## DocuSign Envelope ID: 6B0C35F6-7EB9-473B-8A88-18649F107E8C

## **Scratch Ticket Game Closing Analysis SUMMARY REPORT**

Scratch Ticket Information		Date Completed	5/28/2024
Game #	2480	Confirmed Packs	1,691
Game Name	\$20M Ca\$h Spectacular!	Active Packs	1,118
Quantity Printed	7,169,550	Warehouse Packs	32,397
Price Point	\$5	Returned Packs	1,916
Start Date	12/18/2023	Printed Payout Percentage	68.02%
Top Prize	\$ 100,000	Percent Sold	60.43%
Number of Top Prizes Remaining	2	Number of Weeks Out	23

		Current Game	Sales Analysis
TANGIBLE COSTS			
Expenditure Impact:			
Cost to print tickets	\$	611,351	Actual ticket production costs
Prize payout expense	\$	14,249,920	•
Prize payout expense	Φ	14,249,920	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$	14,861,271	
TANGIBLE BENEFITS			
Revenue Impact:			
Estimated sales	\$	21,662,795	Based on # of tkts printed, times % sold from DaVinci report,
		, ,	times the price point
Total Estimated Benefits	\$	21,662,795	' '
		, ,	

#### **INTANGIBLE POSITIVE BENEFITS:**

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

#### **INTANGIBLE NEGATIVE BENEFITS:**

--There are still valuable prizes remaining in this game.

#### Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales	Comparison Info	rmation	
Previous 3 W	eeks Sales from Da	<u>Vinci</u>	
Most recent week sales	\$	151,660	
Next week	\$	161,655	
Next week	\$	201,290	
Avg Weekly Sales Current Game	\$	171,535	
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,698,404	
Percentage Of Variance In Sales		90%	

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# Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

#### **Instant Ticket Information**

Game #		2480	Printed Payout Percentage	68.02%
Game Name	\$20M.0	Ca\$h Spectacular!	Actual Payout Percentage	65.78%
Percent Sold	ΨΖΟΙΝΙΚ	60.43%	Number of Weeks Out	23
Average # of Weeks for 85% Sell-thr	ough for			20
Average # or vveeks for 65% Self-till	ough foi	Same Pilce Poin	t Game With Similal Phili Run.	20
Recommendation				
Based on the findings in this	Summai	ry Report, I am red	commending closing the above game.	
I am recommending closing t	he abov	e game based on	the below business reason(s):	
Wale Bownsock				
		5/28/2024		
Scratch Ticket Strategy Coordinator	Date			
Will Russ		5/29/2024		
Products Manager	Date			
By signing below, I agree with the rec	commen	idation of the Prod	lucts Department Staff to close the abo	ve game.
Part Par		5/30/2024		
I -th Onti Division Discotor	D-4-	, ,		
Lottery Operations Division Director	Date			
(Dajo Pur		6 /2 /2024		
( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )		6/3/2024		
Controller	Date			
N/A				
Deputy Executive Director	Date			
4				
for mille		6/4/2024		
Executive Director	Date			



