Scratch Ticket Game Closing Analysis SUMMARY REPORT

Scratch Ticket Informatio	n	Date Completed	8/21/2023
Game #	2481	Confirmed Packs	3,496
Game Name	50X Lucky	Active Packs	2,151
Quantity Printed	7,224,975	Warehouse Packs	4,713
Price Point	\$5	Returned Packs	2,113
Start Date	4/17/2023	Printed Payout Percentage	68.12%
Top Prize	\$ 100,000	Percent Sold	83.25%
Number of Top Prizes Remaining	3	Number of Weeks Out	18

Current Game Sales Analysis										
TANGIBLE COSTS										
Expenditure Impact:										
Cost to print tickets	\$	648,442	Actual ticket production costs							
Prize payout expense	\$	19,739,195	Data from Instant Ticket Tier Liability screen in ES							
Estimated Direct Costs	\$	20,387,637								
TANGIBLE BENEFITS										
Revenue Impact:										
Estimated sales	\$	30,073,958	Based on # of tkts printed, times % sold from DaVinci report, times the price point							
Total Estimated Benefits	\$	30,073,958								
Excess of Revenue over Expended	\$	9,686,321								

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information									
Previous 3 Weeks Sales from DaVinci									
Most recent week sales	\$	378,300							
Next week	\$	457,665							
Next week	\$	521,515							
Avg Weekly Sales Current Game	\$	452,493							
Avg Weekly Sales \$5; 5M-5.99M Qty	\$	1.985.045							
	Ψ	, ,							
Percentage Of Variance In Sales		77%							

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Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game Name SOX Lucky Actual Payout Percentage 65.64% Percent Sold 83.25% Number of Weeks Out 18 Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run. 17 Recommendation Based on the findings in this Summary Report, I am recommending closing the above game. I am recommending closing the above game based on the below business reason(s): Will Russ 8/23/2023 Instant Product Coordinator Date By signing below, I agree with the recommendation of the Products Department Staff to close the above game. Will Russ 8/24/2023 By signing below, I agree with the recommendation of the Products Department Staff to close the above game. Will Russ 8/25/2023 Controller Date 8/29/2023 Controller Date 8/29/2023 Deputy Executive Director Date 8/29/2023 Deputy E	instant licket informatio	n			
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Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run. 17	Game Name		50X Lucky	Actual Payout Percentage	65.64%
Based on the findings in this Summary Report, I am recommending closing the above game. I am recommending closing the above game based on the below business reason(s): ### ### ### ### ####################	Percent Sold		83.25%	Number of Weeks Out	18
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Instant Product Coordinator Date Will Kuss 8/24/2023 Products Manager Date By signing below, I agree with the recommendation of the Products Department Staff to close the above game. Kuidi Marus far Kalust Tirlani 8/25/2023 Lottery Operations Division Direct Date 8/29/2023 Controller Date May May 8/29/2023 Deputy Executive Director Date May May 8/29/2023	Based on the findings in thi	s Summa	ry Report, I am reco	mmending closing the above game.	
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By signing below, I agree with the recommendation of the Products Department Staff to close the above game. Controller Date	Instant Product Coordinator	Date			
By signing below, I agree with the recommendation of the Products Department Staff to close the above game. Controller Date					
By signing below, I agree with the recommendation of the Products Department Staff to close the above game. Controller Date	Will Russ		8/24/2023		
Huidi Moruno for Koburt Tirloni 8/25/2023 Lottery Operations Division Direct Date 8/29/2023 Controller Date 8/29/2023 Deputy Executive Director Date 8/29/2023	Products Manager	Date			
Huidi Moruno for Koburt Tirloni 8/25/2023 Lottery Operations Division Direct Date 8/29/2023 Controller Date 8/29/2023 Deputy Executive Director Date 8/29/2023					
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Lottery Operations Division Direct Date 8/29/2023 Controller Date 8/29/2023 Deputy Executive Director Date 8/29/2023	Heidi Moreno For Robert Ti	idoni	8/25/2023		
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	Lay Grif		8/29/2023		
	Executive Director	Date			



