

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

1/24/2023

Game #	2342	Confirmed Packs	9,292
Game Name	Super Loteria	Active Packs	6,100
Quantity Printed	59,686,425	Warehouse Packs	725
Price Point	\$5	Returned Packs	82
Start Date	10/18/2021	Printed Payout Percentage	68.01%
Top Prize	\$ 100,000	Percent Sold	97.32%
Number of Top Prizes Remaining	2	Number of Weeks Out	66

**Current Game Sales Analysis****TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 2,509,814	Actual ticket production costs
Prize payout expense	\$ 192,980,138	Data from Instant Ticket Tier Liability screen in ES

<b>Estimated Direct Costs</b>	<b>\$ 195,489,952</b>
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**TANGIBLE BENEFITS****Revenue Impact:**

Estimated sales	\$ 290,434,144	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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<b>Total Estimated Benefits</b>	<b>\$ 290,434,144</b>
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<b>Excess of Revenue over Expended</b>	<b>\$ 94,944,192</b>
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**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	2,230,410
Next week	\$	2,477,525
Next week	\$	2,697,865
Avg Weekly Sales Current Game	\$	2,468,600
Avg Weekly Sales \$5; >35M Qty*	\$	4,784,040
<b>Percentage Of Variance In Sales</b>		<b>48%</b>

TEXAS LOTTERY COMMISSION  
Scratch Ticket Game Closing Analysis  
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2342	Printed Payout Percentage	68.01%
Game Name	Super Loteria	Actual Payout Percentage	66.45%
Percent Sold	97.32%	Number of Weeks Out	66
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			48

\* only one game at this level with 85% sell through

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Dale Bowisock*

1/24/2023

Scratch Ticket Strategy Coordinator Date

*Will Russ*

1/25/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Not Required - Over 85% Sold*

Lottery Operations Division Director Date

*Not Required - Over 85% Sold*

Controller Date

*Not Required - Over 85% Sold*

Deputy Executive Director Date

*Not Required - Over 85% Sold*

Executive Director Date



**Play the Games of Texas!**

**Da Vinci Report** **1/24/23**

**Week End Date: 1/21/23**

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														1/21/23	1/14/23	1/7/23	12/31/22
Sold/Closing	2373	\$3	24,134,125	POWER 30X CROSSWORD	1/3/22	12/10/22	1/24/23	55	83.90%	46	37	24,023	2,013	\$10,047.00	\$16,605.00	\$78,807.00	\$133,401.00
	2327	\$3	28,614,750	TEXAS LOTERIA	10/4/21	12/29/22	2/12/23	68	94.80%	785	684	8,635	1,809	\$150,429.00	\$348,273.00	\$519,279.00	\$549,264.00
	2450	\$3	6,115,750	WINTER WORDS	11/7/22	1/10/23	2/24/23	11	83.60%	1,249	1,912	12	306	\$396,585.00	\$742,260.00	\$1,078,263.00	\$1,567,671.00
	2447	\$5	7,185,450	100X BONUS	10/17/22			14	90.94%	3,189	3,113	11	97	\$732,790.00	\$976,300.00	\$1,350,360.00	\$1,610,510.00
	2401	\$5	10,122,225	50X THE CASH	6/6/22	1/8/23	2/22/23	33	83.48%	173	223	18,435	1,438	\$77,250.00	\$131,485.00	\$184,770.00	\$246,525.00
	2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20	1/5/23	2/19/23	108	97.57%	323	339	245	765	\$110,680.00	\$217,450.00	\$344,590.00	\$397,290.00
	2308	\$5	7,222,950	EL GORDO	7/18/22	2/5/23	3/22/23	27	69.70%	793	1,057	22,484	2,967	\$155,530.00	\$192,400.00	\$216,580.00	\$220,430.00
	2406	\$5	7,342,125	HIT \$200,000!	7/5/22	1/8/23	2/22/23	29	79.71%	212	331	14,364	2,553	\$58,715.00	\$105,680.00	\$169,280.00	\$207,665.00
	2412	\$5	7,218,150	POWER SHOT	8/1/22	2/5/23	3/22/23	25	71.28%	1,122	1,457	20,642	2,072	\$198,435.00	\$239,085.00	\$260,090.00	\$286,240.00
	2404	\$5	7,259,325	SIZZLING HOT \$100,000	6/20/22	1/8/23	2/22/23	31	72.68%	165	263	20,870	3,181	\$52,845.00	\$89,335.00	\$133,780.00	\$153,855.00
	<b>2342</b>	<b>\$5</b>	<b>59,686,425</b>	<b>SUPER LOTERIA</b>	<b>10/18/21</b>			<b>66</b>	<b>97.32%</b>	<b>9,292</b>	<b>6,100</b>	<b>725</b>	<b>82</b>	<b>\$2,230,410.00</b>	<b>\$2,477,525.00</b>	<b>\$2,697,865.00</b>	<b>\$2,656,000.00</b>
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21	12/10/22	1/24/23	94	98.40%	16	3	231	1,188	\$1,470.00	\$7,850.00	\$37,330.00	\$61,720.00
	2348	\$10	11,152,000	\$50 OR \$100	12/6/21	12/10/22	1/24/23	59	90.83%	36	12	12,593	2,961	\$7,340.00	\$25,740.00	\$76,920.00	\$128,000.00
	2393	\$10	11,938,450	BIG CASH	4/4/22	1/8/23	2/22/23	42	68.33%	474	450	69,239	963	\$145,560.00	\$269,660.00	\$393,390.00	\$504,750.00

