Docusign Envelope ID: 6B2330AF-CE46-49C7-ABA4-881525FB5BF6

Scratch Ticket Game Closing Analysis SUMMARY REPORT

Scratch Ticket Information		Date Completed	5/27/2025
Game #	2629	Confirmed Packs	2,588
Game Name	\$50 Blowout	Active Packs	1,860
Quantity Printed	5,630,325	Warehouse Packs	420
Price Point	\$5	Returned Packs	670
Start Date	12/16/2024	Printed Payout Percentage	68.00%
Top Prize	\$50	Percent Sold	91.34%
Number of Top Prizes Remaining	9751	Number of Weeks Out	23

	Current Game	Sales Analysis
TANGIBLE COSTS		
Expenditure Impact:		
Cost to print tickets	\$ 381,077	Actual ticket production costs
Prize payout expense	\$ 16,811,580	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$ 17,192,657	
TANGIBLE BENEFITS		
Revenue Impact:		
Estimated sales	\$ 25,713,694	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 25,713,694	·
Excess of Revenue over Expended	\$ 8,521,037	

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information										
Previous 3 Weeks Sales from DaVinci										
Most recent week sales \$ 289,740										
Next week	\$	344,140								
Next week	\$	414,595								
Avg Weekly Sales Current Game	\$	349,492								
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,295,271								
Percentage Of Variance In Sales		73%								

Docusign Envelope ID: 6B2330AF-CE46-49C7-ABA4-881525FB5BF6 **Scratch Ticket Game Closing Analysis** RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #		2629	Printed Payout Percentage	68.00%
Game Name		\$50 Blowout	Actual Payout Percentage	65.38%
Percent Sold		91.34%	Number of Weeks Out	23
Average # of Weeks for 85% Sell-thro	ough for	Same Price Poin	t Game With Similar Print Run.	25
Recommendation				
■ Based on the findings in this Sur	mmary F	Report, I am recor	nmending closing the above game.	
☐ I am recommending closing the	above g	ame based on the	e below business reason(s):	
Pale Bownsock		5/28/2025		
	Dete			
Scratch Ticket Strategy Coordinator	Date			
Will Kuss		5/28/2025		
		3/26/2023		
Products Manager	Date			
By signing helow I agree with the rec	ommen	dation of the Prod	ucts Department Staff to close the abo	ove game
by signing below, ragice with the rec	Ommen	dation of the Frod	ucts Department Stair to close the abo	ove game.
Not Required, Over 85% Sold				
Lottery Operations Division Director	Date			
Not Required, Over 85% Sold				
Controller	Date			
Not Required, Over 85% Sold				
Deputy Executive Director	Date			
, ,				
Vacant				
Executive Director	Date			
	_ ~.0			