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Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	8/19/23	8/12/23	8/5/23	7/29/23
Mature	2463	\$5	28,138,800	50X CASH BLITZ	1/2/23	Oan	Olose	33	46.40%	12,820	5,713	178,257	102	\$949,155.00	\$1,027,130.00		\$1,176,740.00
Mature	2481	\$5 \$5	7,224,975		4/17/23			18	83.25%	3,496	2,151	4,713	2,113	\$378,300.00	\$457,665.00	\$521,515.00	\$659,810.00
	2428	\$5	23,203,950		4/11/22			71	80.89%	13,069	7,031	35,943	44	\$1,033,560.00	\$1,066,455.00	\$1,120,605.00	\$1,094,345.00
	2484	\$5	14,305,575		5/1/23			16	48.20%	17,277	8,785	68,217	62	\$1,256,670.00		\$1,497,845.00	\$1,593,130.00
	2473	\$5	7,219,875	-	4/3/23			20	70.14%	3,247	1,725	16,328	3,943	\$227,610.00	\$242,970.00	\$299,060.00	\$348,680.00
	2467	\$5	7,101,900		5/15/23			14	67.38%	6,792	3,904	13,596	788	\$661,235.00	\$747,600.00	\$936,300.00	\$1,078,485.00
	2432	\$5		SPECIAL EDITION SUPER LOTERIA	12/5/22			37	61.19%	32,394	14,358	250,757	32	\$4,541,280.00	\$4,586,605.00	\$4,679,160.00	\$4,651,880.00
	2464	\$10	23,085,050		1/2/23			33	40.23%	16,641	7,262	248,308	68	\$1,744,790.00	\$1,790,680.00	\$1,826,010.00	\$1,877,540.00
	2413	\$10	28,619,300	CA\$H BLOWOUT	3/6/23			24	26.66%	18,540	8,702	388,710	40	\$2,014,240.00	\$2,123,880.00		\$2,165,010.00
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			28	69.41%	15,795	4,822	22,324	307	\$872,950.00	\$825,190.00	\$849,600.00	\$840,160.00
	2516	\$10	4,135,000	INSTANT \$1,000!	4/17/23			18	77.10%	10,297	3,540	274	1,583	\$574,840.00	\$600,370.00	\$737,340.00	\$794,710.00
	2510	\$10	50,141,200	MEGA LOTERIA	2/6/23			28	43.91%	43,970	14,012	495,229	47	\$8,222,770.00	\$8,192,340.00	\$8,291,540.00	\$8,120,580.00
	2485	\$10	11,250,850	RUBY 7S	5/1/23			16	41.98%	19,287	9,776	98,137	54	\$1,991,440.00	\$2,093,820.00	\$2,169,850.00	\$2,175,220.00
	2356	\$10	6,033,150	SUPER TICKET 777	5/15/23			14	55.76%	19,563	7,790	20,719	690	\$1,694,570.00	\$1,823,770.00	\$1,965,100.00	\$2,058,610.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			35	58.45%	19,178	5,020	103,401	247	\$1,337,440.00	\$1,366,480.00	\$1,532,620.00	\$1,540,480.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			50	45.73%	10,006	3,784	205,818	119	\$671,820.00	\$705,120.00	\$724,420.00	\$741,640.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			63	76.65%	26,338	8,180	140,531	30	\$3,903,060.00	\$3,945,680.00	\$4,074,960.00	\$3,960,080.00
	2465	\$20	10,031,750	200X CASH BLITZ	1/2/23			33	54.27%	19,865	6,306	153,737	59	\$1,773,800.00	\$1,843,200.00	\$1,894,000.00	\$2,015,360.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			92	62.59%	13,670	4,924	223,843	36	\$1,266,760.00	\$1,295,440.00	\$1,370,360.00	\$1,365,020.00
	2486	\$20	6,555,250	DIAMOND 7S	5/1/23			16	45.31%	25,614	8,861	105,259	67	\$2,358,400.00	\$2,447,860.00	\$2,624,440.00	\$2,698,680.00
	2475	\$20	9,008,050	JACKPOT MILLIONS	3/20/23			22	39.17%	30,125	7,444	175,208	139	\$1,861,040.00	\$1,871,780.00	\$2,031,040.00	\$2,045,560.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			283	80.35%	10,971	4,490	248,321	64	\$1,838,130.00	\$1,955,460.00	\$2,065,110.00	\$2,071,320.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			72	76.06%	11,533	4,373	67,819	56	\$1,292,550.00	\$1,429,440.00	\$1,508,970.00	\$1,453,980.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			26	40.36%	19,798	6,776	174,085	64	\$2,385,150.00	\$2,629,620.00	\$2,736,120.00	\$2,888,040.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			55	65.48%	15,865	4,894	90,322	62	\$2,138,050.00	\$2,103,150.00	\$2,216,100.00	\$2,364,100.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			31	32.52%	21,075	5,868	315,293	62	\$3,783,900.00	\$3,925,600.00	\$3,993,250.00	\$4,188,150.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			24	28.82%	25,055	6,102	323,872	63	\$4,674,900.00	\$4,892,000.00	\$4,983,550.00	\$5,087,200.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			66	56.42%	19,729	6,072	272,081	79	\$3,996,800.00	\$4,259,600.00	\$4,392,600.00	\$4,357,900.00
	2515	\$100	8,875,515	LOTERIA SUPREME	4/3/23			20	20.37%	31,460	9,000	426,518	93	\$7,264,200.00	\$7,283,500.00	\$7,823,900.00	\$7,900,300.00
Sold/Clasins	2450	ΦE	7 040 750	PONITS MONEY	1/16/02	9/12/22	0/27/22	24	76.069/	246	262	16 200	4 127	¢24 020 00	\$62.76F.00	¢01.015.00	¢00 120 00
Sold/Closing	2459	\$5 \$5	7,218,750		1/16/23	8/13/23 8/13/23	9/27/23	31	76.26% 70.05%	316 536	263	16,208	4,137	\$31,820.00 \$50,165.00	\$63,765.00 \$114,165.00	\$81,015.00	\$99,120.00 \$175,050.00
	2471	\$5 \$5	7,219,275 7,218,600		2/20/23	8/13/23	9/27/23	26	70.05%	536	448	20,100 17,988	4,561 5,720	\$50,165.00 \$46.310.00	\$114,165.00 \$100,630.00	\$143,920.00	\$175,050.00 \$142,575.00
	2497	φο	1,210,000	COOL CASH	2/6/23	0/13/23	9121123	28	11.13%	506	415	17,900	5,729	\$46,310.00	φ ιυυ,σου.υυ	\$105,920.00	\$142,575.00

