

**TEAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

4/25/2022

Game #	2309	Confirmed Packs	5,355
Game Name	\$100 Million Cash Payout	Active Packs	2,447
Quantity Printed	15,693,550	Warehouse Packs	80,065
Price Point	\$10	Returned Packs	41
Start Date	6/7/2021	Printed Payout Percentage	70.13%
Top Prize	\$ 250,000	Percent Sold	71.64%
Number of Top Prizes Remaining	2	Number of Weeks Out	46

**Current Game Sales Analysis****TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 723,843	Actual ticket production costs
Prize payout expense	\$ 77,676,376	Data from Instant Ticket Tier Liability screen in ES

<b>Estimated Direct Costs</b>	<b>\$ 78,400,219</b>
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**TANGIBLE BENEFITS****Revenue Impact:**

Estimated sales	\$ 112,428,592	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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<b>Total Estimated Benefits</b>	<b>\$ 112,428,592</b>
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<b>Excess of Revenue over Expended</b>	<b>\$ 34,028,373</b>
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**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	664,680
Next week	\$	673,060
Next week	\$	731,530
Avg Weekly Sales Current Game	\$	689,757
Avg Weekly Sales \$10; >9M Qty	\$	4,643,288
<b>Percentage Of Variance In Sales</b>		<b>85%</b>

**ILLINOIS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2309	Printed Payout Percentage	70.13%
Game Name	00 Million Cash Payout	Actual Payout Percentage	69.09%
Percent Sold	71.64%	Number of Weeks Out	46
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			30

