

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

1/24/2023

Game #	2375	Confirmed Packs	11,134
Game Name	Power 100X	Active Packs	5,677
Quantity Printed	22,860,600	Warehouse Packs	180,553
Price Point	\$10	Returned Packs	227
Start Date	1/3/2022	Printed Payout Percentage	70.09%
Top Prize	\$ 500,000	Percent Sold	56.16%
Number of Top Prizes Remaining	5	Number of Weeks Out	55

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 2,289,707	Actual ticket production costs
Prize payout expense	\$ 89,295,910	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 91,585,617
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 128,385,130	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 128,385,130	

Excess of Revenue over Expended	\$ 36,799,513
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	1,163,590
Next week	\$	1,236,730
Next week	\$	1,306,370
Avg Weekly Sales Current Game	\$	1,235,563
Avg Weekly Sales \$10; 20M-24.99M Qty*	\$	4,377,999
Percentage Of Variance In Sales		72%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2375	Printed Payout Percentage	70.09%
Game Name	Power 100X	Actual Payout Percentage	69.55%
Percent Sold	56.16%	Number of Weeks Out	55
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			41

* only one game at this level with 85% sell through

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Cate Bowrick

1/24/2023

ScratchTicket Strategy Coordinator Date

Will Russ

1/25/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Heidi Moreno for Robert Tirloni

1/26/2023

Lottery Operations Division Director Date

Kerry Stuckey

1/26/2023

Controller Date

By Mitchell

1/27/2023

Deputy Executive Director Date

Gay Grief

1/30/2023

Executive Director Date



Play the Games of Texas!