							TTOOK =	<u></u>	tc.0/2-//								
															Net S	ales	
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	5/24/25	5/17/25	5/10/25	5/3/25
Mature	2599	\$50	4,161,240	COLOSSAL CASHWORD	11/18/24			27	49.03%	16,357	5,196	81,165	104	\$2,801,850.00	\$2,770,800.00	\$2,811,300.00	\$2,910,450.00
	2590	\$50	6,119,700	X	1/21/25			18	27.21%	21,085	5,848	192,399	105	\$3,193,100.00	\$3,060,700.00	\$3,144,700.00	\$3,449,050.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			158	78.68%	6,452	1,647	136,687	176	\$1,264,100.00	\$1,176,100.00	\$1,207,400.00	\$1,178,200.00
	2588	\$100	5,243,580	\$400 MILLION MEGA BUCKS	2/5/24			68	69.14%	17,117	4,506	82,918	149	\$3,391,500.00	\$3,228,000.00	\$3,148,300.00	\$3,158,100.00
	2665	\$100	5,645,205	\$5,000,000 FORTUNE	2/3/25			16	16.38%	27,268	6,642	276,751	137	\$5,151,300.00	\$4,901,900.00	\$5,071,100.00	\$5,244,800.00
	2515	\$100	8,875,515	LOTERIA SUPREME	4/3/23			112	77.85%	23,575	5,953	96,707	151	\$4,208,300.00	\$3,962,200.00	\$4,069,100.00	\$3,982,100.00
Sold/Closing	2604	\$1	10,223,550	OH, SNAP!	11/4/24	5/4/25	6/18/25	29	86.05%	62	30	4,851	3,874	-\$7,817.00	-\$2,866.00	\$7,104.00	\$9,236.00
	2597	\$2	9,299,750	SPICY 9S	9/16/24	4/16/25	5/31/25	36	81.58%	101	16	8,223	3,157	-\$2,870.00	\$3,356.00	\$22,640.00	\$58,876.00
	2601	\$2	5,962,125	VETERANS CASH	10/21/24	5/4/25	6/18/25	31	75.29%	371	285	4,661	3,839	-\$20,918.00	\$5,548.00	\$36,538.00	\$99,998.00
	2605	\$3	6,089,375	WINTER WORDS	11/4/24	5/4/25	6/18/25	29	84.49%	100	28	1,105	5,236	-\$75,675.00	-\$57,606.00	-\$13,827.00	\$21,762.00
	2608	\$5	7,163,625	\$100,000 FORTUNE	11/18/24	6/1/25	7/16/25	27	70.05%	1,509	1,459	20,308	2,747	\$223,500.00	\$246,570.00	\$268,225.00	\$312,360.00
	2594	\$5	11,251,950	\$200,000 LUCKY 7S	9/3/24	5/13/25	6/27/25	38	91.50%	1,127	790	6,461	697	\$290,270.00	\$415,820.00	\$477,960.00	\$550,490.00
	2629	\$5	5,630,325	\$50 BLOWOUT	12/16/24			23	91.34%	2,588	1,860	420	670	\$289,740.00	\$344,140.00	\$414,595.00	\$489,875.00
	2606	\$5	7,344,000	25 DAYS OF WINNING	11/4/24	6/1/25	7/16/25	29	76.07%	528	247	11,532	10,199	\$29,435.00	\$49,985.00	\$47,335.00	\$58,720.00
	2585	\$5	49,850,175	SUPER LOTERIA	6/17/24			49	92.10%	33,727	10,484	1,741	276	\$3,607,700.00	\$3,657,805.00	\$3,657,280.00	\$3,854,175.00
	2602	\$5	7,342,350	WILD SIDE	10/21/24	5/4/25	6/18/25	31	65.94%	254	229	26,420	4,530	\$10,400.00	\$61,055.00	\$134,835.00	\$181,805.00
	2607	\$10	6,012,600	HOLIDAY GOLD	11/4/24	6/1/25	7/16/25	29	76.29%	1,190	502	12,098	12,796	\$105,920.00	\$119,300.00	\$142,670.00	\$186,740.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23	6/1/25	7/16/25	103	97.43%	7,787	1,668	7,181	866	\$1,121,120.00	\$1,208,100.00	\$1,329,800.00	\$1,444,940.00
	2575	\$20	7,982,300	VIP MILLIONS	7/1/24	6/1/25	7/16/25	47	71.76%	4,821	2,027	76,112	708	\$650,740.00	\$739,620.00	\$800,600.00	\$949,340.00
	2561	\$30	7,080,625	MAXIMUM MILLIONS	4/1/24	6/1/25	7/16/25	60	56.07%	3,260	1,685	113,800	791	\$466,140.00	\$560,970.00	\$552,270.00	\$607,590.00
	2548	\$50	6,070,220	LUXE	3/4/24	6/1/25	7/16/25	64	64.06%	4,793	1,954	92,372	3,114	\$934,250.00	\$1,017,550.00	\$1,055,500.00	\$1,240,400.00
	2536	\$50	4,135,520	MILLIONS CLUB	11/15/23	5/4/25	6/18/25	79	95.68%	543	171	100	5,100	\$102,500.00	\$159,500.00	\$349,550.00	\$501,450.00

Da Vinci_IMO169319_Riley

Tier	Reference Tier Value	Outstanding Tier Count	Outstanding Tier Amount	Tickets Paid	Amount Paid	Estimated Tickets Sold	Percent Paid	Last Date Cashed
1	1 \$5.00	59,339	\$296,695.00	316016	\$1,580,080.00	4,740,240	8,419%	05/26/2025
2	2 \$10.00	46,433	\$464,330.00	329007	\$3,290,070.00	4,933,987.687	8,763%	05/26/2025
3	3 \$10.00	34,781	\$347,810.00	209263	\$2,092,630.00	4,827,894.562	8,575%	05/26/2025
4	4 \$20.00	18,307	\$366,140.00	150583	\$3,011,660.00	5,020,020.306	8,916%	05/26/2025
5	5 \$20.00	8,415	\$168,300.00	66656	\$1,333,120.00	4,999,200	8,879%	05/26/2025
6	6 \$20.00	10,035	\$200,700.00	65036	\$1,300,720.00	4,877,700	8,663%	05/26/2025
7	0 <mark>\$50.00</mark>	3,736	\$186,800.00	33769	\$1,688,450.00	5,069,469.269	9,004%	05/26/2025
8	0 <mark>\$50.00</mark>	3,766	\$188,300.00	33800	\$1,690,000.00	5,065,883.645	8,997%	05/26/2025
9	0 <mark>\$50.00</mark>	2,249	\$112,450.00	16497	\$824,850.00	4,954,842.181	8,800%	05/26/2025
	Totals	187,061	\$2,331,525.00	1220627	\$16,811,580.00			