**Recommendation**

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Dale Bowersock* 4/26/2022

Instant Product Coordinator Date

*Robert Lee* 4/26/2022

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Roy Mitchell* 4/27/2022

Lottery Operations Division Director Date

*Kelly Strickland* 4/28/2022

Controller Date

*Larry Shief* 4/28/2022

Executive Director Date



Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/23/22	4/16/22	4/9/22	4/2/22
Mature	2368	\$5	7,217,700	JEOPARDY!	12/6/21			20	68.92%	3,983	3,055	17,465	1,454	\$362,115.00	\$409,325.00	\$449,465.00	\$536,105.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			16	34.79%	16,407	9,943	212,206	16	\$1,964,485.00	\$1,974,970.00	\$2,114,950.00	\$2,352,355.00
	2342	\$5	59,686,425	SUPER LOTERIA	10/18/21			27	40.16%	27,108	14,257	426,312	28	\$5,353,160.00	\$5,313,755.00	\$5,280,975.00	\$5,663,350.00
	2309	\$10	15,693,550	\$100 MILLION CASH PAYOUT	6/7/21			46	71.64%	5,355	2,447	80,065	41	\$664,680.00	\$673,060.00	\$731,530.00	\$976,540.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			18	22.25%	23,706	9,337	407,811	20	\$3,840,860.00	\$3,895,240.00	\$3,942,230.00	\$4,270,510.00
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21			55	72.47%	10,608	5,453	55,776	30	\$1,437,720.00	\$1,455,840.00	\$1,534,580.00	\$1,723,450.00
	2353	\$10	14,299,500	\$500,000 JACKPOT	9/7/21			33	69.66%	15,581	7,731	60,755	38	\$1,705,460.00	\$1,735,400.00	\$1,882,360.00	\$2,140,650.00
	2348	\$10	11,152,000	\$50 OR \$100	12/6/21			20	51.15%	16,183	7,298	82,326	14	\$2,160,230.00	\$2,177,600.00	\$2,279,760.00	\$2,609,280.00
	2306	\$10	8,318,950	BREAK THE BANK SUPER TICKET	8/16/21			36	74.26%	9,540	6,290	24,779	34	\$1,139,950.00	\$1,170,210.00	\$1,182,780.00	\$1,293,600.00
	2375	\$10	22,860,600	POWER 100X	1/3/22			16	27.85%	21,366	9,886	295,649	23	\$2,726,400.00	\$2,686,870.00	\$2,973,310.00	\$3,445,070.00
	2336	\$10	15,610,600	POWER 10X	8/2/21			38	60.29%	6,446	3,032	113,193	43	\$695,370.00	\$720,330.00	\$806,390.00	\$1,001,280.00
	2345	\$20	9,157,250	\$1,000,000 CROSSWORD	10/4/21			29	72.64%	25,315	8,909	60,914	33	\$4,310,480.00	\$4,429,440.00	\$4,379,880.00	\$4,912,120.00
	2203	\$20	8,559,050	\$1,000,000 EXTREME CASH	6/7/21			46	69.24%	7,470	3,272	93,160	56	\$941,480.00	\$908,380.00	\$924,300.00	\$1,203,180.00
	2354	\$20	10,280,400	\$1,000,000 JACKPOT	9/7/21			33	52.42%	17,976	7,982	166,981	55	\$2,070,540.00	\$2,040,920.00	\$2,155,820.00	\$2,258,960.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			23	27.33%	14,174	5,982	454,441	32	\$2,090,060.00	\$2,140,580.00	\$2,222,520.00	\$2,562,360.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			258	88.49%	12,246	5,837	137,510	70	\$1,776,820.00	\$1,736,880.00	\$1,840,940.00	\$2,117,920.00
	2343	\$20	25,454,075	MILLION DOLLAR LOTERIA	6/18/21			44	65.72%	36,941	11,252	291,855	76	\$7,607,300.00	\$7,456,880.00	\$7,507,360.00	\$8,330,220.00
	2376	\$20	10,149,100	POWER 200X	1/3/22			16	36.31%	23,474	9,882	221,723	31	\$3,108,740.00	\$3,248,940.00	\$3,275,400.00	\$3,928,820.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			214	63.74%	12,911	6,055	471,784	45	\$2,614,920.00	\$2,690,010.00	\$2,769,060.00	\$3,097,230.00
	2293	\$30	9,177,650	CASH CELEBRATION!	4/5/21			55	76.88%	14,216	6,183	61,872	70	\$2,448,180.00	\$2,406,690.00	\$2,662,260.00	\$3,416,730.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			18	39.86%	20,818	7,654	148,375	19	\$5,012,000.00	\$5,046,450.00	\$5,116,600.00	\$5,899,250.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			27	34.88%	23,636	7,875	298,929	33	\$6,989,800.00	\$6,717,250.00	\$6,706,700.00	\$7,614,550.00
	2340	\$50	6,606,400	CASINO MILLIONS	9/20/21			31	69.49%	18,146	6,908	72,618	39	\$4,749,650.00	\$4,742,350.00	\$4,718,500.00	\$5,580,550.00
Sold/Closing	2351	\$1	16,858,800	\$5,000 JACKPOT	9/7/21	5/8/22	6/22/22	33	91.53%	2,512	3,581	702	108	\$195,690.00	\$233,996.00	\$257,098.00	\$289,109.00
	2361	\$1	11,381,100	COZY CASH	11/1/21	5/8/22	6/22/22	25	89.05%	992	702	2,888	2,090	\$38,669.00	\$45,317.00	\$58,139.00	\$69,148.00
	2296	\$1	10,217,250	LADY LUCK	11/1/21			25	90.50%	1,500	1,745	205	871	\$103,876.00	\$124,007.00	\$151,061.00	\$192,739.00
	2365	\$2	7,235,875	BREAK THE SNOWBANK	11/15/21	5/8/22	6/22/22	23	83.86%	867	1,187	5,072	475	\$103,896.00	\$129,872.00	\$126,302.00	\$134,528.00
	2318	\$2	6,083,500	VETERANS CASH	10/18/21	4/3/22	5/18/22	27	60.40%	188	166	13,707	1,758	-\$22,896.00	\$26,092.00	\$44,886.00	\$86,950.00
	2234	\$3	35,950,250	\$50,000 BONUS CASHWORD	2/22/21			61	94.76%	6,573	5,889	643	46	\$1,134,825.00	\$1,412,970.00	\$1,469,028.00	\$1,574,037.00
	2319	\$5	9,169,050	\$500 FRENZY	11/15/21	5/8/22	6/22/22	23	80.95%	2,008	1,785	16,428	372	\$407,000.00	\$484,480.00	\$509,120.00	\$673,665.00
	2363	\$5	7,164,975	25 DAYS OF WINNING	11/1/21	4/3/22	5/18/22	25	91.87%	133	70	1,609	3,425	-\$43,895.00	-\$260.00	\$33,880.00	\$87,105.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			74	92.64%	8,215	6,559	5,276	46	\$1,134,015.00	\$1,321,475.00	\$1,306,465.00	\$1,393,125.00

