21,021,400	Pack Size:	50	Pool Size:	120,000	Winners:	5,914,493	Prize Fund:	\$146,876,280.00
Price Point:	\$10.00	Packs/Game:	420,428	Number of Pools:	175.18	Non-winners:	15,106,907	Payout:	69.87%
Revenue:	\$210,214,000.00	Packs/Pool:	2,400			Overall Odds:	3.5542		

ORIGINAL ORDER

Tier			Winners									
Kind	Wins	Level	"GAMES 1-3"	Bonus	Win	Value	Odds (1 in)	Pack	Pool	Total	Total Prize Cost	% Prize Fund
Low Tiers												
01	1	L	2 Words (\$10)		\$10	\$10.00	9.0894	5.50	13,200.00	2,312,740	\$23,127,400.00	15.75%
02	1	L	3 Words (\$20)		\$20	\$20.00	49.9993	1.00	2,400.00	420,434	\$8,408,680.00	5.73%
03	2	L	2 Words (\$10) x 2		\$20	\$20.00	50.0165	1.00	2,400.00	420,289	\$8,405,780.00	5.72%
04	1	L	2 Words (\$10)	2X	\$20	\$20.00	33.3429	1.50	3,600.00	630,462	\$12,609,240.00	8.58%
Total (\$20.00):							14.2888	3.50	8,400.00	1,471,185	\$29,423,700.00	20.03%
Total (Low Tiers):							5.5554	9.00	21,600.00	3,783,925	\$52,551,100.00	35.78%
Mid Tiers												
05	2	M	3 Words (\$20) + 2 Words (\$10)		\$30	\$30.00	33.3308	1.50	3,600.00	630,689	\$18,920,670.00	12.88%
06	3	M	2 Words (\$10) x 3		\$30	\$30.00	99.9620	0.50	1,200.00	210,294	\$6,308,820.00	4.30%
07	1	M	2 Words (\$10)	3X	\$30	\$30.00	33.3358	1.50	3,600.00	630,595	\$18,917,850.00	12.88%
Total (\$30.00):							14.2849	3.50	8,400.00	1,471,578	\$44,147,340.00	30.06%
08	1	M	4 Words (\$50)		\$50	\$50.00	200.0704	0.25	600.00	105,070	\$5,253,500.00	3.58%
09	3	M	(3 Words (\$20) x 2) + 2 Words (\$10)		\$50	\$50.00	200.1504	0.25	600.00	105,028	\$5,251,400.00	3.58%
10	1	M	2 Words (\$10)	5X	\$50	\$50.00	92.2574	0.54	1,300.00	227,856	\$11,392,800.00	7.76%
Total (\$50.00):							47.9991	1.04	2,500.00	437,954	\$21,897,700.00	14.91%
11	1	M	5 Words (\$80)		\$80	\$80.00	1199.0987	0.04	100.00	17,531	\$1,402,480.00	0.95%
12	2	M	3 Words (\$20) x 2	2X	\$80	\$80.00	685.7637	0.07	175.00	30,654	\$2,452,320.00	1.67%
13	3	M	4 Words (\$50) + 3 Words (\$20) + 2 Words (\$10)		\$80	\$80.00	686.6821	0.07	175.00	30,613	\$2,449,040.00	1.67%
Total (\$80.00):							266.7758	0.19	450.00	78,798	\$6,303,840.00	4.29%
14	1	M	6 Words (\$100)		\$100	\$100.00	1201.9784	0.04	100.00	17,489	\$1,748,900.00	1.19%
15	2	M	5 Words (\$80) + 3 Words (\$20)		\$100	\$100.00	1201.0856	0.04	100.00	17,502	\$1,750,200.00	1.19%
16	1	M	4 Words (\$50)	2X	\$100	\$100.00	1203.4234	0.04	100.00	17,468	\$1,746,800.00	1.19%
17	3	M	(3 Words (\$20) x 2) + 2 Words (\$10)	2X	\$100	\$100.00	1200.8797	0.04	100.00	17,505	\$1,750,500.00	1.19%
18	1	M	3 Words (\$20)	5X	\$100	\$100.00	958.4371	0.05	125.00	21,933	\$2,193,300.00	1.49%