**Liability for 2342 / for Life to Date**

Product Status:  
Active

SmartCash Enabled:  
N/A

Validation Range: 09/17/2021 - 12/31/2037

**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	547765	\$2,738,825.00	6614315	\$33,071,576.00	92.35%	55121531
2	2	N/A	\$10.00	118931	\$1,189,310.00	1870449	\$18,704,490.00	94.02%	56118194
3	3	N/A	\$10.00	180237	\$1,802,370.00	3799171	\$37,991,712.00	95.47%	56983082
4	4	N/A	\$15.00	10924	\$163,860.00	187921	\$2,818,815.00	94.51%	56407416
5	5	N/A	\$15.00	7865	\$117,975.00	191054	\$2,865,810.00	96.05%	57326500
6	6	N/A	\$15.00	15124	\$226,860.00	382931	\$5,743,965.00	96.20%	57418654
7	7	N/A	\$20.00	10251	\$205,020.00	188594	\$3,771,880.00	94.84%	56609427
8	8	N/A	\$20.00	7171	\$143,420.00	191652	\$3,833,040.00	96.39%	57533699
9	9	N/A	\$20.00	7430	\$148,600.00	191802	\$3,836,040.00	96.27%	57460526
10	10	N/A	\$20.00	6646	\$132,920.00	192273	\$3,845,460.00	96.66%	57692266
11	0	N/A	\$50.00	14697	\$734,850.00	184535	\$9,226,750.00	92.62%	55283460
12	0	N/A	\$50.00	5622	\$281,100.00	193297	\$9,664,850.00	97.17%	57999521
13	0	N/A	\$50.00	5626	\$281,300.00	193197	\$9,659,850.00	97.17%	57997506
14	0	N/A	\$50.00	5571	\$278,550.00	193274	\$9,663,700.00	97.20%	58014202
15	0	N/A	\$100.00	1987	\$198,700.00	23324	\$2,332,400.00	92.15%	55000836
16	0	N/A	\$100.00	3195	\$319,500.00	96281	\$9,628,100.00	96.79%	57769398
17	0	N/A	\$100.00	3976	\$397,600.00	120465	\$12,046,500.00	96.80%	57779390
18	0	N/A	\$200.00	297	\$59,400.00	4677	\$935,400.00	94.03%	56122519
19	0	N/A	\$200.00	314	\$62,800.00	9661	\$1,932,200.00	96.85%	57807574
20	0	N/A	\$200.00	484	\$96,800.00	15458	\$3,091,600.00	96.96%	57874341
21	0	N/A	\$200.00	304	\$60,800.00	9690	\$1,938,000.00	96.96%	57870868
22	0	N/A	\$500.00	65	\$32,500.00	945	\$472,500.00	93.56%	55845219
23	0	N/A	\$500.00	66	\$33,000.00	2399	\$1,199,500.00	97.32%	58088330
24	0	N/A	\$500.00	40	\$20,000.00	1444	\$722,000.00	97.30%	58077626
25	0	N/A	\$500.00	30	\$15,000.00	968	\$484,000.00	96.99%	57892243
26	0	N/A	\$5,000.00	10	\$50,000.00	140	\$700,000.00	93.33%	55707329
27	0	N/A	\$100,000.00	2	\$200,000.00	28	\$2,800,000.00	93.33%	55707324
			<b>Totals:</b>	<b>954630</b>	<b>\$9,991,060.00</b>	<b>14,859,945</b>	<b>\$192,980,138.00</b>		

