

TEAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 11/30/2021

Game #	2317	Confirmed Packs	4,017
Game Name	Double Your Money	Active Packs	2,773
Quantity Printed	7,214,175	Warehouse Packs	15,915
Price Point	\$5	Returned Packs	1,089
Start Date	7/19/2021	Printed Payout Percentage	68.06%
Top Prize	\$ 100,000	Percent Sold	72.81%
Number of Top Prizes Remaining	1	Number of Weeks Out	19

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 221,764	Actual ticket production costs
Prize payout expense	\$ 17,395,185	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 17,616,949
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 26,263,204	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 26,263,204	

Excess of Revenue over Expended	\$ 8,646,255
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	422,750
Next week	\$	531,345
Next week	\$	586,445
Avg Weekly Sales Current Game	\$	513,513
Avg Weekly Sales \$5; 5M - 9.99M Qty	\$	1,904,150
Percentage Of Variance In Sales		73%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2317	Printed Payout Percentage	68.06%
Game Name	Double Your Money	Actual Payout Percentage	66.23%
Percent Sold	72.81%	Number of Weeks Out	19
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



11/30/2021

Instant Product Coordinator

Date



12/1/2021

Products Manager

Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



12/3/2021

Lottery Operations Division Director

Date



Kathy Ryna

12/6/2021

Controller

Date



12/6/2021

Executive Director

Date



Play the Games of Texas!