19	1	M	2 Words (\$10)	10X	\$100	\$100.00	799.5968	0.06	150.00	26,290	\$2,629,000.00	1.79%
Total (\$100.00):							177.8656	0.28	675.00	118,187	\$11,818,700.00	8.05%
20	1	M	7 Words (\$200)		\$200	\$200.00	7989.8898	0.01	15.00	2,631	\$526,200.00	0.36%
21	1	M	6 Words (\$100)	2X	\$200	\$200.00	12012.2286	0.00	10.00	1,750	\$350,000.00	0.24%
22	3	M	6 Words (\$100) + 5 Words (\$80) + 3 Words (\$20)		\$200	\$200.00	6004.3987	0.01	20.00	3,501	\$700,200.00	0.48%
23	2	M	6 Words (\$100) x 2		\$200	\$200.00	5997.5464	0.01	20.00	3,505	\$701,000.00	0.48%
24	2	M	3 Words (\$20) x 2	5X	\$200	\$200.00	6006.1143	0.01	20.00	3,500	\$700,000.00	0.48%
25	1	M	3 Words (\$20)	10X	\$200	\$200.00	6021.5984	0.01	20.00	3,491	\$698,200.00	0.48%
Total (\$200.00):							1143.8350	0.04	105.00	18,378	\$3,675,600.00	2.50%
26	1	M	8 Words (\$500)		\$500	\$500.00	23969.6693	0.00	5.00	877	\$438,500.00	0.30%
27	3	M	(3 Words (\$20) x 2) + 2 Words (\$10)	10X	\$500	\$500.00	24190.3337	0.00	5.00	869	\$434,500.00	0.30%
28	1	M	2 Words (\$10)	50X	\$500	\$500.00	11903.3975	0.00	10.00	1,766	\$883,000.00	0.60%
Total (\$500.00):							5985.5923	0.01	20.00	3,512	\$1,756,000.00	1.20%
Total (Mid Tiers):							9.8766	5.06	12,150.00	2,128,407	\$89,599,180.00	61.00%
High Tiers												
29	1	H	9 Words (\$1,000)		\$1,000	\$1,000.00	58718.9944	0.00	2.00	358	\$358,000.00	0.24%
30	1	H	3 Words (\$20)	50X	\$1,000	\$1,000.00	29987.7318	0.00	4.00	701	\$701,000.00	0.48%
31	2	H	8 Words (\$500) x 2		\$1,000	\$1,000.00	59215.2113	0.00	2.00	355	\$355,000.00	0.24%
32	1	H	6 Words (\$100)	10X	\$1,000	\$1,000.00	29945.0142	0.00	4.00	702	\$702,000.00	0.48%
Total (\$1,000.00):							9934.4991	0.01	12.00	2,116	\$2,116,000.00	1.44%
33	1	H	10 Words (\$10,000)		\$10,000	\$10,000.00	2335711.1111	0.00	0.06	9	\$90,000.00	0.06%
34	2	H	9 Words (\$1,000) x 2	5X	\$10,000	\$10,000.00	1751783.3333	0.00	0.07	12	\$120,000.00	0.08%
35	1	H	7 Words (\$200)	50X	\$10,000	\$10,000.00	1401426.6667	0.00	0.08	15	\$150,000.00	0.10%
Total (\$10,000.00):							583927.7778	0.00	0.21	36	\$360,000.00	0.25%
36	1	H	11 Words (\$250,000)		\$250,000	\$250,000.00	2335711.1111	0.00	0.05	9 *	\$2,250,000.00	1.53%
Total (High Tiers):							9727.6261	0.01	12.26	2,161	\$4,726,000.00	3.22%
Total :							3.5542	14.07	33,762.26	5,914,493	\$146,876,280.00	100.00%

* Exact Quantity by Kind Level

2X = win 2X the PRIZE
3X = win 3X the PRIZE
5X = win 5X the PRIZE
10X = win 10X the PRIZE
50X = win 50X the PRIZE

*There will be no more than sixteen (16) winners per pack.

