

TEXAS DEPARTMENT OF LICENSING AND REGULATION

Scratch Ticket Game Closing Analysis

SUMMARY REPORT

Scratch Ticket Information

Date Completed

8/24/2026

Game #	2671	Confirmed Packs	7,628
Game Name	Instant Millions	Active Packs	3,405
Quantity Printed	6,086,825	Warehouse Packs	37,627
Price Point	\$20	Returned Packs	125
Start Date	10/20/2025	Printed Payout Percentage	75.04%
Top Prize	\$ 1,000,000	Percent Sold	79.21%
Number of Top Prizes Remaining	1	Number of Weeks Out	44

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 1,141,505	Actual Ticket Production Costs
Prize payout expense	\$ 71,437,780	Data from Instant Ticket Tier Liability Screen in ES

Estimated Direct Costs \$ 72,579,285

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 96,427,482	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	<u>\$ 96,427,482</u>	

Excess of Revenue over Expended \$ 23,848,196

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to Texas Lottery that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

Previous 3 Weeks Sales from DaVinci		
Most recent week sales	\$	720,060
Next week	\$	811,380
Next week	\$	829,320
Avg Weekly Sales Current Game	\$	786,920
Avg Weekly Sales \$20; 5M - 9.99M Qty*	\$	2,351,123
Percentage Of Variance In Sales		67%

TEXAS DEPARTMENT OF LICENSING AND REGULATION

Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2671	Printed Payout Percentage	75.04%
Game Name	Instant Millions	Actual Payout Percentage	74.08%
Percent Sold	79.21%	Number of Weeks Out	44
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			37

* Only one game at this level with 85% sell through..

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ Products recommends closing the above game based on the below business reason(s):



Scratch Ticket Strategy Coordinator

8/24/2026

Date

  For Will Russ

Products Manager

8/26/2026

Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



Lottery Operations Division Director

8/31/2026

Date

Chief Financial Officer

9/2/2026

Date



Executive Director*

9/2/2026

Date

*Executive Director Order No. 01-26 delegates authority to the Lottery & Charitable Bingo Deputy Executive Director.



Play the Games of Texas!

