## TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis SUMMARY REPORT

Scratch Ticket Information		Date Completed	8/5/2025
Game #	2583	Confirmed Packs	27,164
Game Name	\$1,000,000 Crossword	Active Packs	5,979
Quantity Printed	15,298,725	Warehouse Packs	22,749
Price Point	\$20	Returned Packs	4,351
Start Date	5/20/2024	Printed Payout Percentage	74.97%
Top Prize	\$ 1,000,000	Percent Sold	89.17%
Number of Top Prizes Remaining	0	Number of Weeks Out	63

Current Game Sales Analysis									
TANGIBLE COSTS									
Expenditure Impact:									
Cost to print tickets	\$	2,166,775	Actual ticket production costs						
Prize payout expense	\$	204,497,790	Data from Instant Ticket Tier Liability screen in ES						
<b>Estimated Direct Costs</b>	\$	206,664,565							
TANGIBLE BENEFITS									
Revenue Impact:									
Estimated sales	\$	272,837,462	Based on # of tkts printed, times % sold from DaVinci report						
Total Estimated Benefits	Φ.	272,837,462	times the price point						
Total Estimated Delients	Ψ	212,001,402							
Excess of Revenue over Expended	•	66,172,897							

## INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

### **INTANGIBLE NEGATIVE BENEFITS:**

--There are still valuable prizes remaining in this game.

### Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information									
Previous 3 Weeks Sales from DaVinci									
Most recent week sales	\$	2,102,420							
Next week	\$	2,171,000							
Next week	\$	2,424,260							
Avg Weekly Sales Current Game	\$	2,232,560							
Avg Weekly Sales \$20; 10M-14.99M Qty*	\$	4,652,039							
Percentage Of Variance In Sales		52%							

# TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

## **Instant Ticket Information**

Game #	2583	Printed Payout Percentage	74.97%
Game Name	\$1,000,000 Crossword	Actual Payout Percentage	74.95%
Percent Sold	89.17%	Number of Weeks Out	63
Average # of Weeks for 85% Sell-the	rough for Same Price Poin	t Game With Similar Print Run.*	37
* No games at the \$20, 15M-19.99M level so	the \$20, 10M-14.99M level was	used. Only one game at this level with 85% sell	through.
Recommendation			
•	ımmary Report, I am recor	nmending closing the above game.	
I am recommending closing the	above game based on the	e below business reason(s):	
Not Required - All Top Prizes Clair	med		
Scratch Ticket Strategy Coordinator	Date		
Not Described All Top Drives Clair	d		
Not Required - All Top Prizes Clair	nea		
Products Manager	Date		
By signing below, I agree with the re	commendation of the Proc	lucts Department Staff to close the abo	ve game.
Not Required - All Top Prizes Clair	med		
Lottery Operations Division Director	Date		
Not Required - All Top Prizes Clair	med		
Not Required - All Top Frizes Clair	neu		
Controller	Date		
Not Required - All Top Prizes Clair	med		
Deputy Executive Director	Date		
Vacant			
Executive Director	Date		