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Da Vinci

Liability for 2481 / for Life to Date

Product Status: SmartCash Enabled: Validation Range: 03/21/2023 - 12/31/2037

Active N/A validation Range: 03/21/2023 - 12/31/.

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	195428	\$977,140.00	703197	\$3,515,985.00	78.25%	5653727
2	2	N/A	\$10.00	52520	\$525,200.00	204445	\$2,044,450.00	79.56%	5748292
3	3	N/A	\$10.00	51068	\$510,680.00	221945	\$2,219,450.00	81.29%	5873519
4	4	N/A	\$20.00	11288	\$225,760.00	52891	\$1,057,820.00	82.41%	5954224
5	5	N/A	\$20.00	9540	\$190,800.00	38717	\$774,340.00	80.23%	5796658
6	0	N/A	\$25.00	11677	\$291,925.00	52640	\$1,316,000.00	81.84%	5913252
7	0	N/A	\$25.00	6328	\$158,200.00	25688	\$642,200.00	80.23%	5796950
8	0	N/A	\$50.00	6894	\$344,700.00	33246	\$1,662,300.00	82.83%	5984093
9	0	N/A	\$50.00	6252	\$312,600.00	28917	\$1,445,850.00	82.22%	5940589
10	0	N/A	\$50.00	783	\$39,150.00	3214	\$160,700.00	80.41%	5809624
11	0	N/A	\$100.00	1191	\$119,100.00	4861	\$486,100.00	80.32%	5803140
12	0	N/A	\$100.00	898	\$89,800.00	4169	\$416,900.00	82.28%	5944527
13	0	N/A	\$100.00	1453	\$145,300.00	6648	\$664,800.00	82.06%	5929099
14	0	N/A	\$200.00	193	\$38,600.00	821	\$164,200.00	80.97%	5849807
15	0	N/A	\$200.00	193	\$38,600.00	810	\$162,000.00	80.76%	5834725
16	0	N/A	\$200.00	347	\$69,400.00	1708	\$341,600.00	83.11%	6004991
17	0	N/A	\$250.00	572	\$143,000.00	2464	\$616,000.00	81.16%	5863747
18	0	N/A	\$250.00	286	\$71,500.00	1324	\$331,000.00	82.24%	5941532
19	0	N/A	\$500.00	290	\$145,000.00	1318	\$659,000.00	81.97%	5921963
20	0	N/A	\$500.00	162	\$81,000.00	856	\$428,000.00	84.09%	6075224
21	0	N/A	\$500.00	76	\$38,000.00	329	\$164,500.00	81.23%	5869177
22	0	N/A	\$1,000.00	5	\$5,000.00	16	\$16,000.00	76.19%	5504742
23	0	N/A	\$1,000.00	4	\$4,000.00	17	\$17,000.00	80.95%	5848789
24	0	N/A	\$1,000.00	3	\$3,000.00	33	\$33,000.00	91.67%	6622893
25	0	N/A	\$100,000.00	<mark>3</mark>	\$300,000.00	4	\$400,000.00	57.14%	4128557
			Totals:	357454	\$4,867,455.00	1,390,278	\$19,739,195.00		

 NO. OF TICKETS (+/-2%):
 7,224,975
 Minimum Quantity:

 NO. POOLS:
 20.07
 Maximum Quantity:

 PACK SIZE:
 75

 PACKS/POOL:
 4,800

 PACKS/GAME:
 96,333