Da Vinci Report

8/24/26

Week End Date:8/22/26

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														8/22/26	8/15/26	8/8/26	8/1/26
Mature	2751	\$5	7,319,250	AZULEJOS	2/2/26			29	87.05%	3,440	2,327	3,255	2,431	\$309,255.00	\$371,800.00	\$376,550.00	\$385,025.00
	2667	\$5	17,339,625	BINGO TIMES 20	12/1/25			38	61.00%	7,272	5,251	75,767	33	\$871,510.00	\$1,028,035.00	\$959,760.00	\$941,945.00
	2430	\$5	20,201,100	BONUS BREAK THE BANK	7/7/25			59	57.96%	5,427	4,366	101,949	30	\$586,780.00	\$673,725.00	\$671,000.00	\$647,210.00
	2765	\$5	10,130,850	LOTERIA AZUL	5/18/26			14	66.71%	21,556	9,023	10,112	390	\$1,911,610.00	\$2,144,380.00	\$2,109,595.00	\$2,066,590.00
	2736	\$5	10,153,650	MONACO CASH	4/27/26			17	48.85%	8,762	6,550	51,275	256	\$802,680.00	\$965,550.00	\$977,145.00	\$957,465.00
	2728	\$5	7,341,750	YELLOWSTONE	3/30/26			21	75.18%	3,741	3,514	14,133	1,378	\$457,310.00	\$565,505.00	\$592,670.00	\$605,805.00
	2636	\$10	8,177,500	\$1,000,000 RICHES	2/2/26			29	66.60%	7,336	4,864	40,271	117	\$939,220.00	\$1,097,140.00	\$1,065,830.00	\$1,130,310.00
	2668	\$10	22,393,250	\$250,000 50X CASHWORD	9/15/25			49	63.91%	23,007	9,518	124,657	61	\$2,749,090.00	\$3,008,280.00	\$3,033,760.00	\$2,865,950.00
	2713	\$10	11,808,600	100X THE CASH	1/5/26			33	57.37%	9,312	5,664	83,169	194	\$1,099,600.00	\$1,285,840.00	\$1,274,730.00	\$1,389,460.00
	2632	\$10	8,199,350	777	3/2/26			25	80.76%	9,989	7,052	12,007	88	\$1,461,960.00	\$1,648,530.00	\$1,679,290.00	\$1,728,470.00
	2676	\$10	25,087,000	LIMITED EDITION MEGA LOTERIA	6/23/25			61	82.50%	24,382	8,046	50,616	79	\$2,705,250.00	\$2,901,490.00	\$2,916,840.00	\$2,850,970.00
	2669	\$10	34,459,550	MEGA LOTERIA	8/4/25			55	73.39%	33,726	10,871	132,379	55	\$4,043,350.00	\$4,506,490.00	\$4,372,760.00	\$4,314,730.00
	2737	\$10	7,635,950	MONACO VIP	4/27/26			17	51.90%	13,456	8,709	48,088	78	\$1,545,450.00	\$1,761,430.00	\$1,758,270.00	\$1,840,430.00
	2724	\$10	7,911,300	SLOTS OF LUCK	3/30/26			21	47.82%	9,063	6,428	64,346	272	\$958,200.00	\$1,168,540.00	\$1,113,260.00	\$1,221,950.00
	2744	\$20	6,105,050	\$1,000,000 CASH!	12/1/25			38	55.14%	7,949	3,419	96,015	133	\$610,000.00	\$788,120.00	\$771,800.00	\$812,980.00
	2714	\$20	7,131,450	200X THE CASH	1/5/26			33	57.85%	10,313	3,782	103,285	181	\$946,340.00	\$1,126,600.00	\$1,160,200.00	\$1,270,060.00
	2655	\$20	8,197,525	EXTREME MULTIPLIER	8/4/25			55	73.30%	6,779	2,833	76,103	85	\$679,780.00	\$819,500.00	\$755,940.00	\$881,160.00
	2671	\$20	6,086,825	INSTANT MILLIONS	10/20/25			44	79.21%	7,628	3,405	37,627	125	\$720,060.00	\$811,380.00	\$829,320.00	\$876,660.00
	2722	\$20	6,064,025	MEGA MILLIONAIRE	2/16/26			27	53.93%	11,858	5,025	92,126	158	\$1,132,240.00	\$1,350,820.00	\$1,323,840.00	\$1,391,200.00
	2653	\$20	24,210,225	MILLION DOLLAR LOTERIA	7/21/25			57	87.42%	51,337	9,444	53,002	95	\$5,998,600.00	\$7,596,420.00	\$7,716,000.00	\$7,742,300.00
	2738	\$20	5,134,275	MONACO MILLIONAIRE	4/27/26			17	48.90%	18,652	7,341	75,389	87	\$1,645,680.00	\$1,930,120.00	\$1,956,880.00	\$2,048,360.00
	2725	\$20	6,119,075	POWER 20S	3/16/26			23	40.63%	12,215	5,109	124,012	1,301	\$948,700.00	\$1,126,320.00	\$1,165,660.00	\$1,297,160.00
	2730	\$30	8,197,000	MILLIONAIRE'S CLUB	3/30/26			21	27.35%	14,403	8,005	212,696	64	\$2,607,510.00	\$2,898,960.00	\$2,845,230.00	\$2,916,750.00
	2661	\$30	6,107,225	PREMIER PLAY	8/4/25			55	57.18%	7,546	4,594	90,454	85	\$1,145,400.00	\$1,213,500.00	\$1,199,190.00	\$1,218,780.00
	2624	\$50	6,039,620	\$5 MILLION ROYALE	4/21/25			70	66.21%	8,209	3,334	88,662	46	\$1,526,000.00	\$1,767,600.00	\$1,757,150.00	\$1,733,450.00
	2659	\$50	8,031,760	500X LOTERIA SPECTACULAR	9/15/25			49	66.93%	26,018	8,150	94,244	56	\$5,392,450.00	\$5,825,450.00	\$5,744,600.00	\$5,794,950.00
	2689	\$50	5,002,420	CASINO MILLIONS	1/20/26			31	46.36%	13,034	5,478	113,202	78	\$2,450,550.00	\$2,789,700.00	\$2,654,250.00	\$2,746,650.00
	2677	\$50	4,651,020	GOLDEN RICHES	11/17/25			40	56.18%	11,023	4,137	84,553	55	\$1,910,700.00	\$2,166,700.00	\$2,117,400.00	\$2,180,850.00
	2610	\$50	4,531,160	ULTIMATE MILLIONS	4/13/26			19	34.88%	16,086	6,449	121,980	35	\$3,116,900.00	\$3,361,650.00	\$3,463,200.00	\$3,662,750.00
	2665	\$100	5,645,205	\$5,000,000 FORTUNE	2/3/25			81	51.31%	9,694	3,165	167,927	130	\$1,769,500.00	\$2,194,700.00	\$2,141,500.00	\$2,502,100.00
	2627	\$100	5,610,750	\$5 MILLION TITANIUM BLACK	2/2/26			29	32.50%	17,083	5,699	226,737	91	\$3,807,100.00	\$4,334,200.00	\$4,680,300.00	\$5,456,100.00
	2587	\$100	6,027,705	LOTERIA SUPREME	8/18/25			53	44.52%	20,612	6,131	192,812	106	\$3,863,800.00	\$4,632,100.00	\$4,370,700.00	\$4,932,700.00

