Docusign Envelope ID: AC77C2BD-8045-8FA5-8362-A475076244B2

TEXAS DEPARTMENT OF LICENSING AND REGULATION

Scratch Ticket Game Closing Analysis

SUMMARY REPORT

Scratch Ticket Information

Date Completed 10/29/2026

Game #	2632	Confirmed Packs	4,408
Game Name	777	Active Packs	3,703
Quantity Printed	8,199,350	Warehouse Packs	785
Price Point	$10	Returned Packs	219
Start Date	3/2/2026	Printed Payout Percentage	70.00%
Top Prize	$ 250,000	Percent Sold	93.33%
Number of Top Prizes Remaining	1	Number of Weeks Out	34

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	$	1,271,380	Actual Ticket Production Costs
Prize payout expense	$	52,714,520	Data from Instant Ticket Tier Liability Screen in ES
Estimated Direct Costs	$	53,985,900	

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	$	76,524,534	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	$	76,524,534	
Excess of Revenue over Expended	$	**22,538,634**	

INTANGIBLE POSITIVE BENEFITS:

--Allows for open bin space for new games at same price point with higher average weekly sales.
--Allows retailers to return inventory to Texas Lottery that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

Previous 3 Weeks Sales from DaVinci

Most recent week sales	$	841,390
Next week	$	938,760
Next week	$	1,016,940
Avg Weekly Sales Current Game	$	932,363
Avg Weekly Sales $10; 5M-9.99M Qty	$	2,831,019
Percentage Of Variance In Sales		**67%**

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TEXAS DEPARTMENT OF LICENSING AND REGULATION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2632	Printed Payout Percentage	70.00%
Game Name	777	Actual Payout Percentage	68.89%
Percent Sold	93.33%	Number of Weeks Out	34
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			25

Recommendation

■ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ Products recommends closing the above game based on the below business reason(s):

Dale Bowersock — 10/30/2026

Scratch Ticket Strategy Coordinator — Date

Will Russ — 10/30/2026

Products Manager — Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not Required - Over 85% Sold

Lottery Operations Division Director — Date

Not Required - Over 85% Sold

Chief Financial Officer — Date

Not Required - Over 85% Sold

Executive Director* — Date

**Executive Director Order No. 01-26 delegates authority to the Lottery & Charitable Bingo Deputy Executive Director.*

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Da Vinci Report 10/29/26

Week End Date:10/24/26

Product Line	Game	$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales 10/24/26	Net Sales 10/17/26	Net Sales 10/10/26	Net Sales 10/3/26
Sold/Closing	2712	$5	14,827,950	50X THE CASH	1/5/26	10/4/26	11/18/26	42	62.53%	198	161	70,077	2,236	$66,190.00	$111,515.00	$182,890.00	$229,195.00
	2727	$5	5,124,375	ALL ABOUT THE 8S	6/1/26	11/1/26	12/16/26	21	95.97%	384	356	226	919	$60,085.00	$87,780.00	$102,420.00	$141,655.00
	2751	$5	7,319,250	AZULEJOS	2/2/26	10/4/26	11/18/26	38	91.62%	173	149	2,063	4,167	$4,365.00	$70,800.00	$119,685.00	$182,700.00
	2765	$5	10,130,850	LOTERIA AZUL	5/18/26	10/12/26	11/26/26	23	91.43%	1,639	818	121	1,873	$575,815.00	$939,335.00	$1,156,555.00	$1,393,505.00
	2648	$5	59,199,675	SUPER LOTERIA	4/21/25	11/1/26	12/16/26	79	95.40%	3,067	1,457	25,133	540	$511,535.00	$608,725.00	$702,580.00	$758,140.00
	2728	$5	7,341,750	YELLOWSTONE	3/30/26	10/4/26	11/18/26	30	80.66%	200	170	13,532	3,266	$4,075.00	$62,730.00	$120,470.00	$200,555.00
	2636	$10	8,177,500	$1,000,000 RICHES	2/2/26	11/1/26	12/16/26	38	74.33%	2,147	1,948	33,144	621	$478,200.00	$541,920.00	$587,240.00	$699,410.00
	2632	$10	8,199,350	777	3/2/26			34	93.33%	4,408	3,703	785	219	$841,390.00	$938,760.00	$1,016,940.00	$1,161,480.00
	2676	$10	25,087,000	LIMITED EDITION MEGA LOTERIA	6/23/25			70	90.27%	14,851	4,265	22,899	1,339	$1,472,670.00	$1,463,070.00	$1,666,370.00	$1,967,110.00
	2744	$20	6,105,050	$1,000,000 CA$H!	12/1/25	11/1/26	12/16/26	47	58.96%	2,788	1,871	89,823	506	$408,140.00	$437,180.00	$512,840.00	$517,700.00
	2658	$20	15,267,250	$1,000,000 CROSSWORD	6/16/25	11/1/26	12/16/26	71	98.15%	2,914	1,013	0	1,602	$500,840.00	$612,560.00	$773,040.00	$970,620.00
	2655	$20	8,197,525	EXTREME MULTIPLIER	8/4/25	10/4/26	11/18/26	64	75.74%	407	220	72,435	4,093	$113,060.00	$197,380.00	$313,060.00	$440,740.00
	2671	$20	6,086,825	INSTANT MILLIONS	10/20/25	10/4/26	11/18/26	53	82.44%	445	315	34,608	4,729	$97,240.00	$186,460.00	$295,960.00	$433,620.00
	2653	$20	24,210,225	MILLION DOLLAR LOTERIA	7/21/25			66	93.72%	19,593	4,439	28,766	322	$2,428,300.00	$2,516,580.00	$2,751,480.00	$3,219,500.00