7,056,000 7,344,000 TEXAS LOTTERY COMMISSION
"50X LUCKY" - GAME NO. 2481
END OF PRODUCTION PRIZE STRUCTURE
1-Mar-23

			7,224,975		\$5 TICKETS	\$36,124,875	REVENUE	PRIZE FUND	\$24,606,650		PAYOUT %	68.12%
PRIZE	PRIZE	TIER		# OF WAYS		ODDS OF	WINNERS IN 20.07	WINNERS IN 75	WINNERS IN 360,000	PRIZE	PERCENT OF PRIZE	VALIDATION TIER
TIER	CODE	CODE	GET:	TO WIN:	WIN:	1 IN:	POOLS	(PER PACK*)	(Per Pool)	COST	FUND **	LEVELS
1	1	L	\$5	1	\$5	8.04	898,625	9.33	44,776	\$4,493,125	18.26%	
2	2	L	\$10	1	\$10	28.12	256,965	2.67	12,804	\$2,569,650	10.44%	
3	3	L	\$5 x 2	2	\$10	26.46	273,013	2.83	13,603	\$2,730,130	11.10%	
4	4	L	\$5 x 4	4	\$20	112.58	64,179	0.67	3,198	\$1,283,580	5.22%	LOW-TIER
5	5	L	\$20	1	\$20	149.72	48,257	0.50	2,405	\$965,140	3.92%	48.94%
6	0	М	\$5 "5X"	1	\$25	112.33	64,317	0.67	3,205	\$1,607,925	6.53%	****
7	0	М	\$25	1	\$25	225.67	32,016	0.33	1,595	\$800,400	3.25%	****
8	0	М	\$5 "5X" + \$5 + \$10 x 2	4	\$50	179.99	40,140	0.42	2,000	\$2,007,000	8.16%	
9	0	М	\$5"10X"	1	\$50	205.44	35,169	0.36	1,750	\$1,758,450	7.15%	
10	0	М	\$50	1	\$50	1,807.60	3,997	0.04	200	\$199,850	0.81%	
11	0	М	\$100	1	\$100	1,193.82	6,052	0.06	300	\$605,200	2.46%	
12	0	М	\$10"10X"	1	\$100	1,425.89	5,067	0.05	250	\$506,700	2.06%	
13	0	М	\$5"10X" + \$10"5X"	2	\$100	891.86	8,101	0.08	400	\$810,100	3.29%	
14	0	М	\$200	1	\$200	7,125.22	1,014	0.01	50	\$202,800	0.82%	
15	0	М	\$20"10X"	1	\$200	7,203.36	1,003	0.01	50	\$200,600	0.82%	
16	0	М	\$5 x 6 + \$20 x 2 + \$10 x 3 + \$100	12	\$200	3,515.80	2,055	0.02	101	\$411,000	1.67%	
17	0	М	\$5 "50X"	1	\$250	2,379.77	3,036	0.03	150	\$759,000	3.08%	
18	0	М	\$25"10X"	1	\$250	4,487.56	1,610	0.02	80	\$402,500	1.64%	
19	0	М	\$10" 50X "	1	\$500	4,493.14	1,608	0.02	80	\$804,000	3.27%	
20	0	М	\$25"10X" + \$50 "5X"	2	\$500	7,097.22	1,018	0.01	50	\$509,000	2.07%	MID-TIER
21	0	М	\$500	1	\$500	17,839.44	405	0.00	20	\$202,500	0.82%	47.90%
22	0	Н	\$50 x 20	20	\$1,000	344,046.43	21	0.00	1.05	\$21,000	0.09%	
23	0	Н	\$1,000	1	\$1,000	344,046.43	21	0.00	1.05	\$21,000	0.09%	
24	0	Н	\$20 "50X"	1	\$1,000	200,693.75	36	0.00	1.79	\$36,000	0.15%	HIGH-TIER
25	0	Н	\$100,000	1	\$100,000	1,032,139.29	7 **	* 0.00	0.35	\$700,000	2.84%	3.16%
						4.13	1,747,732	18.14	87,070.84	\$ 24,606,650	100.00%	100.00%