							AAGGV T	.iiu Da	te:5/25/2	<u> </u>							
															Net S	ales	
<b>Product Line</b>	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	5/25/24	5/18/24	5/11/24	5/4/24
Mature	2542	\$3	24,005,000	30X POWER WORD BLITZ	1/2/24			21	32.06%	9,922	6,744	110,785	501	\$837,267.00	\$870,165.00	\$905,763.00	\$950,640.00
	2508	\$3	32,963,925	TEXAS LOTERIA	1/16/24			19	21.22%	15,644	11,407	314,453	13	\$1,245,540.00	\$1,268,088.00	\$1,280,367.00	\$1,296,714.00
	2480	\$5	7,169,550	\$20,000,000 CA\$H SPECTACULAR!	12/18/23			23	60.43%	1,691	1,118	32,397	1,916	\$151,660.00	\$161,655.00	\$201,290.00	\$236,080.00
	2520	\$5	12,210,000	\$200,000 WINNINGS	9/5/23			38	76.14%	7,675	5,604	23,402	59	\$692,955.00	\$670,155.00	\$704,315.00	\$853,925.00
	2543	\$5	25,097,475	50X POWER BLITZ	1/2/24			21	32.61%	11,523	8,499	201,986	48	\$1,228,660.00	\$1,308,545.00	\$1,369,215.00	\$1,524,045.00
	2502	\$5	16,958,025	BINGO TIMES 20	9/18/23			36	58.59%	11,416	8,206	70,362	405	\$1,227,495.00	\$1,265,975.00	\$1,311,840.00	\$1,408,815.00
	2537	\$5	7,324,125	LUCKY X10	12/4/23			25	74.55%	1,323	922	20,324	1,685	\$124,460.00	\$136,250.00	\$155,520.00	\$197,410.00
	2550	\$5	7,211,325	SHOW ME 100X	2/5/24			16	63.96%	2,499	1,962	28,354	765	\$301,900.00	\$370,245.00	\$442,580.00	\$525,010.00
	2505	\$5	32,640,150	SUPER CASHWORD	6/5/23			51	58.47%	16,714	9,493	150,112	18	\$1,791,845.00	\$1,868,805.00	\$1,848,505.00	\$1,941,820.00
	2509	\$5	30,168,450	SUPER LOTERIA	12/18/23			23	70.25%	36,772	16,562	54,869	17	\$5,248,945.00	\$5,315,925.00	\$5,353,000.00	\$5,663,280.00
	2553	\$5	7,274,325	WINNING 7S	2/19/24			14	55.82%	4,965	3,335	31,393	1,610	\$457,000.00	\$553,810.00	\$658,290.00	\$842,680.00
	2547	\$5	7,056,150	YEAR OF THE DRAGON	1/16/24			19	68.39%	2,341	1,852	24,241	379	\$245,280.00	\$283,210.00	\$299,465.00	\$379,935.00
	2506	\$10	24,386,600	\$250,000 50X CASHWORD	6/19/23			49	70.11%	28,144	9,241	102,542	22	\$3,152,890.00	\$3,209,820.00	\$3,348,710.00	\$3,526,970.00
	2560	\$10	7,209,700	\$50, \$100 OR \$500!	2/5/24			16	74.23%	24,252	7,201	1,723	422	\$2,484,680.00	\$2,538,710.00	\$2,767,310.00	\$3,156,860.00
	2521	\$10	10,146,750	\$500,000 WINNINGS	9/5/23			38	61.72%	12,150	5,200	57,720	62	\$906,380.00	\$955,370.00	\$947,830.00	\$1,154,340.00
	2544	\$10	20,116,650	100X POWER BLITZ	1/2/24			21	29.53%	18,905	7,927	253,057	64	\$1,611,480.00	\$1,720,080.00	\$1,904,400.00	\$2,211,840.00