TICKET QUANTITY: 59,686,425  
 MIN QUANTITY: 58,800,000  
 DocuSign Envelope ID: D093D27C-E26D-4900-AA7A-2215BDD5F0EA  
 PACKS / POOL: 1,600  
 PACK SIZE: 75  
 POOL SIZE: 120,000

PRIZE STRUCTURE  
 SUPER LOTERIA  
 Lottery Game # 2342  
 IGT Job # 013748  
 Version 3 dated March 22, 2021

RETAIL PRICE: \$5.00  
 REVENUE: \$298,432,125  
 PRIZE FUND: \$202,971,195  
 PERCENTAGE: 68.0125154%  
 INSTANT FUND: \$202,971,195  
 INSTANT-WIN PAYOUT: 68.0125154%

PRIZE LEVEL	TIER CODE	GET	BONUS GAME	Number of Wins per Ticket	TOTAL PRIZE			WINNERS IN 120,000 (PER POOL)		WINNERS IN 75 (PER PACK)		% OF PRIZE FUND	% PER PRIZE TIER
					AMOUNT	ODDS (1 IN:)	TOTAL PRIZES			PRIZE COST			
1	L	\$5 or	\$5 or	1	\$5	8.33	7,162,080	14,400	9.00	\$35,810,400	17.64%		
2	L	\$10 or	\$10 or	1	\$10	30.00	1,989,380	4,000	2.50	\$19,893,800	9.80%		
3	L	\$5	\$5	2	\$10	15.00	3,979,408	8,000	5.00	\$39,794,080	19.61%		
4	L	\$15 or	\$15 or	1	\$15	300.17	198,845	400	0.25	\$2,982,675	1.47%		
5	L	\$5 + \$10	-	2	\$15	300.05	198,919	400	0.25	\$2,983,785	1.47%		
6	L	\$5	\$5 x 2	3	\$15	149.95	398,055	800	0.50	\$5,970,825	2.94%		
7	L	\$20 or	\$20 or	1	\$20	300.17	198,845	400	0.25	\$3,976,900	1.96%		
8	L	\$10	\$10	2	\$20	300.20	198,823	400	0.25	\$3,976,460	1.96%		
9	L	\$15	\$5	2	\$20	299.58	199,232	400	0.25	\$3,984,640	1.96%		
10	L	\$5	\$5 x 3	4	\$20	300.05	198,919	400	0.25	\$3,978,380	1.96%	Low Tier: 60.77%	
11	M	\$50 or	\$50 or	1	\$50	299.58	199,232	400	0.25	\$9,961,600	4.91%		
12	M	\$10 + \$20	(\$5 x 2) + \$10	5	\$50	300.05	198,919	400	0.25	\$9,945,950	4.90%		
13	M	\$5 + \$10 + \$15	\$10 x 2	5	\$50	300.20	198,823	400	0.25	\$9,941,150	4.90%		
14	M	\$5 + \$20	(\$10 x 2) + \$5	5	\$50	300.17	198,845	400	0.25	\$9,942,250	4.90%		
15	M	\$100 or	\$100 or	1	\$100	2,358.12	25,311	51		\$2,531,100	1.25%		
16	M	\$50	(\$20 x 2) + \$10	4	\$100	600.01	99,476	200		\$9,947,600	4.90%		
17	M	\$10 + \$20 + \$50	(\$5 x 2) + \$10	6	\$100	479.64	124,441	250		\$12,444,100	6.13%		
18	M	\$200 or	\$200 or	1	\$200	11,999.68	4,974	10		\$994,800	0.49%		
19	M	\$100	\$50 x 2	3	\$200	5,983.60	9,975	20		\$1,995,000	0.98%		
20	M	\$20 + \$50 + \$100	\$10 x 3	6	\$200	3,743.97	15,942	32		\$3,188,400	1.57%		
21	M	-	(\$50 x 2) + \$100	3	\$200	5,972.23	9,994	20		\$1,998,800	0.98%		
22	M	\$500 or	\$500 or	1	\$500	59,095.47	1,010	2		\$505,000	0.25%		
23	M	\$50 + \$100 + \$200	\$50 x 3	6	\$500	24,213.56	2,465	5		\$1,232,500	0.61%		
24	M	\$100 + \$200	(\$50 x 2) + \$100	5	\$500	40,219.96	1,484	3		\$742,000	0.37%		
25	M	\$200	\$100 x 3	4	\$500	59,806.04	998	2		\$499,000	0.25%	Mid Tier: 37.38%	
26	H	\$5,000 or	\$5,000 or	1	\$5,000	397,909.50	150			\$750,000	0.37%		
27	H	\$100,000 or	\$100,000 or	1	\$100,000	1,989,547.50	30			\$3,000,000	1.48%	High Tier: 1.85%	
<b>TOTAL CASH PRIZES</b>					1 in 2 Decimals: 3.77			15,814,575	31,795	19.50	\$202,971,195	100.00%	
					1 in 4 Decimals: 3.7741								