Liability for 2671 / INSTANT MILLIONS

Tier ↕	Reference ↕	Tier Value ↕	Outstanding Tier Count ↕	Outstanding Tier Amount ↕	Tickets Paid ↕	Amount Paid ↕	Estimated Tickets Sold ↕	Percent Paid ↕	Last Date Cashed ↕
1	1	\$20.00	150,034	\$3,000,680.00	519584	\$10,391,680.00	4,723,016.527	7,759%	08/23/2026
2	2	\$40.00	26,982	\$1,079,280.00	94760	\$3,790,400.00	4,737,785.949	7,784%	08/23/2026
3	3	\$40.00	78,310	\$3,132,400.00	286865	\$11,474,600.00	4,781,535.027	7,856%	08/23/2026
4	4	\$100.00	13,416	\$1,341,600.00	47474	\$4,747,400.00	4,745,704.222	7,797%	08/23/2026
5	5	\$100.00	26,069	\$2,606,900.00	95662	\$9,566,200.00	4,783,316.108	7,858%	08/23/2026
6	6	\$100.00	12,946	\$1,294,600.00	47904	\$4,790,400.00	4,791,836.726	7,872%	08/23/2026
7	7	\$100.00	25,785	\$2,578,500.00	95948	\$9,594,800.00	4,797,537.932	7,882%	08/23/2026
8	0	\$200.00	2,034	\$406,800.00	7131	\$1,426,200.00	4,735,968.257	7,781%	08/23/2026
9	0	\$200.00	6,943	\$1,388,600.00	24975	\$4,995,000.00	4,762,781.326	7,825%	08/23/2026
10	0	\$200.00	2,197	\$439,400.00	7924	\$1,584,800.00	4,765,537.131	7,829%	08/23/2026
11	0	\$200.00	2,126	\$425,200.00	7967	\$1,593,400.00	4,804,689.862	7,894%	08/23/2026
12	0	\$200.00	2,162	\$432,400.00	8017	\$1,603,400.00	4,793,995.091	7,876%	08/23/2026
13	0	\$500.00	401	\$200,500.00	1387	\$693,500.00	4,721,714.919	7,757%	08/22/2026
		Totals	350,474	\$19,913,360.00	1249568	\$71,437,780.00			

14	0	\$500.00	266	\$133,000.00	981	\$490,500.00	4,788,432.499	7,867%	08/22/2026
15	0	\$500.00	281	\$140,500.00	1015	\$507,500.00	4,767,073.591	7,832%	08/23/2026
16	0	\$500.00	470	\$235,000.00	1800	\$900,000.00	4,826,557.269	7,930%	08/23/2026
17	0	\$1,000.00	11	\$11,000.00	39	\$39,000.00	4,747,723.503	7,800%	08/20/2026
18	0	\$1,000.00	14	\$14,000.00	41	\$41,000.00	4,537,451.377	7,455%	08/10/2026
19	0	\$1,000.00	12	\$12,000.00	42	\$42,000.00	4,734,197.202	7,778%	08/13/2026
20	0	\$1,000.00	11	\$11,000.00	36	\$36,000.00	4,662,248.944	7,660%	08/05/2026
21	0	\$10,000.00	0	\$0.00	4	\$40,000.00	6,086,824.596	10,000%	05/01/2026
22	0	\$10,000.00	1	\$10,000.00	3	\$30,000.00	4,565,118.447	7,500%	03/11/2026
23	0	\$10,000.00	1	\$10,000.00	3	\$30,000.00	4,565,118.447	7,500%	04/06/2026
24	0	\$10,000.00	1	\$10,000.00	3	\$30,000.00	4,565,118.447	7,500%	04/06/2026
25	0	\$1,000,000.00	1	\$1,000,000.00	3	\$3,000,000.00	4,565,118.447	7,500%	08/07/2026
		Totals	350,474	\$19,913,360.00	1249568	\$71,437,780.00			