Da Vinci Report

1/24/23

Week End Date:1/21/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														1/21/23	1/14/23	1/7/23	12/31/22
Mature	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			41	47.92%	12,539	8,811	136,508	42	\$1,379,815.00	\$1,446,685.00	\$1,524,165.00	\$1,496,000.00
	2415	\$5	9,906,375	COWBOYS	8/15/22			23	47.27%	3,603	3,203	61,025	50	\$432,725.00	\$458,610.00	\$543,605.00	\$601,030.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			16	45.81%	2,570	2,472	62,952	1,954	\$363,080.00	\$469,015.00	\$553,075.00	\$688,970.00
	2416	\$5	5,627,550	HOUSTON TEXANS	8/15/22			23	51.84%	2,436	1,643	29,091	1,307	\$203,945.00	\$232,590.00	\$264,180.00	\$282,330.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			55	67.54%	7,096	5,527	104,928	70	\$789,710.00	\$882,820.00	\$938,705.00	\$962,935.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			47	65.41%	15,040	8,940	121,522	379	\$2,123,500.00	\$2,150,710.00	\$2,251,470.00	\$2,281,510.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			57	68.21%	20,265	8,577	148,114	40	\$3,178,980.00	\$3,225,230.00	\$3,351,720.00	\$3,456,740.00
	2369	\$10	12,077,250	\$50, \$100 OR \$500!	8/1/22			25	76.69%	20,169	7,414	24,208	32	\$2,778,520.00	\$2,858,900.00	\$3,003,350.00	\$3,357,000.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			20	32.49%	17,529	8,650	160,406	13	\$1,439,210.00	\$1,563,240.00	\$1,681,730.00	\$1,812,880.00
	2422	\$10	8,199,450	7	10/3/22			16	68.15%	12,776	7,066	29,844	26	\$1,719,480.00	\$1,959,320.00	\$2,305,660.00	\$2,659,380.00
	2433	\$10	49,110,750	MEGA LOTERIA	2/7/22			50	84.34%	48,337	13,476	80,880	42	\$7,849,790.00	\$7,965,640.00	\$7,991,570.00	\$8,408,790.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			29	50.64%	7,170	3,811	108,053	70	\$720,810.00	\$864,740.00	\$928,690.00	\$1,027,690.00
	2375	\$10	22,860,600	POWER 100X	1/3/22			55	56.16%	11,134	5,677	180,553	227	\$1,163,590.00	\$1,236,730.00	\$1,306,370.00	\$1,409,440.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			28	63.60%	14,177	6,885	34,650	19	\$1,590,100.00	\$1,751,320.00	\$1,863,180.00	\$2,131,450.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			20	28.24%	21,360	8,241	261,001	39	\$1,734,200.00	\$1,938,080.00	\$2,228,020.00	\$2,550,080.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			33	41.04%	27,843	8,842	411,633	36	\$4,699,560.00	\$4,767,680.00	\$4,962,860.00	\$5,248,360.00
	2349	\$20	8,200,000	500X	7/18/22			27	74.36%	15,205	5,690	60,011	34	\$2,206,420.00	\$2,408,700.00	\$2,672,080.00	\$3,143,740.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			62	47.38%	14,358	5,489	322,040	61	\$1,624,480.00	\$1,726,360.00	\$1,913,120.00	\$2,036,740.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			18	43.15%	55,450	12,388	306,638	27	\$8,374,000.00	\$8,409,580.00	\$8,605,060.00	\$9,209,600.00
	2402	\$20	8,199,050	MONEY	6/20/22			31	46.77%	8,923	3,913	159,826	39	\$1,002,620.00	\$1,079,800.00	\$1,183,220.00	\$1,456,420.00
	2376	\$20	10,149,100	POWER 200X	1/3/22			55	72.18%	13,622	5,603	90,728	84	\$1,232,980.00	\$1,375,480.00	\$1,516,200.00	\$1,655,420.00
	2411	\$20	7,928,475	ULTIMATE 7S	2/21/22			48	86.03%	8,120	3,243	30,925	51	\$1,039,900.00	\$1,119,360.00	\$1,223,960.00	\$1,379,980.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			253	73.62%	12,184	6,373	336,464	90	\$2,687,850.00	\$2,827,680.00	\$2,912,760.00	\$3,012,000.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			42	54.44%	14,706	7,441	138,939	60	\$2,667,960.00	\$2,770,140.00	\$2,863,050.00	\$3,039,930.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			25	39.82%	20,644	7,299	167,584	54	\$3,876,350.00	\$4,527,550.00	\$4,516,900.00	\$4,929,700.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			57	81.18%	14,911	5,285	33,371	74	\$2,523,950.00	\$2,845,200.00	\$2,743,950.00	\$3,000,850.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			46	76.43%	11,708	4,633	52,832	90	\$2,925,900.00	\$3,609,800.00	\$3,803,850.00	\$4,079,500.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			66	77.04%	20,334	6,551	86,918	91	\$5,051,600.00	\$5,650,400.00	\$5,672,700.00	\$5,804,750.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			36	39.08%	25,357	9,482	382,089	89	\$8,619,900.00	\$9,227,000.00	\$9,384,700.00	\$9,536,300.00
Sold/Closing	2372	\$1	34,835,250	POWER 20X	1/3/22	12/10/22	1/24/23	55	68.68%	28	106	66,611	1,892	\$16,076.00	\$32,500.00	\$45,817.00	\$63,991.00
	2381	\$2	8,912,625	JUMBO BUCKS	6/20/22	12/10/22	1/24/23	31	73.74%	37	41	13,750	1,804	\$7,104.00	\$3,446.00	\$27,138.00	\$53,248.00
	2403	\$2	9,058,125	LUCKY 3	7/18/22	1/8/23	2/22/23	27	71.58%	341	727	15,200	1,234	\$104,480.00	\$137,940.00	\$165,212.00	\$169,834.00