SUPER LOTERIA  
 Texas Lottery Game # 2342  
 IGT Job # 013748  
 Version 3 dated March 22, 2021

Consolidated odds are 1 in:

\$5	8.33	7,162,080
\$10	10.00	5,968,788
\$15	75.00	795,819
\$20	75.00	795,819
\$50	75.00	795,819
\$100	239.49	249,228
\$200	1,459.86	40,885
\$500	10,019.54	5,957
\$5,000	397,909.50	150
\$100,000	1,989,547.50	30
		15,814,575

PRIZE LEVEL	GET	BONUS GAME	Number of Wins per Ticket	GLEPS TYPE:		A		B		C		D		TOTAL	
				PER GAME:	PER POOL:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$5 or	\$5 or	1	\$5	10	\$50	8	\$40	10	\$50	8	\$40	7,162,080	\$35,810,400	
2	\$10 or	\$10 or	1	\$10	2	\$20	2	\$20	3	\$30	3	\$30	1,989,380	\$19,893,800	
3	\$5	\$5	2	\$10	5	\$50	6	\$60	4	\$40	5	\$50	3,979,408	\$39,794,080	
4	\$15 or	\$15 or	1	\$15	1	\$15	0	\$0	0	\$0	0	\$0	198,845	\$2,982,675	
5	\$5 + \$10	-	2	\$15	0	\$0	0	\$0	1	\$15	0	\$0	198,919	\$2,983,785	
6	\$5	\$5 x 2	3	\$15	0	\$0	1	\$15	0	\$0	1	\$15	398,055	\$5,970,825	
7	\$20 or	\$20 or	1	\$20	1	\$20	0	\$0	0	\$0	0	\$0	198,845	\$3,976,900	
8	\$10	\$10	2	\$20	0	\$0	0	\$0	0	\$0	1	\$20	198,823	\$3,976,460	
9	\$15	\$5	2	\$20	0	\$0	1	\$20	0	\$0	0	\$0	199,232	\$3,984,640	
10	\$5	\$5 x 3	4	\$20	0	\$0	0	\$0	1	\$20	0	\$0	198,919	\$3,978,380	
11	\$50 or	\$50 or	1	\$50	0	\$0	1	\$50	0	\$0	0	\$0	199,232	\$9,961,600	
12	\$10 + \$20	(\$5 x 2) + \$10	5	\$50	0	\$0	0	\$0	1	\$50	0	\$0	198,919	\$9,945,950	
13	\$5 + \$10 + \$15	\$10 x 2	5	\$50	0	\$0	0	\$0	0	\$0	1	\$50	198,823	\$9,941,150	
14	\$5 + \$20	(\$10 x 2) + \$5	5	\$50	1	\$50	0	\$0	0	\$0	0	\$0	198,845	\$9,942,250	
<b>TOTAL PRIZES</b>					20	\$205	19	\$205	20	\$205	19	\$205	15,518,325	\$163,142,895	



# INTEROFFICE MEMO

Gary Grief, Executive Director    LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

September 17, 2021

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<u>IGT</u>
<b>P.O. Number (if applicable)</b>	<u>362-21-9009RL020</u>
<b>Invoice Number</b>	<u>90121352</u>
<b>Tx Game Name:</b>	<u>Game #2342 Super Loteria</u>
<b>Invoice Amount:</b>	<u>\$2,509,814.17</u>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

9/20/2021

\_\_\_\_\_  
 Dale Bowersock (Scratch Ticket Strategy Coordinator)  
 Please forward to the next person for approval