Order Quantity:		6,086,825	Pack Size:	25	Pool Size:	120,000	Winners:	1,600,042	Prize Fund:	\$91,351,140.00
Price Point:		\$20.00	Packs/Game:	243,473	Number of Pools:	50.72	Non-winners:	4,486,783	Payout:	75.04%
Revenue:		\$121,736,500.00	Packs/Pool:	4,800			Overall Odds:	3.8042		

Kind	Wins	Tier	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
		Level					Pack	Pool	Total		
Low Tiers											
01	1	L	\$20	\$20	\$20.00	9.0900	2.75	13,200.00	669,618	\$13,392,360.00	14.66%
Total (Low Tiers):						9.0900	2.75	13,200.00	669,618	\$13,392,360.00	14.66%
Mid Tiers											
02	1	G	\$40	\$40	\$40.00	49.9977	0.50	2,400.00	121,742	\$4,869,680.00	5.33%
03	2	G	\$20 x 2	\$40	\$40.00	16.6682	1.50	7,200.00	365,175	\$14,607,000.00	15.99%
Total (\$40.00):						12.5007	2.00	9,600.00	486,917	\$19,476,680.00	21.32%
04	1	G	\$100	\$100	\$100.00	99.9643	0.25	1,200.00	60,890	\$6,089,000.00	6.67%
05	1	G	\$20 (5X)	\$100	\$100.00	50.0023	0.50	2,400.00	121,731	\$12,173,100.00	13.33%
06	3	G	(\$40 x 2) + \$20	\$100	\$100.00	100.0300	0.25	1,200.00	60,850	\$6,085,000.00	6.66%
07	5	G	\$20 x 5	\$100	\$100.00	50.0014	0.50	2,400.00	121,733	\$12,173,300.00	13.33%
Total (\$100.00):						16.6669	1.50	7,200.00	365,204	\$36,520,400.00	39.98%
08	1	M	\$200	\$200	\$200.00	664.1380	0.04	180.69	9,165	\$1,833,000.00	2.01%
09	1	M	\$40 (5X)	\$200	\$200.00	190.7020	0.13	629.25	31,918	\$6,383,600.00	6.99%
10	1	M	\$20 (10X)	\$200	\$200.00	601.4055	0.04	199.53	10,121	\$2,024,200.00	2.22%
11	8	M	(\$40 x 2) + (\$20 x 6)	\$200	\$200.00	603.0739	0.04	198.98	10,093	\$2,018,600.00	2.21%
12	4	M	\$100 + (\$40 x 2) + \$20	\$200	\$200.00	597.9787	0.04	200.68	10,179	\$2,035,800.00	2.23%
Total (\$200.00):						85.1590	0.29	1,409.13	71,476	\$14,295,200.00	15.65%
13	1	M	\$500	\$500	\$500.00	3404.2645	0.01	35.25	1,788	\$894,000.00	0.98%
14	1	M	\$100 (5X)	\$500	\$500.00	4881.1748	0.01	24.58	1,247	\$623,500.00	0.68%
15	2	M	\$40 (10X) + \$20 (5X)	\$500	\$500.00	4696.6242	0.01	25.55	1,296	\$648,000.00	0.71%
16	15	M	(\$100 x 2) + (\$40 x 2) + (\$20 x 11)	\$500	\$500.00	2681.4207	0.01	44.75	2,270	\$1,135,000.00	1.24%
Total (\$500.00):						922.1065	0.03	130.14	6,601	\$3,300,500.00	3.61%
Total (Mid Tiers):						6.5436	3.82	18,339.27	930,198	\$73,592,780.00	80.56%
High Tiers											
17	1	H	\$1,000	\$1,000	\$1,000.00	121736.5000	0.00	0.99	50	\$50,000.00	0.05%
18	1	H	\$200 (5X)	\$1,000	\$1,000.00	110669.5455	0.00	1.08	55	\$55,000.00	0.06%
19	1	H	\$100 (10X)	\$1,000	\$1,000.00	112718.9815	0.00	1.06	54	\$54,000.00	0.06%
20	27	H	(\$100 x 4) + (\$40 x 7) + (\$20 x 16)	\$1,000	\$1,000.00	129506.9149	0.00	0.93	47	\$47,000.00	0.05%
Total (\$1,000.00):						29547.6942	0.00	4.06	206	\$206,000.00	0.23%
21	1	H	\$10,000	\$10,000	\$10,000.00	1521706.2500	0.00	0.08	4	\$40,000.00	0.04%
22	2	H	\$1,000 (5X) x 2	\$10,000	\$10,000.00	1521706.2500	0.00	0.08	4	\$40,000.00	0.04%
23	1	H	\$1,000 (10X)	\$10,000	\$10,000.00	1521706.2500	0.00	0.08	4	\$40,000.00	0.04%
24	27	H	(\$1,000 x 4) + (\$500 x 10) + (\$100 x 9) + \$40 + (\$20 x 3)	\$10,000	\$10,000.00	1521706.2500	0.00	0.08	4	\$40,000.00	0.04%
Total (\$10,000.00):						380426.5625	0.00	0.32	16	\$160,000.00	0.18%
25	1	H	\$1,000,000	\$1,000,000	\$1,000,000.00	1521706.2500	0.00	0.08	4 *	\$4,000,000.00	4.38%
Total (High Tiers):						26932.8540	0.00	4.46	226	\$4,366,000.00	4.78%
Total :						3.8042	6.57	31,543.72	1,600,042	\$91,351,140.00	100.00%