Liability for 2375 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 12/04/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	1221808	\$12,218,080.00	1521558	\$15,215,580.00	55.46%	12679215
2	2	N/A	\$20.00	252494	\$5,049,880.00	319010	\$6,380,200.00	55.82%	12760645
3	3	N/A	\$20.00	403096	\$8,061,920.00	511373	\$10,227,460.00	55.92%	12783695
4	0	N/A	\$30.00	50337	\$1,510,110.00	64049	\$1,921,470.00	55.99%	12800505
5	0	N/A	\$30.00	100511	\$3,015,330.00	128122	\$3,843,660.00	56.04%	12810686
6	0	N/A	\$30.00	100374	\$3,011,220.00	128111	\$3,843,330.00	56.07%	12817884
7	0	N/A	\$30.00	100222	\$3,006,660.00	128312	\$3,849,360.00	56.15%	12835242
8	0	N/A	\$50.00	50265	\$2,513,250.00	64121	\$3,206,050.00	56.06%	12814894
9	0	N/A	\$50.00	50048	\$2,502,400.00	64293	\$3,214,650.00	56.23%	12854326
10	0	N/A	\$50.00	50180	\$2,509,000.00	64112	\$3,205,600.00	56.09%	12823634
11	0	N/A	\$50.00	49950	\$2,497,500.00	64243	\$3,212,150.00	56.26%	12860976
12	0	N/A	\$100.00	45387	\$4,538,700.00	57416	\$5,741,600.00	55.85%	12767761
13	0	N/A	\$100.00	45186	\$4,518,600.00	57703	\$5,770,300.00	56.08%	12820857
14	0	N/A	\$100.00	45180	\$4,518,000.00	57769	\$5,776,900.00	56.11%	12828041
15	0	N/A	\$100.00	45327	\$4,532,700.00	57509	\$5,750,900.00	55.92%	12784338
16	0	N/A	\$200.00	1681	\$336,200.00	2158	\$431,600.00	56.21%	12850527
17	0	N/A	\$200.00	2042	\$408,400.00	2549	\$509,800.00	55.52%	12692587
18	0	N/A	\$200.00	2082	\$416,400.00	2660	\$532,000.00	56.09%	12823533
19	0	N/A	\$200.00	2112	\$422,400.00	2684	\$536,800.00	55.96%	12793546
20	0	N/A	\$200.00	2117	\$423,400.00	2626	\$525,200.00	55.37%	12656954
21	0	N/A	\$200.00	2052	\$410,400.00	2710	\$542,000.00	56.91%	13009707
22	0	N/A	\$200.00	1673	\$334,600.00	2139	\$427,800.00	56.11%	12827603
23	0	N/A	\$500.00	325	\$162,500.00	432	\$216,000.00	57.07%	13045943
24	0	N/A	\$500.00	424	\$212,000.00	534	\$267,000.00	55.74%	12742756
25	0	N/A	\$500.00	256	\$128,000.00	324	\$162,000.00	55.86%	12770404
26	0	N/A	\$500.00	585	\$292,500.00	766	\$383,000.00	56.70%	12961672
27	0	N/A	\$500.00	663	\$331,500.00	861	\$430,500.00	56.50%	12915338
28	0	N/A	\$1,000.00	92	\$92,000.00	103	\$103,000.00	52.82%	12075086
29	0	N/A	\$1,000.00	88	\$88,000.00	103	\$103,000.00	53.93%	12327967
30	0	N/A	\$1,000.00	85	\$85,000.00	109	\$109,000.00	56.19%	12844357
31	0	N/A	\$1,000.00	83	\$83,000.00	108	\$108,000.00	56.54%	12926412
32	0	N/A	\$10,000.00	2	\$20,000.00	3	\$30,000.00	60.00%	13716361
33	0	N/A	\$10,000.00	7	\$70,000.00	8	\$80,000.00	53.33%	12192319
34	0	N/A	\$10,000.00	7	\$70,000.00	8	\$80,000.00	53.33%	12192319
35	0	N/A	\$10,000.00	4	\$40,000.00	6	\$60,000.00	60.00%	13716361
36	0	N/A	\$500,000.00	2	\$1,000,000.00	2	\$1,000,000.00	50.00%	11430302
37	0	N/A	\$500,000.00	3	\$1,500,000.00	3	\$1,500,000.00	50.00%	11430300
Totals:				2626750	\$70,929,650.00	3,308,597	\$89,295,910.00		