	2386	\$10	8,145,250	BREAK THE BANK SUPER TICKET	11/6/23			29	42.61%	8,614	5,526	77,380	51	\$958,560.00	\$963,220.00	\$1,018,100.00	\$1,124,570.00
	2413	\$10	28,619,300	CA\$H BLOWOUT	3/6/23			64	45.81%	8,556	3,883	295,424	48	\$780,440.00	\$862,180.00	\$906,840.00	\$1,038,940.00
	2563	\$10	49,168,200	MEGA LOTERIA	2/19/24			14	19.50%	49,728	14,423	714,022	79	\$7,963,220.00	\$7,790,740.00	\$7,325,820.00	\$7,619,820.00
	2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			34	76.66%	5,955	2,814	27,053	471	\$536,710.00	\$624,240.00	\$710,350.00	\$824,220.00
	2514	\$20	8,189,250	\$1,000,000 CASH BLAST	12/4/23			25	35.73%	17,766	6,557	182,534	83	\$1,370,680.00	\$1,517,300.00	\$1,556,280.00	\$1,823,980.00
	2513	\$20	10,162,000	\$1,000,000 CROSSWORD	10/16/23			32	78.85%	39,291	7,452	29,608	143	\$3,841,500.00	\$4,770,380.00	\$4,916,700.00	\$5,278,360.00
	2490	\$20	8,189,275	\$1,000,000 GOLD RUSH	10/2/23			34	49.11%	6,990	2,415	155,724	158	\$698,040.00	\$699,620.00	\$815,320.00	\$959,940.00
	2522	\$20	9,178,700	\$1,000,000 WINNINGS	9/5/23			38	41.18%	14,561	5,152	193,087	366	\$1,063,220.00	\$1,109,340.00	\$1,146,280.00	\$1,445,020.00
	2535	\$20	6,119,575	\$85,000,000 EXPLOSION	11/15/23			27	55.60%	16,981	5,273	80,105	3,117	\$1,137,240.00	\$1,275,600.00	\$1,343,280.00	\$1,505,100.00
	2545	\$20	10,249,975	200X POWER BLITZ	1/2/24			21	32.68%	22,625	7,644	241,559	110	\$2,214,900.00	\$2,353,240.00	\$2,572,240.00	\$2,939,640.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			132	75.70%	7,098	2,820	147,199	47	\$868,700.00	\$893,320.00	\$934,320.00	\$1,041,900.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			51	78.21%	48,612	7,330	144,140	3,256	\$4,015,980.00	\$4,396,960.00	\$4,710,260.00	\$5,131,780.00
	2495	\$20	8,185,575	PLATINUM MILLIONS	2/5/24			16	33.61%	22,574	7,477	184,079	163	\$2,158,020.00	\$2,283,380.00	\$2,657,800.00	\$3,087,400.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			323	86.48%	7,178	3,349	169,839	38	\$1,208,430.00	\$1,260,270.00	\$1,291,410.00	\$1,375,440.00
	2517	\$30	9,225,150	MILLIONAIRE MAKER	8/14/23			41	41.59%	12,229	5,202	195,233	43	\$1,509,840.00	\$1,638,840.00	\$1,650,300.00	\$1,812,690.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			66	59.81%	9,335	3,104	123,024	36	\$721,140.00	\$750,000.00	\$769,440.00	\$794,760.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			95	84.11%	7,997	2,304	40,180	78	\$922,100.00	\$957,700.00	\$915,300.00	\$1,055,850.00