*Exact Quantity by Kind Level

5X = win 5 TIMES the prize
10X = win 10 TIMES the prize

G-TIER: The \$40 and \$100 prizes are included in the GLEPS, programmed as G-Tier and included in the Low-Tier file.



INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

December 19, 2024

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games
P.O. Number (if applicable)	362-25-9019 RL004
Tx Game #/Name	#TX 2671 Instant Millions
Draw #	
Invoice Number	121824
Invoice Amount	\$1,141,505.24

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.



Dale Bowersock (Scratch Ticket Strategy Coordinator)

12/23/2024

Date



Will Russ (Products Manager)

12/23/2024

Date



Robert Tirloni (Lottery Operations Division Director)

12/23/2024

Date

Please return to Maria Perez in the Office of the Controller by

December 29, 2024



Invoice: TX 121824
"TX 2671 INSTANT MILLIONS "
December 18, 2024

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

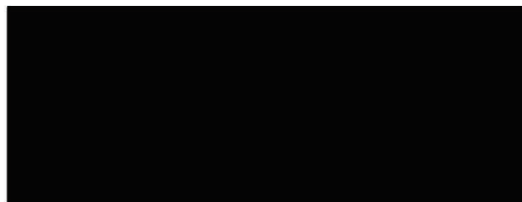
Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2671	1	TX 2671 INSTANT MILLIONS	2,086,700	182.89 \$	381,636.56	1049843
TX-2671	2	TX 2671 INSTANT MILLIONS	2,087,075	182.89 \$	381,705.15	1049829
TX-2671	3	TX 2671 INSTANT MILLIONS	1,913,050	182.89 \$	349,877.71	1049830
Additional Charges: Sparkle® Select Set-Up			1	5,000.00 \$	5,000.00	
Additional Charges: Pack Inserts Printed on Foil Stock (TX-2671)			1	23,285.82 \$	23,285.82	
Total Due					<u>\$1,141,505.24</u>	

***Please include the SG invoice numbers with your remittance**

Due Date: January 15, 2025

Wire Transfer Instructions:



Scratch Ticket Game Closing Analysis
02/25/24 Thru 02/28/26

Average Number of Weeks for 85% Average Sell Through (2 Years)

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	Week 17*	None	None	None	Week 57*	None
5M-9.99M	Week 17	Week 27	Week 22*	Week 18	Week 25	Week 37*	None	Week 74*	None
10M-14.99M	Week 22	None	None	Week 31*	None	None	None	None	None
15M-19.99M	None	None	None	None	None	Week 58*	None	None	None
20M-24.99M	None	Week 41*	None	None	Week 70*	None	None	None	None
25M-29.99M	None	None	None	None	Week 43*	Week 69*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None	None
>=35M	None	None	Week 102*	Week 45*	None	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	\$1,271,429	None	None	None	\$3,109,504	None
5M-9.99M	\$489,333	\$430,424	\$702,708	\$1,650,766	\$2,831,019	\$2,351,123	None	\$4,557,105	None
10M-14.99M	\$460,807	None	None	\$1,548,488	None	None	None	None	None
15M-19.99M	None	None	None	None	None	\$4,503,279	None	None	None
20M-24.99M	None	\$1,001,893	None	None	\$2,694,222	None	None	None	None
25M-29.99M	None	None	None	None	\$5,056,047	\$6,320,244	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None	None
>=35M	None	None	\$886,639	\$4,773,034	None	None	None	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
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