Da Vinci Report

11/29/21

Week End Date:11/27/21

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														11/27/21	11/20/21	11/13/21	11/6/21
Mature	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			53	67.23%	10,903	7,658	78,720	33	\$1,197,285.00	\$1,268,200.00	\$1,271,075.00	\$1,257,620.00
	2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20			48	64.65%	7,865	6,047	71,188	47	\$989,830.00	\$1,091,160.00	\$1,152,160.00	\$1,189,835.00
	2323	\$5	9,897,375	COWBOYS	8/16/21			15	44.34%	9,745	7,276	53,680	53	\$1,132,060.00	\$1,201,390.00	\$1,231,300.00	\$1,264,075.00
	2314	\$5	7,325,925	CRAZY CASH	7/6/21			21	67.58%	3,638	2,433	21,451	1,827	\$325,615.00	\$382,500.00	\$446,525.00	\$475,835.00
	2317	\$5	7,214,175	DOUBLE YOUR MONEY	7/19/21			19	72.81%	4,017	2,773	15,915	1,089	\$422,750.00	\$531,345.00	\$586,445.00	\$650,085.00
	2297	\$5	7,320,450	GREAT 8S	8/2/21			17	75.62%	6,278	4,408	9,097	983	\$678,235.00	\$793,450.00	\$905,400.00	\$971,135.00
	2324	\$5	5,437,800	HOUSTON TEXANS	8/16/21			15	44.53%	5,958	3,702	27,535	792	\$434,160.00	\$562,580.00	\$549,370.00	\$592,995.00
	2273	\$5	7,333,500	ROSE GOLD RICHES	6/7/21			25	78.09%	2,214	1,525	14,324	1,881	\$199,935.00	\$252,255.00	\$303,765.00	\$329,670.00
	2295	\$5	7,196,175	TEXAS RED WHITE & BLUE	6/21/21			23	63.70%	2,454	1,547	26,508	2,342	\$201,595.00	\$227,150.00	\$279,380.00	\$292,265.00
	2309	\$10	15,693,550	\$100 MILLION CASH PAYOUT	6/7/21			25	56.97%	10,665	4,641	117,070	150	\$1,506,720.00	\$1,686,550.00	\$1,691,320.00	\$2,002,970.00
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21			34	51.98%	4,317	2,149	121,315	96	\$597,810.00	\$675,830.00	\$706,030.00	\$762,420.00
	2335	\$10	12,021,150	\$50 OR \$100!	12/7/20			51	84.02%	6,653	2,945	26,910	56	\$903,890.00	\$961,980.00	\$942,280.00	\$979,110.00
	2347	\$10	11,256,950	777	4/19/21			32	73.68%	4,566	2,667	50,481	138	\$712,670.00	\$809,010.00	\$805,690.00	\$936,950.00
	2306	\$10	8,318,950	BREAK THE BANK SUPER TICKET	8/16/21			15	38.18%	17,565	8,043	72,226	557	\$1,565,130.00	\$1,710,510.00	\$1,606,820.00	\$1,730,010.00
	2258	\$10	39,197,450	MEGA LOTERIA	3/15/21			37	73.51%	41,739	12,415	147,762	54	\$7,662,220.00	\$7,724,780.00	\$7,484,090.00	\$7,533,340.00
	2336	\$10	15,610,600	POWER 10X	8/2/21			17	42.01%	16,772	7,037	154,228	69	\$2,002,620.00	\$2,203,440.00	\$2,276,060.00	\$2,539,960.00
	2303	\$10	10,887,100	RUBY RED 7S	5/3/21			30	87.27%	16,111	7,645	1,120	37	\$1,860,570.00	\$1,960,980.00	\$1,979,480.00	\$2,035,400.00
	2292	\$10	10,252,350	WILD \$10	3/1/21			39	68.49%	2,603	1,580	59,205	61	\$315,890.00	\$351,460.00	\$356,290.00	\$379,340.00
	2203	\$20	8,559,050	\$1,000,000 EXTREME CASH	6/7/21			25	51.21%	16,055	6,015	141,180	252	\$1,878,900.00	\$2,235,840.00	\$2,420,320.00	\$2,437,000.00
	2304	\$20	8,984,625	DIAMOND WHITE 7S	5/3/21			30	64.17%	20,993	7,403	97,291	41	\$2,119,960.00	\$2,320,940.00	\$2,500,460.00	\$2,450,460.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			237	82.51%	14,479	5,881	218,381	66	\$1,707,420.00	\$1,996,920.00	\$2,007,460.00	\$1,959,060.00
	2343	\$20	25,454,075	MILLION DOLLAR LOTERIA	6/18/21			23	33.86%	44,181	10,732	613,176	63	\$7,326,720.00	\$7,610,040.00	\$7,628,640.00	\$7,563,000.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			89	73.74%	9,803	4,766	109,161	102	\$1,535,790.00	\$1,697,220.00	\$1,607,820.00	\$1,622,340.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			193	58.42%	10,473	5,006	548,269	64	\$2,165,430.00	\$2,454,090.00	\$2,373,510.00	\$2,365,980.00
	2293	\$30	9,177,650	CASH CELEBRATION!	4/5/21			34	53.36%	15,966	7,143	145,251	60	\$3,159,960.00	\$3,306,060.00	\$3,347,190.00	\$3,199,920.00
	2312	\$50	6,731,160	MILLIONAIRE CLUB	4/19/21			32	75.66%	21,806	6,655	49,670	119	\$5,440,000.00	\$5,882,350.00	\$5,914,600.00	\$5,822,300.00
Sold/Closing	2277	\$1	29,734,500	10X THE CASH	1/4/21	11/14/21	12/29/21	47	97.58%	315	271	218	1,353	\$25,060.00	\$50,362.00	\$77,203.00	\$96,745.00
	2313	\$1	9,294,450	DOUBLE DOUBLER	7/6/21	12/19/21	2/2/22	21	93.51%	805	639	396	1,143	\$39,414.00	\$57,415.00	\$64,286.00	\$76,311.00
	2301	\$1	16,878,900	SAPPHIRE BLUE 7S	5/3/21	12/19/21	2/2/22	30	95.78%	1,473	1,178	166	907	\$77,434.00	\$109,971.00	\$128,276.00	\$159,407.00
	2246	\$2	35,700,000	BONUS GAME BINGO	9/21/20			62	90.07%	9,093	7,760	9,432	43	\$796,502.00	\$872,866.00	\$873,702.00	\$885,440.00
	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20	12/19/21	2/2/22	86	97.89%	4,181	2,032	434	1,020	\$232,533.00	\$336,468.00	\$413,841.00	\$520,227.00
	2334	\$5	10,266,675	\$50,000 POKER	3/15/21	10/31/21	12/15/21	37	85.38%	72	55	16,576	1,764	\$4,115.00	\$29,860.00	\$62,535.00	\$115,005.00