		Week E	<u> End Da</u>	te:8/2/2	ļ

							TTOOK L	ina De	110.0/2/2						Net S	alos	
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	8/2/25	7/26/25	7/19/25	7/12/25
Mature	2625	\$5	7,164,600	HOT PINK 7S	2/3/25	Can	Olose	26	89.58%	4,709	2,386	70	1,423	\$302,600.00	\$287,225.00	\$367,925.00	\$368,530.00
Mature	2615	\$5	7,104,000	JOKERS WILD	2/17/25			24	75.03%	2,727	2,102	16,982	1,195	\$269,335.00	\$275,775.00	\$384,955.00	\$343,855.00
	2649	\$5	7,101,525	LUCKY \$YMBOLS	3/3/25			22	63.18%	4,616	2,828	22,883	3,016	\$329,260.00	\$326,215.00	\$416,375.00	\$423,670.00
	2581	\$5	30,271,200	SUPER CROSSWORD	12/16/24			33	35.87%	11,494	8,126	235,785	11	\$1,556,890.00	\$1,501,690.00	\$1,569,870.00	
	2648	\$5	59,199,675	SUPER LOTERIA	4/21/25			15	15.85%	19,177	12,544	624,555	3	\$4,013,150.00	\$3,887,330.00	\$3,861,210.00	\$3,631,585.00
	2582	\$10	22,209,750	\$250,000 50X CASHWORD	7/1/24			57	72.79%	21,692	8,558	85,591	16	\$2,708,630.00	\$2,533,970.00	\$2,608,000.00	\$2,649,680.00
	2620	\$10	13,291,800	\$500,000 BLITZ	1/6/25			30	37.33%	12,974	6,434	144,307	60	\$1,121,730.00	\$846,770.00	\$840,050.00	\$726,500.00
	2578	\$10	6,120,000	BINGO MANIA	2/3/25			26	61.19%	8,493	3,968	32,473	547	\$607,640.00	\$616,170.00	\$705,950.00	\$672,800.00
	2652	\$10	8,199,350	BONUS MONEY	3/3/25			22	52.46%	10,623	6,074	58,586	508	\$980,340.00	. ,		
	2494	\$10	7,920,850	DAZZLING WINNINGS	4/21/25			15	36.94%	16,429	6,933	73,905	66	\$1,246,810.00	\$1,229,240.00	\$1,324,070.00	\$1,389,930.00
	2563	\$10	49,168,200	MEGA LOTERIA	2/19/24			76	82.65%	26,656	7,310	129,512	517	\$3,162,130.00			
	2609	\$20	8,139,175	\$100, \$200, \$500 OR \$1,000!	11/18/24			37	48.47%	10,977	4,319	149,505	530	\$1,194,040.00		\$1,209,960.00	
	2621	\$20	7,159,825	\$1,000,000 BLITZ	1/6/25			30	38.66%	14,629	6,629	151,685	32	\$1,252,200.00	\$1,105,300.00		\$950,320.00
	2583	\$20	15,298,725	\$1,000,000 CROSSWORD	5/20/24			63	89.17%	27,164	5,979	22,749	4,351	\$2,102,420.00	\$2,171,000.00	\$2,424,260.00	\$2,338,000.00
	2556	\$20	8,179,550	BIG MONEY	12/2/24			35	42.16%	8,763	4,300	174,069	28	\$1,038,280.00	\$937,480.00	\$968,320.00	\$952,800.00
	2630	\$20	5,946,300	COLOSSAL CASH	2/17/25			24	42.73%	13,125	6,080	114,165	202	\$1,286,260.00		\$1,183,580.00	
	2638	\$20	5,965,950	MEGA JUMBO BUCKS	3/3/25			22	47.17%	15,406	6,924	100,759	26	\$1,663,220.00	\$1,683,320.00	\$1,750,440.00	\$1,724,580.00
	2586	\$20	25,615,950	MILLION DOLLAR LOTERIA	4/15/24			68	84.38%	50,193	9,396	91,877	78			\$6,631,720.00	
	2633	\$30	7,210,250	\$3 MILLION CA\$H	4/7/25			17	25.90%	16,541	8,135	185,839	11	\$2,873,850.00	\$2,821,890.00	\$2,943,570.00	\$2,803,770.00
	2616	\$30	7,216,125	30X SUPREME	12/16/24			33	39.24%	10,756	5,790	156,655	61	\$1,575,780.00		\$1,519,380.00	
	2591	\$30	6,047,525	ULTIMATE RICHES	8/19/24			50	55.90%	7,816	4,006	92,960	37	\$1,115,880.00	\$1,097,400.00	\$1,094,610.00	\$986,670.00
	2624	\$50	6,039,620	\$5 MILLION ROYALE	4/21/25			15	23.20%	17,882	6,837	203,948	9	\$4,340,950.00	\$4,179,000.00	\$4,392,100.00	\$4,170,400.00
	2589	\$50	6,082,060	500X	9/16/24			46	61.43%	10,118	4,503	100,177	29	\$2,617,700.00		\$2,567,700.00	
	2518	\$50	7,928,240		5/20/24			63	74.97%	21,564	7,425	66,212	29	. , .	\$4,203,550.00		
	2599	\$50	4,161,240	COLOSSAL CASHWORD	11/18/24			37	62.16%	13,938	6,138	55,716	80	\$2,796,700.00		\$2,754,100.00	
	2590	\$50	6,119,700	X	1/21/25			28	36.63%	13,482	5,563	172,127	84	\$2,920,550.00			\$2,717,300.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			168	79.69%	5,542	1,619	130,831	109	\$1,087,500.00		\$1,038,700.00	
	2588	\$100	5,243,580	\$400 MILLION MEGA BUCKS	2/5/24			78	74.84%	14,786	4,534	65,869	91	\$3,151,000.00	\$2,786,500.00	\$2,951,500.00	\$2,855,600.00
	2665	\$100	5,645,205	\$5,000,000 FORTUNE	2/3/25			26	24.23%	21,647	6,394	253,939	84	\$4,493,000.00		\$4,470,800.00	
	2515	\$100	8,875,515	LOTERIA SUPREME	4/3/23			122	82.31%	21,930	6,166	72,184	129	\$4,097,400.00		\$4,059,300.00	
Sold/Closing	2541	\$1	29,430,150	20X POWER BLITZ	1/2/24	8/2/25	9/16/25	83	79.58%	1,173	1,502	33,592	999	\$109,669.00	\$113,511.00	\$132,057.00	\$148,422.00
	2542	\$3	24,005,000	30X POWER WORD BLITZ	1/2/24	8/2/25	9/16/25	83	67.57%	972	981	56,550	1,122	\$145,512.00	\$172,344.00	\$221,364.00	\$240,762.00