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Liability for 2632 / 777

Tier	Reference	Tier Value	Outstanding Tier Count	Outstanding Tier Amount	Tickets Paid	Amount Paid	Estimated Tickets Sold	Percent Paid	Last Date Cashed
1	1	$10.00	55,957	$559,570.00	517906	$5,179,060.00	7,399,836.827	9,025%	10/28/2026
2	2	$10.00	66,937	$669,370.00	753147	$7,531,470.00	7,530,101.617	9,184%	10/28/2026
3	3	$20.00	24,611	$492,220.00	303274	$6,065,480.00	7,583,907.992	9,249%	10/28/2026
4	4	$20.00	27,448	$548,960.00	273259	$5,465,180.00	7,450,927.919	9,087%	10/28/2026
5	0	$30.00	1,943	$58,290.00	25395	$761,850.00	7,616,595.7	9,289%	10/28/2026
6	0	$30.00	14,430	$432,900.00	149557	$4,486,710.00	7,477,850	9,120%	10/28/2026
7	0	$40.00	4,445	$177,800.00	46802	$1,872,080.00	7,488,164.745	9,133%	10/28/2026
8	0	$40.00	3,066	$122,640.00	41346	$1,653,840.00	7,633,304.627	9,310%	10/28/2026
9	0	$50.00	1,556	$77,800.00	22309	$1,115,450.00	7,664,751.693	9,348%	10/28/2026
10	0	$50.00	1,625	$81,250.00	22309	$1,115,450.00	7,642,654.765	9,321%	10/28/2026
11	0	$50.00	2,107	$105,350.00	21798	$1,089,900.00	7,476,654.729	9,119%	10/28/2026
12	0	$50.00	6,392	$319,600.00	89295	$4,464,750.00	7,651,624.131	9,332%	10/28/2026
13	0	$100.00	911	$91,100.00	12750	$1,275,000.00	7,652,566.613	9,333%	10/28/2026
		Totals	**215,351**	**$4,683,550.00**	**2330962**	**$52,714,520.00**			