**Liability for 2309 / for Life to Date**Product Status:  
ActiveSmartCash Enabled:  
N/A

Validation Range: 04/21/2021 - 12/31/2037

**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	568683	\$5,686,830.00	1314497	\$13,144,970.00	69.80%	10954409
2	2	N/A	\$20.00	233897	\$4,677,940.00	550819	\$11,016,380.00	70.19%	11015839
3	3	N/A	\$20.00	136042	\$2,720,840.00	334749	\$6,694,980.00	71.10%	11158667
4	0	N/A	\$30.00	46549	\$1,396,470.00	110371	\$3,311,130.00	70.34%	11038190
5	0	N/A	\$30.00	44883	\$1,346,490.00	112068	\$3,362,040.00	71.40%	11205693
6	0	N/A	\$50.00	19264	\$963,200.00	46012	\$2,300,600.00	70.49%	11062130
7	0	N/A	\$50.00	15030	\$751,500.00	37260	\$1,863,000.00	71.26%	11182667
8	0	N/A	\$50.00	11167	\$558,350.00	28108	\$1,405,400.00	71.57%	11231427
9	0	N/A	\$75.00	116544	\$8,740,800.00	279013	\$20,925,976.00	70.54%	11069718
10	0	N/A	\$150.00	15251	\$2,287,650.00	35999	\$5,399,850.00	70.24%	11023455
11	0	N/A	\$150.00	7536	\$1,130,400.00	18652	\$2,797,800.00	71.22%	11177489
12	0	N/A	\$150.00	7516	\$1,127,400.00	18563	\$2,784,450.00	71.18%	11170649
13	0	N/A	\$300.00	344	\$103,200.00	847	\$254,100.00	71.12%	11160736
14	0	N/A	\$300.00	335	\$100,500.00	848	\$254,400.00	71.68%	11249476
15	0	N/A	\$300.00	335	\$100,500.00	852	\$255,600.00	71.78%	11264452
16	0	N/A	\$300.00	349	\$104,700.00	829	\$248,700.00	70.37%	11044102
17	0	N/A	\$1,000.00	1	\$1,000.00	3	\$3,000.00	75.00%	11770161
18	0	N/A	\$1,000.00	2	\$2,000.00	4	\$4,000.00	66.67%	10462365
19	0	N/A	\$30,000.00	1	\$30,000.00	2	\$60,000.00	66.67%	10462368
20	0	N/A	\$30,000.00	2	\$60,000.00	3	\$90,000.00	60.00%	9416130
21	0	N/A	\$250,000.00	2	\$500,000.00	6	\$1,500,000.00	75.00%	11770161
<b>Totals:</b>				<b>1223733</b>	<b>\$32,389,770.00</b>	<b>2,889,505</b>	<b>\$77,676,376.00</b>		

END OF PRODUCTION PRIZE STRUCTURE

April 16, 2021 - ( POOLS # 1 – 148 COMPLETE)

**Prize Structure**  
 TEXAS LOTTERY  
 GAME NO.2309 "\$100 MILLION CASH PAYOUT"  
 January 20, 2021 - VERSION C

<b>Order Quantity:</b> 15,693,550	<b>Pack Size:</b> 50	<b>Pool Size:</b> 120,000	<b>Winners:</b> 4,113,238	<b>Total Payout</b>
<b>Price Point:</b> \$10.00	<b>Packs/Game:</b> 313,871	<b>Number of Pools:</b> 130.78	<b>Non-winners:</b> 11,580,312	<b>Prize Fund:</b> \$110,066,145.00
<b>Revenue:</b> \$156,935,500.00	<b>Packs/Pool:</b> 2,400		<b>Overall Odds:</b> 3.8154	<b>Payout:</b> 70.13%