4.1339



INTEROFFICE MEMO

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

March 24, 2023

Vendor Name	Pollard			
P.O. Number (if applicable) Tx Game Name	362-23-9010RL003 Game #2481 50X Lucky			
TA Guille Huille	Came #2401 OOX Eacky			
	Invoice Number:	Invoice	Amount:	
	8532507	\$648	,542.46	
	sanction letter dated 3/22/23	-\$100.00		
	3/24/23 approval email to short pay by 0.01 cent		0.01	
The above referenced invoic	Total Amount ce(s) have been reviewed and certified as prope		<mark>,442.45</mark> and	
	ce(s) have been reviewed and certified as prop		and	
	ce(s) have been reviewed and certified as prop	er, accurate	and JB	
should be paid by the Texas	ce(s) have been reviewed and certified as prope s Lottery Commission.		and JB	
should be paid by the Texas	ce(s) have been reviewed and certified as prope s Lottery Commission.	er, accurate	and JB	
Should be paid by the Texas Oble Bowersock (Scratch Tick Will Russ	ce(s) have been reviewed and certified as proposed Lottery Commission.	er, accurate 3/24/2023 Date	and	
Should be paid by the Texas Oble Bowersock (Scratch Tick	ce(s) have been reviewed and certified as proposed Lottery Commission.	3/24/2023 Date	and JB	

Please return to Maria Perez in the Office of the Controller by

April 3, 2023



140 Otter Street Winnipeg, Manitoba Canada R3T 0M8 Phone: (204) 474-2323 Fax: (204) 453-1375

INVOICE NO.: 8532507

Sold To: Texas Lottery Commission
P.O. Box 16630
Austin, TX 78761-6630
United States

Terms: Net 30 days after date of invoice

Ship To: IGT Texas Distribution Center
8520 Tuscany Way
Building #6, Suite 100
Attn:Texas Lottery Warehouse Rep
Austin, Texas 78754
United States

Terms: Net 30 days after date of invoice

Due Date: April 20, 2023

Invoice Date	Order No.	Your Order	Customer No.
March 21, 2023	1175781		5008

Order name: 50X LUCKY #2481

PO Number:

Product Description	Quantity	Unit Price	5	Amount
Ticket Size 4 x 8	7,224,975	22.52	/M	162,706.44
Holographic Scratch FX®	7,224,975	48.00	/M	346,798.80
Four colour process / Spectrum base graphics	7,224,975	8.00	/M	57,799.80
Fluorescent / Neon Ink Base	7,224,975	8.51	/M	61,484.54
Holographic Scratch FX®	1	5,000.00	Ea	5,000.00
Inserts	1	14,752.88	Ea	14,752.88

Under unit price '/M' = price per thousand.