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14	0	$100.00	909	$90,900.00	12783	$1,278,300.00	7,655,002.268	9,336%	10/28/2026
15	0	$100.00	467	$46,700.00	6535	$653,500.00	7,652,492.466	9,333%	10/28/2026
16	0	$100.00	604	$60,400.00	6246	$624,600.00	7,476,370.818	9,118%	10/28/2026
17	0	$100.00	933	$93,300.00	12765	$1,276,500.00	7,640,874.781	9,319%	10/28/2026
18	0	$200.00	186	$37,200.00	2564	$512,800.00	7,644,775.783	9,324%	10/28/2026
19	0	$200.00	236	$47,200.00	3189	$637,800.00	7,634,372.89	9,311%	10/28/2026
20	0	$200.00	73	$14,600.00	1307	$261,400.00	7,765,616.266	9,471%	10/27/2026
21	0	$200.00	147	$29,400.00	1562	$312,400.00	7,494,081.16	9,140%	10/28/2026
22	0	$500.00	234	$117,000.00	3412	$1,706,000.00	7,673,116.347	9,358%	10/28/2026
23	0	$500.00	34	$17,000.00	308	$154,000.00	7,384,209.942	9,006%	10/28/2026
24	0	$500.00	16	$8,000.00	253	$126,500.00	7,711,656.329	9,405%	10/27/2026
25	0	$500.00	22	$11,000.00	249	$124,500.00	7,533,720.114	9,188%	10/22/2026
26	0	$1,000.00	16	$16,000.00	87	$87,000.00	6,925,664.55	8,447%	10/16/2026
27	0	$1,000.00	14	$14,000.00	196	$196,000.00	7,652,726.667	9,333%	10/28/2026
		Totals	**215,351**	**$4,683,550.00**	**2330962**	**$52,714,520.00**			

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28	0	$1,000.00	24	$24,000.00	287	$287,000.00	7,566,602.733	9,228%	10/19/2026
29	0	$10,000.00	5	$50,000.00	49	$490,000.00	7,440,150.932	9,074%	10/20/2026
30	0	$10,000.00	2	$20,000.00	16	$160,000.00	7,288,311.007	8,889%	10/16/2026
31	0	$250,000.00	1	$250,000.00	2	$500,000.00	5,466,232.757	6,667%	03/16/2026
32	0	$250,000.00	0	$0.00	5	$1,250,000.00	8,199,350.48	10,000%	09/14/2026
		Totals	**215,351**	**$4,683,550.00**	**2330962**	**$52,714,520.00**			

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NO. OF TICKETS: 8,199,350
NO. POOLS: 68.33
PACK SIZE: 50
PACKS/POOL: 2,400
PACKS/GAME: 163,987