9/20/2021  
Date

\_\_\_\_\_  
 Robert Tironi (Products Manager)  
 Please forward to the next person for approval

9/20/2021  
Date

\_\_\_\_\_  
 Ryan Mindell (Lottery Operations Division Director)

9/21/2021  
Date

Please return to Maria Perez in the Office of the Controller by

**In an effort to close out FY 21 please forward ASAP, thank you for your help.**





IGT Global Solutions Corporation  
 d/b/a IGT Solutions Corp. in the State of Texas  
 10 Memorial Boulevard  
 Providence, RI 02903  
 USA  
 Telephone 401 392-1000  
 Fax 401 392-1234  
 FED ID No. 05-0389840

# INVOICE

INVOICE NUMBER: 90121352  
 DATE : September 14, 2021

BILL TO: 20318  
 Texas Lottery Commission  
 Gary Grief, Executive Director  
 611 East 6th Street  
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2342	104677 010	Game 2342 SUPER LOTERIA - TRK 1	3,168,600 PC	0.02325	73,669.95
002 GAME 2342	104677 020	Option 2342 Full UV	3,168,600 PC	0.00320	10,139.52
003 GAME 2342	104677 030	Option 2342 4-Color process Markin	3,168,600 PC	0.00480	15,209.28
004 GAME 2342	104677 035	Option 2342 Integrated Graphic Ove	3,168,600 PC	0.00680	21,546.48
005 GAME 2342	104677 040	Option 2342 Synchronized Printing	3,168,600 PC	0.00400	12,674.40
006 GAME 2342	104677 050	Game 2342 SUPER LOTERIA - TRK 2	3,232,875 PC	0.02325	75,164.34
007 GAME 2342	104677 060	Option 2342 Full UV	3,232,875 PC	0.00320	10,345.20
008 GAME 2342	104677 070	Option 2342 4-Color process Markin	3,232,875 PC	0.00480	15,517.80
009 GAME 2342	104677 071	Option 2342 Integrated Graphic Ove	3,232,875 PC	0.00680	21,983.55
010 GAME 2342	104677 080	Option 2342 Synchronized Printing	3,232,875 PC	0.00400	12,931.50
011 GAME 2342	104677 090	Game 2342 SUPER LOTERIA - TRK 3	3,225,975 PC	0.02325	75,003.92
012 GAME 2342	104677 100	Option 2342 Full UV	3,225,975 PC	0.00320	10,323.12
013 GAME 2342	104677 110	Option 2342 4-Color process Markin	3,225,975 PC	0.00480	15,484.68

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2342	104677 115	Option 2342 Integrated Graphic Ove	3,225,975 PC	0.00680	21,936.63
015 GAME 2342	104677 120	Option 2342 Synchronized Priniting	3,225,975 PC	0.00400	12,903.90
016 GAME 2342	104677 130	Game 2342 SUPER LOTERIA - TRK 4	3,224,475 PC	0.02325	74,969.04
017 GAME 2342	104677 140	Option 2342 Full UV	3,224,475 PC	0.00320	10,318.32
018 GAME 2342	104677 150	Option 2342 4-Color process Markin	3,224,475 PC	0.00480	15,477.48
019 GAME 2342	104677 155	Option 2342 Integrated Graphic Ove	3,224,475 PC	0.00680	21,926.43
020 GAME 2342	104677 160	Option 2342 Synchronized Priniting	3,224,475 PC	0.00400	12,897.90
021 GAME 2342	104677 170	Game 2342 SUPER LOTERIA - TRK 5	3,219,600 PC	0.02325	74,855.70
022 GAME 2342	104677 180	Option 2342 Full UV	3,219,600 PC	0.00320	10,302.72
023 GAME 2342	104677 190	Option 2342 4-Color process Markin	3,219,600 PC	0.00480	15,454.08
024 GAME 2342	104677 195	Option 2342 Integrated Graphic Ove	3,219,600 PC	0.00680	21,893.28
025 GAME 2342	104677 200	Option 2342 Synchronized Priniting	3,219,600 PC	0.00400	12,878.40
026 GAME 2342	104677 210	Game 2342 SUPER LOTERIA - TRK 6	3,214,875 PC	0.02325	74,745.84
027 GAME 2342	104677 220	Option 2342 Full UV	3,214,875 PC	0.00320	10,287.60
028 GAME 2342	104677 230	Option 2342 4-Color process Markin	3,214,875 PC	0.00480	15,431.40
029 GAME 2342	104677 235	Option 2342 Integrated Graphic Ove	3,214,875 PC	0.00680	21,861.15
030 GAME 2342	104677 240	Option 2342 Synchronized Priniting	3,214,875 PC	0.00400	12,859.50
031 GAME 2342	104677 250	Game 2342 SUPER LOTERIA - TRK 7	3,224,400 PC	0.02325	74,967.30

Continued...



INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
032 GAME 2342	104677 260	Option 2342 Full UV	3,224,400 PC	0.00320	10,318.08
033 GAME 2342	104677 270	Option 2342 4-Color process Markin	3,224,400 PC	0.00480	15,477.12
034 GAME 2342	104677 275	Option 2342 Integrated Graphic Ove	3,224,400 PC	0.00680	21,925.92
035 GAME 2342	104677 280	Option 2342 Synchronized Priniting	3,224,400 PC	0.00400	12,897.60
036 GAME 2342	104677 290	Game 2342 SUPER LOTERIA - TRK 8	3,226,575 PC	0.02325	75,017.87
037 GAME 2342	104677 300	Option 2342 Full UV	3,226,575 PC	0.00320	10,325.04
038 GAME 2342	104677 310	Option 2342 4-Color process Markin	3,226,575 PC	0.00480	15,487.56
039 GAME 2342	104677 315	Option 2342 Integrated Graphic Ove	3,226,575 PC	0.00680	21,940.71
040 GAME 2342	104677 320	Option 2342 Synchronized Priniting	3,226,575 PC	0.00400	12,906.30
041 GAME 2342	104677 330	Game 2342 SUPER LOTERIA - TRK 9	3,229,425 PC	0.02325	75,084.13
042 GAME 2342	104677 340	Option 2342 Full UV	3,229,425 PC	0.00320	10,334.16
043 GAME 2342	104677 350	Option 2342 4-Color process Markin	3,229,425 PC	0.00480	15,501.24
044 GAME 2342	104677 355	Option 2342 Integrated Graphic Ove	3,229,425 PC	0.00680	21,960.09
045 GAME 2342	104677 360	Option 2342 Synchronized Priniting	3,229,425 PC	0.00400	12,917.70
046 GAME 2342	104677 370	Game 2342 SUPER LOTERIA - TRK 10	3,135,150 PC	0.02325	72,892.24
047 GAME 2342	104677 380	Option 2342 Full UV	3,135,150 PC	0.00320	10,032.48
048 GAME 2342	104677 390	Option 2342 4-Color process Markin	3,135,150 PC	0.00480	15,048.72
049 GAME 2342	104677 395	Option 2342 Integrated Graphic Ove	3,135,150 PC	0.00680	21,319.02

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
050 GAME 2342	104677 400	Option 2342 Synchronized Priniting	3,135,150 PC	0.00400	12,540.60
051 GAME 2342	104677 410	Game 2342 SUPER LOTERIA - TRK 11	3,221,325 PC	0.02325	74,895.81
052 GAME 2342	104677 420	Option 2342 Full UV	3,221,325 PC	0.00320	10,308.24
053 GAME 2342	104677 430	Option 2342 4-Color process Markin	3,221,325 PC	0.00480	15,462.36
054 GAME 2342	104677 435	Option 2342 Integrated Graphic Ove	3,221,325 PC	0.00680	21,905.01
055 GAME 2342	104677 440	Option 2342 Synchronized Priniting	3,221,325 PC	0.00400	12,885.30
056 GAME 2342	104677 450	Game 2342 SUPER LOTERIA - TRK 12	3,217,125 PC	0.02325	74,798.16
057 GAME 2342	104677 460	Option 2342 Full UV	3,217,125 PC	0.00320	10,294.80
058 GAME 2342	104677 470	Option 2342 4-Color process Markin	3,217,125 PC	0.00480	15,442.20
059 GAME 2342	104677 475	Option 2342 Integrated Graphic Ove	3,217,125 PC	0.00680	21,876.45
060 GAME 2342	104677 480	Option 2342 Synchronized Priniting	3,217,125 PC	0.00400	12,868.50
061 GAME 2342	104677 490	Game 2342 SUPER LOTERIA - TRK 13	3,210,000 PC	0.02325	74,632.50
062 GAME 2342	104677 500	Option 2342 Full UV	3,210,000 PC	0.00320	10,272.00
063 GAME 2342	104677 510	Option 2342 4-Color process Markin	3,210,000 PC	0.00480	15,408.00
064 GAME 2342	104677 515	Option 2342 Integrated Graphic Ove	3,210,000 PC	0.00680	21,828.00
065 GAME 2342	104677 520	Option 2342 Synchronized Priniting	3,210,000 PC	0.00400	12,840.00
066 GAME 2342	104677 530	Game 2342 SUPER LOTERIA - TRK 14	3,204,225 PC	0.02325	74,498.23
067 GAME 2342	104677 540	Option 2342 Full UV	3,204,225 PC	0.00320	10,253.52