**The \$30 prizes are included in GLEPS but should be programmed as a mid-tier prize and not part of the low-tier file.

SHIPMENT # 1-9
COMPLETE
POOLS # 1-191

21,021,400

2,312,740

420,434

420,289

630,462

630,689

210,294

630,595

105,070

105,028

227,856

17,531

30,654

30,613

17,489

17,502

17,468

17,505

21,933

26,290

2,631

1,750

3,501

3,505

3,500

3,491

877

869

1,766

358

701

355

702

9

12

15

9



INTEROFFICE MEMO

Gary Grief, Executive Director Tom Hanson, Charitable Bingo Operations Director

Payment Approval

September 24, 2020

The attached invoice(s) for service is being submitted for approval.

Vendor Name:	Scientific Games
Invoice Number:	TX 092020
Invoice Amount:	\$647,038.69
Tx Game name:	Game TX-2248 \$250,000 50X Cashword
PO #:(if applicable)	362-20-9019 RL016

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Date

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Date

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

October 4, 2020



Invoice: TX 092020
"TX 2248 \$250,000 50X CASHWORD™"
 September 24, 2020

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2248	1	\$250,000 50X CASHWORD Additional Charges	2,267,100	30.78 \$	69,781.34	1038668
TX-2248	2	\$250,000 50X CASHWORD	2,266,700	30.78 \$	69,769.03	1038669
TX-2248	3	\$250,000 50X CASHWORD	2,266,850	30.78 \$	69,773.64	1038664
TX-2248	4	\$250,000 50X CASHWORD	2,267,500	30.78 \$	69,793.65	1038665
TX-2248	5	\$250,000 50X CASHWORD	2,393,850	30.78 \$	73,682.70	1038666
TX-2248	6	\$250,000 50X CASHWORD	2,392,400	30.78 \$	73,638.07	1038659
TX-2248	7	\$250,000 50X CASHWORD	2,392,500	30.78 \$	73,641.15	1038660
TX-2248	8	\$250,000 50X CASHWORD	2,392,450	30.78 \$	73,639.61	1038661
TX-2248	9	\$250,000 50X CASHWORD	2,382,050	30.78 \$	<u>73,319.50</u>	1038662
Total Due					<u><u>\$647,038.69</u></u>	

***Please include the SG invoice numbers with your remittance**

Due Date: October 21, 2020

Wire Transfer Instructions:

Bank: Bank of America
 Swift: BOFAUS3N
 Acct Name: Scientific Games International, Inc.-Operating
 Acct #: 501017395032
 Wire Routing #: 026009593

Bowersock, Dale

From: Burrola, Jessica
Sent: Monday, September 28, 2020 8:48 AM
To: AccountsPayable
Cc: Burrola, Jessica
Subject: 9/24/2020 TX-2248 SG invoice # TX 092020 FINAL APPROVAL
Attachments: TX-2248 1038659_1038669.pdf; Scientific Games TX 092020 Approval Memo.pdf; 2248 - P O - 5_13_2020.pdf; itmrpt10.pdf; TX2248_001_191_SWS.pdf; 2248 - EXECWP - 5_12_2020.pdf; 2248 \$250,000 50X Cashword.SGI.TX 092020.pdf

Good Afternoon -
Please see Final Approval of #TX 092020.
Please let me know if you have any questions.
Thank you,



Jessica Burrola | Scratch Ticket Specialist
Texas Lottery Commission
P.O. Box 16630 | Austin, TX 78761-6630 | 512-344-5125
jessica.burrola@lottery.state.tx.us