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Da Vinci\_IMO169319\_Riley

## Liability for 2583 / \$1,000,000 CROSSWORD

Tier 💠	Reference 💠	Tier ♥	Outstanding •	Outstanding †	Tickets \$	Amount \$	Estimated Tickets Sold \$	Percent \$	Last Date \$ Cashed
1	1	\$20.00	182,592	\$3,651,840.00	1245500	\$24,910,000.00	13,342,671.192	8,721%	08/04/2025
2	2	\$20.00	67,351	\$1,347,020.00	544582	\$10,891,640.00	13,614,905.975	8,899%	08/04/2025
3	3	\$40.00	22,812	\$912,480.00	181125	\$7,245,000.00	13,587,439.09	8,881%	08/04/2025
4	4	\$40.00	22,240	\$889,600.00	181681	\$7,267,240.00	13,630,217.862	8,909%	08/04/2025
5	5	\$40.00	33,140	\$1,325,600.00	272899	\$10,915,960.00	13,642,074.225	8,917%	08/04/2025
6	6	\$50.00	33,050	\$1,652,500.00	272791	\$13,639,550.00	13,645,503.682	8,919%	08/04/2025
7	7	\$50.00	55,334	\$2,766,700.00	454679	\$22,733,950.00	13,638,885.645	8,915%	08/04/2025
8	8	\$100.00	78,156	\$7,815,600.00	635798	\$63,579,800.00	13,623,985.239	8,905%	08/04/2025
9	0	\$150.00	4,493	\$673,950.00	36946	\$5,541,900.00	13,639,969.445	8,916%	08/04/2025
10	0	\$150.00	1,410	\$211,500.00	11371	\$1,705,650.00	13,610,969.562	8,897%	08/04/2025
11	0	\$150.00	1,350	\$202,500.00	11348	\$1,702,200.00	13,672,226.437	8,937%	08/04/2025
12	0	\$200.00	3,523	\$704,600.00	29503	\$5,900,600.00	13,666,756	8,933%	08/04/2025
13	0	\$200.00	1,835	\$367,000.00	14691	\$2,938,200.00	13,599,998.123	8,890%	08/04/2025
		Totals	516,797	\$24,893,190.00	3972279	\$204,497,790.00			

14	0	\$200.00	8,239	\$1,647,800.00	69478	\$13,895,600.00	13,676,863.692	8,940%	08/04/2025
15	0	\$500.00	840	\$420,000.00	6712	\$3,356,000.00	13,597,065.968	8,888%	08/04/2025
16	0	\$500.00	397	\$198,500.00	2925	\$1,462,500.00	13,470,430.651	8,805%	08/04/2025
17	0	\$2,000.00	10	\$20,000.00	117	\$234,000.00	14,094,100.939	9,213%	07/28/2025
18	0	\$2,000.00	23	\$46,000.00	109	\$218,000.00	12,633,038.06	8,258%	07/25/2025
19	0	\$20,000.00	2	\$40,000.00	18	\$360,000.00	13,768,852.332	9,000%	05/29/2025
20	0	\$1,000,000.00	O	\$0.00	6	\$6,000,000.00	15,298,726.763	10,000%	06/09/2025
		Totals	516,797	\$24,893,190.00	3972279	\$204,497,790.00			