TEXAS LOTTERY

GAME NO.2629 "\$50 BLOWOUT" June 20, 2024 - VERSION A

Order Quantity: Price Point:

Revenue:

5,630,325 \$5.00

\$28,151,625.00

Pack Size: Packs/Game:

75 75,071 Packs/Pool: 1,600

Pool Size: Number of Pools: 120,000 46.92

Winners: 1,407,688 Non-winners: 4,222,637

Overall Odds:

3.9997

Prize Fund: Payout:

\$19,143,105.00

Total Payout

68.00%

		Tier						Winners			
Kind		Level	Get	Win	Value	Odds (1 in)	Pack	Pool	Total	Total Prize Cost	% Prize Fund
01	1	Ĺ	\$5	\$5	\$5.00	15.0000	5.00	8,000.00	375,355	\$1,876,775.00	9.80%
02	2	L	\$5 x 2	\$10	\$10.00	14.9966	5.00	8,000.00	375,440	\$3,754,400.00	19.61%
03	1	L	\$10	\$10	\$10.00	23.0709	3.25	5,200.00	244,044	\$2,440,440.00	12.75%
				Total (\$10.00):	9.0887	8.25	13,200.00	619,484	\$6,194,840.00	32.36%
04	4	L	\$5 x 4	\$20	\$20.00	33.3372	2.25	3,600.00	168,890	\$3,377,800.00	17.64%
05	2	L	\$10 x 2	\$20	\$20.00	75.0000	1.00	1,600.00	75,071	\$1,501,420.00	7.84%
06	1	L	\$20	\$20	\$20.00	75.0000	1.00	1,600.00	75,071	\$1,501,420.00	7.84%
				Total (\$20.00):	17.6482	4.25	6,800.00	319,032	\$6,380,640.00	33.33%
				Mid Tiers							
07	5	М	\$20 + (\$10 x 2) + (\$5 x 2)	\$50	\$50.00	150.1220	0.50	800.00	37,505	\$1,875,250.00	9.80%
08	6	М	(\$10 x 4) + (\$5 x 2)	\$50	\$50.00	149.8782	0.50	800.00	37,566	\$1,878,300.00	9.81%
09	1	М	\$50	\$50	\$50.00	300.3481	0.25	400.00	18,746	\$937,300.00	4.90%
				Total (\$50.00):	60.0139	1.25	2,000.00	93,817	\$4,690,850.00	24.50%
				Total (Mi	d Tiers):	60.0139	1.25	2,000.00	93,817	\$4,690,850.00	24.50%
					Total :	3.9997	18.75	30,000.00	1,407,688	\$19,143,105.00	100.00%

The \$50 prizes are included in the GLEPS but are programmed as Mid-Tier and not part of the Low-Tier file.

Original Order

Delivery # 1 Shipments #1-2 COMPLETE Pools # 1 - 53 11/13/2024 5,630,325 375,355 375,440 244,044 168,890 75,071 75,071 37,505 37,566 18,746



INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

November 25, 2024

The attached invoice(s) for service is being submitted for approval.

Vendor Name Scientific Games P.O. Number (if applicable) 362-25-9019RL003 Tx Game #/Name #2629 \$50 Blowout Draw # **Invoice Number** TX 112124 **Invoice Amount** \$381,077.36

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

(Vale Downsock	11/25/2024
Dale Bowersock (Scratch Ticket Strategy Coordinator)	Date
Wale Bowersock For Will Russ	11/25/2024
Will Russ (Products Manager)	Date
Keny Stuckery	11/25/2024
Robert Tirloni (Lottery Operations Division Director)	Date

Please return to Maria Perez in the Office of the Controller by

December 5, 2024



Invoice: TX 112124 "\$50 BLOWOUT " November 21, 2024

Supplier: Scientific Games International

1500 Bluegrass Lakes Parkway Alpharetta, Georgia 30004 USA

Customer: TEXAS LOTTERY

Attn: Accounts Payable P.O. BOX 16630

AUSTIN,TX 78761-6630

United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	Quantity	Price l
TX-2629	1	\$50 BLOWOUT	2721	5
		Specialty Ink - Ice Ink	2721	
		4 Color Integrated - MegaColor =	2721	
Additional C	Charges:	Additional Insert/ITVM Cards	1	12
TX-2629	2	\$50 BLOWOUT	2,909	5
		Specialty Ink - Ice Ink	2,909	
		4 Color Integrated - MegaColor [_]	2,909	