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Da Vinci

#### Liability for 2480 / for Life to Date

Product Status: SmartCash Enabled:

Active N/A

Validation Range: 07/19/2023 - 12/31/2037

**Outstanding Prizes** 

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to	Amount Paid Life to Date	% paid	Est. Tickets Sold
						Date	Life to Bate		Join
1	1	N/A	\$5.00	356390	\$1,781,950.00	456098	\$2,280,490.00	56.14%	4024696
2	2	N/A	\$10.00	82208	\$822,080.00	108976	\$1,089,760.00	57.00%	4086685
3	3	N/A	\$10.00	80255	\$802,550.00	110933	\$1,109,330.00	58.02%	4159987
4	4	N/A	\$10.00	80113	\$801,130.00	111193	\$1,111,930.00	58.12%	4167165
5	5	N/A	\$20.00	10113	\$202,260.00	13765	\$275,300.00	57.65%	4133045
6	6	N/A	\$20.00	19757	\$395,140.00	28077	\$561,540.00	58.70%	4208292
7	7	N/A	\$20.00	9809	\$196,180.00	14073	\$281,460.00	58.93%	4224816
8	8	N/A	\$20.00	19503	\$390,060.00	28233	\$564,660.00	59.14%	4240361
9	0	N/A	\$25.00	10061	\$251,525.00	13821	\$345,525.00	57.87%	4149164
10	0	N/A	\$25.00	9795	\$244,875.00	14063	\$351,575.00	58.94%	4226061
11	0	N/A	\$25.00	9792	\$244,800.00	14090	\$352,250.00	59.00%	4229920
12	0	N/A	\$25.00	9782	\$244,550.00	14194	\$354,850.00	59.20%	4244435
13	0	N/A	\$50.00	9877	\$493,850.00	14005	\$700,250.00	58.64%	4204402
14	0	N/A	\$50.00	9659	\$482,950.00	14199	\$709,950.00	59.51%	4266931
15	0	N/A	\$50.00	9852	\$492,600.00	14124	\$706,200.00	58.91%	4223503
16	0	N/A	\$50.00	9621	\$481,050.00	14257	\$712,850.00	59.71%	4280772
17	0	N/A	\$100.00	1248	\$124,800.00	1741	\$174,100.00	58.25%	4176041
18	0	N/A	\$100.00	2465	\$246,500.00	3523	\$352,300.00	58.83%	4218157
19	0	N/A	\$100.00	2410	\$241,000.00	3554	\$355,400.00	59.59%	4272397
20	0	N/A	\$100.00	2373	\$237,300.00	3631	\$363,100.00	60.48%	4335882
21	0	N/A	\$100.00	967	\$96,700.00	1439	\$143,900.00	59.81%	4288022
22	0	N/A	\$200.00	252	\$50,400.00	340	\$68,000.00	57.43%	4117646
23	0	N/A	\$200.00	367	\$73,400.00	529	\$105,800.00	59.04%	4232915
24	0	N/A	\$200.00	366	\$73,200.00	530	\$106,000.00	59.15%	4240916
25	0	N/A	\$200.00	235	\$47,000.00	362	\$72,400.00	60.64%	4347365
26	0	N/A	\$500.00	72	\$36,000.00	106	\$53,000.00	59.55%	4269507
27	0	N/A	\$500.00	133	\$66,500.00	233	\$116,500.00	63.66%	4564221
28	0	N/A	\$500.00	146	\$73,000.00	209	\$104,500.00	58.87%	4220946
29	0	N/A	\$500.00	146	\$73,000.00	222	\$111,000.00	60.33%	4325108
30	0	N/A	\$500.00	105	\$52,500.00	140	\$70,000.00	57.14%	4096885
31	0	N/A	\$1,000.00	14	\$14,000.00	22	\$22,000.00	61.11%	4381391
32	0	N/A	\$1,000.00	27	\$27,000.00	37	\$37,000.00	57.81%	4144896
33	0	N/A	\$1,000.00	23	\$23,000.00	35	\$35,000.00	60.34%	4326452
34	0	N/A	\$1,000.00	10	\$10,000.00	17	\$17,000.00	62.96%	4514161
35	0	N/A	\$5,000.00	2	\$10,000.00	0	\$0.00	0.00%	0
36	0	N/A	\$5,000.00	4	\$20,000.00	5	\$25,000.00	55.56%	3983083
37	0	N/A	\$5,000.00	2	\$10,000.00	2	\$10,000.00	50.00%	3584774
38	0	N/A	\$100,000.00	2	\$200,000.00	4	\$400,000.00	66.67%	4779700
			Totals:	747956	\$10,132,850.00	1,000,782	\$14,249,920.00		