#### NO. OF TICKETS: 15,298,725 NO. POOLS: 127.49 PACK SIZE: 25 PACKS/POOL: 4,800 PACKS/GAME: 611,949

Minimum: Maximum: 15,300,000

14,700,000

TEXAS LOTTERY COMMISSION "\$1,000,000 CROSSWORD" - GAME NO. 2583 END OF PRODUCTION PRIZE STRUCTURE

17-Apr-24

4,489,076

			15,298,725		\$20 TICKETS	\$305,974,500	REVENUE	PRIZE FUND	\$229,390,980		PAYOUT %	74.97%
PRIZE	PRIZE	TIER		# OF WAYS		ODDS OF	WINNERS IN 127.49	WINNERS IN 25	WINNERS IN 120,000	PRIZE	PERCENT OF PRIZE	VALIDATION TIER
LEVEL	CODE	CODE	GET:	TO WIN:	WIN:	1 IN:	POOLS	(PER PACK*)	(Per Pool)	COST	FUND **	LEVELS
1	1	L	2 WORDS	1	\$20	10.71	1,428,092	2.333	11,200.000	\$28,561,840	12.45%	
2	2	L	\$20 BONUS WORD	1	\$20	25.00	611,933	1.000	4,800.000	\$12,238,660	5.34%	
3	3	G	3 WORDS	1	\$40	75.02	203,937	0.333	1,600.000	\$8,157,480	3.56%	
4	4	G	\$40 BONUS WORD	1	\$40	75.02	203,921	0.333	1,600.000	\$8,156,840	3.56%	
5	5	G	2 WORDS + \$20 BONUS WORD	2	\$40	49.99	306,039	0.500	2,400.000	\$12,241,560	5.34%	
6	6	G	\$50 BONUS WORD	1	\$50	50.02	305,841	0.500	2,400.000	\$15,292,050	6.67%	
7	7	G	4 WORDS	1	\$50	30.00	510,013	0.833	4,000.000	\$25,500,650	11.12%	LOW-TIER
8	8	G	\$100 BONUS WORD	1	\$100	21.43	713,954	1.167	5,600.000	\$71,395,400	31.12%	79.14% ****
9	0	M	5 WORDS	1	\$150	369.19	41,439	0.068	325.000	\$6,215,850	2.71%	
10	0	M	\$150 BONUS WORD	1	\$150	1,196.99	12,781	0.021	100.000	\$1,917,150	0.84%	
11	0	M	\$50 BONUS WORD + \$100 BONUS WORD	2	\$150	1,204.81	12,698	0.021	100.000	\$1,904,700	0.83%	
12	0	M	6 WORDS	1	\$200	463.23	33,026	0.054	260.000	\$6,605,200	2.88%	
13	0	M	\$200 BONUS WORD	1	\$200	925.74	16,526	0.027	130.000	\$3,305,200	1.44%	
14	0	M	4 WORDS + \$50 BONUS WORD + \$100 BONUS WORD	3	\$200	196.85	77,717	0.127	610.000	\$15,543,400	6.78%	
15	0	M	7 WORDS	1	\$500	2,025.78	7,552	0.012	59.0000	\$3,776,000	1.65%	MID-TIER
16	0	M	\$500 BONUS WORD	1	\$500	4,605.28	3,322	0.005	26.0000	\$1,661,000	0.72%	17.84%
17	0	Н	8 WORDS	1	\$2,000	120,462.40	127	0.000	0.9962	\$254,000	0.11%	
18	0	Н	7 WORDS + \$500 BONUS WORD + \$1000 BONUS WORD	3	\$2,000	115,899.43	132	0.000	1.0354	\$264,000	0.12%	
19	0	Н	9 WORDS	1	\$20,000	764,936.25	20	0.000	0.1569	\$400,000	0.17%	HIGH-TIER
20	0	Н	10 WORDS	1	\$1,000,000	2,549,787.50	6 ***	* 0.000	0.0471	\$6,000,000	2.62%	3.02%
						3.41	4,489,076	7.336	35,212.235	\$ 229,390,980	100.00%	100.00%
						3.4080						

Consolidated odds are 1 in:	\$20	7.50	2,040,025
	\$40	21.43	713,897
	\$50	18.75	815,854
	\$100	21.43	713,954
	\$150	228.62	66,918
	\$200	120.21	127,269
	\$500	1,406.91	10,874
	\$2,000	59,068.44	259
	\$20,000	764,936.25	20
	\$1,000,000	2,549,787.50	6

Not applicable for this CALLOUT

<sup>\*</sup> Each of the following GLEPS will be used in approximately 16.67% of each pack of 25 tickets.

<sup>\*\*</sup> Numbers are rounded.

<sup>\*\*\*</sup> This Number of prizes is guaranteed delivery to the Lottery.

<sup>\*\*\*\*</sup> The \$40, \$50 and \$100 prizes are included in the GLEPS, programmed as G-Tiers and included in the Lov



## **INTEROFFICE MEMO**

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

## **Payment Approval**

April 26, 2024

The attached invoice(s) for service is being submitted for approval.