**ORIGINAL ORDER**

**SHIPMENT # 1-6  
 COMPLETE  
 POOLS # 1-148**

Tier	Kind	Wins	Level	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
								Pack	Pool	Total		
<b>Low Tiers</b>												
01	1	L		\$10	\$10	\$10.00	8.3335	6.00	14,400.00	<b>1,883,180</b>	\$18,831,800.00	17.11%
02	1	L		\$20	\$20	\$20.00	19.9990	2.50	6,000.00	<b>784,716</b>	\$15,694,320.00	14.26%
03	2	L		\$10 x 2	\$20	\$20.00	33.3344	1.50	3,600.00	<b>470,791</b>	\$9,415,820.00	8.55%
Total (\$20.00):							12.4998	4.00	9,600.00	1,255,507	\$25,110,140.00	22.81%
Total (Low Tiers):							5.0000	10.00	24,000.00	3,138,687	\$43,941,940.00	39.92%
<b>Mid Tiers</b>												
04	1	M		\$30	\$30	\$30.00	100.0099	0.50	1,200.00	<b>156,920</b>	\$4,707,600.00	4.28%
05	3	M		\$10 x 3	\$30	\$30.00	99.9901	0.50	1,200.00	<b>156,951</b>	\$4,708,530.00	4.28%
Total (\$30.00):							50.0000	1.00	2,400.00	313,871	\$9,416,130.00	8.56%
06	1	M		\$50	\$50	\$50.00	240.4184	0.21	500.00	<b>65,276</b>	\$3,263,800.00	2.97%
07	2	M		\$20 + \$30	\$50	\$50.00	300.1253	0.17	400.00	<b>52,290</b>	\$2,614,500.00	2.38%
08	5	M		\$10 x 5	\$50	\$50.00	399.5812	0.13	300.00	<b>39,275</b>	\$1,963,750.00	1.78%
Total (\$50.00):							100.0603	0.50	1,200.00	156,841	\$7,842,050.00	7.12%
09	1	M		\$75	\$75	\$75.00	39.6746	1.26	3,024.00	<b>395,557</b>	\$29,666,775.00	26.95%
10	1	M		\$150	\$150	\$150.00	306.2156	0.16	392.00	<b>51,250</b>	\$7,687,500.00	6.98%
11	3	M		\$50 x 3	\$150	\$150.00	599.2649	0.08	200.00	<b>26,188</b>	\$3,928,200.00	3.57%
12	2	M		\$75 x 2	\$150	\$150.00	601.7696	0.08	200.00	<b>26,079</b>	\$3,911,850.00	3.55%
Total (\$150.00):							151.6036	0.33	792.00	103,517	\$15,527,550.00	14.11%
13	1	M		\$300	\$300	\$300.00	13176.7842	0.00	9.00	<b>1,191</b>	\$357,300.00	0.32%
14	3	M		(\$50 x 2) + \$10 (20X)	\$300	\$300.00	13265.8918	0.00	9.00	<b>1,183</b>	\$354,900.00	0.32%
15	10	M		(\$75 x 2) + \$30 + (\$20 x 5) + (\$10 x 2)	\$300	\$300.00	13221.1879	0.00	9.00	<b>1,187</b>	\$356,100.00	0.32%
16	16	M		\$50 + (\$30 x 5) + (\$10 x 10)	\$300	\$300.00	13322.1986	0.00	9.00	<b>1,178</b>	\$353,400.00	0.32%
Total (\$300.00):							3311.5742	0.02	36.00	4,739	\$1,421,700.00	1.29%
Total (Mid Tiers):							16.1038	3.11	7,452.00	974,525	\$63,874,205.00	58.03%
<b>High Tiers</b>												
17	1	H		\$1,000	\$1,000	\$1,000.00	3923387.5000	0.00	0.03	<b>4 *</b>	\$4,000.00	0.00%
18	3	H		(\$20 (20X) x 2) + \$10 (20X)	\$1,000	\$1,000.00	2615591.6667	0.00	0.05	<b>6 *</b>	\$6,000.00	0.01%
Total (\$1,000.00):							1569355.0000	0.00	0.08	10	\$10,000.00	0.01%
19	1	H		\$30,000	\$30,000	\$30,000.00	5231183.3333	0.00	0.02	<b>3 *</b>	\$90,000.00	0.08%
20	35	H		\$1,000 (20X) + \$300 (20X) + \$150 (20X) + (\$75 x 4) + (\$50 x 6) + (\$30 x 4) + (\$20 x 10) + (\$10 x 8)	\$30,000	\$30,000.00	3138710.0000	0.00	0.04	<b>5 *</b>	\$150,000.00	0.14%
Total (\$30,000.00):							1961693.7500	0.00	0.06	8	\$240,000.00	0.22%
21	1	H		\$250,000	\$250,000	\$250,000.00	1961693.7500	0.00	0.06	<b>8 *</b>	\$2,000,000.00	1.82%
Total (High Tiers):							603598.0769	0.00	0.20	26	\$2,250,000.00	2.04%
<b>Total :</b>							<b>3.8154</b>	<b>13.11</b>	<b>31,452.20</b>	<b>4,113,238</b>	<b>\$110,066,145.00</b>	<b>100.00%</b>

<b>15,693,550</b>
<b>1,883,180</b>
<b>784,716</b>
<b>470,791</b>
<b>156,920</b>
<b>156,951</b>
<b>65,276</b>
<b>52,290</b>
<b>39,275</b>
<b>395,557</b>
<b>51,250</b>
<b>26,188</b>
<b>26,079</b>
<b>1,191</b>
<b>1,183</b>
<b>1,187</b>
<b>1,178</b>
<b>4</b>
<b>6</b>
<b>3</b>
<b>5</b>
<b>8</b>