#### **End of Production Prize Structure**

#### **TEXAS LOTTERY**

#### GAME NO.2480 "\$20,000,000 CA\$H SPECTACULAR!" February 24, 2023 - VERSION A

**Total Payout** 

Order Quantity: **Price Point:** 

7,169,550 \$5.00 Pack Size:

75 95,594

Pool Size: Number of Pools: 120,000

Winners: 1,748,738

\$24,382,770.00 Prize Fund:

Packs/Game:

59.75

Non-winners: 5,420,812

Payout:

68.02%

Revenue:

\$35,847,750.00

Packs/Pool: 1,600

Overall Odds: 4.0998

		Tier						Winners			
Kind	Wins	Level	Get	Win	Value	Odds (1 in)	Pack	Pool	Total	Total Prize Cost	% Prize Fund
				Low	Tiers						
01	1	L	\$5	\$5	\$5.00	8.8242	8.50	13,600.00	812,488	\$4,062,440.00	16.66%
02	1	L	\$10	\$10	\$10.00	37.5008	2.00	3,200.00	191,184	\$1,911,840.00	7.84%
03	1	L	\$5 w/ MONEY BAG	\$10	\$10.00	37.5000	2.00	3,200.00	191,188	\$1,911,880.00	7.84%
04	2	L	\$5 x 2	\$10	\$10.00	37.4769	2.00	3,200.00	191,306	\$1,913,060.00	7.85%
				٦	Total (\$10.00):	12.4975	6.00	9,600.00	573,678	\$5,736,780.00	23.53%
05	1	L	\$20	\$20	\$20.00	300.2576	0.25	400.00	23,878	\$477,560.00	1.96%
06	1	L	\$10 w/ MONEY BAG	\$20	\$20.00	149.8840	0.50	800.00	47,834	\$956,680.00	3.92%
07	2	L	\$10 + (\$5 w/ MONEY BAG)	\$20	\$20.00	300.2073	0.25	400.00	23,882	\$477,640.00	1.96%
80	4	L	\$5 x 4	\$20	\$20.00	150.1917	0.50	800.00	47,736	\$954,720.00	3.92%
				٦	Total (\$20.00):	50.0213	1.50	2,400.00	143,330	\$2,866,600.00	11.76%
				Tota	al (Low Tiers):	4.6875	16.00	25,600.00	1,529,496	\$12,665,820.00	51.95%
					Tiers						
09	1	M	\$25	\$25	\$25.00	300.2073	0.25	400.00	23,882	\$597,050.00	2.45%
10	2	M	\$20 + \$5	\$25	\$25.00	300.5093	0.25	400.00	23,858	\$596,450.00	2.45%
11	2	M	(\$10 w/ MONEY BAG) + \$5	\$25	\$25.00	300.2073	0.25	400.00	23,882	\$597,050.00	2.45%
12	5	M	\$5 x 5	\$25	\$25.00	299.0303	0.25	400.00	23,976	\$599,400.00	2.46%
				7	Total (\$25.00):	74.9969	1.00	1,600.00	95,598	\$2,389,950.00	9.80%
13	1	M	\$50	\$50	\$50.00	300.2073	0.25	400.00	23,882	\$1,194,100.00	4.90%
14	2	M	(\$20 w/ MONEY BAG) + \$10	\$50	\$50.00	300.5093	0.25	400.00	23,858	\$1,192,900.00	4.89%
15	1	М	\$25 w/ MONEY BAG	\$50	\$50.00	299.0303	0.25	400.00	23,976	\$1,198,800.00	4.92%
16	4	M	\$20 + (\$10 x 3)	\$50	\$50.00	300.2576	0.25	400.00	23,878	\$1,193,900.00	4.90%
				٦	Total (\$50.00):	75.0000	1.00	1,600.00	95,594	\$4,779,700.00	19.60%
17	1	М	\$100	\$100	\$100.00	2398.6450	0.03	50.00	2,989	\$298,900.00	1.23%
18	1	М	\$50 w/ MONEY BAG	\$100	\$100.00	1197.3196	0.06	100.00	5,988	\$598,800.00	2.46%
19	4	М	\$50 + \$25 + \$20 + \$5	\$100	\$100.00	1202.1378	0.06	100.00	5,964	\$596,400.00	2.45%
20	2	М	\$50 + (\$25 w/ MONEY BAG)	\$100	\$100.00	1194.1289	0.06	100.00	6,004	\$600,400.00	2.46%
21	20	М	\$5 x 20	\$100	\$100.00	2979.8628	0.03	40.00	2,406	\$240,600.00	0.99%
				To	otal (\$100.00):	307.0340	0.24	390.00	23,351	\$2,335,100.00	9.58%
22	1	М	\$200	\$200	\$200.00	12110.7264	0.01	10.00	592	\$118,400.00	0.49%
23	1	М	\$100 w/ MONEY BAG	\$200	\$200.00	8001.7299	0.01	15.00	896	\$179,200.00	0.73%