(-,			
Vendor Name	Pollard Banknote Limited		
P.O. Number (if applicable)	362-24-9010 RL015		
Tx Game #/Name	Game #2583 \$1,000,000 Cros	sword	
Draw #			
Invoice Number	8539383		
Invoice Amount	\$2,166,774.86		
	, +2,:00,:: 1100		
The above referenced invoic	e(s) have been reviewed and	certified as proper, accurate and	
	7. %		
should be paid by the Texas	Lottery Commission.		JB
			JV
			M
Wale Bowersock		4/26/2024	
Dale Bowersock (Scratch Tick	et Strategy Coordinator)	Date	
Dale Bowersock (Scratch Tick	st Strategy Coordinator)	Date	
Hvill so			
Will Russ		5/1/2024	
Will Russ (Products Manager)		Date	
Part Car		5/2/2024	
Robert Tirloni (Lottery Operation	ons Division Director)	 Date	
Trobott Inform (Lottery Operation	nie Division Director)	Date	
Please return to Maria Perez in	n the Office of the Controller by	May 6, 2024	



140 Otter Street Winnipeg, Manitoba Canada R3T 0M8 Phone: (204) 474-2323 Fax: (204) 453-1375

**INVOICE NO.: 8539383** 

Sold To: Texas Lottery Commission	Ship To:	Secondary IGT Texas Distribution Center
P.O. Box 16630		4401 Freidrich Lane
Austin, TX 78761-6630		Building 2
United States		Suite 211
		Door 4
		Austin, TX 78744
		United States
Terms: Net 30 days after date of invoice	Due Date:	May 24, 2024

Invoice Date	Order No.	Your Order	Customer No.
April 24, 2024	1206964		5008

Order name: \$1,000,000 CROSSWORD #2583

PO Number:

Product Description	Quantity	Unit Price		Amount
Ticket Size 12 x 4	15,298,725	36.83	/M	563,452.04
Spectrum process applied to Scratch FX®	15,298,725	84.00	/M	1,285,092.90
Integrated Overprints / Continuous Image	15,298,725	12.00	/M	183,584.70
Translucent marking system	15,298,725	3.36	/M	51,403.72
Multiple Play Area	15,298,725	2.40	/M	36,716.94
Spectrum process applied to Scratch FX®	1	5,000.00	Ea	5,000.00
Inserts	1	41,524.56	Ea	41,524.56

Under unit price '/M' = price per thousand.

Before Taxes:	2,166,774.86 <b>USD</b>
Freight:	0.00
Deposit:	0.00
Amount Due:	2,166,774.86 <b>USD</b>

## **Banking Instructions:**

TD Bank, NA 2035 Limestone Rd. Wilmington, DE 19808 ABA# 026013673 Bank Account # 3248176206

Delivery: Prepaid
Customer Tax ID: # 998-6006283

Contract Number:

GST Registration Number: 819251463

## Scratch Ticket Game Closing Analysis 02/26/23 Thru 02/22/25

## Average Number of Weeks for 85% Average Sell Through (2 Years)

	Price Point								
Print Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	Week 27*	None	None	None	None
5M-9.99M	Week 19	Week 24	Week 13*	Week 25	Week 22	None	None	Week 58*	None
10M-14.99M	Week 24*	None	None	Week 48*	None	Week 37*	None	None	None
15M-19.99M	Week 42	None	None	Week 64*	None	None	None	None	None
20M-24.99M	None	Week 50*	None	None	Week 72*	None	None	None	None
25M-29.99M	None	None	None	None	None	Week 63*	None	None	None
30M-34.99M	None	None	None	Week 54	None	None	None	None	None
>=35M	None	None	None	None	None	None	None	None	None

## **Average Weekly Dollar Sales at 85% Average Sell Through (2 Years)**

	Price Point								
Print Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	<b>\$10</b>	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	\$1,295,512	None	None	None	None
5M-9.99M	\$434,607	\$484,912	\$1,163,923	\$1,295,271	\$2,729,088	None	None	\$3,038,356	None
10M-14.99M	\$465,971	None	None	\$1,077,365	None	\$4,652,039	None	None	None
15M-19.99M	\$357,603	None	None	\$1,120,927	None	None	None	None	None
20M-24.99M	None	\$831,376	None	None	\$2,865,487	None	None	None	None
25M-29.99M	None	None	None	None	None	\$6,794,150	None	None	None
30M-34.99M	None	None	None	\$3,182,680	None	None	None	None	None
>=35M	None	None	None	None	None	None	None	None	None