PRIZE LEVEL	TIER CODE	GET	POWER SPOTS \$50 & \$100	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	WINNERS IN 120,000 (PER POOL)			WINNERS IN 50 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
						ODDS (1 IN:)	TOTAL PRIZES					
1	L	\$10	-	1	\$10	8.33	2,743,366	14,400	6.00	\$27,433,660	17.12%	Low Tier: 35.67%
2	L	\$20	-	1	\$20	40.00	571,504	3,000	1.25	\$11,430,080	7.13%	
3	L	\$10 x 2	-	2	\$20	25.00	914,469	4,800	2.00	\$18,289,380	11.41%	
4	M	\$30	-	1	\$30	199.85	114,386	600	0.25	\$3,431,580	2.14%	
5	M	\$15 x 2	-	2	\$30	99.99	228,633	1,200	0.50	\$6,858,990	4.28%	
6	M	\$10 x 3	-	3	\$30	100.05	228,485	1,200	0.50	\$6,854,550	4.28%	
7	M	\$10 + \$20	-	2	\$30	100.03	228,534	1,200	0.50	\$6,856,020	4.28%	
8	M	\$50 or	\$50 or	1	\$50	199.85	114,386	600	0.25	\$5,719,300	3.57%	
9	M	\$10 x 5	-	5	\$50	199.93	114,341	600	0.25	\$5,717,050	3.57%	
10	M	(\$10 x 2) + \$30	-	3	\$50	200.02	114,292	600	0.25	\$5,714,600	3.57%	
11	M	(\$20 x 2) + \$10	-	3	\$50	200.19	114,193	600	0.25	\$5,709,650	3.56%	
12	M	\$100 or	\$100 or	1	\$100	222.37	102,803	540		\$10,280,300	6.42%	
13	M	\$10 x 10	-	10	\$100	222.19	102,889	540		\$10,288,900	6.42%	
14	M	\$10 x 5	\$50	6	\$100	222.06	102,949	540		\$10,294,900	6.43%	
15	M	-	\$50 x 2	2	\$100	222.30	102,836	540		\$10,283,600	6.42%	
16	M	\$200	-	1	\$200	5,954.83	3,839	20		\$767,800	0.48%	
17	M	\$10 (20X)	-	1	\$200	4,979.44	4,591	24		\$918,200	0.57%	
18	M	\$10 x 20	-	20	\$200	4,820.88	4,742	25		\$948,400	0.59%	
19	M	x 10) + (\$30 x 2) + (\$20	-	14	\$200	4,766.60	4,796	25		\$959,200	0.60%	
20	M	-	(\$50 x 2) + \$100	3	\$200	4,819.86	4,743	25		\$948,600	0.59%	
21	M	\$10 x 10	\$100	11	\$200	4,800.63	4,762	25		\$952,400	0.59%	
22	M	\$10 x 5	\$50 x 3	8	\$200	5,997.01	3,812	20		\$762,400	0.48%	
23	M	\$500	-	1	\$500	30,198.94	757	4		\$378,500	0.24%	
24	M	(20X) + (\$10 x 5) + (\$20	\$50 + \$100	13	\$500	23,862.84	958	5		\$479,000	0.30%	
25	M	\$20 (20X) + (\$10 x 5)	\$50	7	\$500	39,414.83	580	3		\$290,000	0.18%	
26	M	(\$10 x 10) + (\$20 x 5)	(\$50 x 2) + (\$100 x 2)	19	\$500	16,921.24	1,351	7		\$675,500	0.42%	
27	M	(\$30 x 5) + \$10 (20X)	\$50 + \$100	8	\$500	15,000.39	1,524	8		\$762,000	0.48%	Mid Tier: 60.45%
28	H	\$1,000	-	1	\$1,000	117,233.85	195	1		\$195,000	0.12%	
29	H	\$10 (100X)	-	1	\$1,000	119,689.01	191	1		\$191,000	0.12%	
30	H	\$30 (20X) + \$10 (20X)	(\$50 x 2) + \$100	5	\$1,000	117,838.14	194	1		\$194,000	0.12%	
31	H	x 15) + (\$50 x 3) + (\$100	(\$50 x 3) + (\$100 x 2)	25	\$1,000	119,689.01	191	1		\$191,000	0.12%	
32	H	\$10,000	-	1	\$10,000	4,572,120.00	5			\$50,000	0.03%	
33	H	\$50 (100X) + (\$100 x 8)	\$100 x 2	14	\$10,000	1,524,040.00	15			\$150,000	0.09%	
34	H	20X) + \$50 (100X) + (\$1	(\$50 x 2) + (\$100 x 2)	13	\$10,000	1,524,040.00	15			\$150,000	0.09%	
35	H	12) + (\$200 x 5) + (\$1,0	-	20	\$10,000	2,286,060.00	10			\$100,000	0.06%	
36	H	\$500,000	-	1	\$500,000	5,715,150.00	4			\$2,000,000	1.25%	
37	H) + \$50 (100X) + \$30 (10	(\$50 x 3) + (\$100 x 2)	25	\$500,000	3,810,100.00	6			\$3,000,000	1.87%	High Tier: 3.88%
TOTAL CASH PRIZES					1 in 2 Decimals: 3.85	5,935,347	31,155	12.00	\$160,225,560	100.00%		
					1 in 4 Decimals: 3.8516							