DocuSig 24	gn Enve	lope ID	: 6B0C35F6-7EB9-473B-8A88-18649F107E8C \$1UU + (\$5U W/ MONEY BAG)	\$200	\$200.00	8001.7299	0.01	15.00	896	\$179,200.00	0.73%
25	20	М	(\$20 x 4) + (\$10 x 8) + (\$5 x 8)	\$200	\$200.00	12009.2965	0.01	10.00	597	\$119,400.00	0.49%
				Т	otal (\$200.00):	2405.0822	0.03	50.00	2,981	\$596,200.00	2.45%
26	1	М	\$500	\$500	\$500.00	40278.3708	0.00	3.00	178	\$89,000.00	0.37%
27	3	М	(\$200 w/ MONEY BAG) + (\$50 x 2)	\$500	\$500.00	19588.9344	0.00	6.00	366	\$183,000.00	0.75%
28	11	М	(\$100 x 3) + \$50 + (\$25 x 2) +(\$20 x 5)	\$500	\$500.00	20195.9155	0.00	6.00	355	\$177,500.00	0.73%
29	9	М	(\$200 x 2) + \$50 + \$25 + (\$5 x 5)	\$500	\$500.00	19482.4728	0.00	6.00	368	\$184,000.00	0.75%
30	20	М	(\$100 x 2) + (\$25 x 4) + (\$20 x 6) + (\$10 x 8)	\$500	\$500.00	29263.4694	0.00	4.00	245	\$122,500.00	0.50%
				7	otal (\$500.00):	4741.7659	0.02	25.00	1,512	\$756,000.00	3.10%
				To	otal (Mid Tiers):	32.7323	2.29	3,665.00	219,036	\$10,856,950.00	44.53%
				Higl	n Tiers						
31	1	Н	\$1,000	\$1,000	\$1,000.00	199154.1667	0.00	0.51	36	\$36,000.00	0.15%
32	1	Н	\$500 w/ MONEY BAG	\$1,000	\$1,000.00	112024.2188	0.00	1.02	64	\$64,000.00	0.26%
33	16	Н	\$200 + (\$100 x 7) + (\$20 x 2) + (\$10 x 6)	\$1,000	\$1,000.00	123612.9310	0.00	1.02	58	\$58,000.00	0.24%
34	20	Н	\$200 + (\$100 x 3) + (\$50 x 5) + (\$25 x 6) + (\$20 x 5)	\$1,000	\$1,000.00	265538.8889	0.00	0.51	27	\$27,000.00	0.11%
				То	tal (\$1,000.00):	38754.3243	0.00	3.05	185	\$185,000.00	0.76%
35	1	Н	\$5,000	\$5,000	\$5,000.00	3584775.0000	0.00	0.03	2	\$10,000.00	0.04%
36	16	Н	\$1,000 + (\$500 x 7) + (\$100 x 2) + (\$50 x 6)	\$5,000	\$5,000.00	796616.6667	0.00	0.14	9	\$45,000.00	0.18%
37	18	Н	(\$1,000 w/ MONEY BAG) + (\$500 x 2) + (\$200 x 5) + (\$100 x 10)	\$5,000	\$5,000.00	1792387.5000	0.00	0.08	4	\$20,000.00	0.08%
				To	tal (\$5,000.00):	477970.0000	0.00	0.25	15	\$75,000.00	0.31%
38	1	Н	\$100,000	\$100,000	\$100,000.00	1194925.0000	0.00	0.10	6 *	\$600,000.00	2.46%
				Tot	al (High Tiers):	34803.6408	0.00	3.41	206	\$860,000.00	3.53%
					Total :	4.0998	18.29	29,268.41	1,748,738	\$24,382,770.00	100.00%



## **INTEROFFICE MEMO**

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

### **Payment Approval**

July 21, 2023			
The attached invoice(s) for s	service is being submitted for approval.		
Vendor Name P.O. Number (if applicable) Tx Game Name	Scientific Games 362-23-9019RL014RV1 Game #2480 \$20,000,000 Cash Spectacular!		
	Invoice Number:	Invoice Am	ount:
	TX 071723	\$616,745	.07
	letter dated 4/3/23 \$5 Million Vegas Challenge Trip Prize Tax Withholding Processing Error	-\$5,394.	00
	Total Amount	\$611,351	.07
The above referenced invoice should be paid by the Texas	ce(s) have been reviewed and certified as prop Lottery Commission.	per, accurate and	JB
Oale Bowersel	and Observe Opposition stank	7/24/2023	7/24/2023
Dale Bowersock (Scratch Tick	et Strategy Coordinator)	Date	
Will Russ		7/24/2023	
Will Russ (Products Manager)		Date	
Part Car		7/24/2023	
Robert Tirloni (Lottery Operati	ons Division Director)	Date	

Please return to Maria Perez in the Office of the Controller by

July 31, 2023



## Invoice: TX 071723 "TX 2480 \$20,000,000 CA\$H SPECTACULAR! ™ July 17, 2023

Supplier: Scientific Games International

1500 Bluegrass Lakes Parkway Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY Attn: Accounts Payable P.O. BOX 16630 AUSTIN,TX 78761-6630 **United States** 

Game	Shipmen	<u>Description</u>	Quantity	Price Per	To	otal Amount	SG Invoice #
TX-2480	1	TX-2480 \$20,000.000 CA\$H SPECTACULAR!	3,673,650	82.82	\$	304,251.69	1046224
Additional C	harges: 6 P	ack inserts Printed on Holographic Stock(up to 200,000 pieces)	94,420	0.24	\$	22,660.80	
Additional C	harges: 7 S	pecialty Ink - (2) Fluorescent Inks - TX-2480 Pack Inserts	1	302.14	\$	302.14	
TX-2480	2	TX-2480 \$20,000,000 CA\$H SPECTACULAR!	3,495,900	82.82	\$	289,530.44	1046225
				Total Due	9	6616,745.07	