Liability for 2317 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 06/29/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	177759	\$888,795.00	399375	\$1,996,875.00	69.20%	4992187
2	2	N/A	\$10.00	230129	\$2,301,290.00	539382	\$5,393,820.00	70.09%	5056712
3	3	N/A	\$10.00	113807	\$1,138,070.00	270886	\$2,708,860.00	70.42%	5079944
4	4	N/A	\$20.00	13928	\$278,560.00	34169	\$683,380.00	71.04%	5125083
5	5	N/A	\$20.00	40850	\$817,000.00	103437	\$2,068,740.00	71.69%	5171724
6	6	N/A	\$20.00	28197	\$563,940.00	68018	\$1,360,360.00	70.69%	5099971
7	0	N/A	\$50.00	1722	\$86,100.00	4300	\$215,000.00	71.40%	5151270
8	0	N/A	\$50.00	3331	\$166,550.00	8709	\$435,450.00	72.33%	5218293
9	0	N/A	\$50.00	4769	\$238,450.00	11815	\$590,750.00	71.24%	5139621
10	0	N/A	\$50.00	3332	\$166,600.00	8693	\$434,650.00	72.29%	5215203
11	0	N/A	\$100.00	154	\$15,400.00	437	\$43,700.00	73.94%	5334339
12	0	N/A	\$100.00	519	\$51,900.00	1281	\$128,100.00	71.17%	5134087
13	0	N/A	\$100.00	182	\$18,200.00	426	\$42,600.00	70.07%	5054668
14	0	N/A	\$100.00	522	\$52,200.00	1284	\$128,400.00	71.10%	5129014
15	0	N/A	\$100.00	340	\$34,000.00	850	\$85,000.00	71.43%	5152982
16	0	N/A	\$100.00	353	\$35,300.00	863	\$86,300.00	70.97%	5119928
17	0	N/A	\$100.00	328	\$32,800.00	867	\$86,700.00	72.55%	5234049
18	0	N/A	\$100.00	341	\$34,100.00	875	\$87,500.00	71.96%	5191120
19	0	N/A	\$500.00	17	\$8,500.00	44	\$22,000.00	72.13%	5203667
20	0	N/A	\$500.00	31	\$15,500.00	92	\$46,000.00	74.80%	5395968
21	0	N/A	\$500.00	40	\$20,000.00	81	\$40,500.00	66.94%	4829323
22	0	N/A	\$500.00	22	\$11,000.00	39	\$19,500.00	63.93%	4612341
23	0	N/A	\$500.00	16	\$8,000.00	45	\$22,500.00	73.77%	5321932
24	0	N/A	\$500.00	29	\$14,500.00	86	\$43,000.00	74.78%	5394948
25	0	N/A	\$500.00	40	\$20,000.00	86	\$43,000.00	68.25%	4923960
26	0	N/A	\$500.00	20	\$10,000.00	41	\$20,500.00	67.21%	4848871
27	0	N/A	\$1,000.00	4	\$4,000.00	6	\$6,000.00	60.00%	4328504
28	0	N/A	\$1,000.00	6	\$6,000.00	15	\$15,000.00	71.43%	5152982
29	0	N/A	\$1,000.00	2	\$2,000.00	18	\$18,000.00	90.00%	6492757
30	0	N/A	\$1,000.00	8	\$8,000.00	12	\$12,000.00	60.00%	4328504
31	0	N/A	\$1,000.00	9	\$9,000.00	11	\$11,000.00	55.00%	3967796
32	0	N/A	\$100,000.00	1	\$100,000.00	5	\$500,000.00	83.33%	6011812
Totals:				620808	\$7,155,755.00	1,456,248	\$17,395,185.00		

POOLS: 60.12
PACKS / GAME: 96,189
PACKS / POOL: 1,600
PACK SIZE: 75
POOL SIZE: 120,000

MAX QUANTITY 7,344,000

PRIZE STRUCTURE
DOUBLE YOUR MONEY
Texas Lottery Game # 2317
IGT Job # 013552
Version 7 dated May 18, 2021

RETAIL PRICE: \$5.00
REVENUE: \$36,070.875
PRIZE FUND: \$24,550,940
PERCENTAGE: 68.0630564%
INSTANT FUND: \$24,550,940
INSTANT-WIN PAYOUT: 68.0630564%