From: Mindell, Ryan <Ryan.Mindell@lottery.state.tx.us>
Sent: Monday, September 28, 2020 8:44 AM
To: Burrola, Jessica <Jessica.Burrola@lottery.state.tx.us>; Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>; Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: Fwd: 9/24/2020 TX-2248 SG invoice # TX 092020 RM APPROVAL NEEDED

Approved

Sent from my iPad

Begin forwarded message:

From: "Tirloni, Robert" <Robert.Tirloni@lottery.state.tx.us>
Date: September 27, 2020 at 12:05:05 PM CDT
To: "Mindell, Ryan" <Ryan.Mindell@lottery.state.tx.us>
Cc: "Bowersock, Dale" <Dale.Bowersock@lottery.state.tx.us>, "Burrola, Jessica" <Jessica.Burrola@lottery.state.tx.us>
Subject: FW: 9/24/2020 TX-2248 SG invoice # TX 092020 APPROVAL NEEDED

Approved for payment, 9/27/2020. –RT

Robert Tirloni
Products Manager | Texas Lottery Commission
Office: 512-344-5406

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Thursday, September 24, 2020 2:19 PM
To: Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Cc: Burrola, Jessica <Jessica.Burrola@lottery.state.tx.us>
Subject: FW: 9/24/2020 TX-2248 SG invoice # TX 092020 APPROVAL NEEDED

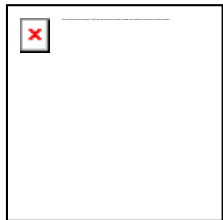
Approved.

From: Burrola, Jessica <Jessica.Burrola@lottery.state.tx.us>
Sent: Thursday, September 24, 2020 1:34 PM
To: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Cc: Burrola, Jessica <Jessica.Burrola@lottery.state.tx.us>
Subject: 9/24/2020 TX-2248 SG invoice # TX 092020 APPROVAL NEEDED

Good Afternoon –

Attached is all of the usual back up information I include with the invoices.
Please let me know if you have questions.

Thanks,



Jessica Burrola | Scratch Ticket Specialist
Texas Lottery Commission
P.O. Box 16630 | Austin, TX 78761-6630 | 512-344-5125
jessica.burrola@lottery.state.tx.us

From: AccountsPayable <accounts payable@lottery.state.tx.us>
Sent: Thursday, September 24, 2020 1:07 PM
To: Burrola, Jessica <Jessica.Burrola@lottery.state.tx.us>
Cc: Vela, Anthony <Anthony.Vela@lottery.state.tx.us>
Subject: TX-2248 SG invoice # TX 092020

Please see the attached invoice and memo for email approval.

From: Foreman, Tracina <Tracina.Foreman@scientificgames.com>
Sent: Thursday, September 24, 2020 10:01 AM
To: AccountsPayable <accounts payable@lottery.state.tx.us>; Andrade, Aura <Aura.Andrade@lottery.state.tx.us>; Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>; Burrola,

Jessica <Jessica.Burrola@lottery.state.tx.us>; Russ, Will <Will.Russ@lottery.state.tx.us>

Subject: TX-2248 SG invoice

CAUTION: This email originated outside the Texas Lottery's email system.
DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hello,

Please see the attached invoice(s).

Feel free to reach out in the event you have any questions.

Be safe and be well,



Tracina Foreman
Accounting Specialist-Lottery
Scientific Games
O: 702-532-7414
[Visit Scientificgames.com](http://Scientificgames.com)



May be privileged. May be confidential. Please delete if not the addressee.

Instant Ticket Game Analysis
8/25/19-8/28/21

Average Number of Weeks for 85% Average Sell Through

	A	B	C	D		E	F	G	H
	Price Point					Price Point			
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	A	B	C	D		E	F	G	H
	Price Point					Price Point			
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only