POWER 100X
Texas Lottery Game # 2375
IGT Job # 013886
Version 3 dated June 16, 2021

Consolidated odds are 1 in:	\$10	8.33	2,743,366
	\$20	15.38	1,485,973
	\$30	28.57	800,038
	\$50	50.00	457,212
	\$100	55.56	411,477
	\$200	730.72	31,285
	\$500	4,421.78	5,170
	\$1,000	29,650.58	771
	\$10,000	508,013.33	45
	\$500,000	2,286,060.00	10
		5,935,347	

PRIZE LEVEL	GET	POWER SPOTS \$50 & \$100	Number of Wins per Ticket	GLEPS TYPE:	A		B		C		D		TOTAL	
				PER GAME:	114,386		114,193		114,193		114,341		457,212	
				PER POOL:	600		600		600		600		2,400	
				PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$10	-	1	\$10	7	\$70	5	\$50	6	\$60	6	\$60	2,743,366	\$27,433,660
2	\$20	-	1	\$20	1	\$20	2	\$40	1	\$20	1	\$20	571,504	\$11,430,080
3	\$10 x 2	-	2	\$20	3	\$60	2	\$40	2	\$40	1	\$20	914,469	\$18,289,380
4	\$30	-	1	\$30	1	\$30	0	\$0	0	\$0	0	\$0	114,386	\$3,431,580
5	\$15 x 2	-	2	\$30	0	\$0	1	\$30	0	\$0	1	\$30	228,633	\$6,858,990
6	\$10 x 3	-	3	\$30	0	\$0	1	\$30	1	\$30	0	\$0	228,485	\$6,854,550
7	\$10 + \$20	-	2	\$30	0	\$0	0	\$0	1	\$30	1	\$30	228,534	\$6,856,020
8	\$50 or	\$50 or	1	\$50	1	\$50	0	\$0	0	\$0	0	\$0	114,386	\$5,719,300
9	\$10 x 5	-	5	\$50	0	\$0	0	\$0	0	\$0	1	\$50	114,341	\$5,717,050
10	(\$10 x 2) + \$30	-	3	\$50	0	\$0	1	\$50	0	\$0	0	\$0	114,292	\$5,714,600
11	(\$20 x 2) + \$10	-	3	\$50	0	\$0	0	\$0	1	\$50	0	\$0	114,193	\$5,709,650
TOTAL PRIZES					13	\$230	12	\$240	12	\$230	11	\$210	5,486,589	\$104,014,860



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

December 14, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	<u>IGT</u>
P.O. Number (if applicable)	<u>362-21-9009RL036</u>
Tx Game Name	<u>Game #2375 POWER 100X</u>

Invoice Number:	Invoice Amount:
<u>90123133</u>	<u>\$2,291,706.57</u>

less sanction letter dated 12/8/21	-\$2,000.00
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Total Amount	\$2,289,706.57
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The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB



12/14/2021

12/14/2021

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Date

12/14/2021

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Date

12/14/2021

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by **December 24, 2021**

Due to the Holidays please forward ASAP, thanks for your help.



IGT Global Solutions Corporation
d/b/a IGT Solutions Corp. in the State of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90123133
DATE : December 9, 2021

BILL TO: 20318
Texas Lottery Commission
Gary Grief, Executive Director
611 East 6th Street
Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2375	107207 010	Game 2375 POWER 100X - TRK 1	2,031,900 PC	0.02591	52,646.53
002 GAME 2375	107207 020	Option 2375 Holographic Foil Stock	2,031,900 PC	0.06000	121,914.00
003 GAME 2375	107207 030	Option 2375 Fluorescent Ink	2,031,900 PC	0.00280	5,689.32
004 GAME 2375	107207 040	Option 2375 Full UV	2,031,900 PC	0.00320	6,502.08
005 GAME 2375	107207 050	Option 2375 Integrated Graphic Ove	2,031,900 PC	0.00680	13,816.92
006 GAME 2375	107207 060	Game 2375 POWER 100X - TRK 2	2,074,850 PC	0.02591	53,759.36
007 GAME 2375	107207 070	Option 2375 Holographic Foil Stock	2,074,850 PC	0.06000	124,491.00
008 GAME 2375	107207 080	Option 2375 Fluorescent Ink	2,074,850 PC	0.00280	5,809.58
009 GAME 2375	107207 090	Option 2375 Full UV	2,074,850 PC	0.00320	6,639.52
010 GAME 2375	107207 100	Option 2375 Integrated Graphic Ove	2,074,850 PC	0.00680	14,108.98
011 GAME 2375	107207 110	Game 2375 POWER 100X - TRK 3	2,074,900 PC	0.02591	53,760.66
012 GAME 2375	107207 120	Option 2375 Holographic Foil Stock	2,074,900 PC	0.06000	124,494.00
013 GAME 2375	107207 130	Option 2375 Fluorescent Ink	2,074,900 PC	0.00280	5,809.72