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
068 GAME 2342	104677 550	Option 2342 4-Color process Markin	3,204,225 PC	0.00480	15,380.28
069 GAME 2342	104677 555	Option 2342 Integrated Graphic Ove	3,204,225 PC	0.00680	21,788.73
070 GAME 2342	104677 560	Option 2342 Synchronized Priniting	3,204,225 PC	0.00400	12,816.90
071 GAME 2342	104677 570	Game 2342 SUPER LOTERIA - TRK 15	3,198,225 PC	0.02325	74,358.73
072 GAME 2342	104677 580	Option 2342 Full UV	3,198,225 PC	0.00320	10,234.32
073 GAME 2342	104677 590	Option 2342 4-Color process Markin	3,198,225 PC	0.00480	15,351.48
074 GAME 2342	104677 595	Option 2342 Integrated Graphic Ove	3,198,225 PC	0.00680	21,747.93
075 GAME 2342	104677 600	Option 2342 Synchronized Priniting	3,198,225 PC	0.00400	12,792.90
076 GAME 2342	104677 610	Game 2342 SUPER LOTERIA - TRK 16	3,212,175 PC	0.02325	74,683.07
077 GAME 2342	104677 620	Option 2342 Full UV	3,212,175 PC	0.00320	10,278.96
078 GAME 2342	104677 630	Option 2342 4-Color process Markin	3,212,175 PC	0.00480	15,418.44
079 GAME 2342	104677 635	Option 2342 Integrated Graphic Ove	3,212,175 PC	0.00680	21,842.79
080 GAME 2342	104677 640	Option 2342 Synchronized Priniting	3,212,175 PC	0.00400	12,848.70
081 GAME 2342	104677 650	Game 2342 SUPER LOTERIA - TRK 17	3,224,025 PC	0.02325	74,958.58
082 GAME 2342	104677 660	Option 2342 Full UV	3,224,025 PC	0.00320	10,316.88
083 GAME 2342	104677 670	Option 2342 4-Color process Markin	3,224,025 PC	0.00480	15,475.32
084 GAME 2342	104677 675	Option 2342 Integrated Graphic Ove	3,224,025 PC	0.00680	21,923.37
085 GAME 2342	104677 680	Option 2342 Synchronized Priniting	3,224,025 PC	0.00400	12,896.10

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INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT	
086 GAME 2342	104677 690	Game 2342 SUPER LOTERIA - TRK 18	3,223,800 PC	0.02325	74,953.35	
087 GAME 2342	104677 700	Option 2342 Full UV	3,223,800 PC	0.00320	10,316.16	
088 GAME 2342	104677 710	Option 2342 4-Color process Markin	3,223,800 PC	0.00480	15,474.24	
089 GAME 2342	104677 715	Option 2342 Integrated Graphic Ove	3,223,800 PC	0.00680	21,921.84	
090 GAME 2342	104677 720	Option 2342 Synchronized Priniting	3,223,800 PC	0.00400	12,895.20	
091 GAME 2342	104677 730	Game 2342 SUPER LOTERIA - TRK 19	1,873,575 PC	0.02325	43,560.62	
092 GAME 2342	104677 740	Option 2342 Full UV	1,873,575 PC	0.00320	5,995.44	
093 GAME 2342	104677 750	Option 2342 4-Color process Markin	1,873,575 PC	0.00480	8,993.16	
094 GAME 2342	104677 755	Option 2342 Integrated Graphic Ove	1,873,575 PC	0.00680	12,740.31	
095 GAME 2342	104677 760	Option 2342 Synchronized Priniting	1,873,575 PC	0.00400	7,494.30	
				TOTAL AMOUNT DUE	USD	<u>2,509,814.17</u>