\*Please include the SG invoice numbers with your remittance

Due Date: August 16, 2023



# Scratch Ticket Game Closing Analysis 02/27/22 Thru 02/24/24

## Average Number of Weeks for 85% Average Sell Through

		Price	Point		Price Point							
Print Quantities	<b>\$</b> 1	\$2	\$3	<b>\$</b> 5	<b>\$10</b>	\$20	\$30	\$50	\$100			
< 5M	None	None	None	None	None	None	None	None	None			
5M-9.99M	None	Week 17	Week 13	Week 20	Week 26	*Week 36	*Week 97	*Week 56	None			
10M-14.99M	*Week 15	*Week 28	None	None	*Week 29	None	None	None	None			
15M-19.99M	Week 30	None	None	None	None	Week 53	None	None	None			
20M-24.99M	None	None	None	*Week 76	None	None	None	None	None			
25M-29.99M	None	None	None	None	None	None	None	None	None			
30M-34.99M	None	None	*Week 68	None	None	None	None	None	None			
>=35M	None	None	*Week 97	*Week 52	*Week 54	None	None	None	None			

### **Average Weekly Dollar Sales at 85% Average Sell Through**

		Price	Point		Price Point							
Print Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	\$10	\$20	\$30	\$50	\$100			
< 5M	None	None	None	None	None	None	None	None	None			
5M-9.99M	None	\$889,989	\$1,232,303	\$1,698,404	\$2,234,215	\$3,886,072	\$2,359,958	\$4,641,250	None			
10M-14.99M	\$649,617	\$620,682	None	None	\$3,571,641	None	None	None	None			
15M-19.99M	\$506,021	None	None	None	None	\$6,498,580	None	None	None			
20M-24.99M	None	None	None	\$1,301,423	None	None	None	None	None			
25M-29.99M	None	None	None	None	None	None	None	None	None			
30M-34.99M	None	None	\$1,222,418	None	None	None	None	None	None			
>=35M	None	None	\$1,254,889	\$4,803,626	\$7,966,148	None	None	None	None			

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets Unaudited - For Internal Use Only

#### **Bowersock, Dale**

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, May 28, 2024 2:21 PM

To: Bowersock, Dale Cc: ProductsScratchTeam

**Subject:** RE: June Pre-call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

Please keep the below three games open and available in-market:

- \$2 Bonus 7 (#2546)
- \$30 Winner's Circle (#2053)
- \$10 Cash Blowout (#2413)

Otherwise, the Pre-call list looks good.

Thank you, Riley

From: Bowersock, Dale < Dale. Bowersock@lottery.state.tx.us>

**Sent:** Tuesday, May 28, 2024 8:13 AM **To:** Gough, Riley <Riley.Gough@IGT.com>

**Cc:** ProductsScratchTeam < ProductsScratchTeam@lottery.state.tx.us>

**Subject:** June Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,

Since we are short a day this time due to the holiday, please reply as soon as possible so I can get the analysis documents routed in time.

June close dates would be:

Pre-call: Fri. 6/7/24 Call: Sun. 7/7/24

End of Game (Close): Wed. 8/21/24 End of Validations: Mon. 2/17/25

Games qualifying for Pre-call are:

Game	s	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return
Gairie	ð	TIX RUIT	Name	Start	Gall	Close	MAY	/o Solu	Commined	Active	vvare	Return
2322	\$2	7,235,625	10X THE CASH	12/18/23			23	82.92%	2,865	1,140	1,599	3,313
2546	\$2	9,249,750	BONUS 7	1/16/24			19	57.93%	5,241	2,656	19,215	2,438
2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			66	85.52%	5,305	4,145	22,546	269
2480	\$5	7,169,550	\$20,000,000 CA\$H SPECTACULAR!	12/18/23			23	60.43%	1,691	1,118	32,397	1,916
2537	\$5	7,324,125	LUCKY X10	12/4/23			25	74.55%	1,323	922	20,324	1,685
2413	\$10	28,619,300	CA\$H BLOWOUT	3/6/23			64	45.81%	8,556	3,883	295,424	48
2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			34	76.66%	5,955	2,814	27,053	471
2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			132	75.70%	7,098	2,820	147,199	47
2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			323	86.48%	7,178	3,349	169,839	38

Game Variance Calculation spreadsheets are attached.

#### Thanks,

Dale

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