\* Exact Quantity by Kind Level

20X = win 20 TIMES the PRIZE for that symbol



# INTEROFFICE MEMO

Gary Grief, Executive Director    Tyler Vance, Acting Charitable Bingo Operations Director

## Payment Approval

April 22, 2021

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<b>Scientific Games</b>
<b>P.O. Number (if applicable)</b>	362-21-9019RL013
<b>Invoice Number</b>	TX 042021
<b>Tx Game Name:</b>	Game #2309 \$100 Million Cash Payout
<b>Invoice Amount:</b>	<b>\$723,843.41</b>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB 4/27/2021



*Dale Bowersock*  
 Dale Bowersock (Scratch Ticket Strategy Coordinator)  
 Please forward to the next person for approval

4/27/2021  
Date

*Robert Tirloni*  
 Robert Tirloni (Products Manager)  
 Please forward to the next person for approval

4/27/2021  
Date

*Robert Tirloni for Ryan Mindell*  
 Ryan Mindell (Lottery Operations Division Director)

4/27/2021  
Date

Please return to Maria Perez in the Office of the Controller by

**May 2, 2021**

## Burrola, Jessica

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**From:** Tirloni, Robert  
**Sent:** Tuesday, April 27, 2021 9:29 AM  
**To:** Products  
**Subject:** FW: Ryan Mindell out of office; Robert Tirloni in charge.

For your files.

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**From:** Mendoza, Merry <Merry.Mendoza@lottery.state.tx.us>  
**Sent:** Tuesday, April 27, 2021 9:27 AM  
**To:** ManagersLO <ManagersLO@lottery.state.tx.us>; Biard, Bob <Bob.Biard@lottery.state.tx.us>; Callahan, Lauren <Lauren.Callahan@lottery.state.tx.us>; Fernandez, Mike <Mike.Fernandez@lottery.state.tx.us>; Grief, Gary <Gary.Grief@lottery.state.tx.us>; Mindell, Ryan <Ryan.Mindell@lottery.state.tx.us>; Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us>; Thomas, Jan <Jan.Thomas@lottery.state.tx.us>; Trevino, Nelda <Nelda.Trevino@lottery.state.tx.us>; Valdez, Mario <Mario.Valdez@lottery.state.tx.us>; Vance, Tyler <Tyler.Vance@lottery.state.tx.us>; Guarnero, Annika <Annika.Guarnero@lottery.state.tx.us>; Terrell, Julie <Julie.Terrell@lottery.state.tx.us>  
**Subject:** Ryan Mindell out of office; Robert Tirloni in charge.

Ryan will be out of the office today. In his absence, Robert Tirloni will be in charge and have full signature authority including jackpot.



**Invoice: TX 042021**  
**"TX 2309 \$100 MILLION CASH PAYOUT™"**  
**April 16, 2021**

Supplier : Scientific Games International  
 1500 Bluegrass Lakes Parkway  
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
 Attn: Accounts Payable  
 P.O. BOX 16630  
 AUSTIN, TX 78761-6630  
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2309	1	TX-2309 \$100 MILLION CASH PAYOUT	2,519,600	46.06 \$	116,052.78	1040298
		Additional Charges: Specialty Ink-Flourescent Ink - TX-2309 Pack Inserts			998.50	
TX-2309	2	TX-2309 \$100 MILLION CASH PAYOUT	2,643,350	46.06 \$	121,752.70	1040306
TX-2309	3	TX-2309 \$100 MILLION CASH PAYOUT	2,644,350	46.06 \$	121,798.76	1040307
TX-2309	4	TX-2309 \$100 MILLION CASH PAYOUT	2,643,450	46.06 \$	121,757.31	1040308
TX-2309	5	TX-2309 \$100 MILLION CASH PAYOUT	2,643,250	46.06 \$	121,748.10	1040309
TX-2309	6	TX-2309 \$100 MILLION CASH PAYOUT	2,599,550	46.06 \$	119,735.27	1040310
Total Due					<u>\$723,843.41</u>	

**\*Please include the SG invoice numbers with your remittance**

Due Date: May 16, 2021

Wire Transfer Instructions:

Bank: Bank of America  
 Swift: BOFAUS3N  
 Acct Name: Scientific Games International, Inc.-Operating  
 Acct #: 501017395032  
 Wire Routing #: 026009593



### Instant Ticket Game Analysis 8/25/19-8/28/21

#### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None

#### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None

None = no games at this level with 85% sell through  
\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
Unaudited - For Internal Use Only