REMARKS:  
Unrounded Invoice Total \$2,509,814.1713

PAYMENT TERMS:  
Due within 30 days

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
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## REMITTANCE:

Please remit payment in USD:

## For wire transfer payments:

Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104

SWIFT: WFBIUS6S

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corp

## For ACH payments:

Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

**Instant Ticket Game Analysis**  
**03/01/20-02/26/22**

**Average Number of Weeks for 85% Average Sell Through**

Print Quantities	A	B	C	D	E	F	G	H
	Price Point				Price Point			
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	None	None	None	None
5M-9.99M	Week 15	Week 16	None	Week 19	Week 17	Week 39	None	Week 34
10M-14.99M	Week 15	None	None	Week 23	Week 33	Week 32	None	None
15M-19.99M	Week 23	None	Week 27*	None	Week 34*	None	None	None
20M-24.99M	None	None	None	Week 39	Week 41*	None	None	None
25M-29.99M	Week 32*	None	None	None	Week 36*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	Week 63	Week 70*	Week 48*	Week 43*	None	None	None

**Average Weekly Dollar Sales at 85% Average Sell Through**

Print Quantities	A	B	C	D	E	F	G	H
	Price Point				Price Point			
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	None	None	None	None
5M-9.99M	\$523,427	\$836,412	None	\$1,829,626	\$3,575,687	\$4,083,763	None	\$6,822,934
10M-14.99M	\$646,883	None	None	\$2,572,905	\$3,255,577	\$6,279,880	None	None
15M-19.99M	\$637,501	None	\$1,754,298	None	\$4,557,575	None	None	None
20M-24.99M	None	None	None	\$2,543,539	\$4,377,999	None	None	None
25M-29.99M	\$795,571	None	None	None	\$6,250,278	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	\$1,031,140	\$1,494,231	\$4,784,040	\$7,855,672	None	None	None

None = no games at this level with 85% sell through  
 \* only one game at this level with 85% sell through

Excludes Promotional Tickets  
 Unaudited - For Internal Use Only



**Bowersock, Dale**

**From:** Gough, Riley <Riley.Gough@IGT.com>  
**Sent:** Monday, January 23, 2023 5:03 PM  
**To:** Bowersock, Dale  
**Cc:** ProductsScratchTeam  
**Subject:** RE: February 2023 Pre-call Recommendations

**CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.**

Hi Dale

No issues with this list.

Thanks,  
 Riley

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**From:** Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>  
**Sent:** Monday, January 23, 2023 8:57 AM  
**To:** Gough, Riley <Riley.Gough@IGT.com>  
**Cc:** ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>  
**Subject:** February 2023 Pre-call Recommendations

**CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.**

Riley,  
 Below are the games I would recommend for Pre-Call on February 3.

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	1/21/23	1/14/23
2405	\$1	17,149,800	LOOSE CHANGE	7/5/22			29	85.00%	5,324	6,992	1,342	686	\$316,271.00	\$353,51
Over 85% sold														
2447	\$5	7,185,450	100X BONUS	10/17/22			14	90.94%	3,330	3,223	11	94	\$732,790.00	\$976,31
Over 85% sold														
2374	\$5	27,786,375	POWER 50X	1/3/22			55	67.54%	7,161	5,496	105,200	82	\$789,710.00	\$882,81
66% variance														
2342	\$5	59,086,425	SUPER LOTERIA	10/18/21			66	97.32%	9,801	6,232	823	98	\$2,230,410.00	\$2,477,51
Over 85% sold														
2375	\$10	22,880,800	POWER 100X	1/3/22			55	56.16%	11,148	5,631	180,898	230	\$1,163,590.00	\$1,236,71
72% variance														
2411	\$20	7,928,475	ULTIMATE 7S	2/21/22			48	86.03%	8,145	3,262	31,160	54	\$1,039,900.00	\$1,119,36
Over 85% sold														

2378	\$20	10,149,100	POWER 200X	1/3/22			55	72.18%	13,702	5,563	91,075	103	\$1,232,980.00	\$1,375,4
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78% variance

Pre-calling on this day would result in the following close dates:

Pre-call: 2/3/23

Call: 3/5/23

Close: 4/19/23

EOV: 10/16/23

Please let me know if you have any concerns.

Thanks,

Dale

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