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 75 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$5	1	\$5	12.50	577,134	9,600	6.00	\$2,885,670	11.75%	Low Tier: 82.28%
2	L	\$5 (DBL)	1	\$10	9.38	769,511	12,800	8.00	\$7,695,110	31.34%	
3	L	\$10	1	\$10	18.75	384,693	6,400	4.00	\$3,846,930	15.67%	
4	L	\$20	1	\$20	149.99	48,097	800	0.50	\$961,940	3.92%	
5	L	\$5 x 4	4	\$20	50.00	144,287	2,400	1.50	\$2,885,740	11.75%	
6	L	\$10 (DBL)	1	\$20	74.98	96,215	1,600	1.00	\$1,924,300	7.84%	
7	M	\$50	1	\$50	1,197.97	6,022	100		\$301,100	1.23%	
8	M	(DBL) + (\$10 x 2) + \$5 (DBL)	4	\$50	599.18	12,040	200		\$602,000	2.45%	
9	M	(\$10 x 5) (WINPRZS)	1	\$50	435.01	16,584	276		\$829,200	3.38%	
10	M	\$10 x 2) + \$5 (DBL) + \$20 (DBL)	4	\$50	599.93	12,025	200		\$601,250	2.45%	
11	M	\$100	1	\$100	12,206.73	591	10		\$59,100	0.24%	
12	M	\$10 (DBL) x 5	5	\$100	4,007.88	1,800	30		\$180,000	0.73%	
13	M	\$50 (DBL)	1	\$100	11,865.42	608	10		\$60,800	0.25%	
14	M	\$10 x 2) + \$5 (DBL) + (\$10 x 5) (WINPRZS)	5	\$100	3,994.56	1,806	30		\$180,600	0.74%	
15	M	(\$20 x 5) (WINPRZS)	1	\$100	6,062.33	1,190	20		\$119,000	0.48%	
16	M	PRZS) + (\$5 x 5) (WINPRZS)	7	\$100	5,932.71	1,216	20		\$121,600	0.50%	
17	M	\$5 (DBL) x 10	5	\$100	6,036.97	1,195	20		\$119,500	0.49%	
18	M	\$50 + (\$5 (DBL) x 5)	6	\$100	5,932.71	1,216	20		\$121,600	0.50%	
19	M	\$500	1	\$500	118,265.16	61	1		\$30,500	0.12%	
20	M	\$10 x 5) + (\$20 (DBL) x 5) + (\$50 (DBL) + \$100 (DBL) x 5)	20	\$500	58,651.83	123	2		\$61,500	0.25%	
21	M	\$50 (DBL) + (\$100 (DBL) x 5)	13	\$500	59,621.28	121	2		\$60,500	0.25%	
22	M	\$10 x 10) + (\$20 (DBL) x 5) + (\$20 x 5) (WINPRZS)	20	\$500	118,265.16	61	1		\$30,500	0.12%	
23	M	(\$20 x 5) (WINPRZS)	9	\$500	118,265.16	61	1		\$30,500	0.12%	
24	M	\$5) + \$50 (DBL) + (\$20 x 5) (WINPRZS)	20	\$500	62,731.96	115	2		\$57,500	0.23%	
25	M	WINPRZS) + (\$10 x 5) (WINPRZS)	6	\$500	57,255.36	126	2		\$63,000	0.26%	
26	M	\$10 x 14) + (\$50 x 4) + (\$100 x 5)	20	\$500	118,265.16	61	1		\$30,500	0.12%	Mid Tier: 14.91%
27	H	\$1,000	1	\$1,000	721,417.50	10			\$10,000	0.04%	
28	H	\$100 + (\$50 (DBL) x 4) + (\$100 (DBL) x 5)	16	\$1,000	343,532.14	21			\$21,000	0.09%	
29	H	PRZS) + (\$50 x 5) (WINPRZS)	7	\$1,000	360,708.75	20			\$20,000	0.08%	
30	H	\$100 x 2) + (\$50 x 4) + (\$100 x 5) (WINPRZS)	12	\$1,000	360,708.75	20			\$20,000	0.08%	
31	H	\$50 (DBL) x 3) + (\$100 x 5) (WINPRZS)	5	\$1,000	360,708.75	20			\$20,000	0.08%	
32	H	\$100,000	1	\$100,000	1,202,362.50	6			\$600,000	2.44%	High Tier: 2.81%
TOTAL CASH PRIZES				1 in 2 Decimals:	3.47	2,077,056	34,548	21.00	\$24,550,940	100.00%	
				1 in 4 Decimals:	3.4733						