Scratch Ticket Game Closing Analysis 02/26/23 Thru 02/22/25

Average Number of Weeks for 85% Average Sell Through (2 Years)

					Price Point				
Print Quantities	\$1	\$2	\$3	\$ 5	\$10	\$20	\$30	\$50	\$100
< 5M	< 5M None None None None					None	None	None	None
5M-9.99M	5M-9.99M Week 19 Week 24 Week 13* Week 25				Week 22	None	None	Week 58*	None
10M-14.99M	Week 24*	None	None	Week 48*	None	Week 37*	None	None	None
15M-19.99M	Week 42	None	None	Week 64*	None	None	None	None	None
20M-24.99M	None	Week 50*	None	None	Week 72*	None	None	None	None
25M-29.99M	25M-29.99M None None None			None	None	Week 63*	None	None	None
30M-34.99M	None	None	Week 54	None	None None		None	None	
>=35M	None	None	None	None	None	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through (2 Years)

					Price Point				
Print Quantities	\$1	\$2	\$3	\$ 5	\$10	\$20	\$30	\$50	\$100
< 5M	< 5M None None None None		\$1,295,512	None None		None	None		
5M-9.99M	5M-9.99M \$434,607 \$484,912 \$1,163,923 \$1,295,27		\$1,295,271	\$2,729,088	None	None	\$3,038,356	None	
10M-14.99M	10M-14.99M \$465,971 None		None	\$1,077,365	None	\$4,652,039	None	None	None
15M-19.99M	\$357,603	None	None	\$1,120,927	None	None	None	None	None
20M-24.99M	None	\$831,376	None	None	\$2,865,487	None	None	None	None
25M-29.99M	25M-29.99M None None None		None	None	\$6,794,150	None	None	None	
30M-34.99M None None None \$3,182		\$3,182,680	None	None	None	None	None		
>=35M	None	None	None	None	None	None	None	None	None

 From:
 Gough, Riley

 To:
 Bowersock, Dale

 Cc:
 ProductsScratchTeam

Subject: Re: June Pre-Call Recommendations

Date: Wednesday, May 28, 2025 2:49:34 PM

Attachments:

image001.png image002.png image003.png image004.png image005.png image006.png image007.png

CAUTION: This email originated outside the Texas Lottery's email system.

DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issues with the list of games below.

Thanks, Riley

From: Bowersock, Dale < Dale. Bowersock@lottery.state.tx.us>

Sent: Tuesday, May 27, 2025 9:53 AM **To:** Gough, Riley <Riley.Gough@IGT.com>

Cc: ProductsScratchTeam < ProductsScratchTeam@lottery.state.tx.us>

Subject: June Pre-Call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,

Below is the list of game's which qualify for pre-call in June. The variance calculation spreadsheets for the slow-moving games are attached.

The game close dates would be:

Pre-call date: 6/6/25 Call date: 7/6/25 EOG (Close) date: 8/20/25 EOV date: 2/16/26

													Net Sales			
Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	5/24/25	5/17/25	5/10/25	5/3/25
2611	\$5	7,196,775	WILD CHERRIES	12/2/24			25	77.73%	3,514	2,259	12,199	2,354	\$282,370.00	\$310,120.00	\$338,855.00	\$378,360.00
2629	\$5	5,630,325	\$50 BLOWOUT	12/16/24			23	91.34%	2,588	1,860	420	670	\$289,740.00	\$344,140.00	\$414,595.00	\$489,875.00
2413	\$10	28,619,300	CA\$H BLOWOUT	3/6/23			116	55.42%	3,639	1,389	248,786	21	\$415,370.00	\$372,470.00	\$418,880.00	\$504,170.00
2570	\$20	6,117,700	JACKPOT MILLIONS	6/3/24			51	72.65%	10,672	4,009	49,713	94	\$934,380.00	\$1,037,880.00	\$1,027,660.00	\$1,149,260.00
2517	\$30	9,225,150	MILLIONAIRE MAKER	8/14/23			93	60.09%	8,215	2,467	134,387	190	\$739,290.00	\$784,710.00	\$739,680.00	\$791,040.00
2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			123	73.66%	5,120	1,338	126,620	93	\$787,800.00	\$756,150.00	\$687,850.00	\$712,900.00

Please let me know if you have concerns with pre-calling any of these games.

Thanks,

Dale Bowersock Scratch Ticket Strategy Coordinator Texas Lottery Commission

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