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2375	107207 140	Option 2375 Full UV	2,074,900 PC	0.00320	6,639.68
015 GAME 2375	107207 150	Option 2375 Integrated Graphic Ove	2,074,900 PC	0.00680	14,109.32
016 GAME 2375	107207 160	Game 2375 POWER 100X - TRK 4	2,072,150 PC	0.02591	53,689.41
017 GAME 2375	107207 170	Option 2375 Holographic Foil Stock	2,072,150 PC	0.06000	124,329.00
018 GAME 2375	107207 180	Option 2375 Fluorescent Ink	2,072,150 PC	0.00280	5,802.02
019 GAME 2375	107207 190	Option 2375 Full UV	2,072,150 PC	0.00320	6,630.88
020 GAME 2375	107207 200	Option 2375 Integrated Graphic Ove	2,072,150 PC	0.00680	14,090.62
021 GAME 2375	107207 210	Game 2375 POWER 100X - TRK 5	2,070,300 PC	0.02591	53,641.47
022 GAME 2375	107207 220	Option 2375 Holographic Foil Stock	2,070,300 PC	0.06000	124,218.00
023 GAME 2375	107207 230	Option 2375 Fluorescent Ink	2,070,300 PC	0.00280	5,796.84
024 GAME 2375	107207 240	Option 2375 Full UV	2,070,300 PC	0.00320	6,624.96
025 GAME 2375	107207 250	Option 2375 Integrated Graphic Ove	2,070,300 PC	0.00680	14,078.04
026 GAME 2375	107207 260	Game 2375 POWER 100X - TRK 6	1,990,650 PC	0.02591	51,577.74
027 GAME 2375	107207 270	Option 2375 Holographic Foil Stock	1,990,650 PC	0.06000	119,439.00
028 GAME 2375	107207 280	Option 2375 Fluorescent Ink	1,990,650 PC	0.00280	5,573.82
029 GAME 2375	107207 290	Option 2375 Full UV	1,990,650 PC	0.00320	6,370.08
030 GAME 2375	107207 300	Option 2375 Integrated Graphic Ove	1,990,650 PC	0.00680	13,536.42
031 GAME 2375	107207 310	Game 2375 POWER 100X - TRK 7	2,074,000 PC	0.02591	53,737.34

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
032 GAME 2375	107207 320	Option 2375 Holographic Foil Stock	2,074,000 PC	0.06000	124,440.00
033 GAME 2375	107207 330	Option 2375 Fluorescent Ink	2,074,000 PC	0.00280	5,807.20
034 GAME 2375	107207 340	Option 2375 Full UV	2,074,000 PC	0.00320	6,636.80
035 GAME 2375	107207 350	Option 2375 Integrated Graphic Ove	2,074,000 PC	0.00680	14,103.20
036 GAME 2375	107207 360	Game 2375 POWER 100X - TRK 8	2,074,550 PC	0.02591	53,751.59
037 GAME 2375	107207 370	Option 2375 Holographic Foil Stock	2,074,550 PC	0.06000	124,473.00
038 GAME 2375	107207 380	Option 2375 Fluorescent Ink	2,074,550 PC	0.00280	5,808.74
039 GAME 2375	107207 390	Option 2375 Full UV	2,074,550 PC	0.00320	6,638.56
040 GAME 2375	107207 400	Option 2375 Integrated Graphic Ove	2,074,550 PC	0.00680	14,106.94
041 GAME 2375	107207 410	Game 2375 POWER 100X - TRK 9	2,067,150 PC	0.02591	53,559.86
042 GAME 2375	107207 420	Option 2375 Holographic Foil Stock	2,067,150 PC	0.06000	124,029.00
043 GAME 2375	107207 430	Option 2375 Fluorescent Ink	2,067,150 PC	0.00280	5,788.02
044 GAME 2375	107207 440	Option 2375 Full UV	2,067,150 PC	0.00320	6,614.88
045 GAME 2375	107207 450	Option 2375 Integrated Graphic Ove	2,067,150 PC	0.00680	14,056.62
046 GAME 2375	107207 460	Game 2375 POWER 100X - TRK 10	2,168,700 PC	0.02591	56,191.02
047 GAME 2375	107207 470	Option 2375 Holographic Foil Stock	2,168,700 PC	0.06000	130,122.00
048 GAME 2375	107207 480	Option 2375 Fluorescent Ink	2,168,700 PC	0.00280	6,072.36
049 GAME 2375	107207 490	Option 2375 Full UV	2,168,700 PC	0.00320	6,939.84