DOUBLE YOUR MONEY
Texas Lottery Game # 2317
IGT Job # 013552
Version 7 dated May 18, 2021

Consolidated
odds are 1 in:

\$5	12.50	577,134
\$10	6.25	1,154,204
\$20	25.00	288,599
\$50	154.58	46,671
\$100	749.76	9,622
\$500	9,895.99	729
\$1,000	79,276.65	91
\$100,000	1,202,362.50	6
		2,077,056

PRIZE LEVEL	Description	Number of Wins per Ticket	GLEPS TYPE:		A		B		C		D		TOTAL	
			PER GAME:		24,030		24,036		24,061		24,062		96,189	
			PER POOL:		400		400		400		400		1,600	
			PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL AMOUNT
1	\$5	1	\$5	6	\$30	6	\$30	6	\$30	6	\$30	6	\$30	577,134
2	\$5 (DBL)	1	\$10	8	\$80	8	\$80	9	\$90	7	\$70	7	\$70	769,511
3	\$10	1	\$10	6	\$60	4	\$40	3	\$30	3	\$30	3	\$30	384,693
4	\$20	1	\$20	0	\$0	1	\$20	1	\$20	0	\$0	0	\$0	48,097
5	\$5 x 4	4	\$20	1	\$20	2	\$40	1	\$20	2	\$40	2	\$40	144,287
6	\$10 (DBL)	1	\$20	1	\$20	0	\$0	1	\$20	2	\$40	2	\$40	96,215
TOTAL PRIZES				22	\$210	21	\$210	21	\$210	20	\$210	20	\$210	2,019,937
														\$20,199,690



INTEROFFICE MEMO

Gary Grief, Executive Director

Tyler Vance, Acting Charitable Bingo Operations Director

Payment Approval

June 30, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-20-9009RL026
Invoice Number	90119996
Tx Game Name:	Game #2317 Double Your Money
Invoice Amount:	\$221,763.74

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission. JB

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock
 Dale Bowersock (Scratch Ticket Strategy Coordinator)
 Please forward to the next person for approval

7/1/2021

Date

Robert Tirloni
 Robert Tirloni (Products Manager)
 Please forward to the next person for approval

7/1/2021

Date

Ryan Mindell
 Ryan Mindell (Lottery Operations Division Director)

7/1/2021

Date



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234
 FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90119996
 DATE : June 30, 2021

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2317	102917 010	Game 2317 DOUBLE YOUR MONEY Trk 1	2,441,100 PC	0.02274	55,510.61
002 GAME 2317	102917 020	Option 2317: Full UV	2,441,100 PC	0.00256	6,249.22
003 GAME 2317	102917 030	Option 2317: Cont. 4 Color Process	2,441,100 PC	0.00544	13,279.58
004 GAME 2317	102917 040	Game 2317 DOUBLE YOUR MONEY Trk 2	2,327,475 PC	0.02274	52,926.78
005 GAME 2317	102917 050	Option 2317: Full UV	2,327,475 PC	0.00256	5,958.34
006 GAME 2317	102917 060	Option 2317: Cont. 4 Color Process	2,327,475 PC	0.00544	12,661.46
007 GAME 2317	102917 070	Game 2317 DOUBLE YOUR MONEY Trk 3	2,445,600 PC	0.02274	55,612.94
008 GAME 2317	102917 080	Option 2317: Full UV	2,445,600 PC	0.00256	6,260.74
009 GAME 2317	102917 090	Option 2317: Cont. 4 Color Process	2,445,600 PC	0.00544	13,304.06
010 GAME 2317	102917 100	Rounding Adjustment			0.01

TOTAL AMOUNT DUE USD 221,763.74

Continued...

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT

REMARKS:
Unrounded Invoice Total \$221,763.7395

PAYMENT TERMS:
Due within 30 days

REMITTANCE:
Please remit payment in USD:

For wire transfer payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Instant Ticket Game Analysis
8/25/19-8/28/21

Average Number of Weeks for 85% Average Sell Through

A B C D					E F G H				
Price Point					Price Point				
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

A B C D					E F G H				
Price Point					Price Point				
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only