Minimum: 7,879,200
Maximum: 8,200,800

TEXAS LOTTERY COMMISSION
"777" - GAME NO. 2632
END OF PRODUCTION PRIZE STRUCTURE
14-May-25

8,199,350 $10 TICKETS $81,993,500 REVENUE PRIZE FUND $57,398,070 PAYOUT % 70.00%

PRIZE LEVEL	PRIZE CODE	TIER CODE	GET:	# OF WAYS TO WIN:	WIN:	ODDS OF 1 IN:	WINNERS IN 68.33 POOLS	WINNERS IN 50 (PER PACK*)	WINNERS IN 120,000 (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND **	VALIDATION TIER LEVELS
1	1	L	$10	1	$10	14.29	573,863	3.500	8400.00	$5,738,630	10.00%	
2	2	L	3x"7"	1	$10	10.00	820,084	5.000	12000.00	$8,200,840	14.29%	
3	3	L	$10 x 2	2	$20	25.01	327,885	2.000	4800.00	$6,557,700	11.42%	LOW-TIER
4	4	L	$20	1	$20	27.27	300,707	1.833	4400.00	$6,014,140	10.48%	46.19%
5	0	M	$10 + $20	2	$30	299.93	27,338	0.167	400.00	$820,140	1.43%	****
6	0	M	$30	1	$30	50.00	163,987	1.000	2400.00	$4,919,610	8.57%	****
7	0	M	$40	1	$40	160.00	51,247	0.313	750.00	$2,049,880	3.57%	
8	0	M	$10 x 2 + $20	3	$40	184.62	44,412	0.271	650.00	$1,776,480	3.10%	
9	0	M	$10 x 3 + $20	4	$50	343.57	23,865	0.146	350.00	$1,193,250	2.08%	
10	0	M	$10 + $20 x 2	3	$50	342.58	23,934	0.146	350.00	$1,196,700	2.08%	
11	0	M	$50	1	$50	343.00	23,905	0.146	350.00	$1,195,250	2.08%	
12	0	M	4x"7"	1	$50	85.69	95,687	0.583	1400.00	$4,784,350	8.34%	
13	0	M	$10 x 3 + $20 + $50	5	$100	600.20	13,661	0.083	200.00	$1,366,100	2.38%	
14	0	M	$10 x 5 + $50	6	$100	598.84	13,692	0.083	200.00	$1,369,200	2.39%	
15	0	M	$10 x 4 + $20 x 3	7	$100	1,171.00	7,002	0.043	103.00	$700,200	1.22%	
16	0	M	$100	1	$100	1,196.99	6,850	0.042	100.00	$685,000	1.19%	
17	0	M	5x"7"	1	$100	598.58	13,698	0.083	200.00	$1,369,800	2.39%	
18	0	M	$20 x 2 + $40 x 4	6	$200	2,981.58	2,750	0.017	40.00	$550,000	0.96%	
19	0	M	$10 x 4 + $20 x 3 + $100	8	$200	2,393.97	3,425	0.021	50.00	$685,000	1.19%	
20	0	M	$10 x 5 + $20 x 3 + $40 + $50	10	$200	5,941.56	1,380	0.008	20.00	$276,000	0.48%	
21	0	M	$200	1	$200	4,797.75	1,709	0.010	25.00	$341,800	0.60%	
22	0	M	6x"7"	1	$500	2,248.86	3,646	0.022	53.00	$1,823,000	3.18%	
23	0	M	$500	1	$500	23,974.71	342	0.002	5.00	$171,000	0.30%	
24	0	M	$10 x 14 + $20 + $40 + $50 x 4 + $100	21	$500	30,480.86	269	0.002	4.00	$134,500	0.23%	MID-TIER
25	0	M	$10 x 5 + $20 x 10 + $50 x 5	20	$500	30,255.90	271	0.002	4.00	$135,500	0.24%	47.99%
26	0	H	$1,000	1	$1,000	79,605.34	103	0.001	1.51	$103,000	0.18%	
27	0	H	$10 x 11 + $20 x 11 + $30 + $40 + $50 x 12	36	$1,000	39,044.52	210	0.001	3.07	$210,000	0.37%	
28	0	H	7x"7"	1	$1,000	26,364.47	311	0.002	4.55	$311,000	0.54%	
29	0	H	$50 x 8 + $100 x 6 + $500 x 14 + $1,000 x 2	30	$10,000	151,839.81	54	0.000	0.79	$540,000	0.94%	
30	0	H	$10,000	1	$10,000	455,519.44	18	0.000	0.26	$180,000	0.31%	
31	0	H	$250,000	1	$250,000	2,733,116.67	3 ***	0.000	0.04	$750,000	1.31%	HIGH-TIER
32	0	H	$10,000 x 25	25	$250,000	1,639,870.00	5 ***	0.000	0.07	$1,250,000	2.18%	5.83%
						3.22	2,546,313	15.53	37,264.303	57,398,070	100.00%	100.00%

"7" = Win the corresponding PRIZE in the PRIZE LEGEND by revealing three (3) or more "7" Play Symbols.

3.2201

Odds Tolerance
0.0005

3.2196 Odds Min
3.2206 Odds Max

Consolidated odds are 1 in:		
$10	5.88	1,393,947
$20	13.04	628,592
$30	42.86	191,325
$40	85.71	95,659
$50	48.98	167,391
$100	149.34	54,903
$200	885.08	9,264
$500	1,810.81	4,528
$1,000	13,139.98	624
$10,000	113,879.86	72
$250,000	1,024,918.75	8
		2,546,313

* Each of the following GLEPS will be used in approximately 16.67% of each pack of 50 tickets.
** Numbers are rounded.
*** This Number of prizes is guaranteed delivery to the Lottery.
**** The $30 prize levels are included in the GLEPS but should be programmed as Mid-Tier and not part of the Low-Tier file.