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
050 GAME 2375	107207 500	Option 2375 Integrated Graphic Ove	2,168,700 PC	0.00680	14,747.16
051 GAME 2375	107207 510	Game 2375 POWER 100X - TRK 11	2,161,450 PC	0.02591	56,003.17
052 GAME 2375	107207 520	Option 2375 Holographic Foil Stock	2,161,450 PC	0.06000	129,687.00
053 GAME 2375	107207 530	Option 2375 Fluorescent Ink	2,161,450 PC	0.00280	6,052.06
054 GAME 2375	107207 540	Option 2375 Full UV	2,161,450 PC	0.00320	6,916.64
055 GAME 2375	107207 550	Option 2375 Integrated Graphic Ove	2,161,450 PC	0.00680	14,697.86
056 GAME 2375	107207 560	Inserts 2375 Holographic Foil	457,212 PC	0.07685	35,136.74
TOTAL AMOUNT DUE				USD	2,291,706.57

REMARKS:

Unrounded Invoice Total \$2,291,706.5660

PAYMENT TERMS:

Due within 30 days

REMITTANCE:

Please remit payment in USD:

For wire transfer payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBIUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Instant Ticket Game Analysis
03/01/20-02/26/22

Average Number of Weeks for 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	None	None	None	None
5M-9.99M	Week 15	Week 16	None	Week 19	Week 17	Week 39	None	Week 34
10M-14.99M	Week 15	None	None	Week 23	Week 33	Week 32	None	None
15M-19.99M	Week 23	None	Week 27*	None	Week 34*	None	None	None
20M-24.99M	None	None	None	Week 39	Week 41*	None	None	None
25M-29.99M	Week 32*	None	None	None	Week 36*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	Week 63	Week 70*	Week 48*	Week 43*	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	None	None	None	None
5M-9.99M	\$523,427	\$836,412	None	\$1,829,626	\$3,575,687	\$4,083,763	None	\$6,822,934
10M-14.99M	\$646,883	None	None	\$2,572,905	\$3,255,577	\$6,279,880	None	None
15M-19.99M	\$637,501	None	\$1,754,298	None	\$4,557,575	None	None	None
20M-24.99M	None	None	None	\$2,543,539	\$4,377,999	None	None	None
25M-29.99M	\$795,571	None	None	None	\$6,250,278	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	\$1,031,140	\$1,494,231	\$4,784,040	\$7,855,672	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Mendoza, Merry
Sent: Wednesday, January 18, 2023 2:23 PM
To: Stuckey, Kelly; Terrell, Julie; McCoy, Rene; Bowersock, Dale; Austin, Casey; Veselka, David; Simpson, MaryBeth; Daniel, Conchita; Perez, Liesa; Perez, Maria; Vela, Anthony; Briones, Angela; Anderson, Lisa; Thomas, Lyndi; Guarnero, Annika; Zamora, Myra; Rylee, Brandon; Directors; ManagersLO
Subject: Robert Tirloni out of office; Others in charge

Robert Tirloni will be out of the office January 19-30. In his absence the following people will be in charge of Lottery Operations and will have full signature authority including jackpot estimates. They will both require MIP/ereq approval access during their allotted time in charge.

Ray Page - January 19 and 20
Heidi Moreno - January 23 - 30