Before Taxes:	648,542.46 USD
Freight:	0.00
Deposit:	0.00
Amount Due:	648,542.46 USD

Banking Instructions:

TD Bank, NA 2035 Limestone Rd. Wilmington, DE 19808 ABA# 026013673 Bank Account # 3248176206

Delivery: Prepaid
Tax ID/Contract Number: # 998-6006283
GST Registration Number: 819251463

Scratch Ticket Game Closing Analysis 02/28/21 Thru 02/25/23

Average Number of Weeks for 85% Average Sell Through

		Price	Point				Price Point		
Print Quantities	\$1	\$2	\$3	\$ 5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

		Price	Point		Price Point							
Print Quantities	\$1	\$2	\$3	\$ 5	\$10	\$20	\$30	\$50	\$100			
< 5M	None	None	None	None	None	None	None	None	None			
5M-9.99M	M \$605,763 \$671,354 \$1,218,171 \$1,9		\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None				
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None			
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None			
20M-24.99M	None	None	None	None	None	None	None	None	None			
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None			
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None			
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None			

None = no games at this level with 85% sell through

^{*} only one game at this level with 85% sell through

Bowersock, Dale

From: Bowersock, Dale

Sent: Wednesday, August 23, 2023 8:41 AM

To: Bowersock, Dale

Subject: FW: Game Pre-call Recommendations - September

From: Gough, Riley <Riley.Gough@IGT.com> Sent: Tuesday, August 22, 2023 11:35 AM

To: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>

Cc: Hayes, Philip <IGT> <philip.hayes@igt.com>; ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>;

Tirloni, Robert < Robert. Tirloni@lottery.state.tx.us>

Subject: RE: Game Pre-call Recommendations - September

CAUTION: This email originated outside the Texas Lottery's email system.

DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issue with the below list of games.

Thanks, Riley

From: Bowersock, Dale < <u>Dale.Bowersock@lottery.state.tx.us</u>>

Sent: Monday, August 21, 2023 9:37 AM **To:** Gough, Riley < Riley.Gough@IGT.com >

Cc: Hayes, Philip < ProductsScratchTeam@Iottery.state.tx.us; Tirloni,

Robert < robert.tirloni@lottery.state.tx.us >

Subject: RE: Game Pre-call Recommendations - September

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Attached are the variance calculations for the games under 85% sold.

From: Bowersock, Dale

Sent: Monday, August 21, 2023 9:33 AM

To: Gough, Riley <IGT> <Riley.Gough@igt.com>

Cc: Hayes, Philip <IGT> <<u>philip.hayes@igt.com</u>>; ProductsScratchTeam <<u>ProductsScratchTeam@lottery.state.tx.us</u>>

Subject: Game Pre-call Recommendations - September

Importance: High

Riley,

Below are the pre-call recommendations I have for September. I'm routing for your approval a week early due to the State Sales meeting next week and then Labor Day the following week.

Close Dates:

Pre-call: Fri. 9/8/23

Call: 10/8/23 Close: 11/22/23 EOV: 5/20/24

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	8/19/23	8/12/23
2481	\$5	7,224,975	50X LUCKY	4/17/23			18	83.25%	3,496	2,151	4,713	2,113	\$378,300.00	\$457,66
2473	\$5	7,219,875	LUCKY SYMBOLS	4/3/23			20	70.14%	3,247	1,725	16,328	3,943	\$227,610.00	\$242,9
2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			50	45.73%	10,006	3,784	205,818	119	\$671,820.00	\$705,12
2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			48	98.28%	4,666	786	30	2,194	\$403,300.00	\$469,1

Please let me know if you have any concerns with these closure recommendations.

Dale Bowersock

Scratch Ticket Strategy Coordinator Texas Lottery Commission (800) 375-6886, ext. 5166

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