CALLOUT:	Not applicable for this game.

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INTEROFFICE MEMO

Sergio Rey, Acting Deputy Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

May 27, 2025

The attached invoice(s) for service is being submitted for approval.

Vendor Name	**Pollard Banknote Limited**
P.O. Number (if applicable)	362-25-9010 RL013
Tx Game #/Name	Game #2632 777
Draw #	
Invoice Number	8545965
Invoice Amount	$1,271,379.59

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB 5/27/2025

Dale Bowersock (Scratch Ticket Strategy Coordinator) — 5/27/2025 Date

Will Russ (Products Manager) — 5/29/2025 Date

Robert Tirloni (Lottery Operations Division Director) — 5/31/2025 Date

Please return to Maria Perez in the Office of the Controller by **June 6, 2025**

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POLLARD banknote limited

140 Otter Street
Winnipeg, Manitoba
Canada R3T 0M8
Phone: (204) 474-2323
Fax: (204) 453-1375

INVOICE NO.: 8545965

Sold To: Texas Lottery Commission Charitable Bingo Operations Division P.O. Box 16630 Austin, TX 78761-6630 United States	**Ship To:** Texas Lottery Commission Charitable Bingo Operations Division P.O. Box 16630 Austin, TX 78761-6630 United States
Terms: Net 30 days after date of invoice	Due Date: June 22, 2025

Invoice Date	Order No.	Your Order	Customer No.
May 23, 2025	1237029		5008

Order name: **777 #2632**
PO Number:

Product Description	Quantity	Unit Price		Amount
Ticket Size 10 x 4	8,199,350	62.51	/M	512,541.37
Spectrum process applied to Scratch FX®	8,199,350	70.00	/M	573,954.50
Four colour process / Spectrum base graphics	8,199,350	10.00	/M	81,993.50
Integrated Overprints / Continuous Image	8,199,350	6.00	/M	49,196.10
Flood UV varnish on ticket front	8,199,350	2.40	/M	19,678.44
Spectrum process applied to Scratch FX®	1	5,940.00	Ea	5,940.00
Inserts	1	28,075.68	Ea	28,075.68

Under unit price '/M' = price per thousand.

Before Taxes:	1,271,379.59 **USD**
Freight:	0.00
Deposit:	0.00
Amount Due:	1,271,379.59 **USD**



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Scratch Ticket Game Closing Analysis

02/25/24 Thru 02/28/26

Average Number of Weeks for 85% Average Sell Through (2 Years)

	Price Point				Price Point				
Print Quantities	$1	$2	$3	$5	$10	$20	$30	$50	$100
< 5M	None	None	None	Week 17*	None	None	None	Week 57*	None
5M-9.99M	Week 17	Week 27	Week 22*	Week 18	Week 25	Week 37*	None	Week 74*	None
10M-14.99M	Week 22	None	None	Week 31*	None	None	None	None	None
15M-19.99M	None	None	None	None	None	Week 58*	None	None	None
20M-24.99M	None	Week 41*	None	None	Week 70*	None	None	None	None
25M-29.99M	None	None	None	None	Week 43*	Week 69*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None	None
>=35M	None	None	Week 102*	Week 45*	None	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	Price Point				Price Point				
Print Quantities	$1	$2	$3	$5	$10	$20	$30	$50	$100
< 5M	None	None	None	$1,271,429	None	None	None	$3,109,504	None
5M-9.99M	$489,333	$430,424	$702,708	$1,650,766	$2,831,019	$2,351,123	None	$4,557,105	None
10M-14.99M	$460,807	None	None	$1,548,488	None	None	None	None	None
15M-19.99M	None	None	None	None	None	$4,503,279	None	None	None
20M-24.99M	None	$1,001,893	None	None	$2,694,222	None	None	None	None
25M-29.99M	None	None	None	None	$5,056,047	$6,320,244	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None	None
>=35M	None	None	$886,639	$4,773,034	None	None	None	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only